



Hauptversammlung 2022

Aumann AG
8. Juni 2022

Wir treiben die Transformation der Automobilindustrie

Strategischer Fokus

Vollautomatisierte Produktionslinien...



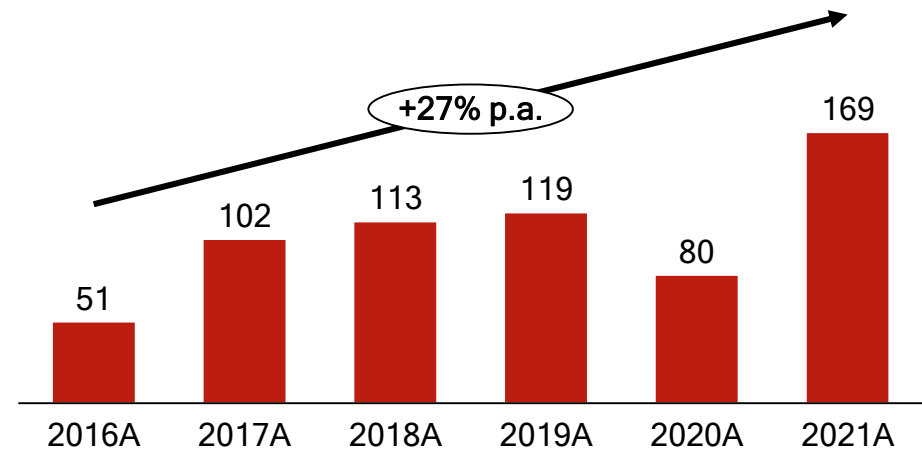
Globale Kunden



Auftragseingang E-mobility*

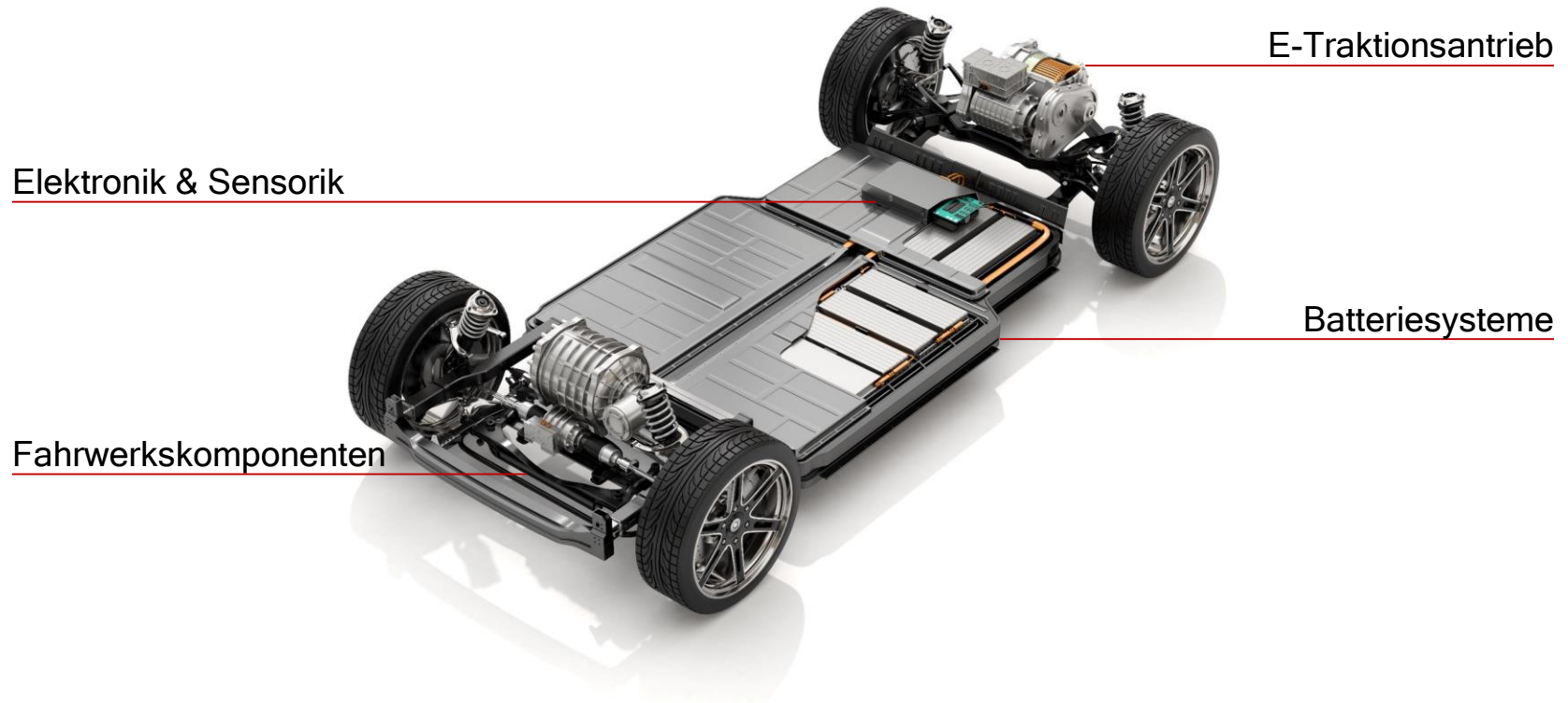


...für die gesamte Bandbreite der Elektromobilität



* Auftragseingang im Segment E-mobility in Mio. € und CAGR in %

Auf unseren Produktionsanlagen entsteht die Elektromobilität



Aumann
Kompetenzen

Wickeln

Montage

Fügen

Automation

Messen &
Prüfen

Industrie
4.0

Turnkey-
Lösungen

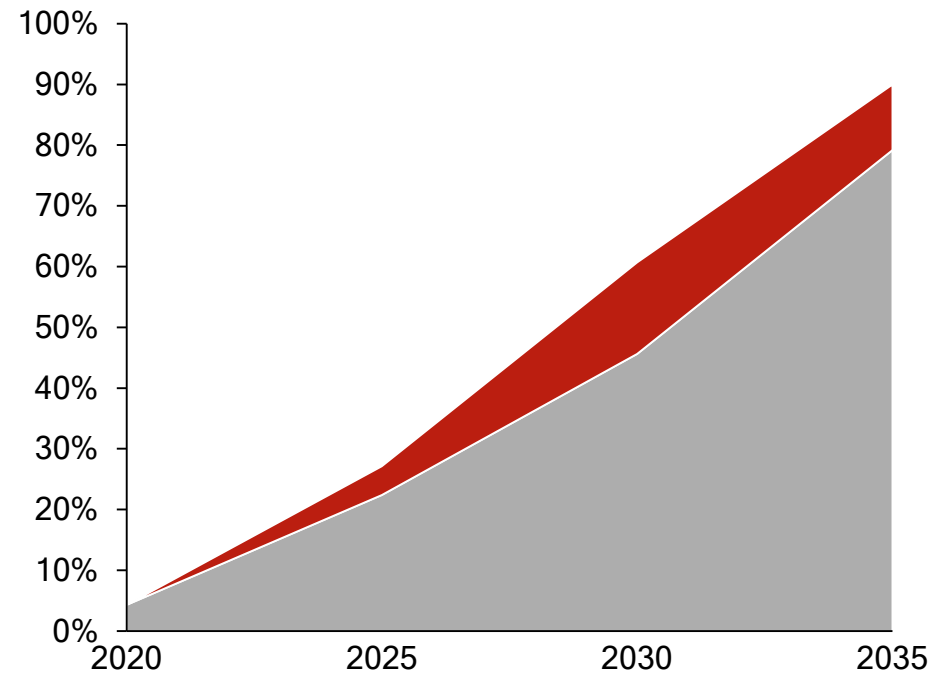
Dynamische Wachstumstreiber forcieren Marktentwicklung

Was treibt das Wachstum an?

- 2x** so viele Menschen präferieren den **Kauf eines Elektroautos** im Vergleich zum letzten Jahr
- 51%** jährliche Wachstumsrate der **Ladeinfrastruktur in Deutschland** in den letzten **fünf Jahren**
- 50%** Reduzierung der **Batteriekosten** und **Reichweiten** von **über 1.000 km** in zukünftigen Elektroautos

Absatzszenarien für E-Fahrzeuge

Prognostizierter Marktanteil in %



■ konservativ ■ optimistisch

Aumann Roadmap fokussiert profitables Wachstum



Ausbau strategischer und technologischer **Positionierung** im Bereich der Elektromobilität



Steigerung der **Profitabilität** durch verbesserte Preis- und Projektrealisierung



Management der **Lieferengpässe** und Begrenzung der Auswirkungen



Aufbau organischer und anorganischer **Kapazitäten** für den eingeschlagenen Wachstumspfad



