aumann

Hauptversammlung 2021

Aumann AG
02. Juni 2021

„New Normal“ - Digitales und virtuelles Arbeiten im Aumann Konzern

Aumann auf einen Blick

TARGET

Marktführer für intelligente Produktionslösungen
für die Elektromobilität

FOCUS

Innovations- und Entwicklungspartner der Automobil-
industrie für die Transformation zur Elektromobilität

KNOW-HOW

Jahrzehntelange Erfahrung in der Realisierung
individueller Produktionslösungen für die
vollautomatisierte und hochqualitative
Serienproduktion

BUSINESS MODEL

Entwicklung, Projektierung und Umsetzung von
Turnkey Produktionslinien für den elektrischen
Antriebsstrang, den Energiespeicher und die
Elektrifizierung

Mit Aumann gelingt die Transformation zur Elektromobilität

Globale Kunden

Technologietreiber

Elektromobilität

Energiespeicherung

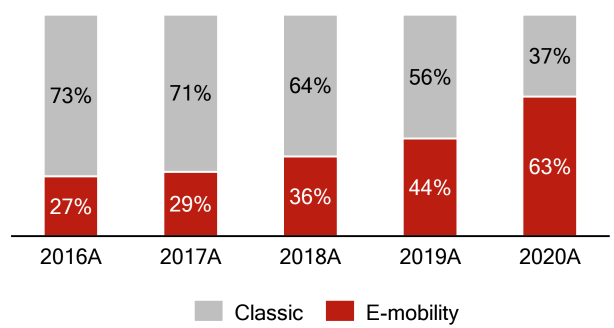
Sensorik / Elektronik

Sicherheit / Komfort

Fokussierte Aufstellung

- Technologieführer
- > 80 Jahre Erfahrung in der Wickeltechnik
- > 30 Jahre OEM und TIER-1 Erfahrung
- Asset-light business model
- Solide Finanzsituation

