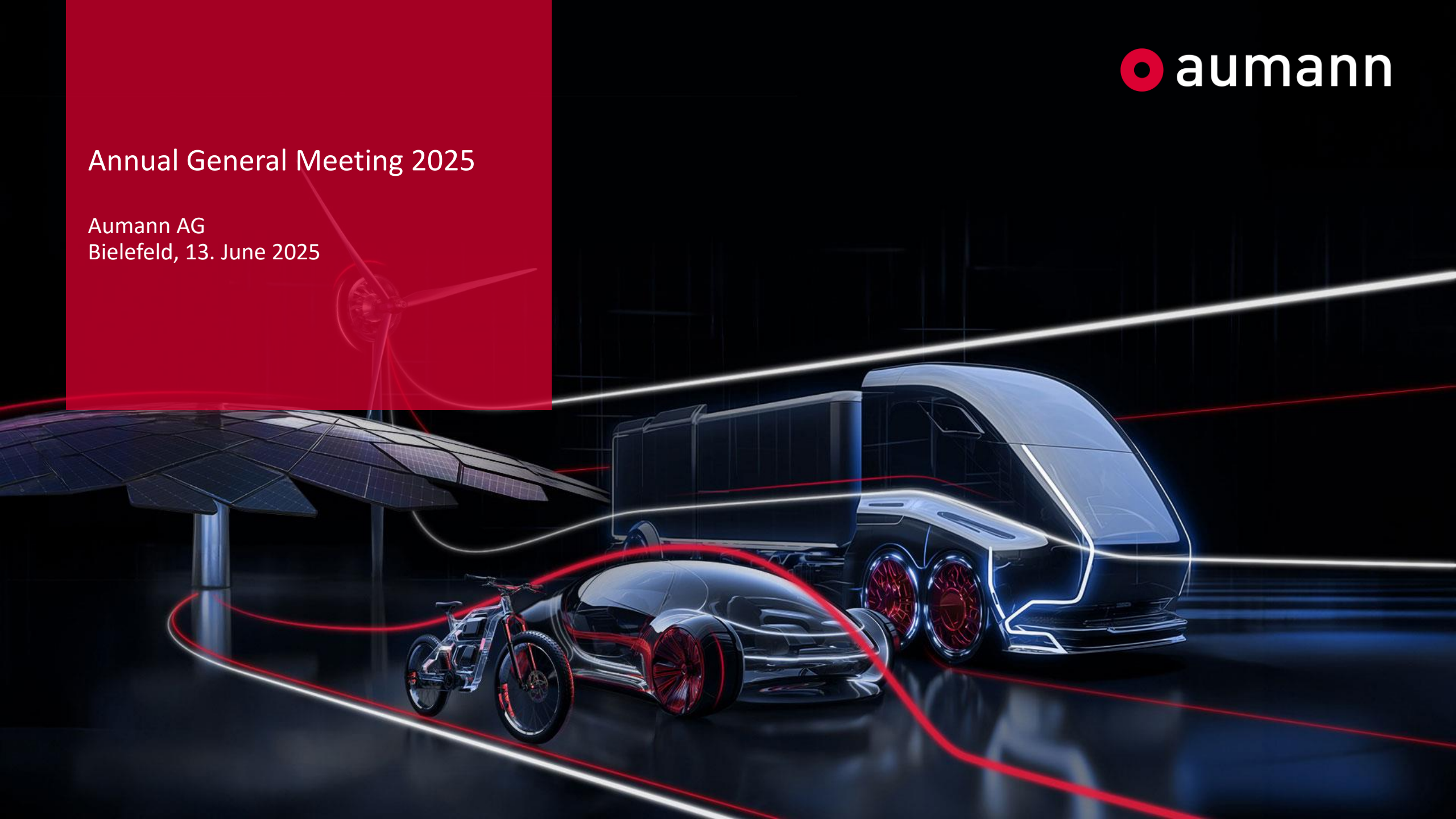


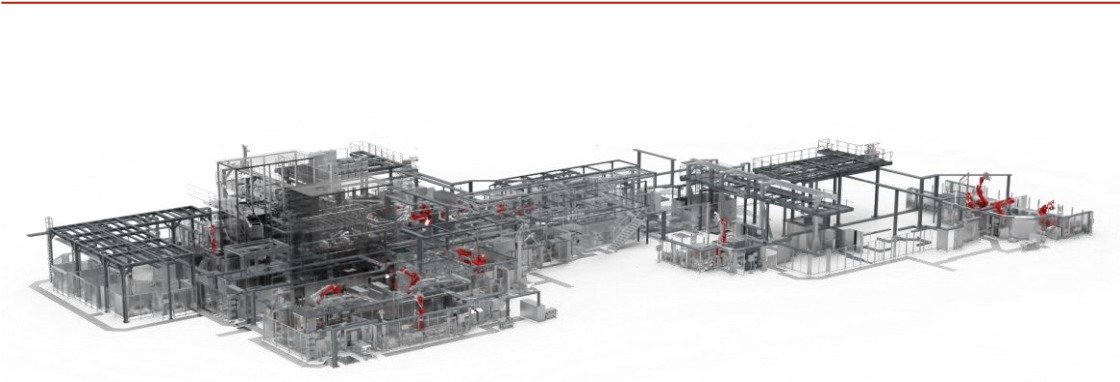
# Annual General Meeting 2025

Aumann AG  
Bielefeld, 13. June 2025



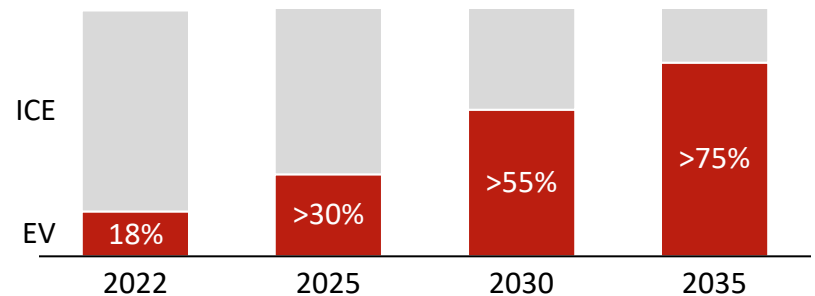
Aumann is a leading manufacturer of automation solutions and robotics applications

### Fully automated production lines for international customers



### Strategic focus on E-mobility...

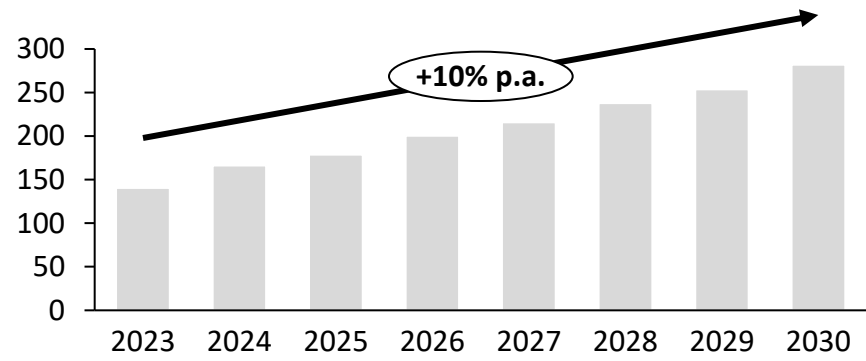
Predicted global EV\* market shares in %



- Emissions Regulations
- Lower Operating Costs
- Technological innovation

### ... automation solutions and robotics applications

Global Factory Automation market size in bn. \$



- Labor Shortages
- Rising Wages
- Cost Reductions

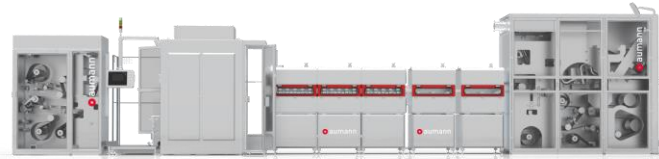
# Unique range of solutions tailored to the requirements of electromobility