Schutz der **Umwelt** im Rahmen der Nachhaltigkeitsstrategie

Nachhaltigkeit ist inhärenter Bestandteil der Aumann DNA

Erneuerbare Energien



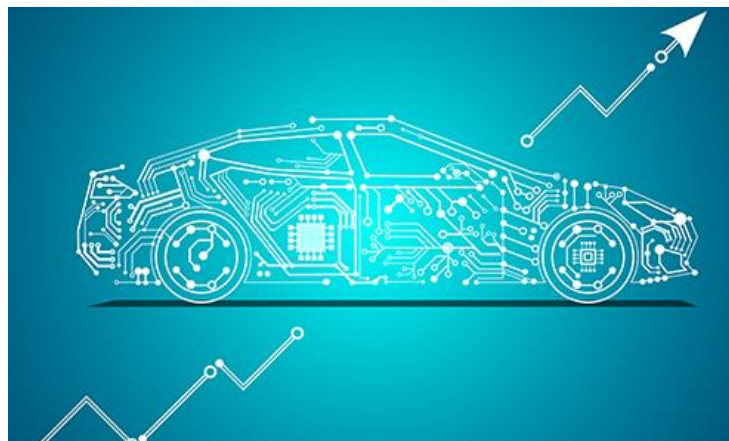
Produktversprechen



Ausbildung



Vielfalt

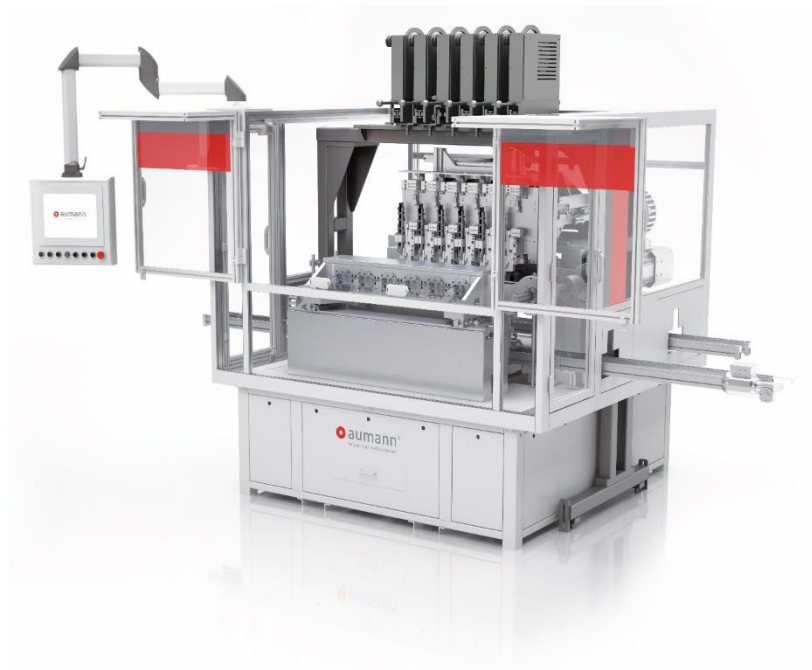


Ideenreichtum



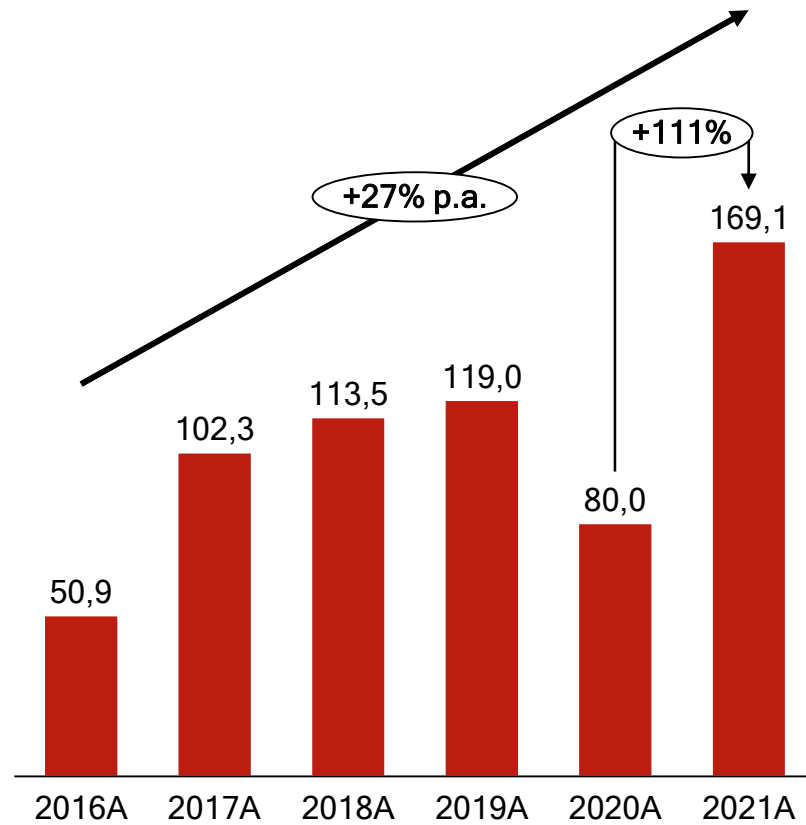
CO2 Neutralität

Geschäftsjahr 2021

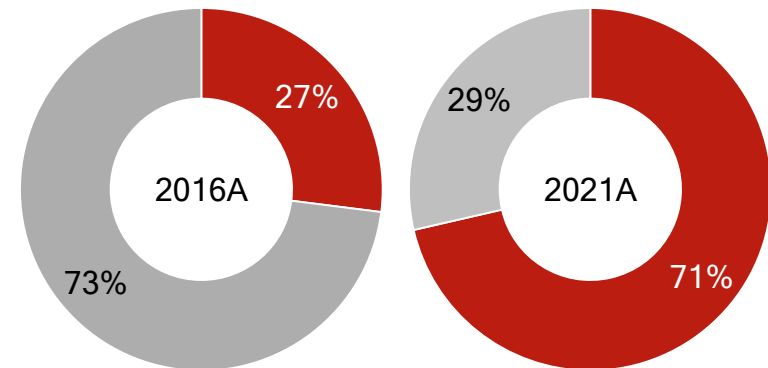


Aumann setzt seine E-mobility Strategie erfolgreich um

