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Hauptversammlung 2023

Aumann AG
15. Juni 2023

Aumann treibt die Transformation der Elektromobilität

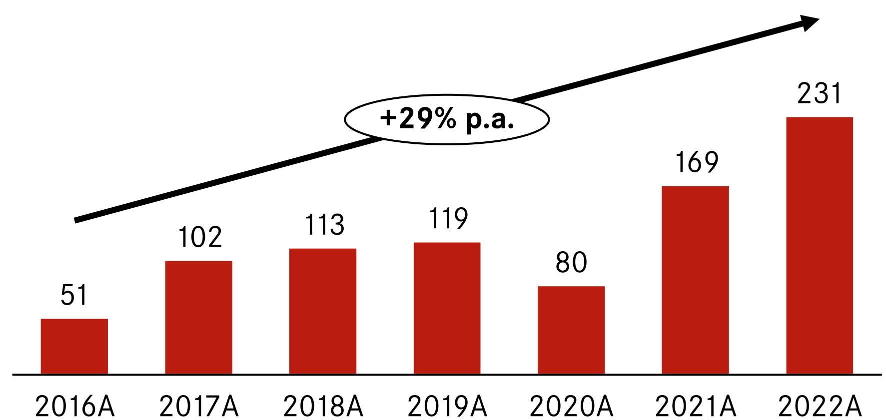
Strategischer Fokus

Vollautomatisierte Produktionslinien…

…für die gesamte Bandbreite der Elektromobilität

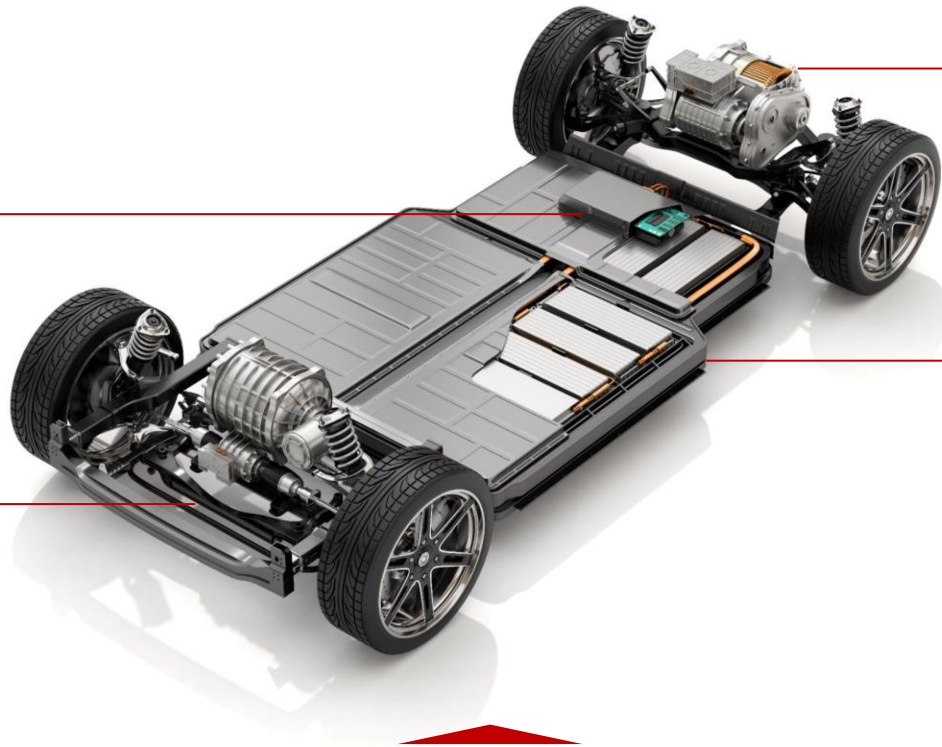
Globale Kunden

Auftragseingang E-mobility*



* Auftragseingang im Segment E-mobility in Mio. € und CAGR in %

Auf unseren Produktionsanlagen entsteht die Elektromobilität

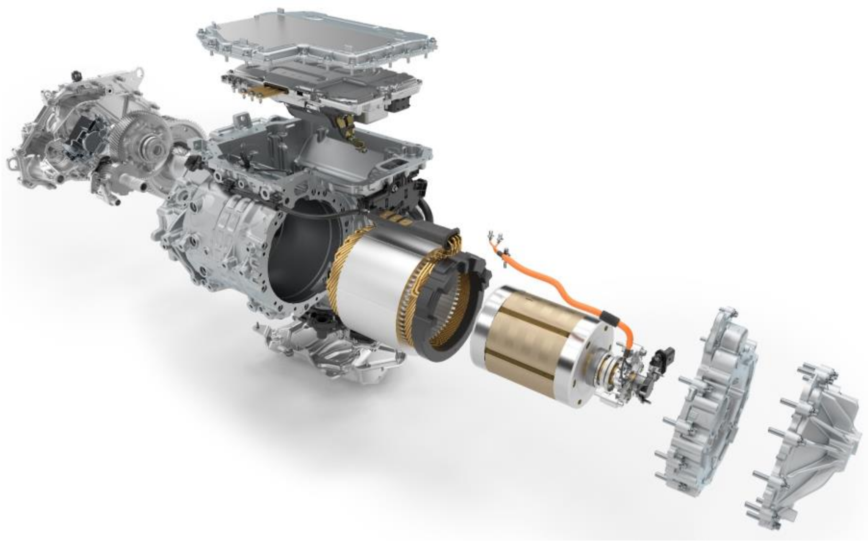


Aumann Kompetenzen

- Montage
- Wickeln
- Fügen
- Automation
- Messen & Prüfen
- Industrie 4.0
- Turnkey-Lösungen

Wir sind Komplettanbieter sowohl für den effizienten E-Traktionsantrieb...