Strategischer Wandel*



* Segmentanteile am Umsatz in %

Strategische Fokussierung konsequent an Megatrends ausgerichtet

Megatrends

Spezifische Trends

Aumann Produkt Know-how

E-Antrieb

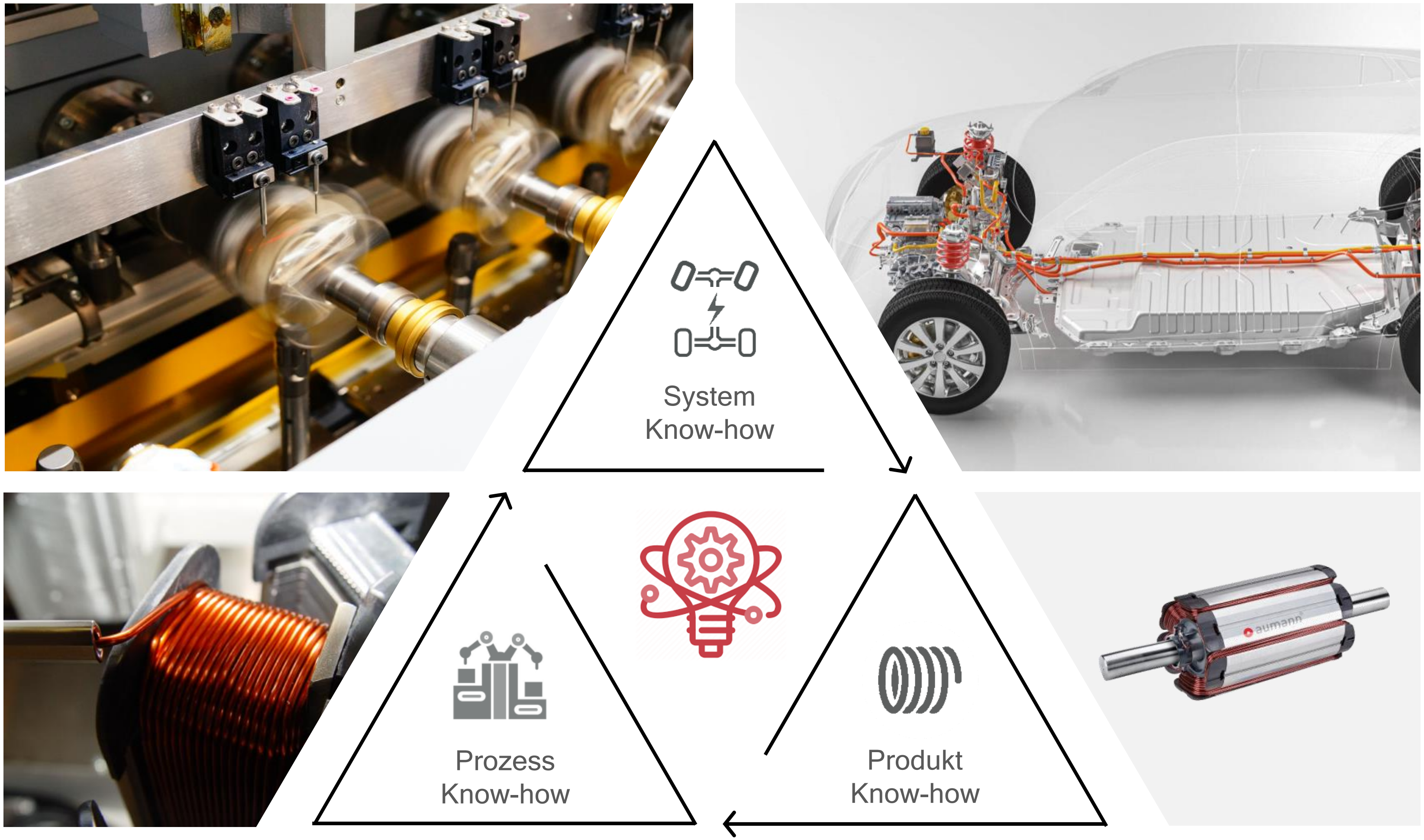
Energiespeicher

Elektrifizierung

Aumann Prozess Know-how

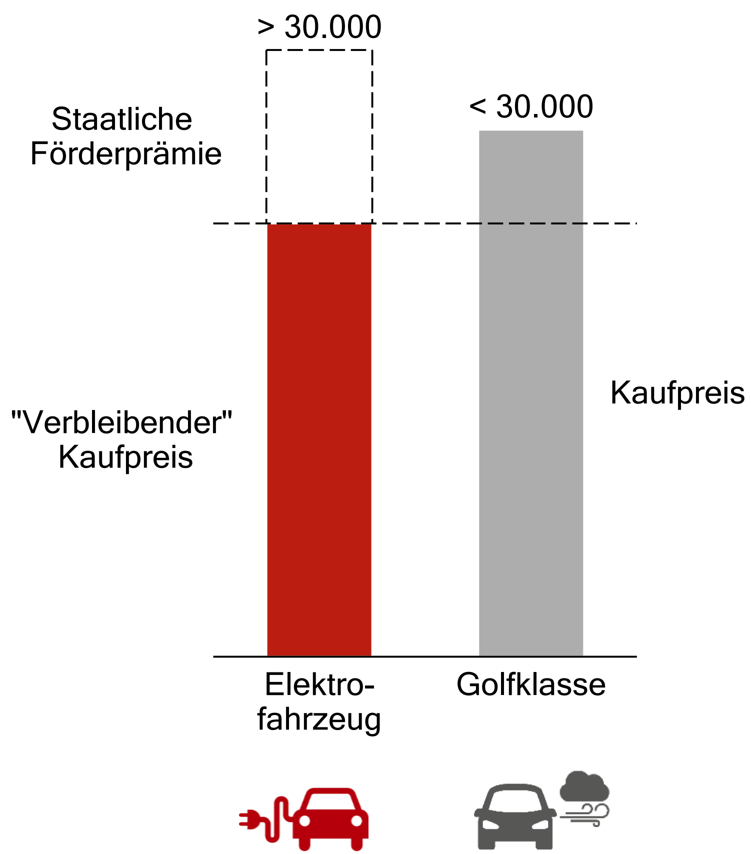
Wickeln | Montage | Schweißen | Automation | Messen & Prüfen | Software | Service