E-mobility Auftragseingang
in Mio. €



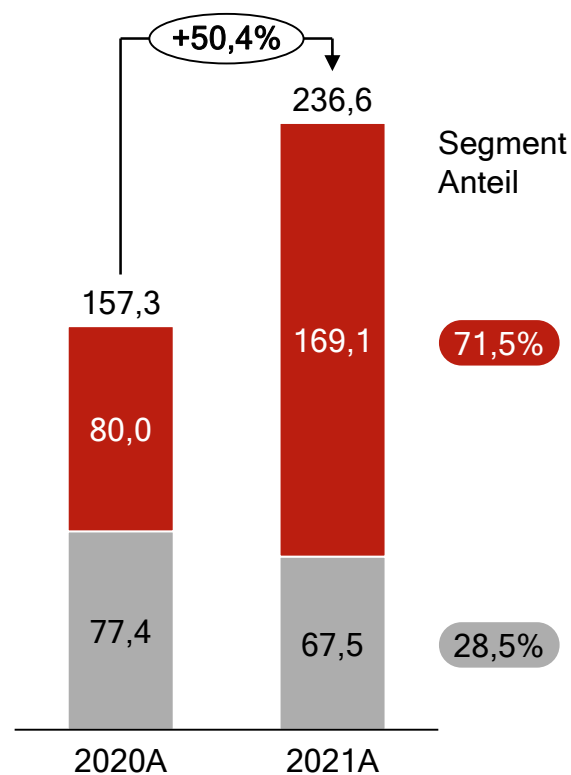
Auftragseingang nach Segment
in %



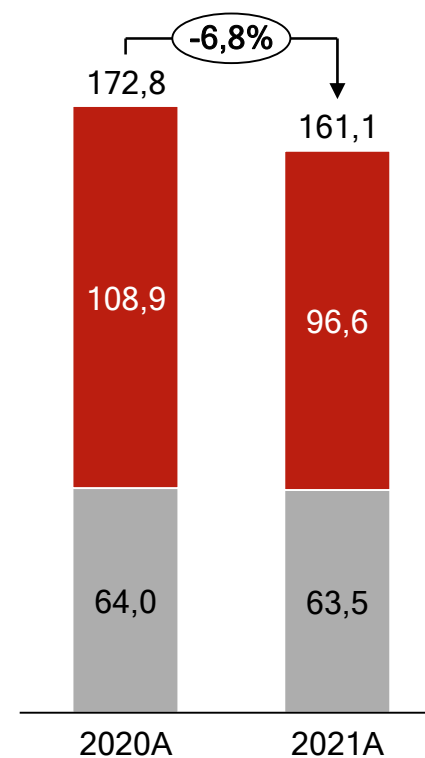
■ E-mobility ■ Classic

Signifikantes Auftragseingangswachstum in 2021

Auftragseingang
in Mio. €



Umsatz*
in Mio. €



■ E-mobility ■ Classic

* nicht dargestellt: Effekte aus Überleitung

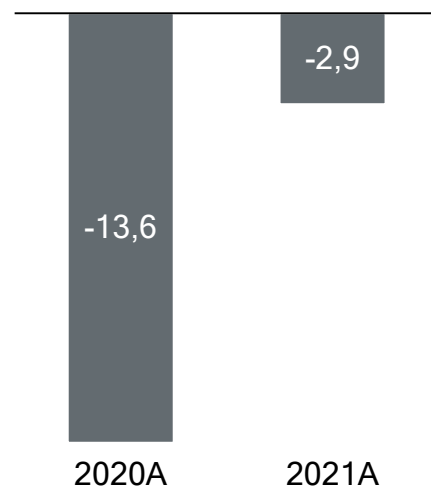
Pandemiebedingt schwache Preisrealisierung und Sondereffekte belasten EBITDA