E-Traktionsantrieb



Aumann beherrscht sämtliche **Produktionsverfahren** für **Stator** und **Rotor**

Gewickelter Rotor gewinnt gegenüber Permanentmagnet-Rotor an Bedeutung

Aumanns **modulare Produktionslösungen** verstärken Nachfrage, z.B. beim **Inverter**

Komplettanbieter für **E-Traktionsantrieb** – Stator, Rotor, Inverter & Endmontage

Batteriesystem

Aumann ist als **Technologieführer** ein gefragter **Entwicklungspartner** der Automobilindustrie

Skalierung der Produktionskapazitäten für **Elektromobilität** führt zu hoher Nachfrage

Cell-to-Pack Design stellt höchste Ansprüche an die Produktionslösung

Komplettanbieter für **Batteriesysteme** – Batteriemodul, Batteriepack, Cell-to-X

Dynamisch wachsender Markt führt zu massivem Aufbau von Produktionskapazitäten

Was treibt das Wachstum?

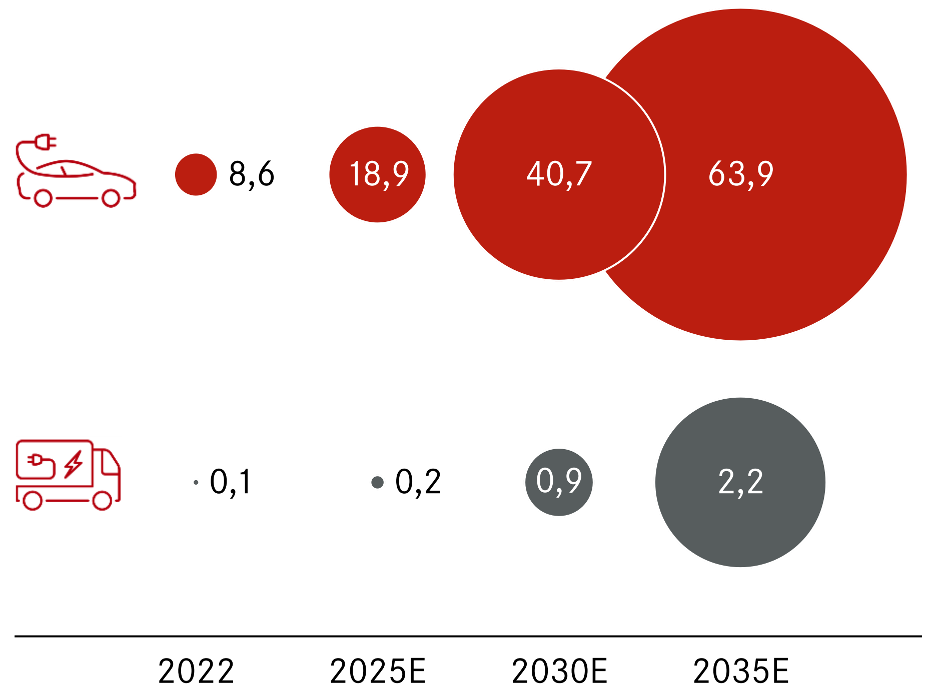
63% Steigerung der **weltweiten EV-Verkäufe** gegenüber 2021

2x so viele **weltweite Verkäufe** von **leichten elektrischen Nutzfahrzeugen** im Jahr 2022 im Vergleich zu 2021

50% Steigerung der Anzahl der **Ladepunkte in Europa** auf insgesamt **460.000** im Jahr 2022 im Vergleich zum Vorjahr