Technologiekompetenz ist Basis für Innovations- und Entwicklungspartnerschaften

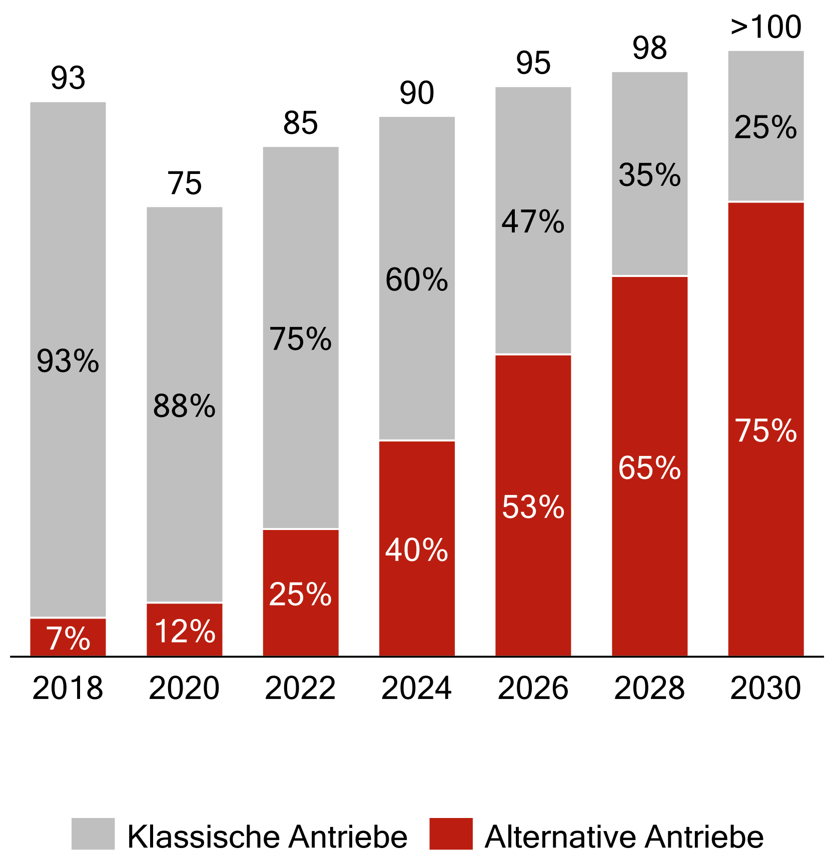


E-Mobilität wird bezahlbar

Anschaffungskosten im Vergleich
in €



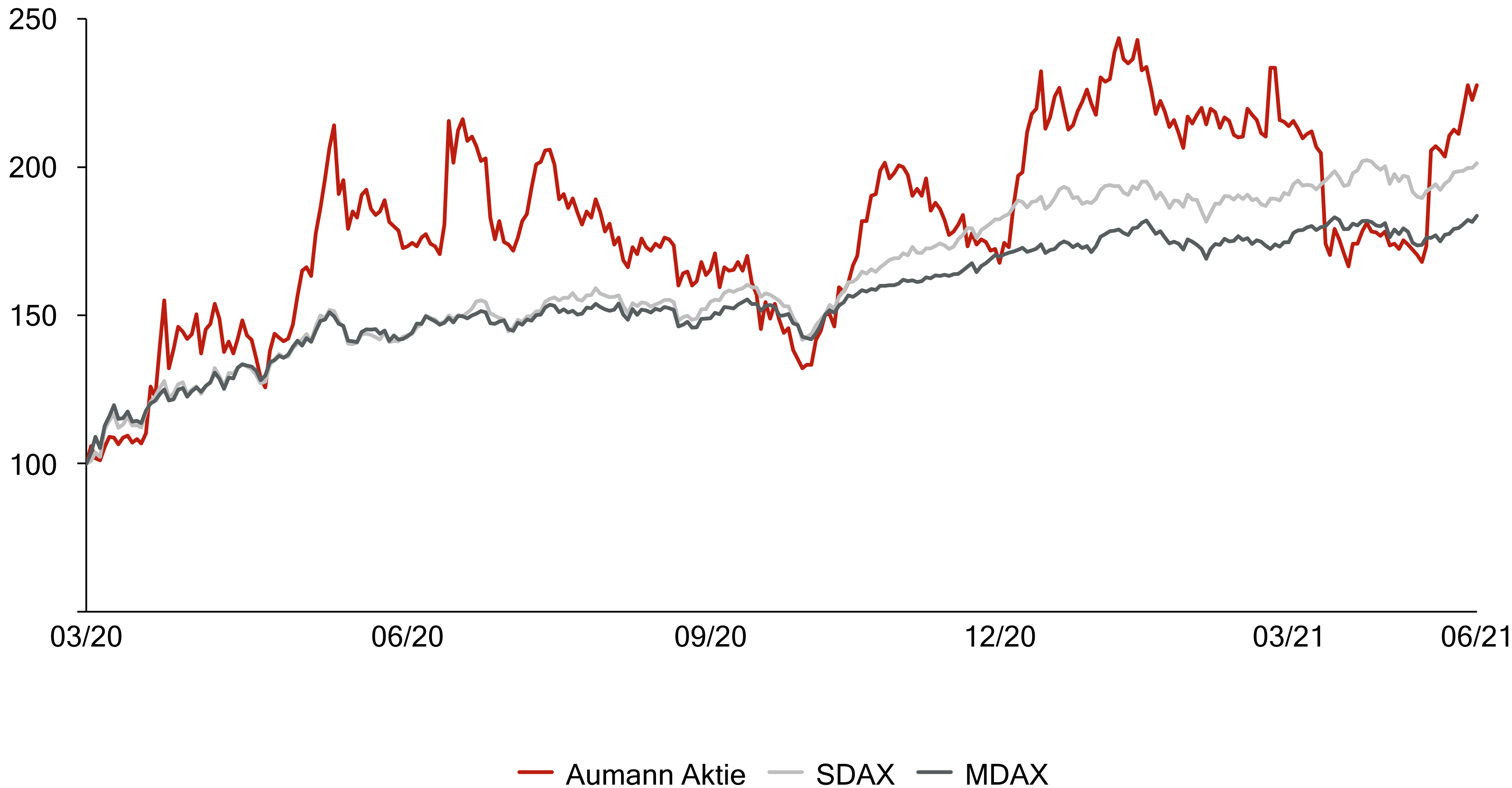
Erwartete Pkw-Verkäufe weltweit
in Mio. Einheiten und Anteile in %



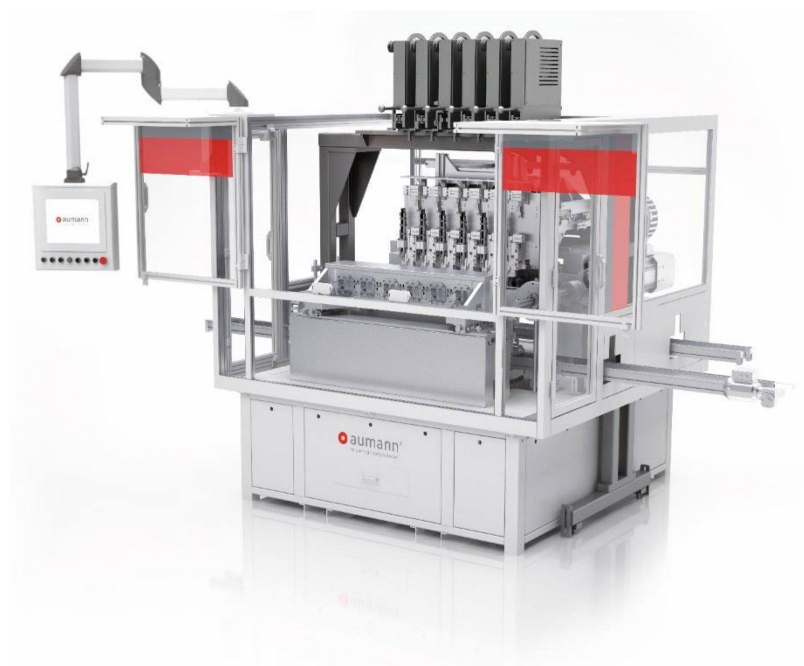
Quellen: Volkswagen, Boston Consulting Group, eigene Berechnungen und Schätzungen

