



Aumann AG 08 June 2022

## Aumann drives the E-mobility transformation



### Strategic focus

### Fully automated production lines...





...for the entire range of electromobility

### Global customers























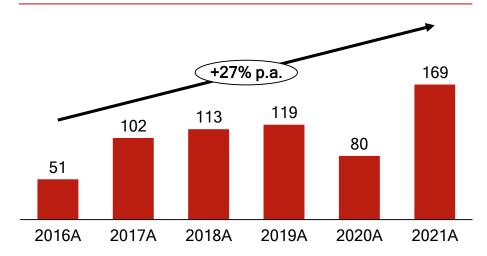






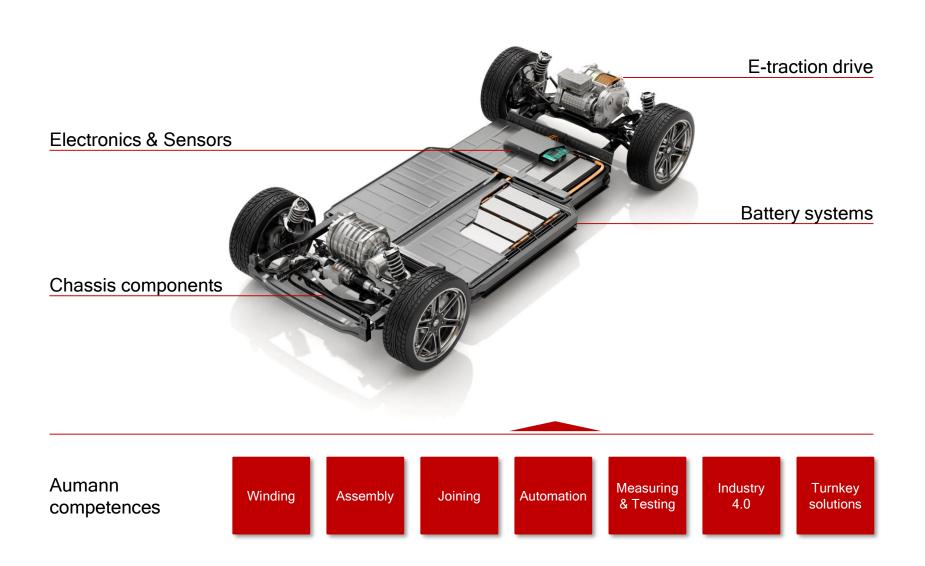


### Order intake E-mobility\*





### Electromobility comes to life on our production lines

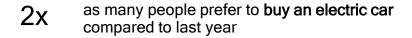




### Dynamic growth drivers push market development

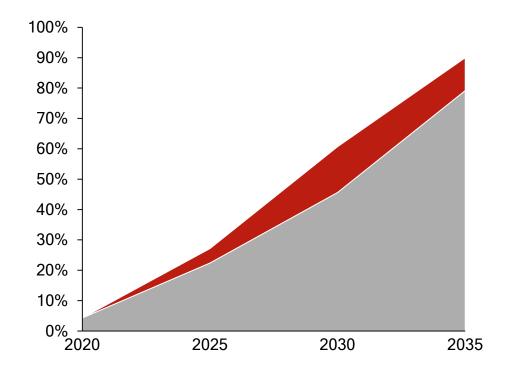
### What is driving the growth?

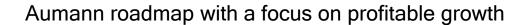
E-vehicle sales scenarios projected market share in %



51% annual growth rate of charging infrastructure in Germany over the last five years

-50% reduction of battery costs and ranges of over 1,000 km in future electric cars











Expand the strategic and technological **positioning** in the field of electromobility