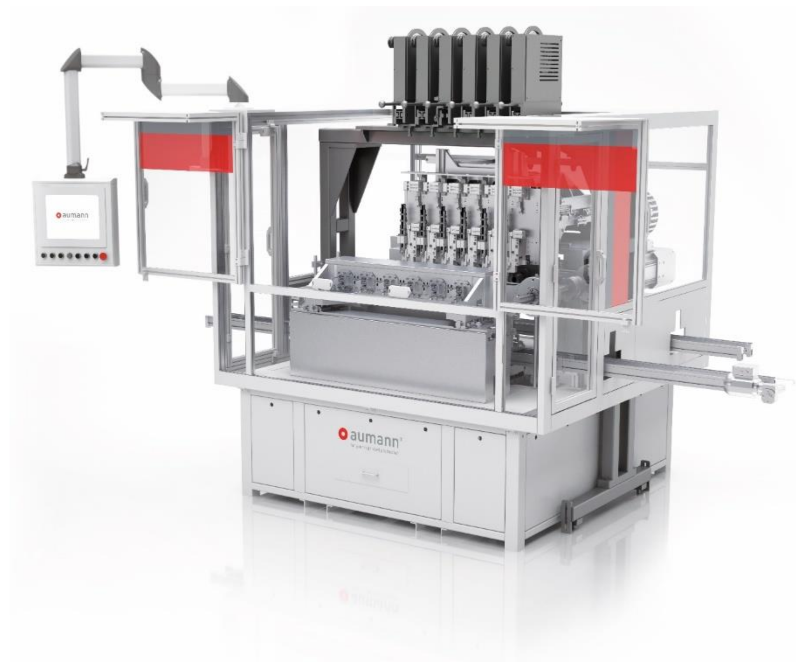
Globale BEV* Verkäufe

in Millionen Stück



Quellen: Marklines, IEA, Agora Verkehrswende, PWC | * inkl. FCEV

Geschäftsjahr 2022



Highlights Geschäftsjahr 2022

+ 25 %

Auftragseingangswachstum YOY

+ 34 %

Umsatzwachstum YOY

+ 45 %

Anstieg Auftragsbestand YOY

61 %

Eigenkapitalquote

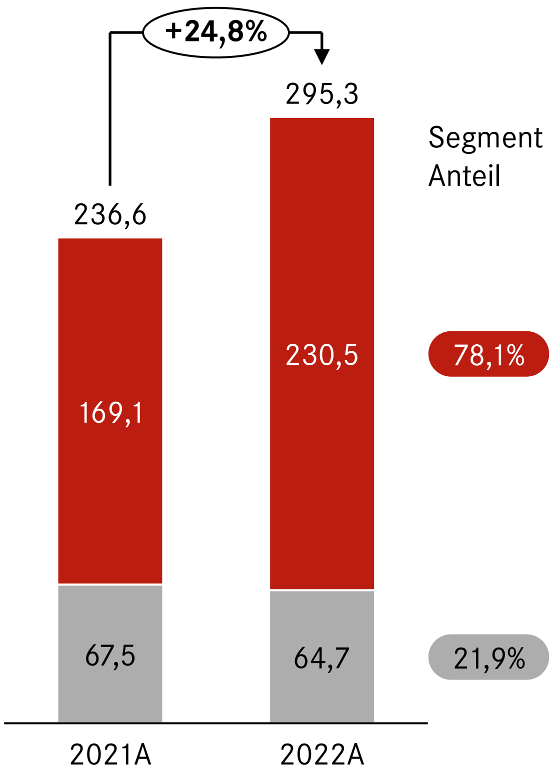
121 Mio. €

Liquiditätsposition

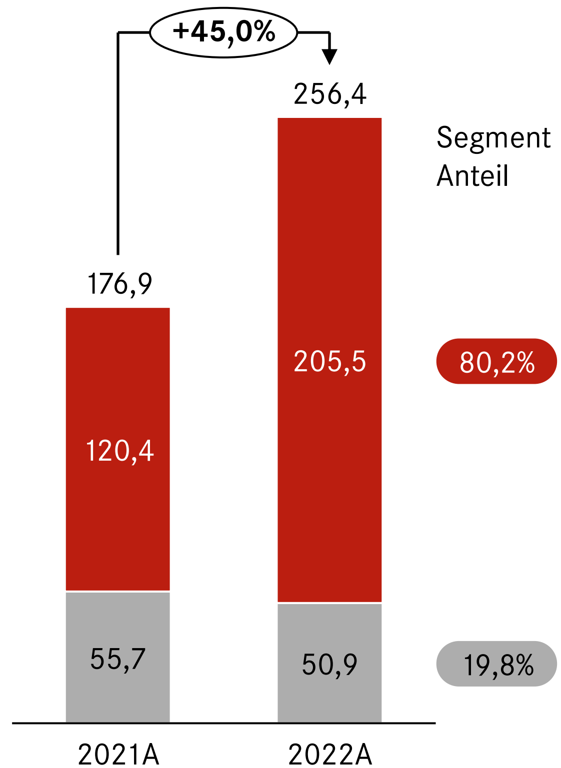
YOY = Year-over-Year

Auftragseingang und Auftragsbestand erreichen neue Bestmarken

Auftragseingang
in Mio. €



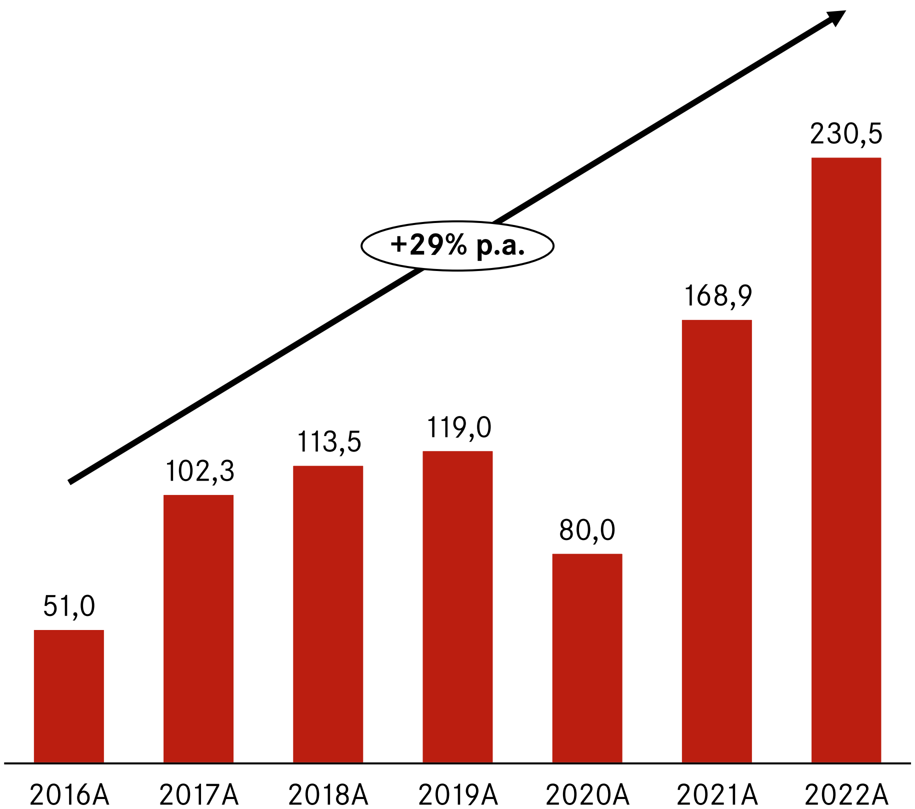
Auftragsbestand
in Mio. €



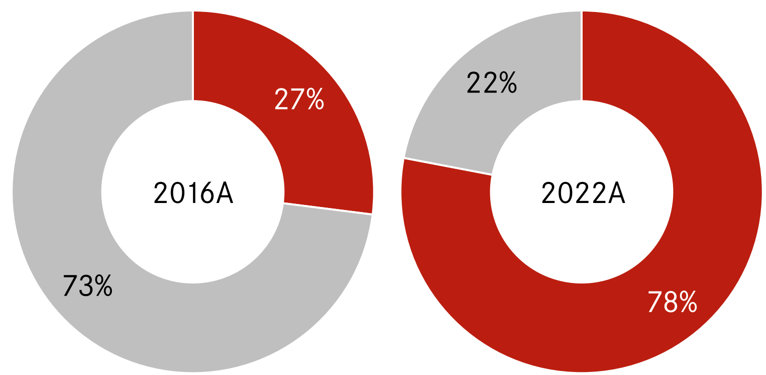
Nicht dargestellt: Effekte aus Überleitung