Kursentwicklung seit COVID-19 Tief

Aktienkurs im Vergleich*
Seit 18.03.2020, indexiert



Geschäftsjahr 2020

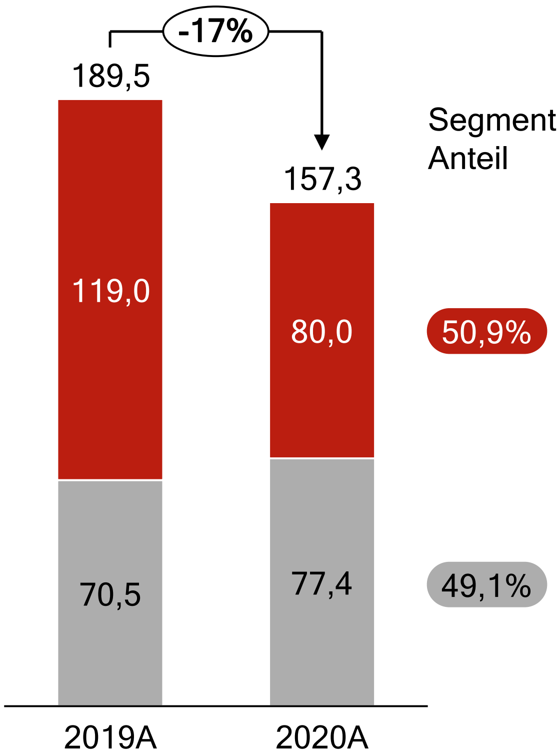


2020 geprägt von Automobilkrise und COVID-19 Pandemie

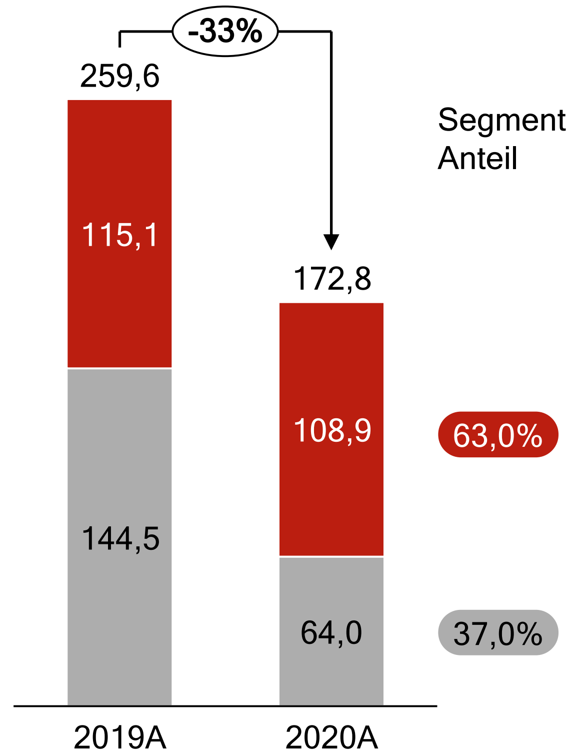
- Auftragseingang belastet durch Investitionszurückhaltung für Produktionsanlagen
- Kapazitätsanpassung und Optimierung der Unternehmensstruktur
- Umsatzanteil im Segment E-mobility übersteigt 60 %
- Kontinuierliche F&E-Aktivitäten, um technologische Entwicklungen voranzutreiben
- Solide Finanzen mit einer EK-Quote von 64,7 % und liquiden Mitteln von 90,2 Mio. €