## Modular solutions



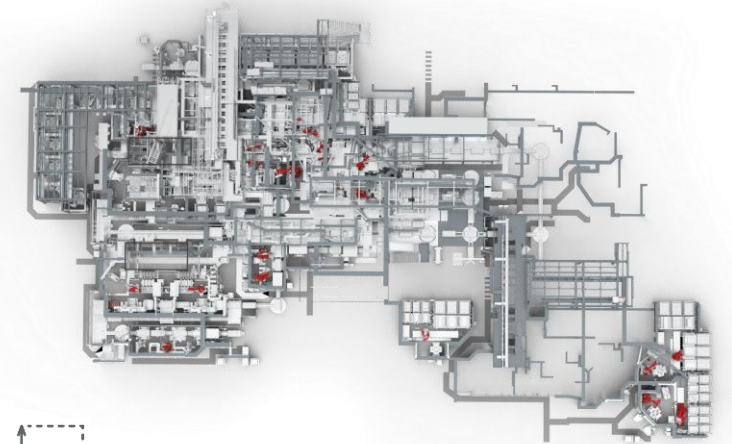
$m^2$  up to 10  $m^2$  per cell

## Process solutions



$m^2$  up to 600  $m^2$

## Turnkey solutions



$m^2$  up to 16.000  $m^2$

## Aumann competences



Converting



Assembly



Winding



Joining



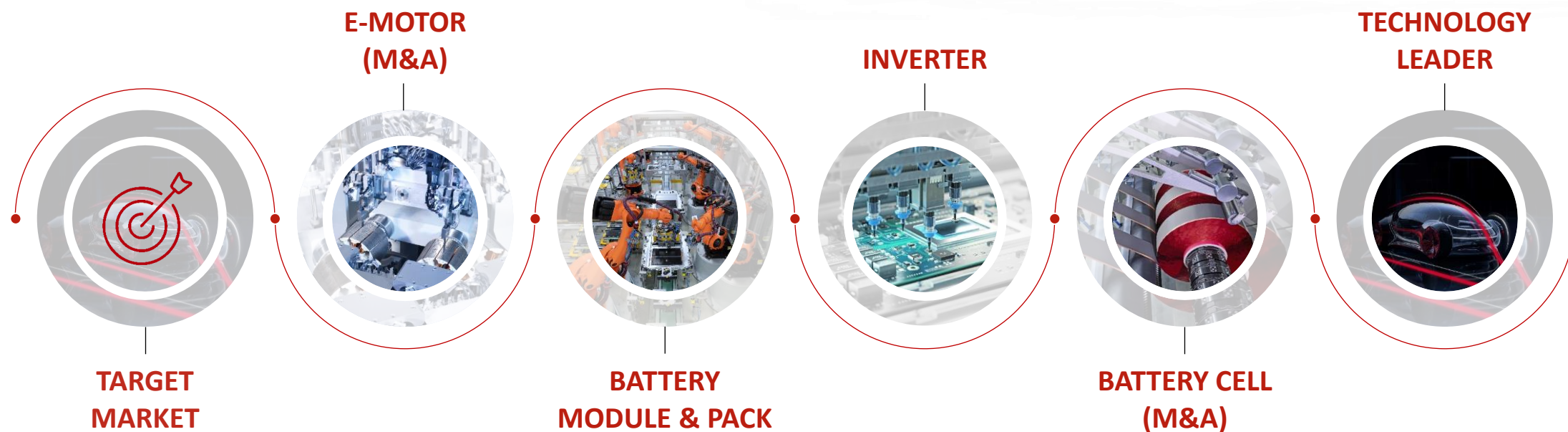
