



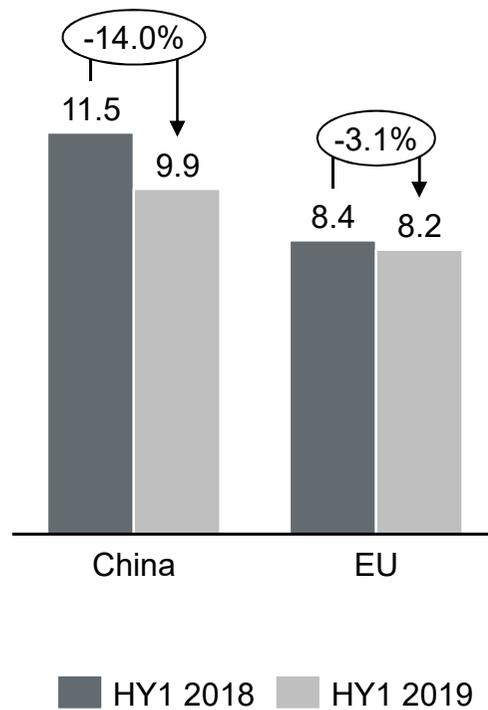
Aumann AG

HY1 2019 Presentation

23 August 2019

Political and economic uncertainties weigh on automotive industry

Selected vehicle sales / registrations*
in million



Effects on automotive industry



Overcapacity



Suspension of investments



Project postponements, stops, cancellations



Cost savings programs

* Source: VDA as of 17 June 2019

Key facts of HY1 2019



Aumann is weathering a considerably tense market environment



Order intake suffers from current market environment and drops to 86.1 € million



Revenues slightly up to 133.5 € million with an increased E-mobility share of 42.4 %



Cost sensitivity of customers burdens EBIT evolution resulting in a 8.6 % margin



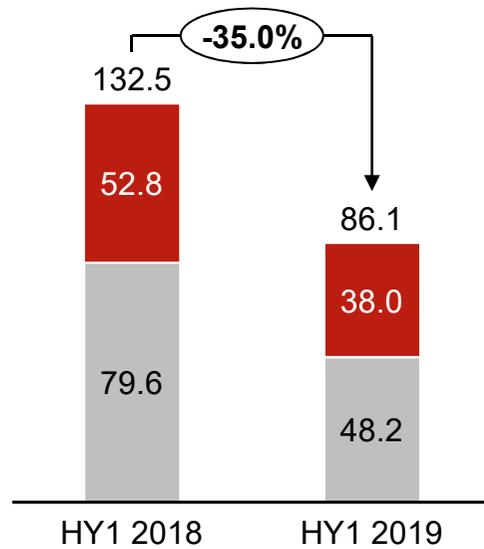
Equity Ratio improved to 63.7 % and net cash stands at 64.6 € million



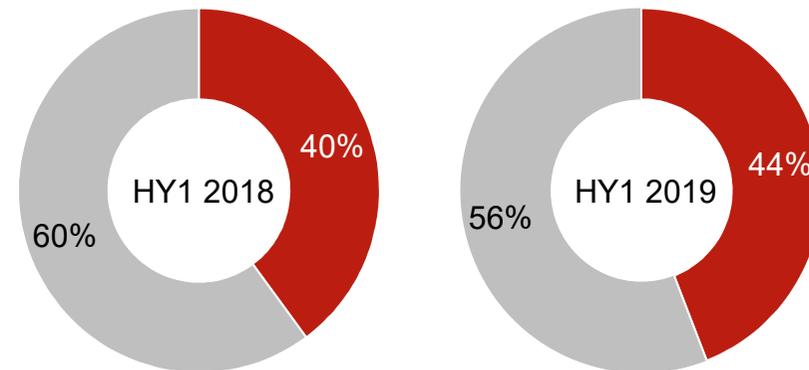
R&D focus on E-mobility production solutions