EBITDA

in Mio. € und in % des Umsatzes

-7,9%

-1,8%

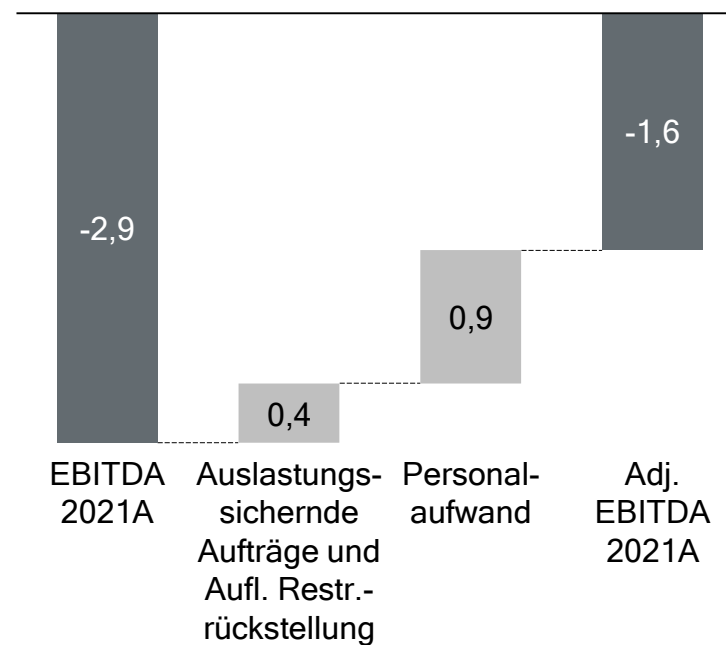


Überleitung adj. EBITDA

in Mio. € und in % des Umsatzes

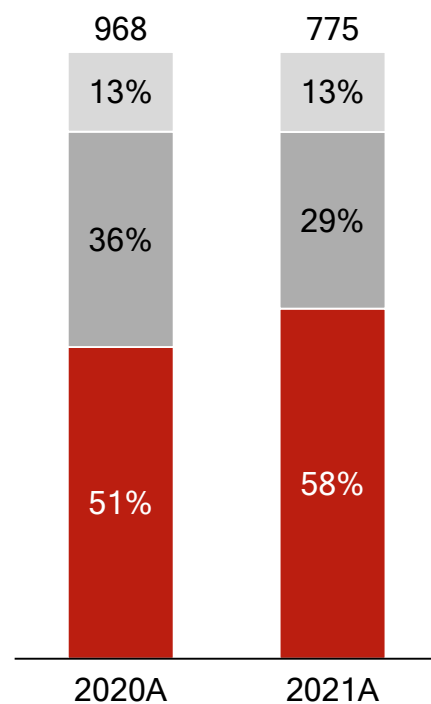
-1,8%

-1,0%



Angepasste Personalstruktur sichert Know-how und ermöglicht Wachstum

Mitarbeiter Headcount und in %



+7%-Punkte
Engineering Anteil

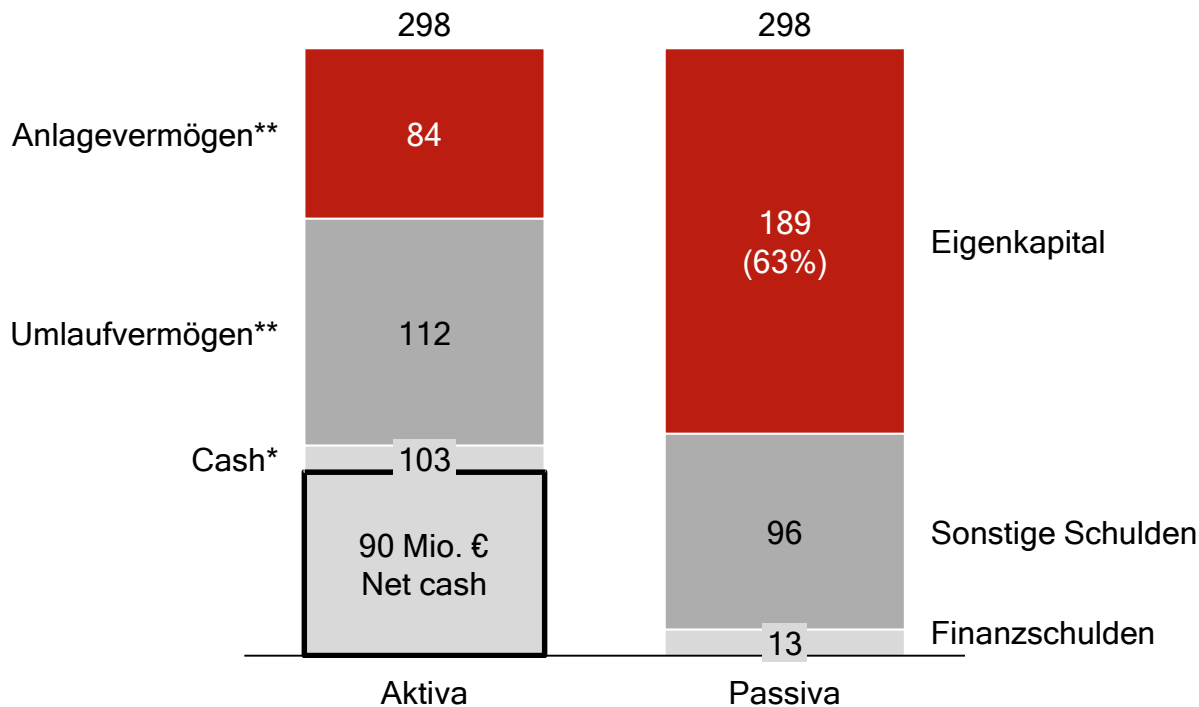
41 Jahre
Durchschnittsalter

Skalierbare Struktur
für künftiges Wachstum



Wiederaufnahme Dividendenzahlung durch positive Geschäftsentwicklung

Bilanz per 31.12.2021
in Mio. €



Ausgebaute
Liquiditätsposition
+14%

Dividendenvorschlag
0,10 €
je Aktie

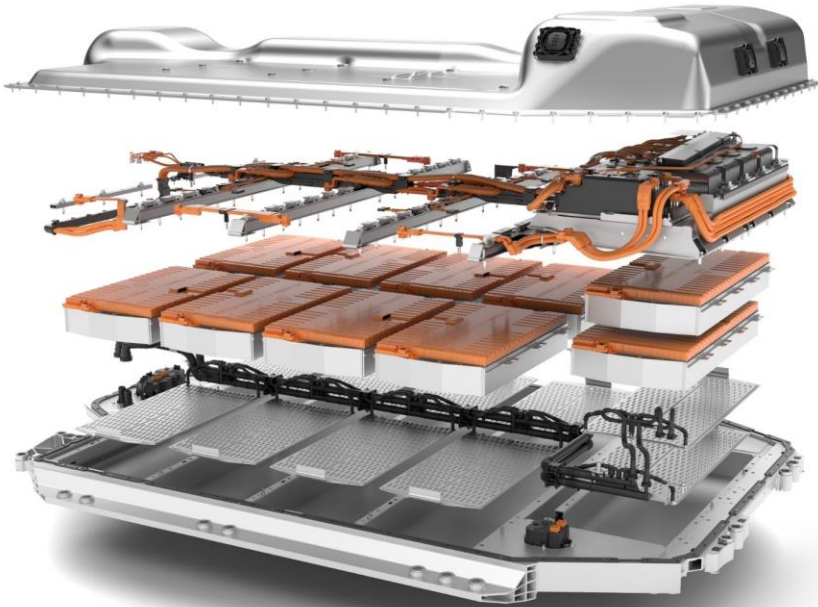
Prognostiziertes Umsatz-
und Ergebniswachstum
2022