Aumanns E-mobility Strategie schreitet immer weiter voran

E-mobility Auftragseingang
in Mio. €



Auftragseingang nach Segmenten
in %



E-mobility Segment ist klarer Wachstumstreiber bei Aumann

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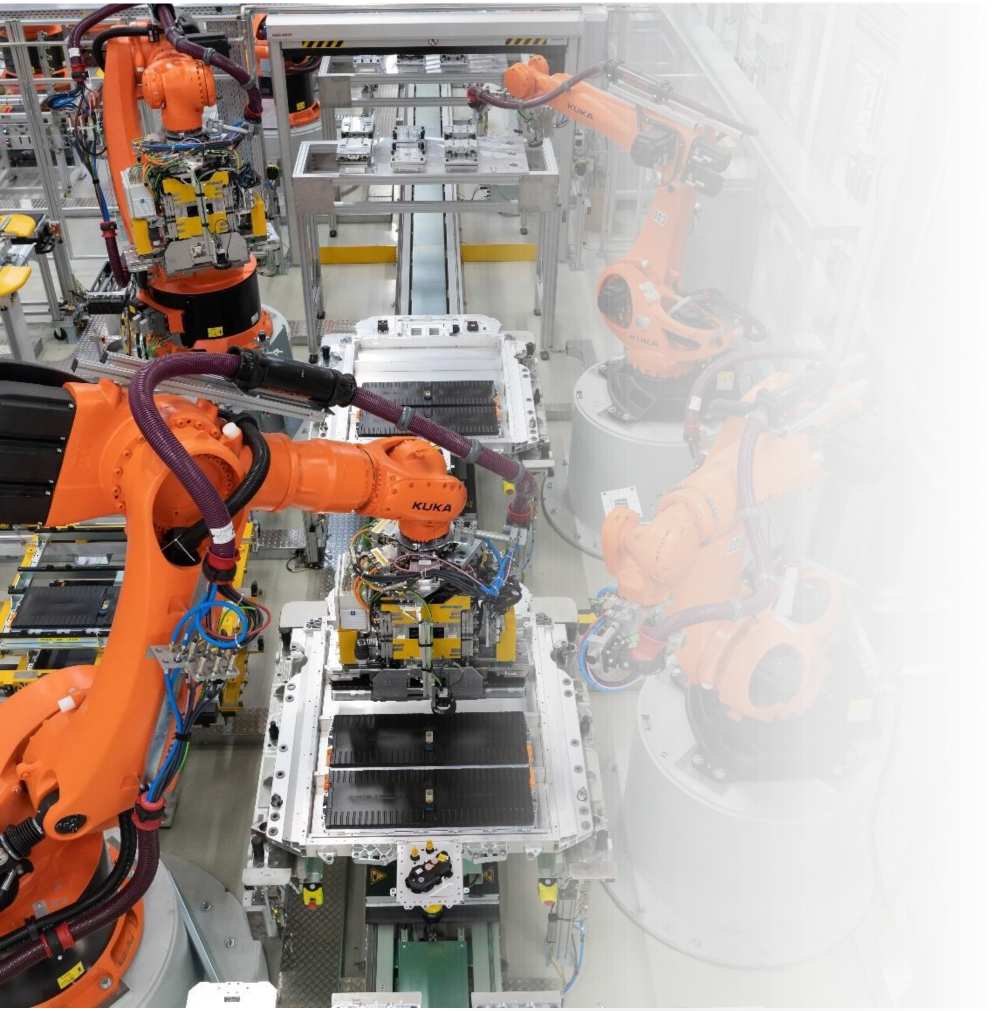


in Mio. €	2021A	2022A
Auftragseingang	169,1	230,5
Umsatz	96,6	142,1
EBITDA	(4,3)	5,8

Auftragseingang im 2. Jahr in Folge **auf Rekordniveau**

Durch das **starke Book-to-Bill Ratio von 1,62** (TMR) stieg der Auftragsbestand um 70,7 % auf einen Rekordwert von 205,5 Mio. €

Starker 78,1 % E-mobility Anteil am gesamten Auftragseingang

Anhaltend hohe Nachfrage nach Produktionslösungen für Batteriepacks (Module-to-Pack und Cell-to-Pack) und Leistungselektronik (Inverter)