Auftragseingang und Umsatz deutlich unter Vorjahr

Auftragseingang
in Mio. €



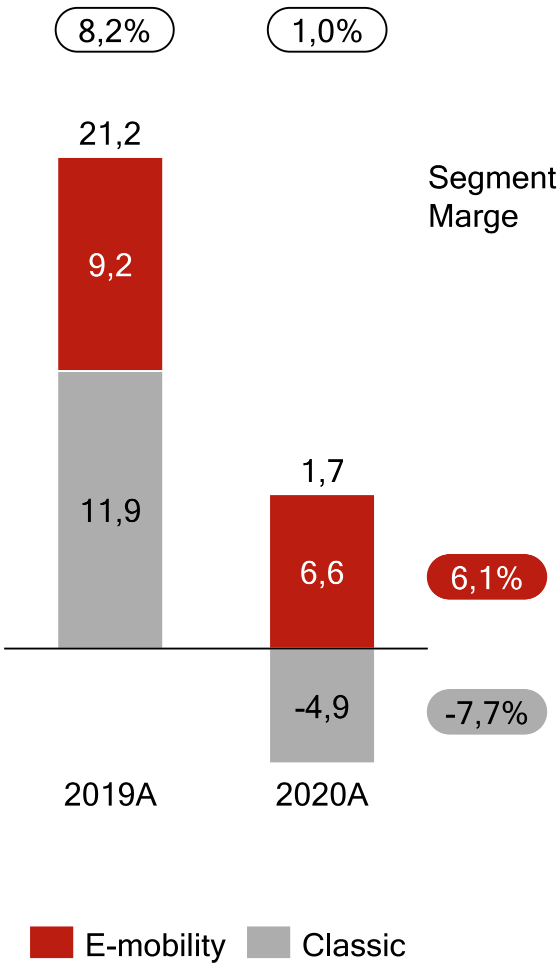
Umsatz
in Mio. €



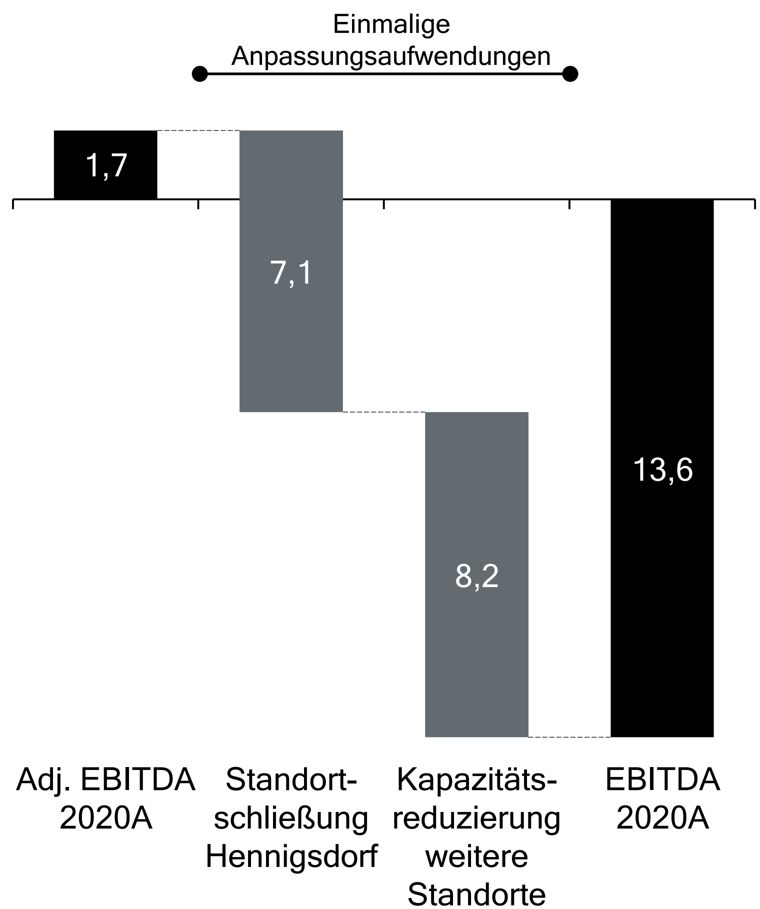
E-mobility Classic

Ergebnis belastet durch Sondereffekte

Adj. EBITDA*
in Mio. € und in % des Umsatzes



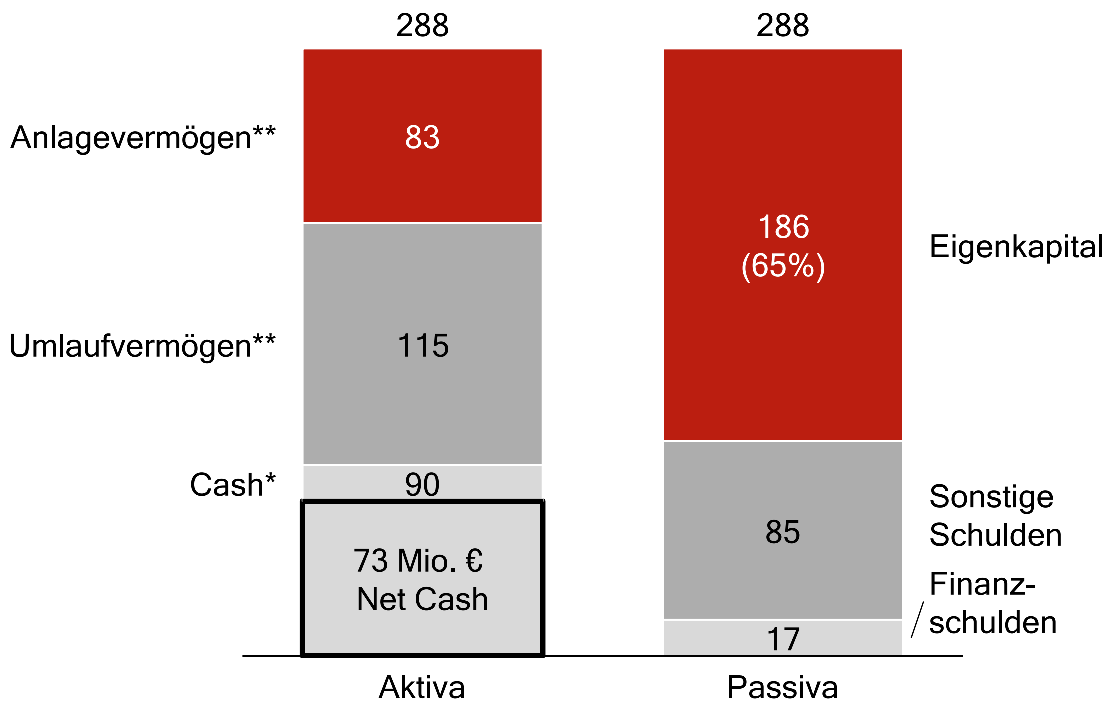
EBITDA Brücke
in Mio. €



* nicht dargestellt: Effekte aus Überleitung

Weiterhin solide Bilanz

Bilanz per 31.12.2020
in Mio. €



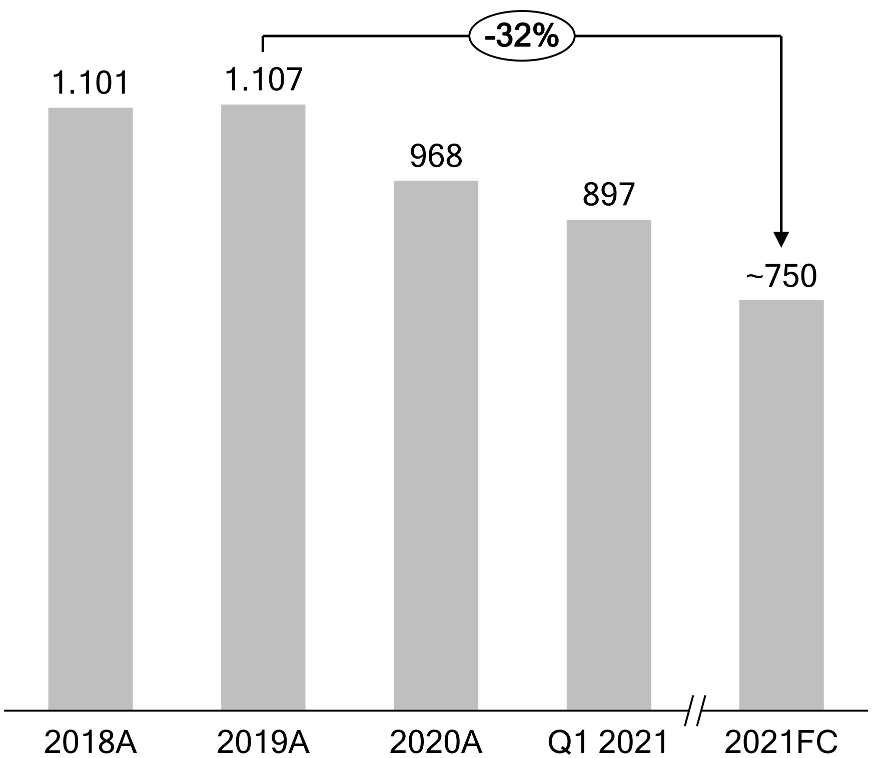
* Liquidität und Wertpapiere des AV und Finanzanlagen des UV | ** ohne Cash-Positionen