Geschäftsjahr 2022

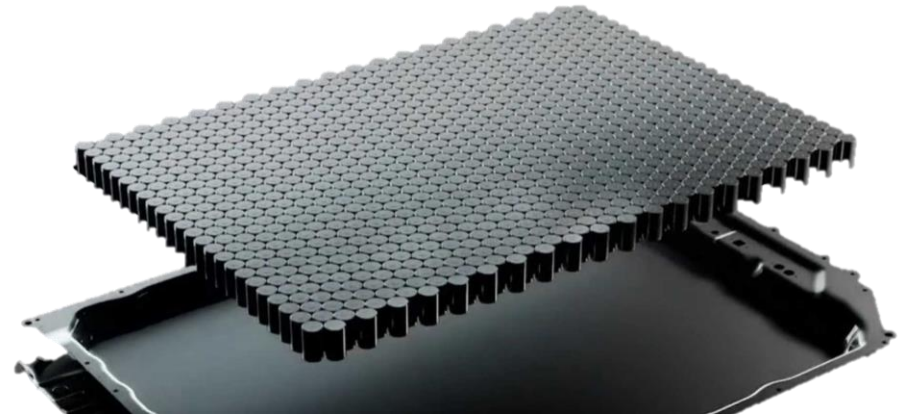


Aumann liefert Produktionsanlage für Zukunftstechnologie

Module-to-Pack



Cell-to-Pack



20% ... höhere **Energiedichte**

40% ... weniger **Bauteile**

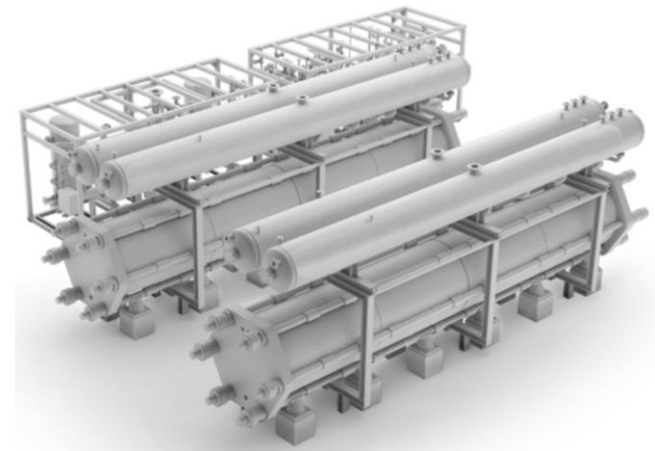
30% ... weniger **Kosten**

Aumann liefert Produktionsanlage für Zukunftstechnologie

Brennstoffzelle



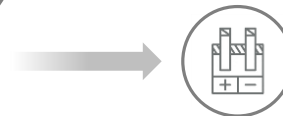
Elektrolyseur



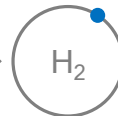
Wasser



Erneuerbarer Strom

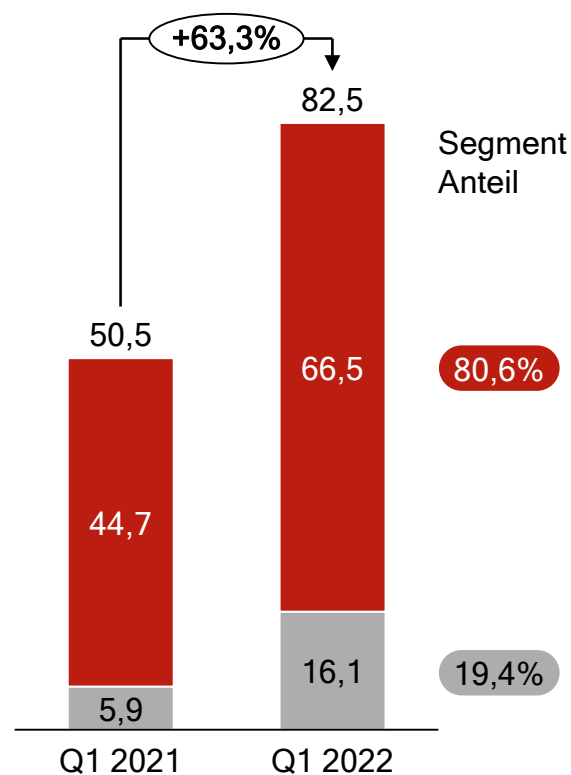


Grüner Wasserstoff