Automotive OEMs and Tier-1 suppliers with severe hesitation to invest

Total order intake
in € million



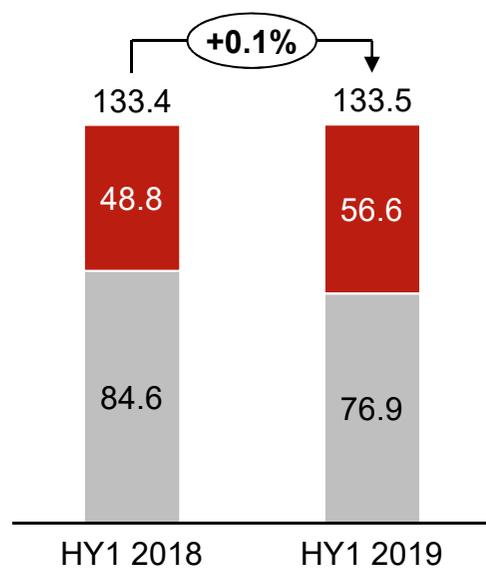
Order intake share development
in %



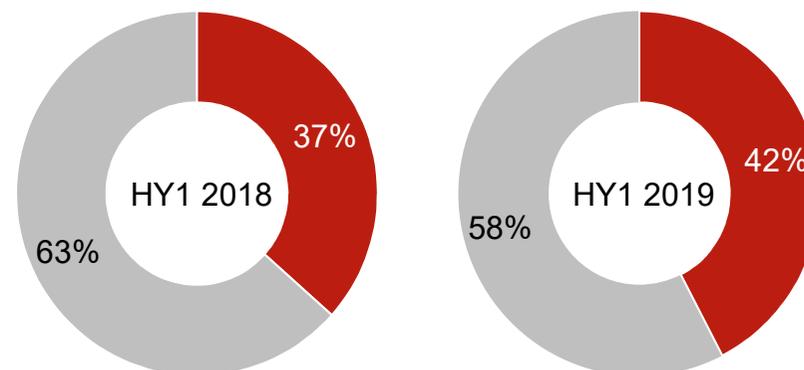
 E-mobility  Classic

E-mobility revenue growth secures group revenues at previous year level

Total revenues
in € million



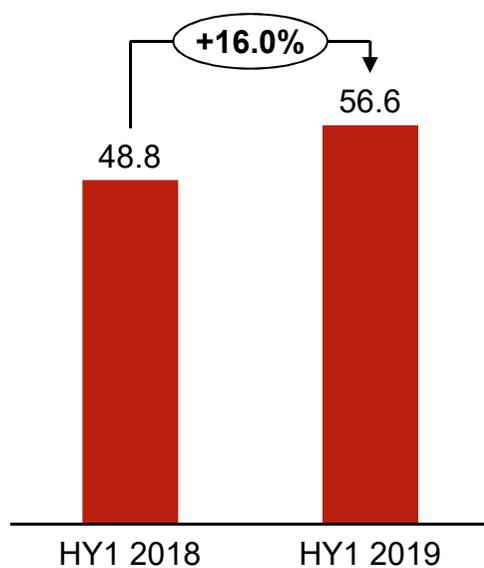
Revenue share development
in %



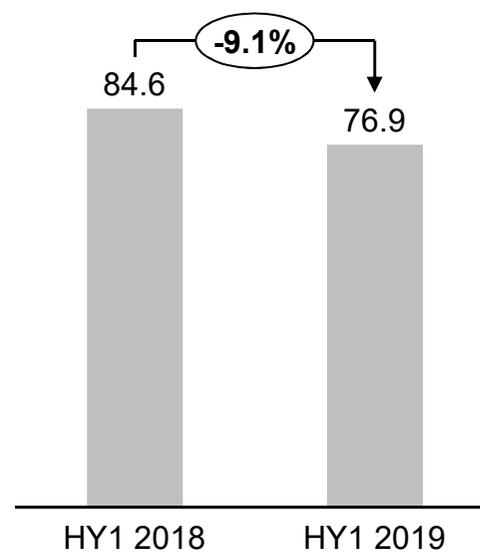