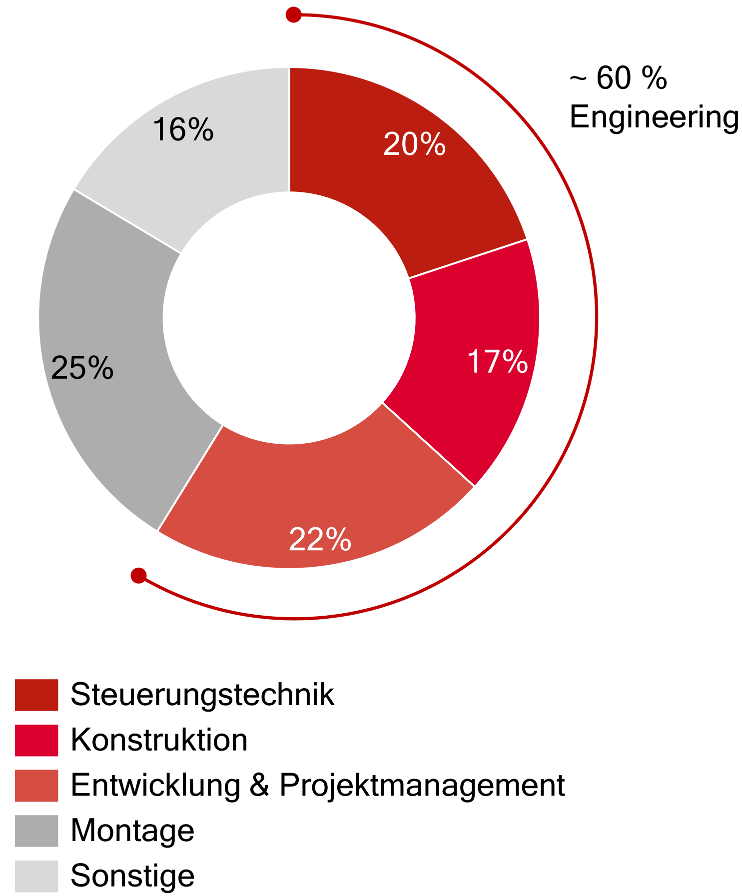
Gute Positionierung für 2021 dank stringenter Maßnahmen im Krisenjahr

- ✓ Technologische Entwicklung im Bereich E-mobility
- ✓ Standortschließung Hennigsdorf
- ✓ Kapazitätsreduzierung an weiteren Produktionsstandorten
- ✓ Systematisierung und Vereinheitlichung von Prozessen
- ✓ Digitalisierung und Flexibilisierung der Arbeitswelt

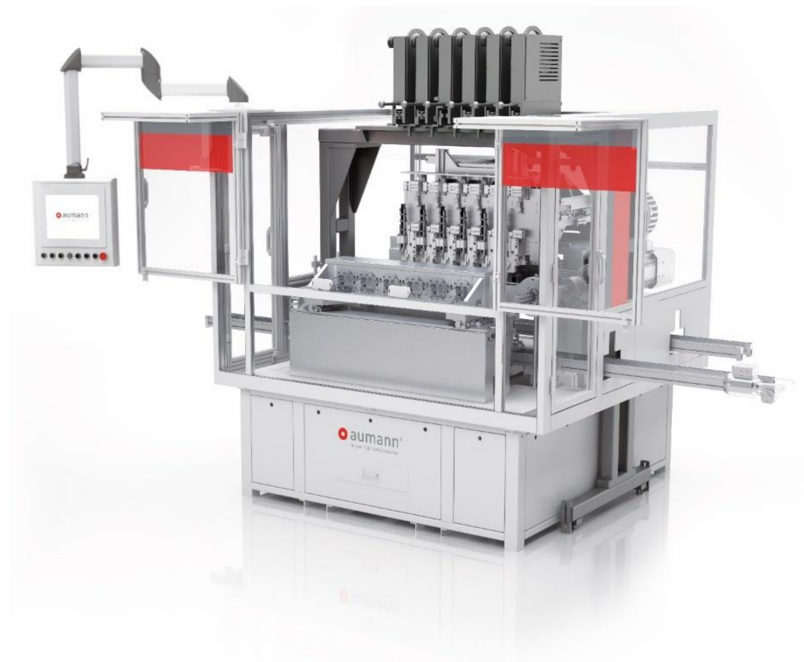
Kapazitätsreduzierung mit Fokus auf Erhaltung von Schlagkraft und Know-how