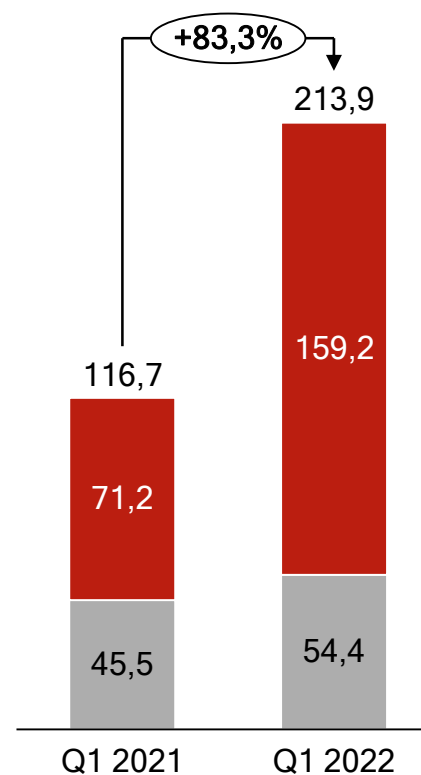


Vielversprechender Start in das neue Geschäftsjahr 2022

Auftragseingang
in Mio. €



Auftragsbestand*
in Mio. €



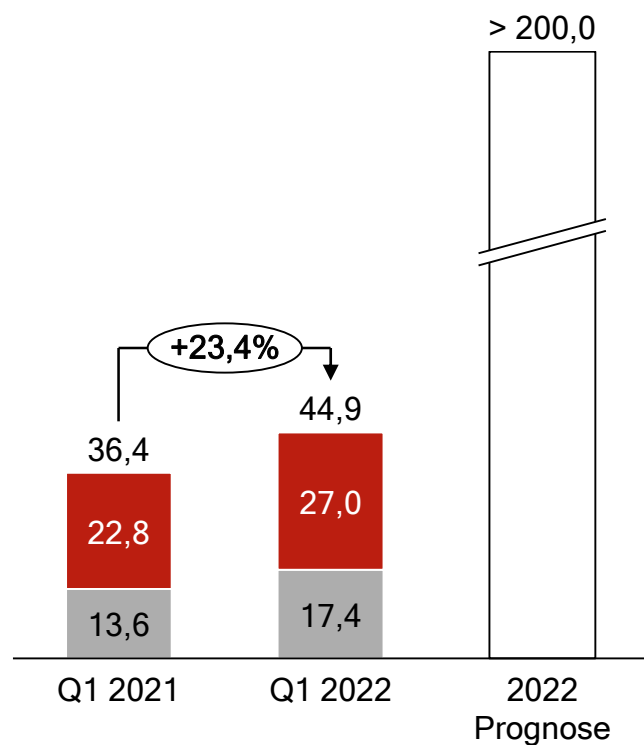
■ E-mobility ■ Classic

* nicht dargestellt: Effekte aus Überleitung

Umsatz und Ergebnis folgen Aufwärtstrend der letzten Quartale

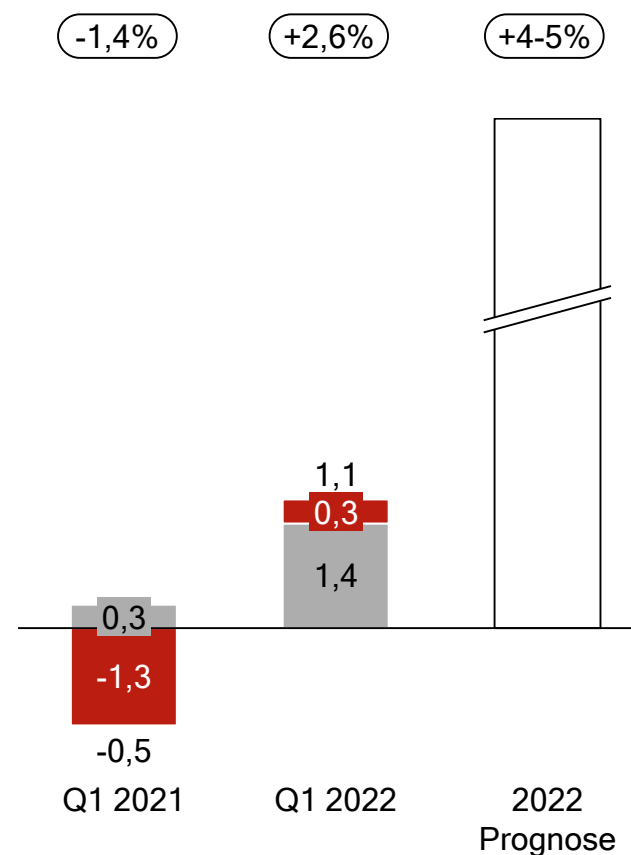
Umsatz*

in Mio. €



EBITDA*

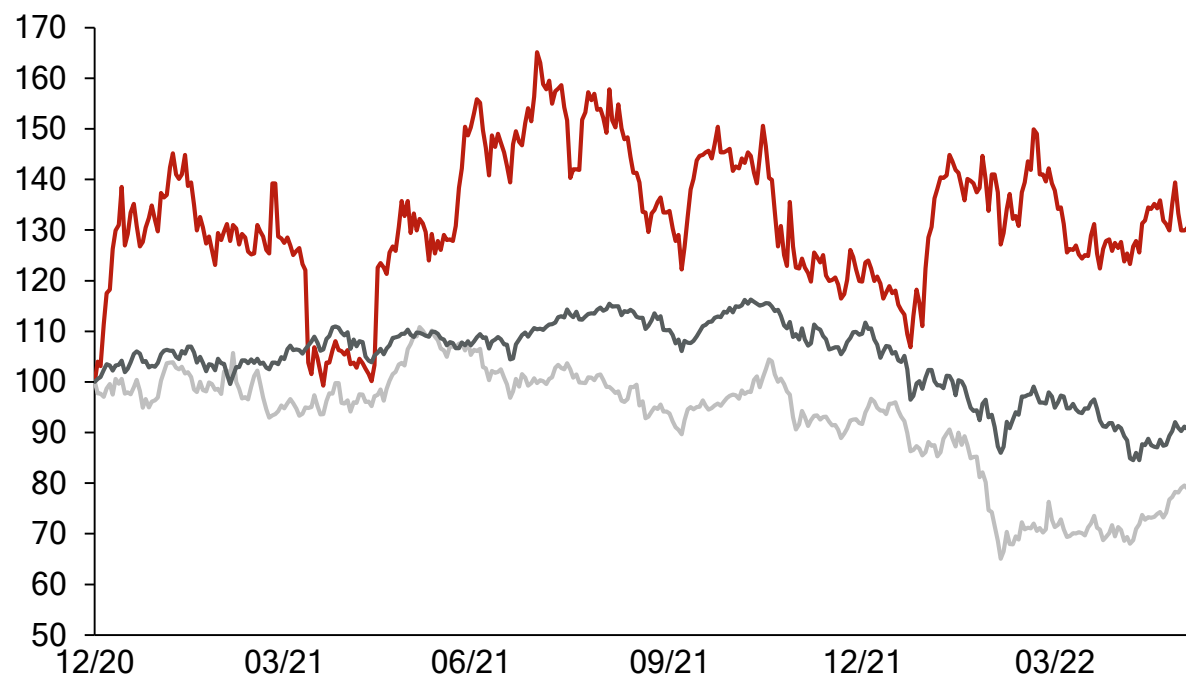
in Mio. € und in % des Umsatzes



■ E-mobility ■ Classic

Positive Geschäftsentwicklung noch nicht im Aktienkurs reflektiert