 E-mobility  Classic

E-mobility revenues grow despite deteriorating market environment

E-mobility revenues
in € million

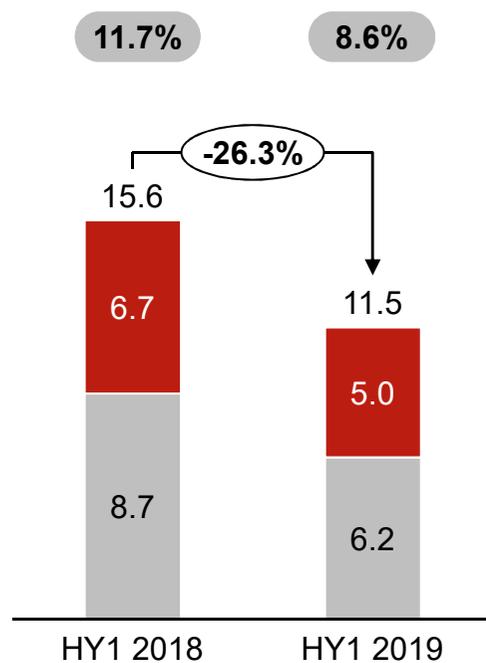


Classic revenues
in € million

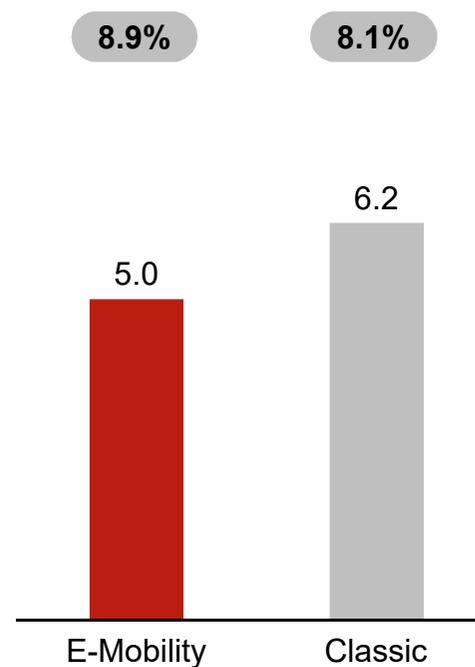


EBIT margin suffers from current market environment

Total EBIT (adj.)
in € million and in % of revenues



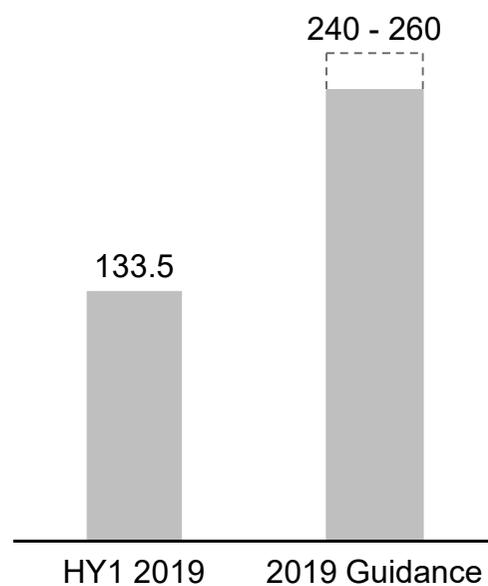
Segment EBIT (adj.)
in € million and in % of revenues