Increase **profitability** through improved price and project realization



Manage **supply bottlenecks** and limit their impacts



**Build** organic and inorganic capacity for the chosen growth path



Protect the **environment** within the framework of the sustainability strategy

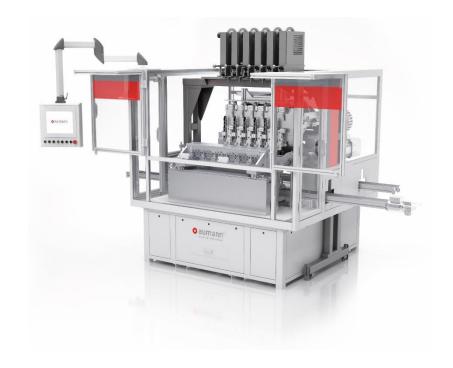


### Sustainability is an inherent building block of the Aumann DNA



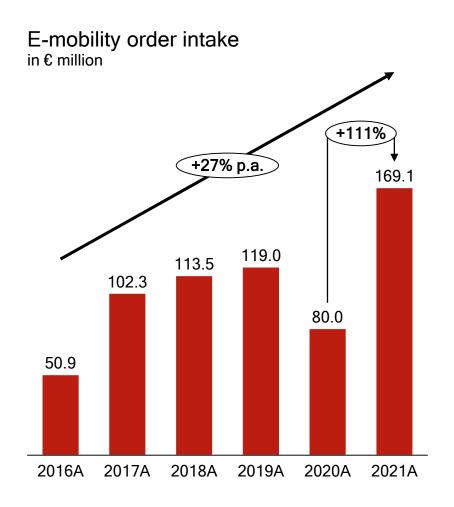


## Financial year 2021

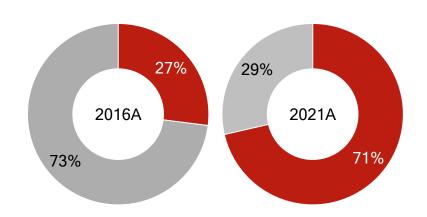




## Aumann delivers on its E-mobility strategy



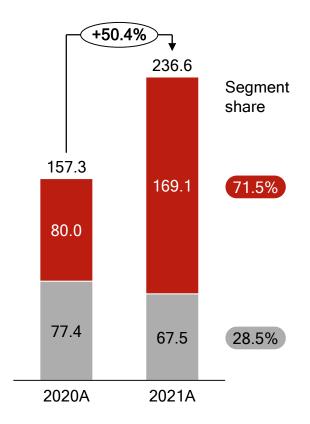
Order intake by segment in %



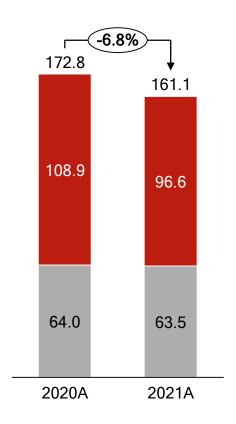


## Significant growth in order intake in 2021

Order intake in € million



Revenue\* in € million



E-mobility Classic



### Pandemic-related weak price realisation and special effects burden EBITDA

### **EBITDA**

in € million and in % of revenue

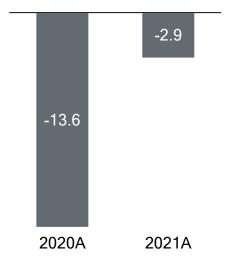
(-7.9%)

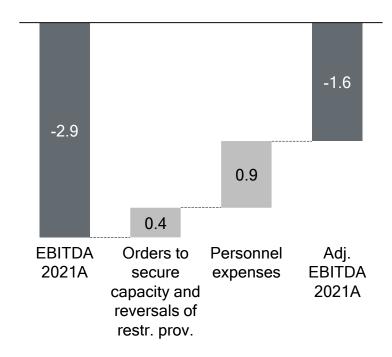
(-1.8%)

Adj. EBITDA bridge in € million and in % or revenue

(-1.8%)