Mitarbeiter
Headcount



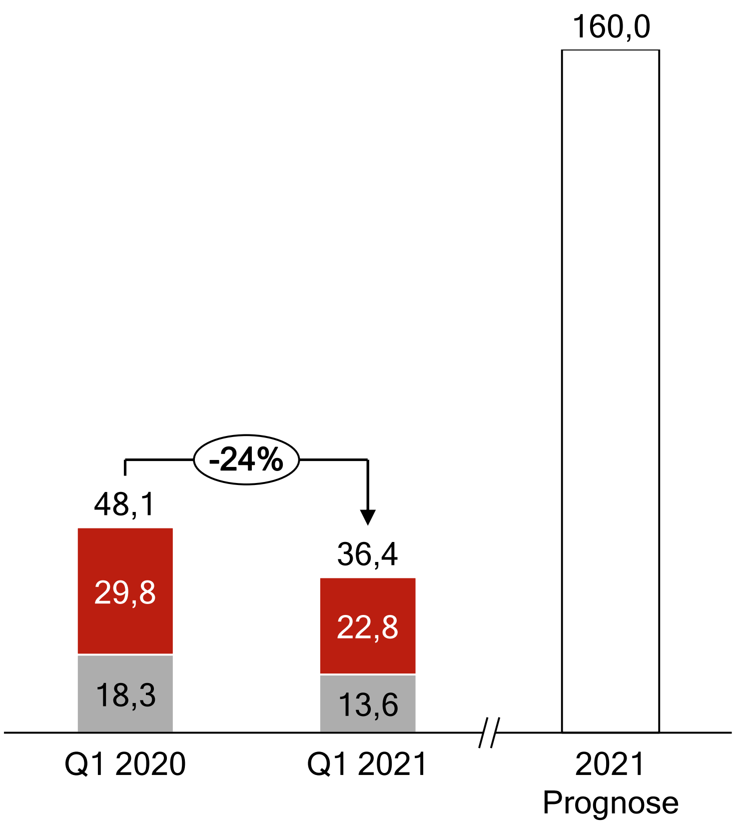


Geschäftsjahr 2021

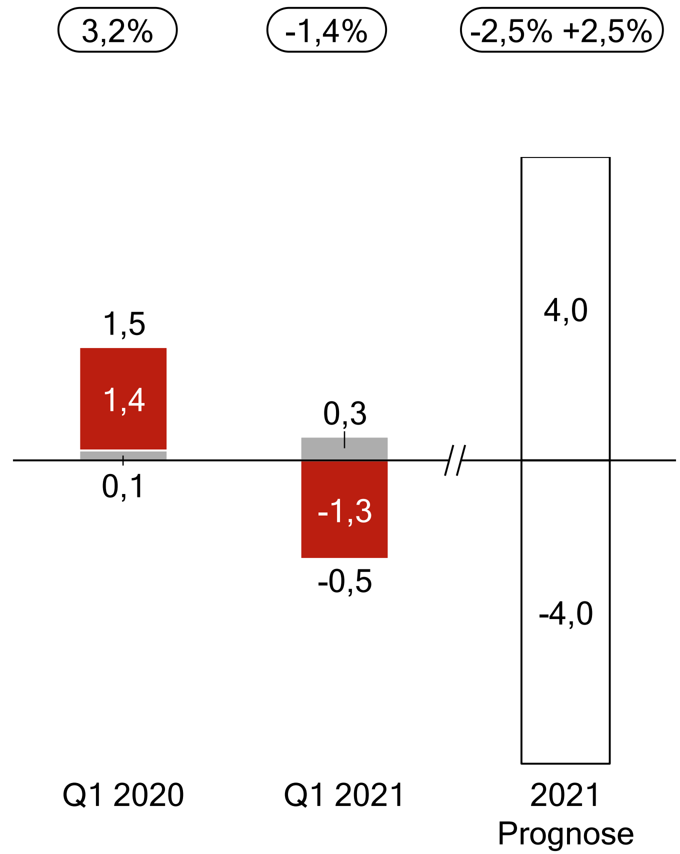


Umsatz und EBITDA mit verhaltenem Start ins Jahr

Umsatz
in Mio. €



EBITDA*
in Mio. € und in % des Umsatzes



E-mobility Classic

* nicht dargestellt: Effekte aus Überleitung

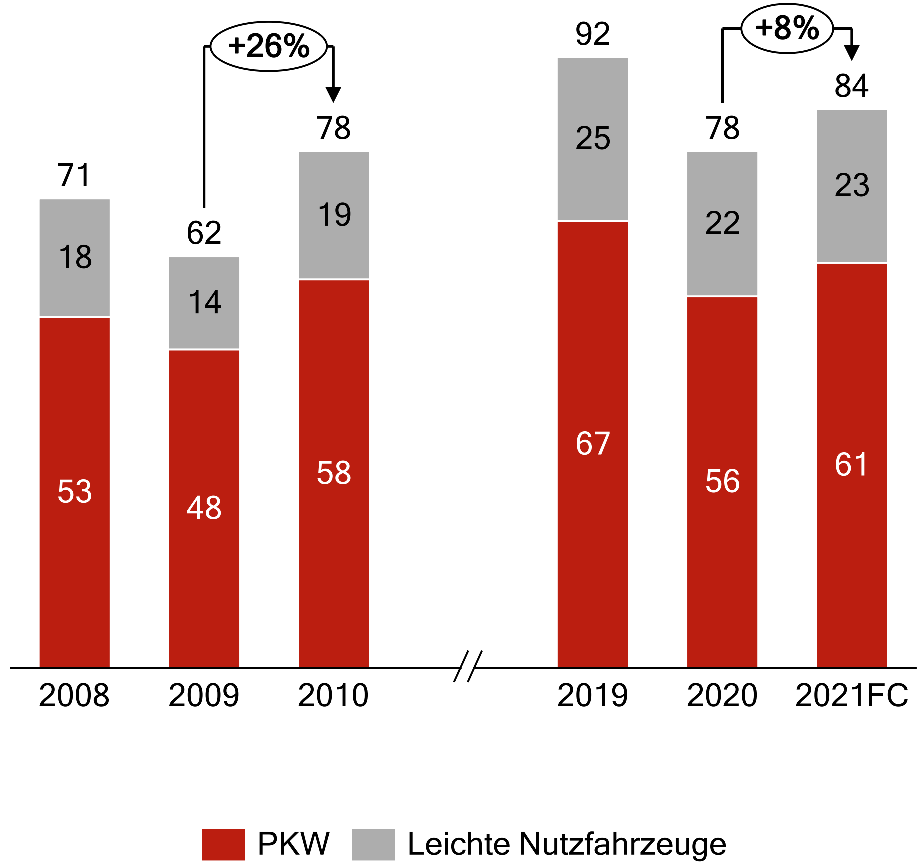
Der Fahrzeugmarkt erholt sich

Volkswagen AG - Q1 2021
Volkswagen steigert Absatz um ein Fünftel - China-Geschäft besonders stark

Daimler AG - Q1 2021
Absatz, Umsatz und Gewinn stiegen deutlich, insbesondere durch Rückenwind aus China, einem starken Produktmix und einer vorteilhaften Preisdurchsetzung

BMW AG - Q1 2021
BMW mit Rekordabsatz im ersten Quartal klar auf Wachstumskurs

Weltweite Fahrzeugproduktion
in Mio. Einheiten



Quellen: VW, Daimler, BMW | Statista, IHS Markit Q2-2021 aumann

Hersteller forcieren die Elektrifizierung ihrer Flotten

70 % aller Neuverkäufe in Europa bis 2030 elektrifiziert

50 % aller Neuverkäufe bis 2025 elektrifiziert

Jaguar ab 2025 rein elektrisch, Land Rover alle Modelle bis 2030 elektrifiziert

Alle Automodelle elektrifiziert, ab 2030 nur noch vollelektrisch

65 % aller Neuverkäufe bis 2025 elektrifiziert

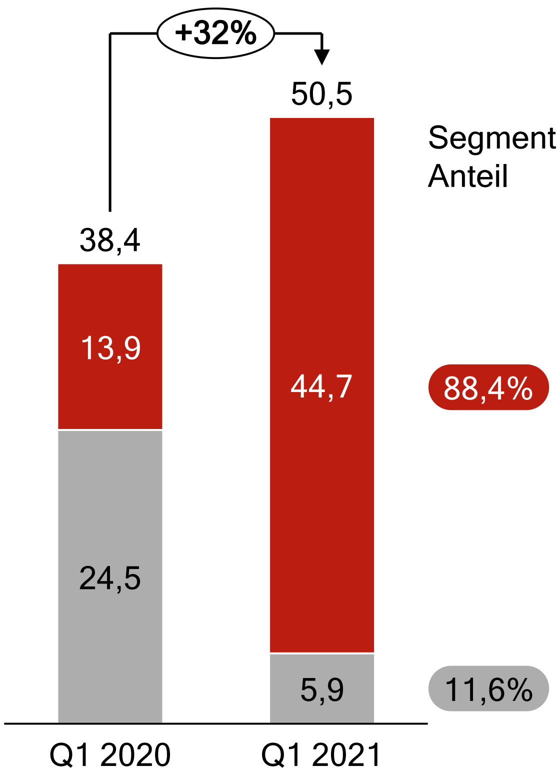
10 % aller Verkäufe in Europa bis 2025 elektrifiziert, 50 % bis 2030