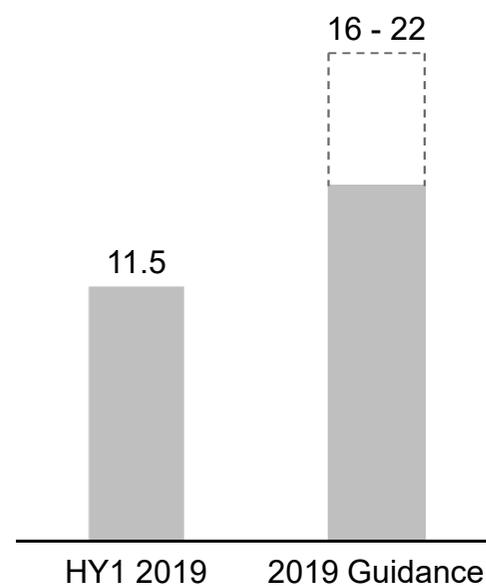
 E-mobility  Classic

Adjusted company guidance and HY1 2019 run rate

Total revenues and guidance
in € million

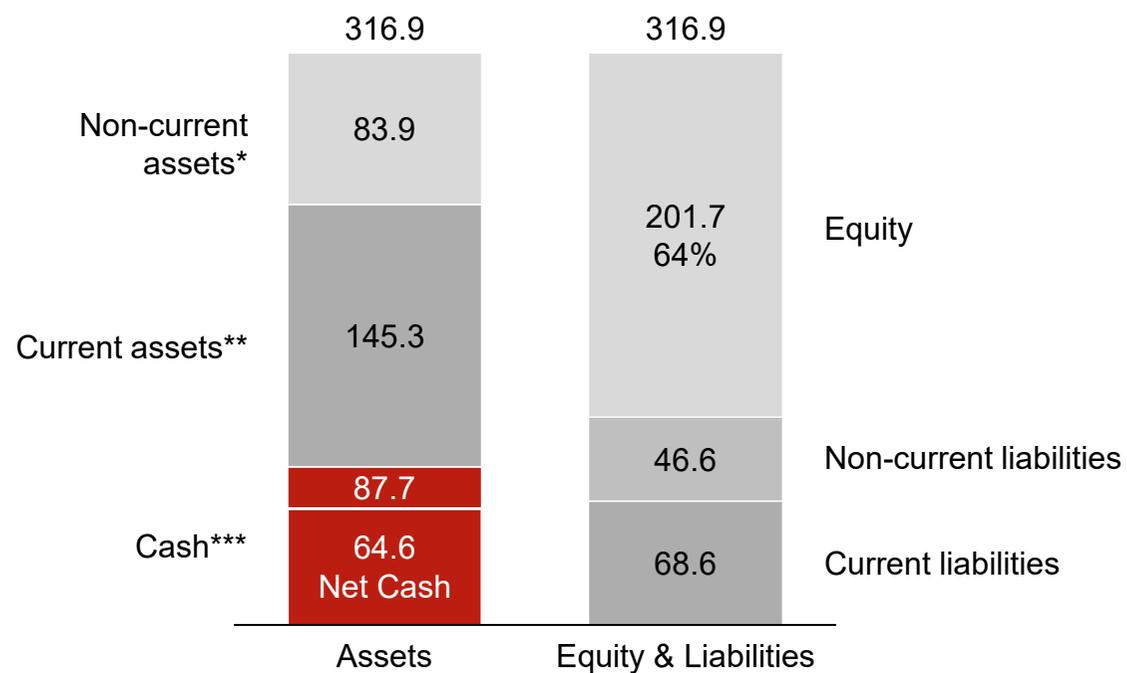


Total EBIT and guidance
in € million



A strong balance sheet is a solid support in this challenging environment

Balance sheet 30 June 2019
in € million



* without financial assets, ** without cash and cash equivalents, *** liquidity & securities

Our roadmap



Managing economic and automotive specific uncertainties



Stabilizing through focus on sales, operational performance and capacity management



Continuing research and development in E-mobility technologies



Expanding further in Asia and NAFTA with focus on E-mobility



Investigating M&A opportunities

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