Hohe Zulassungszahlen bei BEV im Jahr 2022

TMR = 12 months rolling

Anteil der erneuerbaren Energien im Classic Segment steigt kontinuierlich

in Mio. €	2021A	2022A
Auftragseingang	67,5	64,7
Umsatz	63,5	72,2
EBITDA	2,2	6,2

EBITDA deutlich verbessert gegenüber GJ 2021

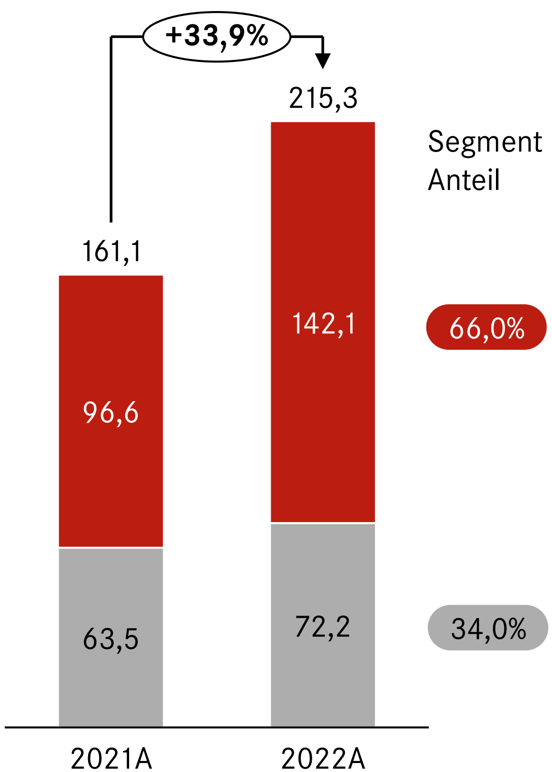
Das Geschäft mit erneuerbaren Energien stieg aufgrund von Produktionslösungen im Bereich **Photovoltaik und Elektrolyse**

Das Classic Segment enthält nur noch einen **geringen Anteil an Aufträgen für Verbrennungsmotoren**

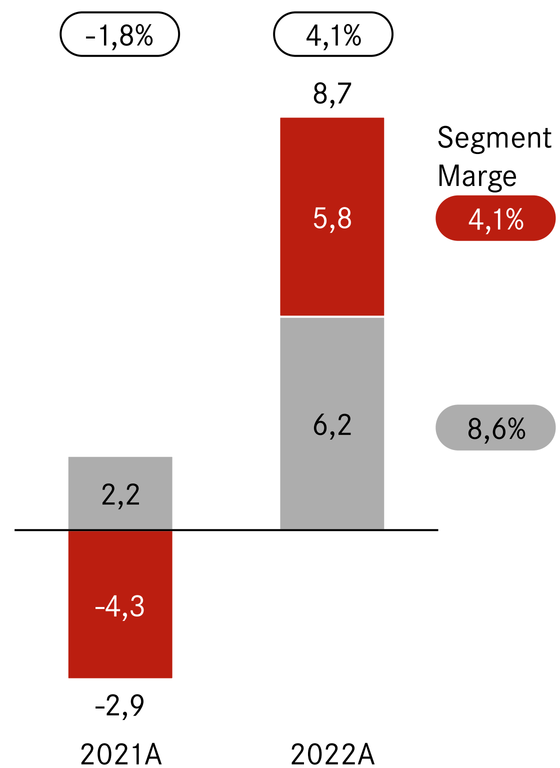
Opportunistischer Ansatz zur Erzielung attraktiver Margen