Aktienkurs im Vergleich* seit 31.12.2020, indexiert

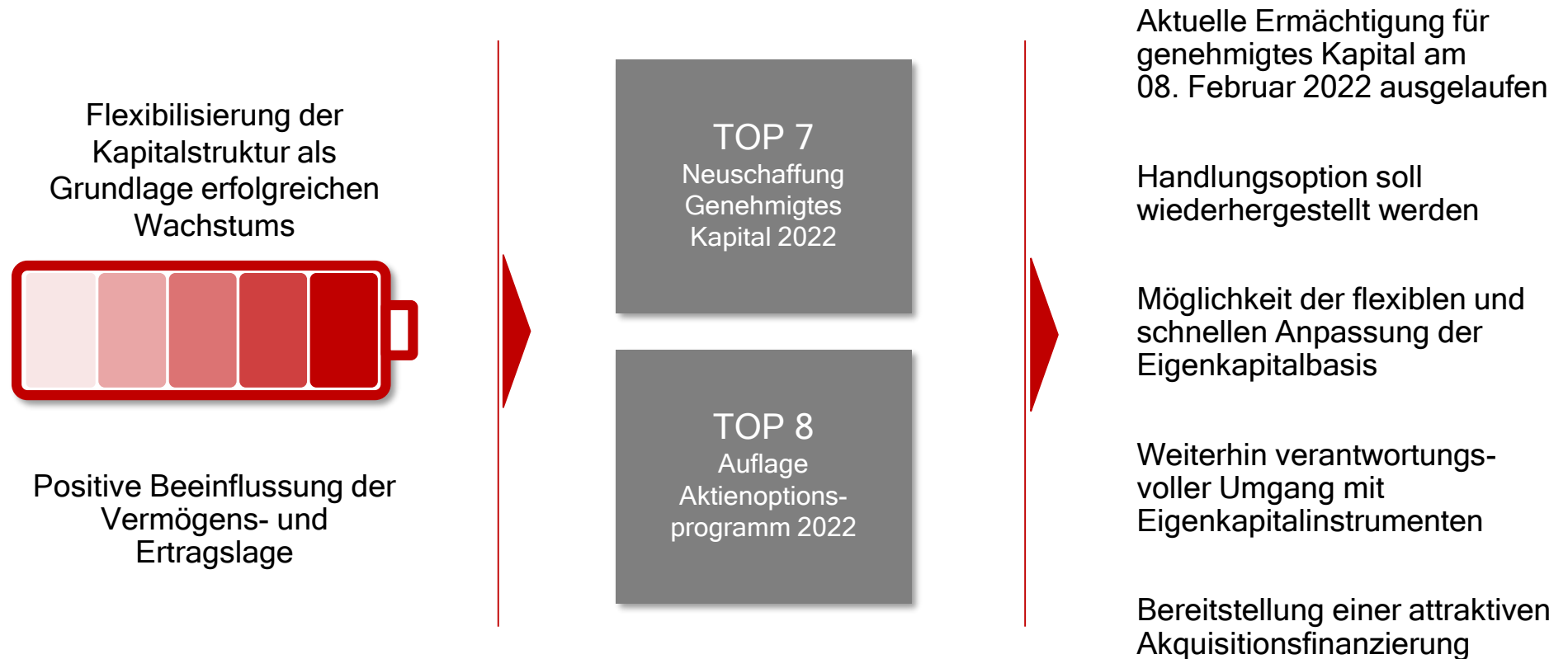


— Aumann Aktie — DAX Auto Parts & Equipment — SDAX

Aktuelle Kursziele in €

Kursziele	€
Berenberg	18,00
Citi	17,40
Equi.ts	17,60
Hauck Aufhäuser	22,00
Durchschnitt	18,75
Aktueller Kurs	15,14

Aumann stärkt die Basis für eine wachstumsorientierte Kapitalstruktur



Wir sagen...





No matter who will prevail the **E-mobility** revolution
they will need production solutions **Made by Aumann**

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