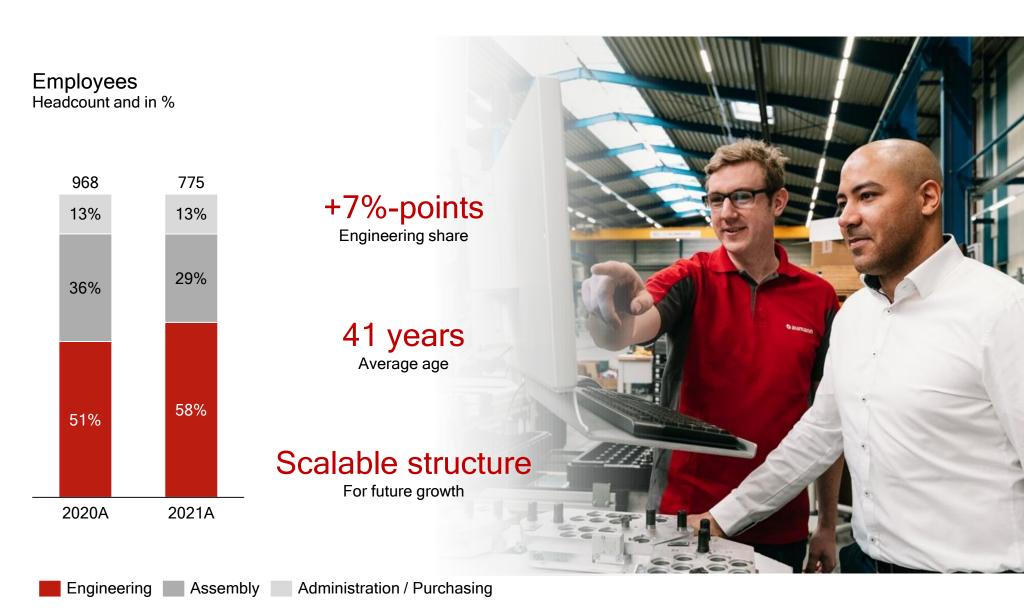
[-1.0%]







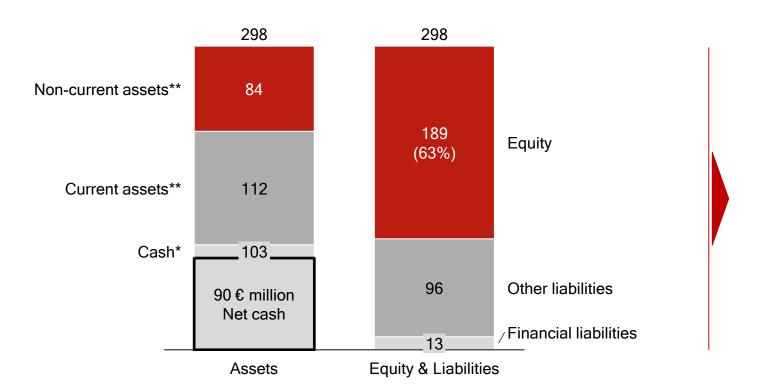
### Adapted personnel structure secures know-how and enables growth





### Resumption of dividend payment due to positive business development

### Balance sheet as at 31 December 2021 in € million



Improved liquidity position

+14%

Dividend proposal

0,10€ per share

Forecast growth in revenue and earnings

2022

<sup>\*</sup> Liquidity and securities (non-current assets) and financial assets (current assets) | \*\* without cash-positions and financial assets