Umsatz und EBITDA mit deutlich positiver Entwicklung

Umsatz
in Mio. €



EBITDA
in Mio. € und in % des Umsatzes

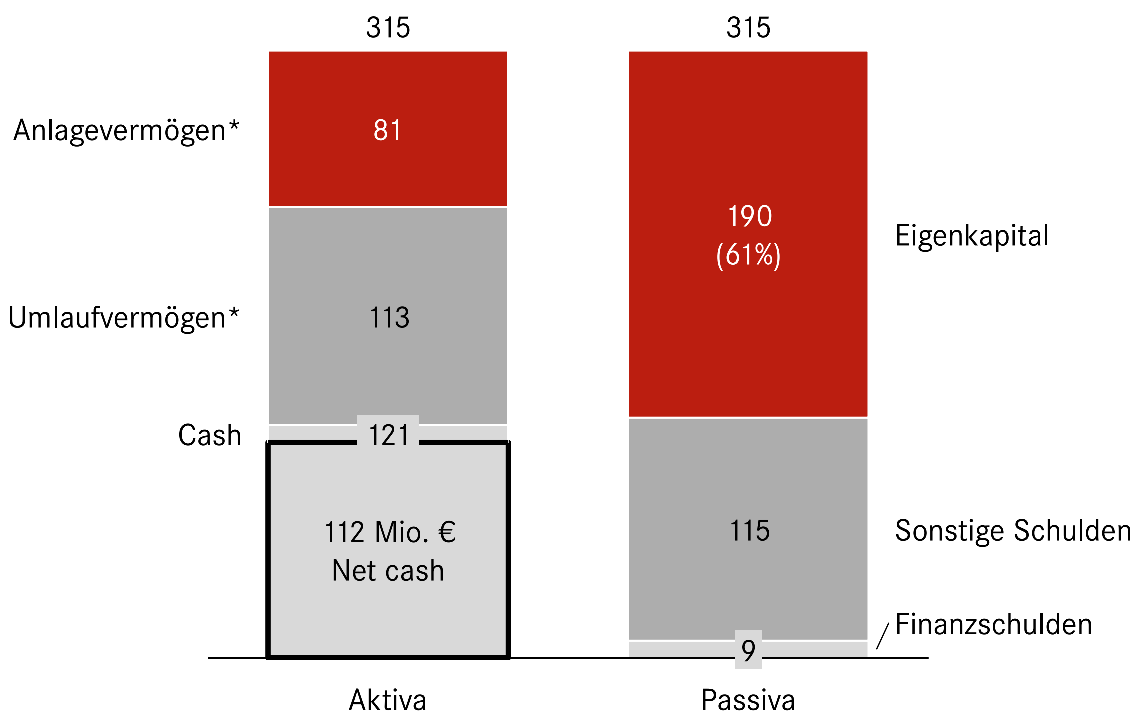


E-mobility Classic

Nicht dargestellt: Effekte aus Überleitung

Solide Bilanz sichert interne und externe Wachstumschancen

Bilanz per 31.12.2022
in Mio. €



Dividendenvorschlag

0,10 €

pro Aktie und Aktienrückkaufprogramm

Solide Eigenkapitalquote

61 %

Ermöglicht Umsatz- und Ergebniswachstum

2023

* Ohne Cash-Positionen

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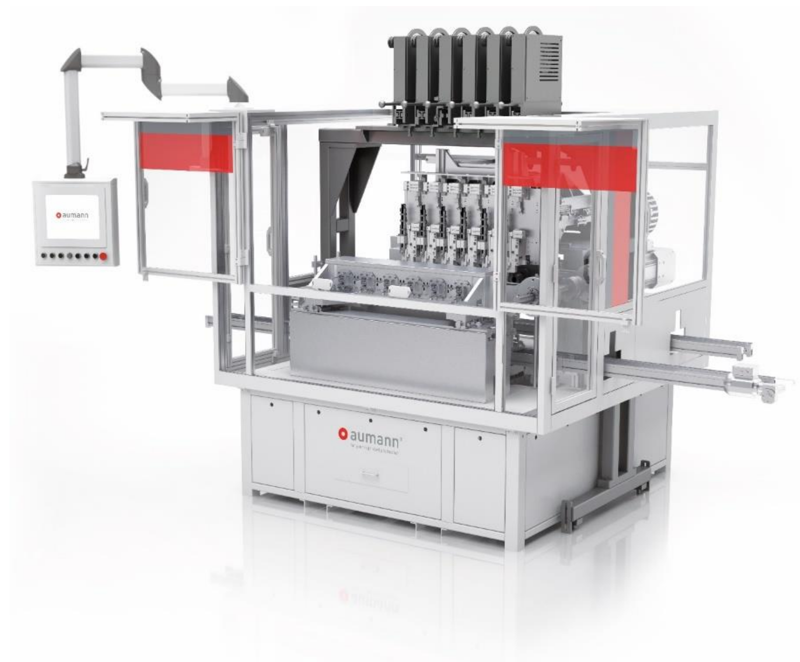
Geschäftsjahr 2023



Highlights 3M 2023

+ 24 %

Umsatzwachstum YOY

6,2 %

EBITDA-Marge

75 Mio. €

Auftragseingang

277 Mio. €

Auftragsbestand

98 Mio. €

Liquiditätsposition

YOY = Year-over-Year

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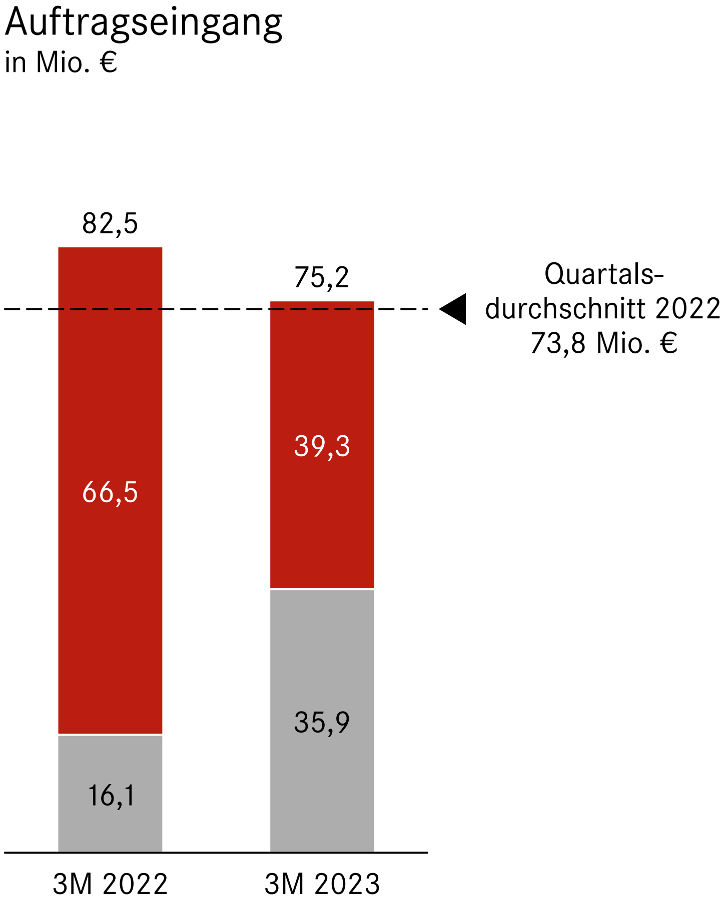
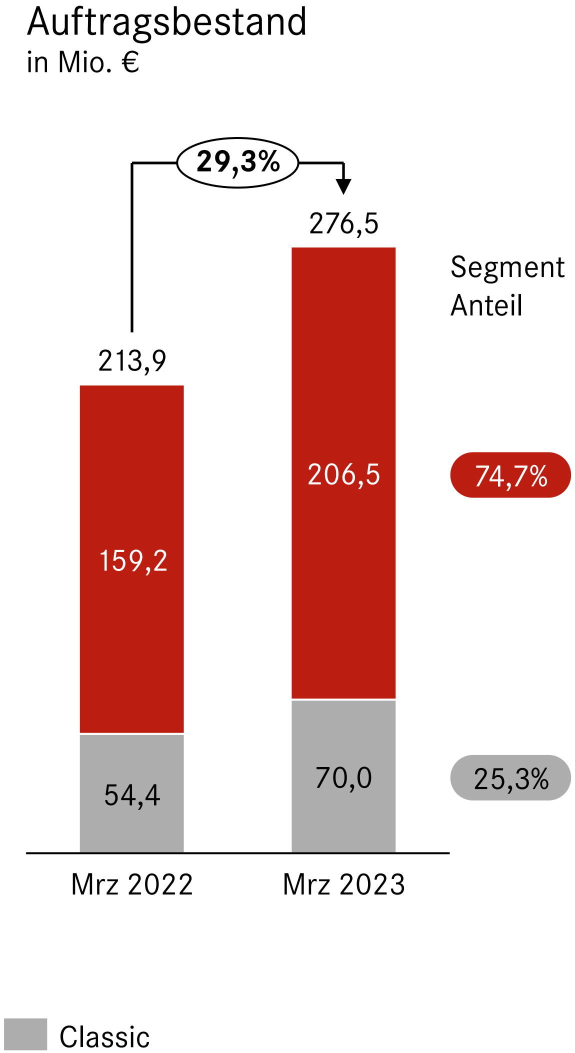
Rekordauftragsbestand mit starkem E-Mobilitätsanteil und verbesserter Margenqualität