40 % der LKW vollelektrisch bis 2030

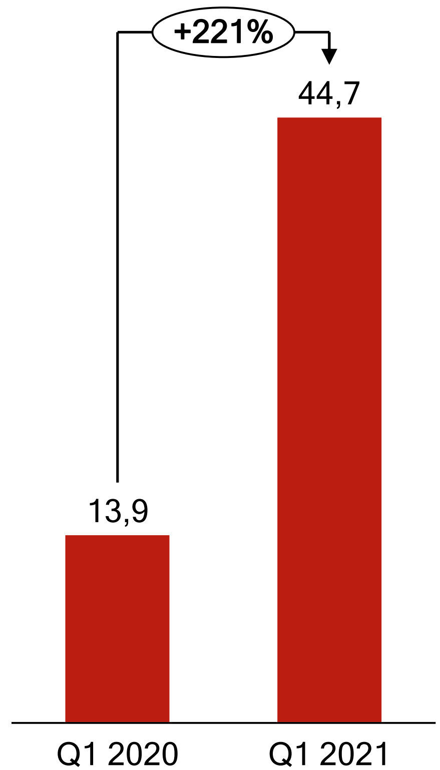
Brennstoffzellen-Trucks ab 2025

E-Mobility Auftragseingang im ersten Quartal sprunghaft angestiegen

Auftragseingang
in Mio. €

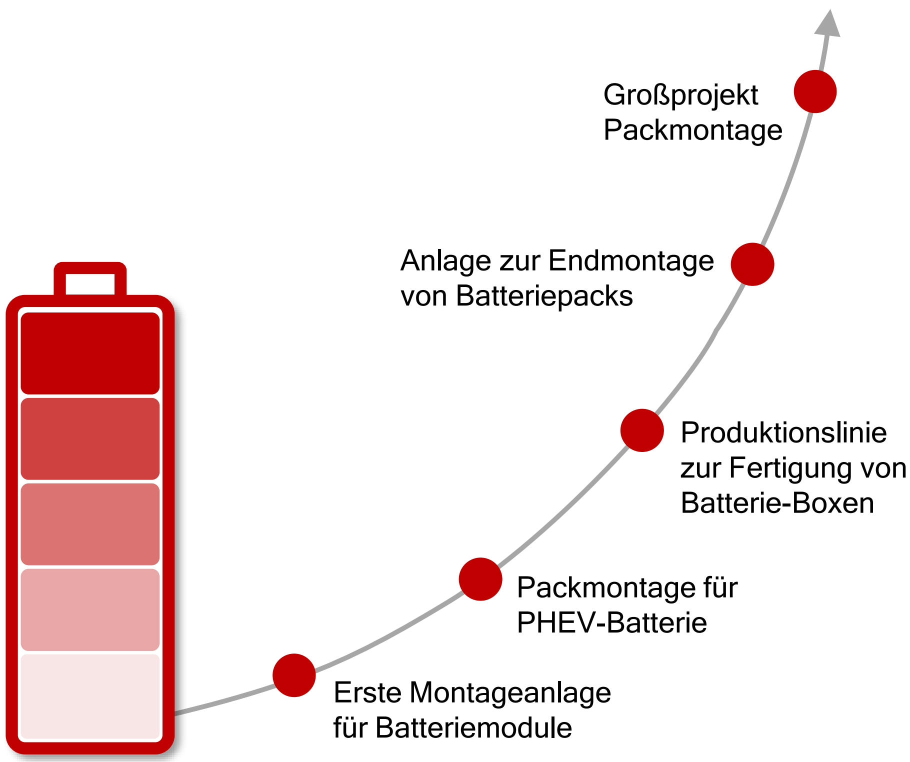


Auftragseingang E-Mobility
in Mio. €



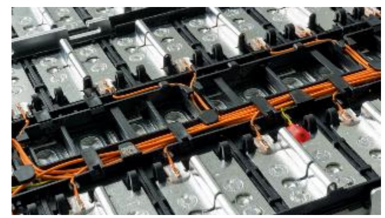
E-mobility Classic

Aumann baut Leistungsportfolio für Produktion von Batteriesystemen aus



Batterie-Pack Montage

Vollumfängliche Montage und End-of-Line Funktionsprüfung von verbaufähigen Batterie-Systemen



Batterie-Modul Montage

Hochpräzises Handling, elektrische Kontaktierung und Prüfung von Batteriezellen

Batterie-Box Fertigung

Neuartige Fügeverfahren zur stoffschlüssigen Verbindung von Werkstoffpaarungen

Aumann legt die Basis für eine wachstumsorientierte Kapitalstruktur

Flexible Kapitalstruktur als Grundlage erfolgreichen Wachstums

Positive Beeinflussung der Vermögens- und Ertragslage

TOP 6
Neuschaffung Genehmigtes Kapital 2021

TOP 7
Ermächtigung zum Erwerb eigener Aktien

TOP 8
Wandel- / Options-schuldverschreibung Bedingtes Kapital 2021/I

Aktuelle Ermächtigungen laufen am 08. Februar 2022 aus

Bestehende Handlungsoptionen sollen verlängert werden

Flexible und schnelle Anpassung der Eigenkapitalbasis

Verantwortungsvoller Umgang mit Eigenkapitalinstrumenten

Bereitstellung einer attraktiven Akquisitionsfinanzierung

No matter who will prevail the **E-mobility revolution**

they will need production solutions **Made by Aumann**

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