## Financial year 2022



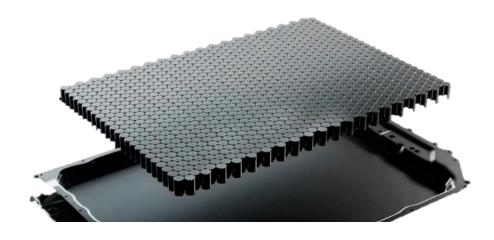




### Module-to-Pack



### Cell-to-Pack



20% ... higher energy density

40% ... fewer components

30% ... lower costs

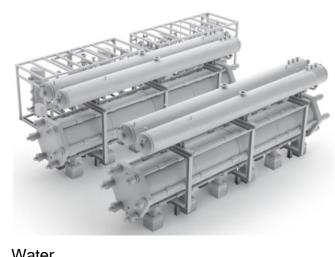


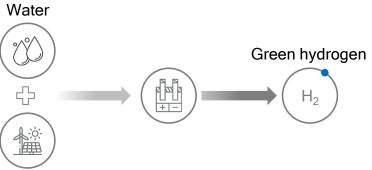


### Fuel Cell



## Electrolyser



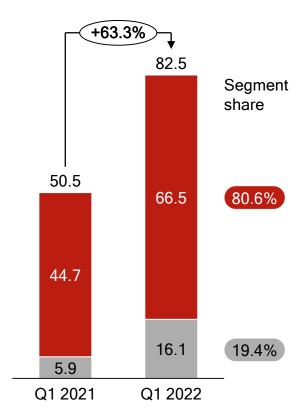


Renewable electricity

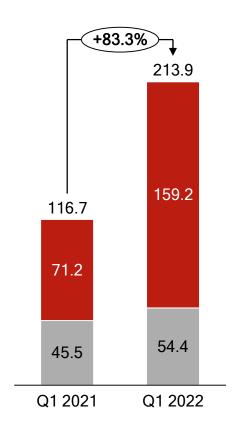


### Promising start into the new 2022 financial year

Order intake in € million



Order backlog\* in € million

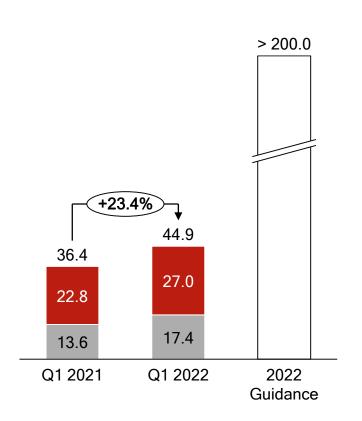


E-mobility Classic

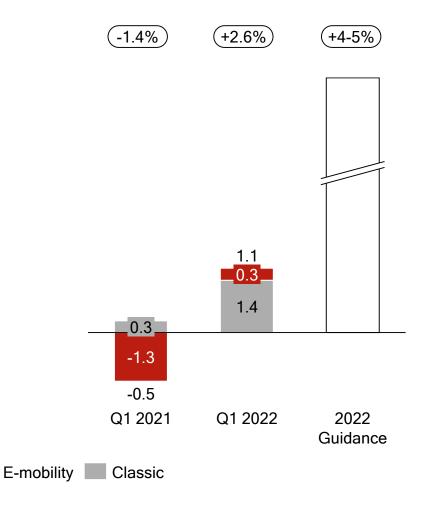


### Revenue and EBITDA follow the upward trend of recent quarters





# EBITDA\* in € million and in % of revenue

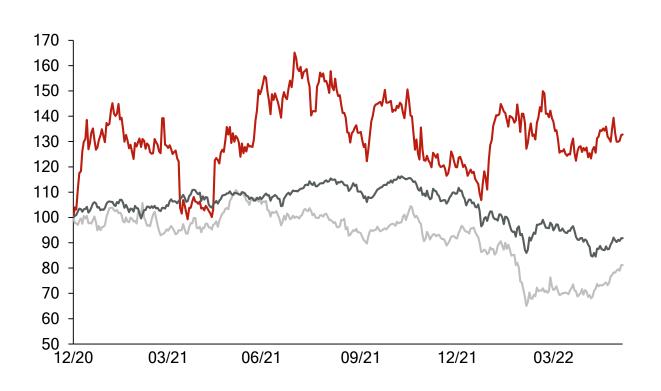


<sup>\*</sup> Not shown: effects from reconciliation



### Positive business development not yet reflected in the share price

Share price in comparison\* since 31 December 2020, indexed



# Current price targets in €

Price targets	€
Berenberg Citi Equi.ts Hauck Aufhäuser	18.00 17.40 17.60 22.00
Average	18.75
Current share price	15.14

Aumann Share
 DAX Auto Parts & Equipment
 SDAX



### Aumann strengthens the basis for a growth-oriented capital structure

Flexibilisation of the capital structure as the basis for successful growth



Positive impact on asset and earnings situation

Agenda Item 7
Creation of
Authorized Capital
2022

Agenda Item 8
Creation of
Stock Options
Programme 2022

Current authority for authorized capital expired on 8 February 2022

Options to act to be restored

Possibility for flexible and quick adjustments of the equity capital base

Continued responsible use of equity instruments

Provision of an attractive financing for acquisitions







No matter who will prevail the **E-mobility revolution** they will need production solutions **Made by Aumann** 

### Kontakt



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## aumann

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