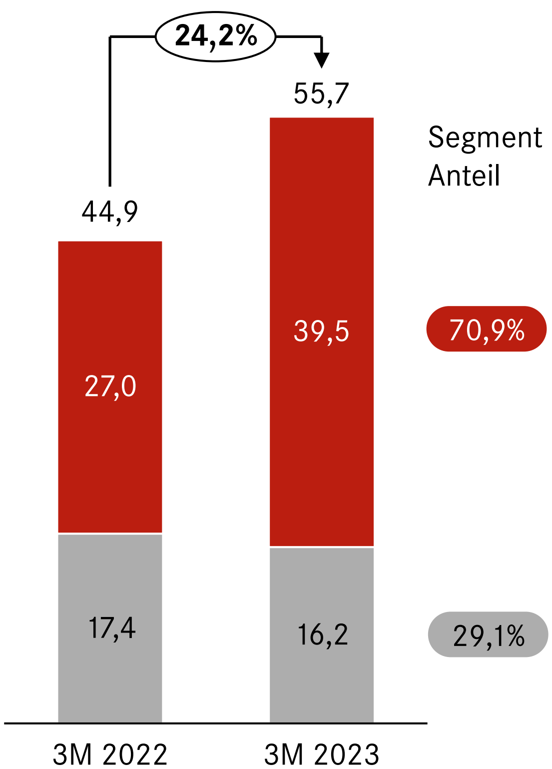




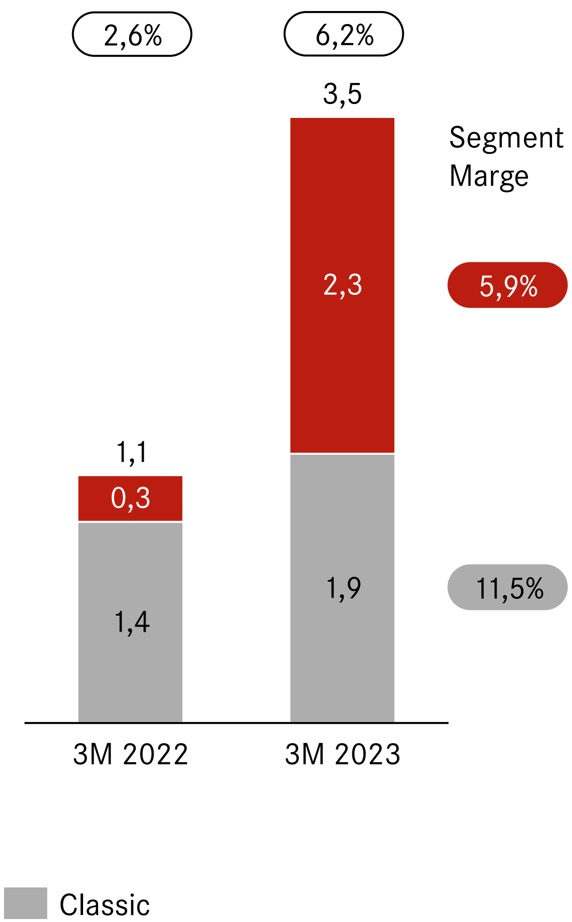
Nicht dargestellt: Effekte aus Überleitung

Gleichzeitig signifikante Fortschritte in Umsatz und Ergebnis

Umsatz
in Mio. €



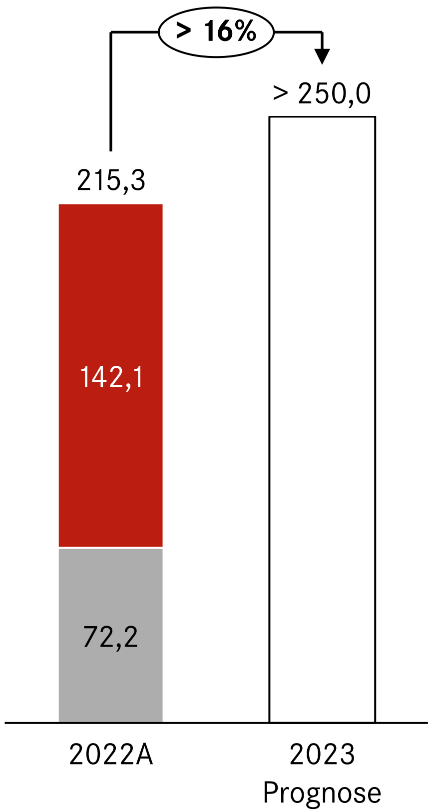
EBITDA
in Mio. € und in % des Umsatzes



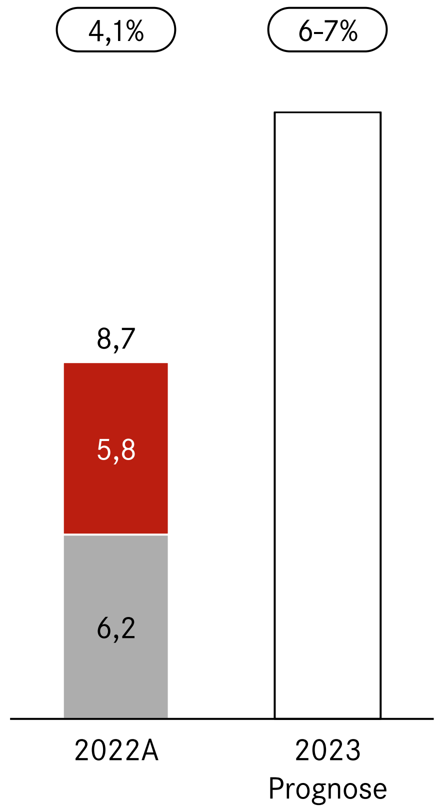
Nicht dargestellt: Effekte aus Überleitung

Prognose für 2023 verdeutlicht die starke Entwicklung des Unternehmens

Umsatz
in Mio. €



EBITDA
in Mio. € und in % des Umsatzes



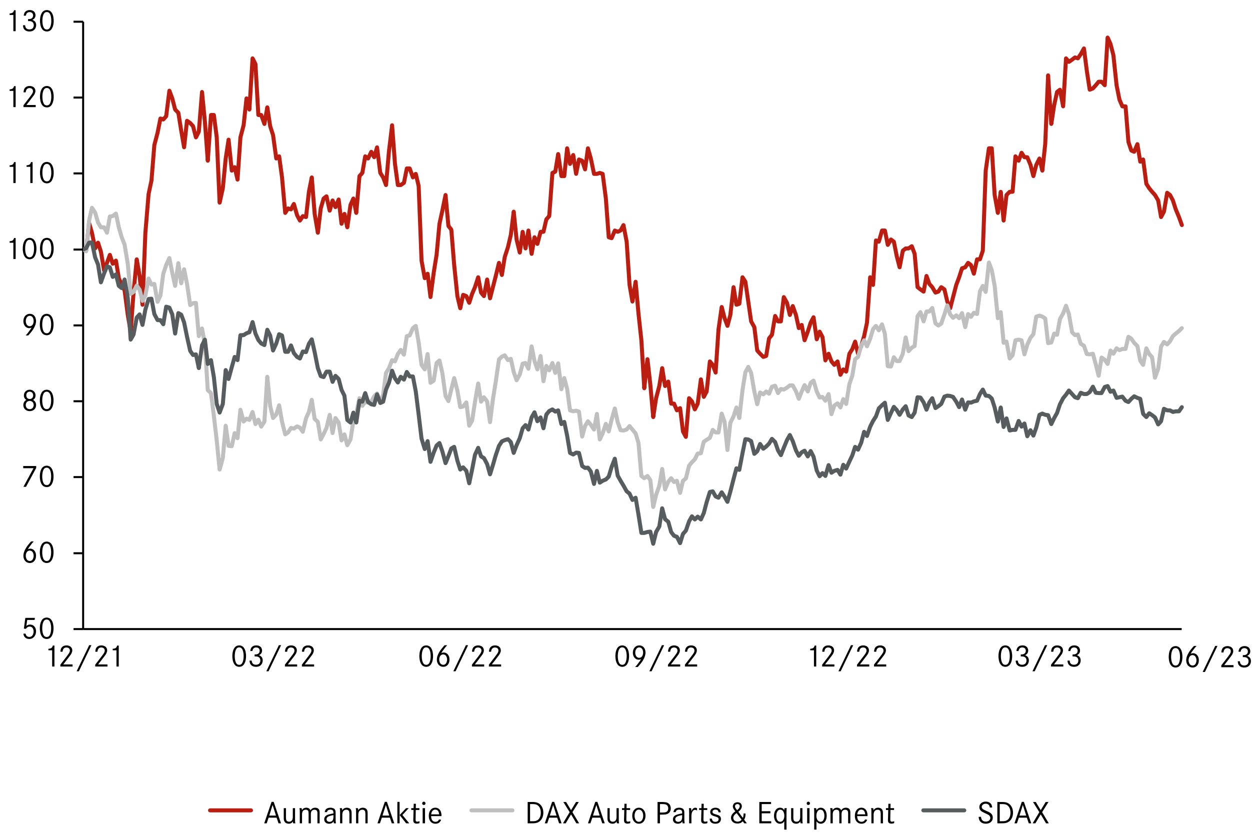
E-mobility Classic

Nicht dargestellt: Effekte aus Überleitung

Aumann Aktie

Aktienkurs im Vergleich*

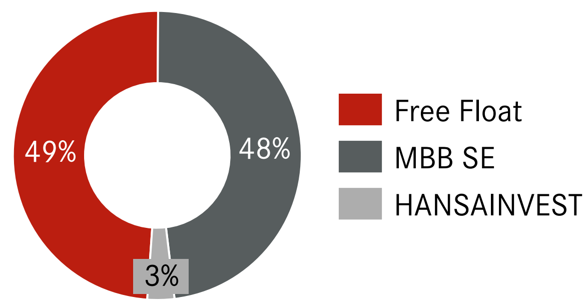
seit 31.12.2021, indexiert



Kursziele und Aktionärsstruktur

in € und in % der begebenen Aktien

Kursziele	€
Berenberg (Hold)	18,00
Equi.ts (Buy)	17,60
Hauck Aufhäuser (Buy)	21,00
Durchschnitt	18,87
Aktueller Kurs	14,46



Aumann auf profitablem Wachstumskurs über 2023 hinaus!

Wichtiger **Entwicklungsschritt** in 2022 trotz fordernder Rahmenbedingungen

Bestmarken im Auftragseingang und Auftragsbestand schaffen hohe **Visibilität für 2023**

Führende Marktposition und hohe Nachfrage ermöglichen weitere **Verbesserung der Ertragslage**

Solide Bilanz und hohe Liquidität bieten **organisches und anorganisches Potential** we electrify your future

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