Automation



Industry 4.0

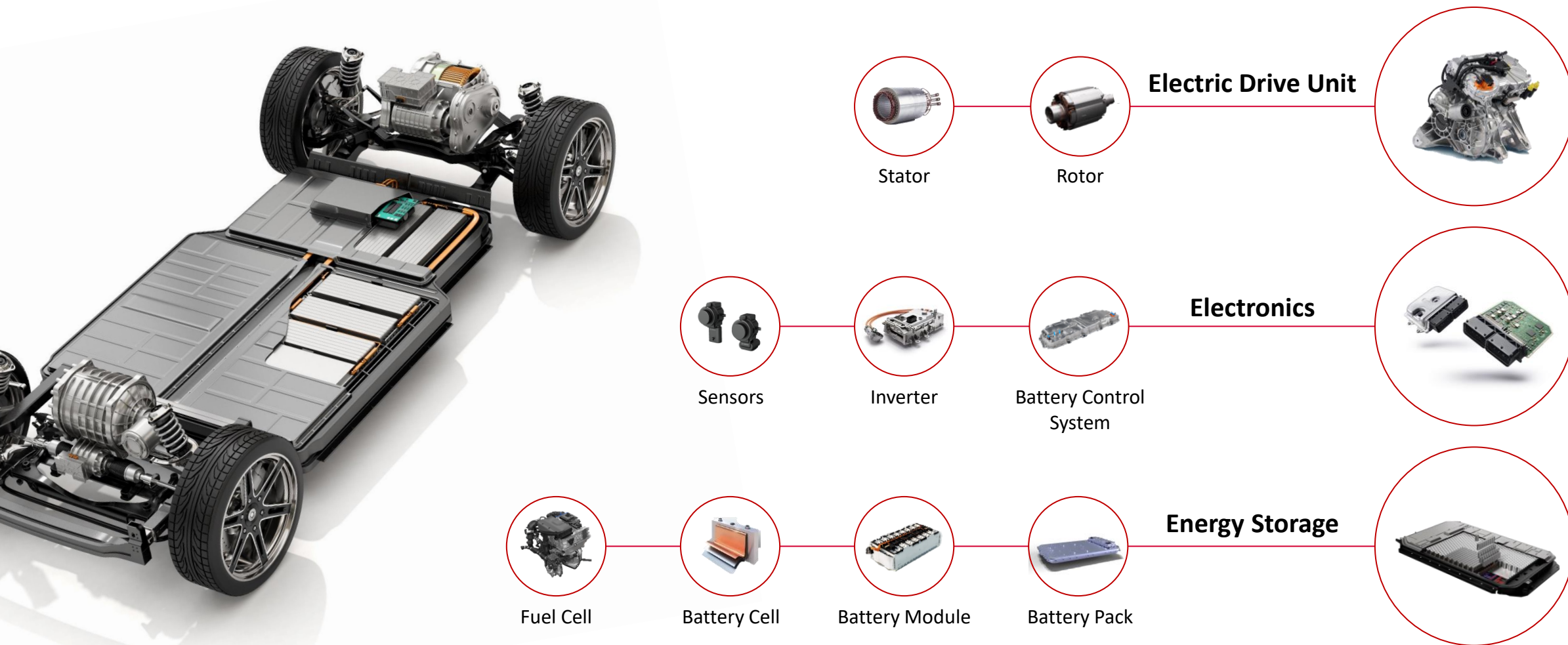
Aumann's journey in the E-mobility segment

# E-Mobility success through innovation and strategic M&A



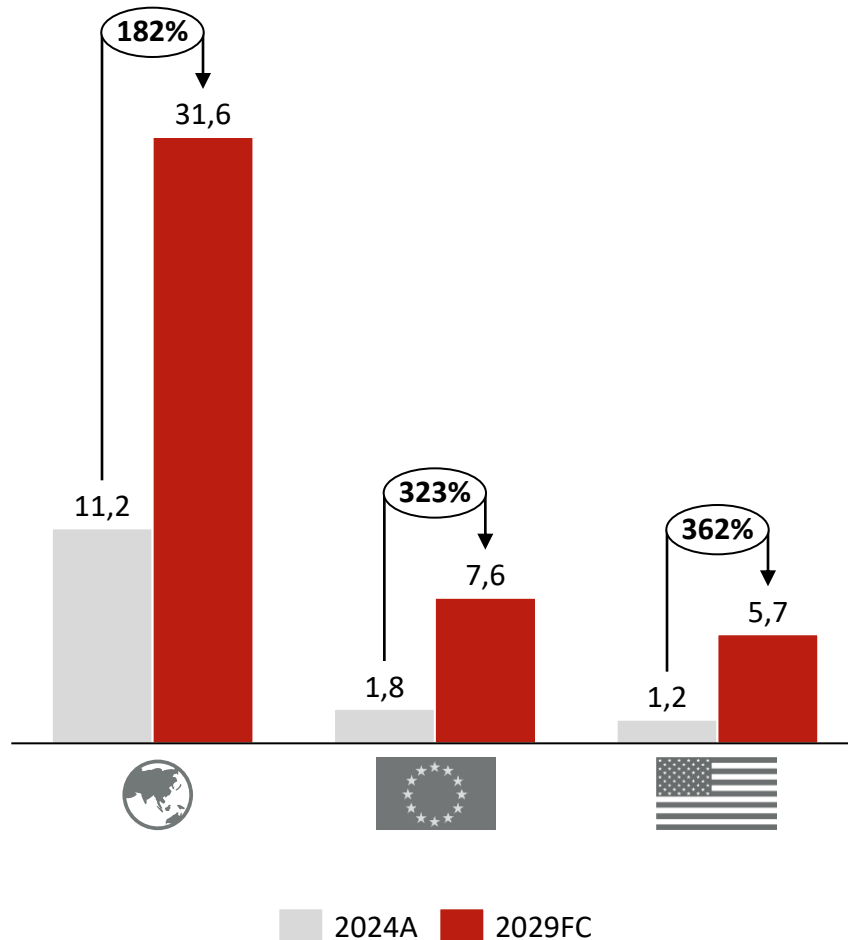


# Electromobility comes to life on Aumann's production lines

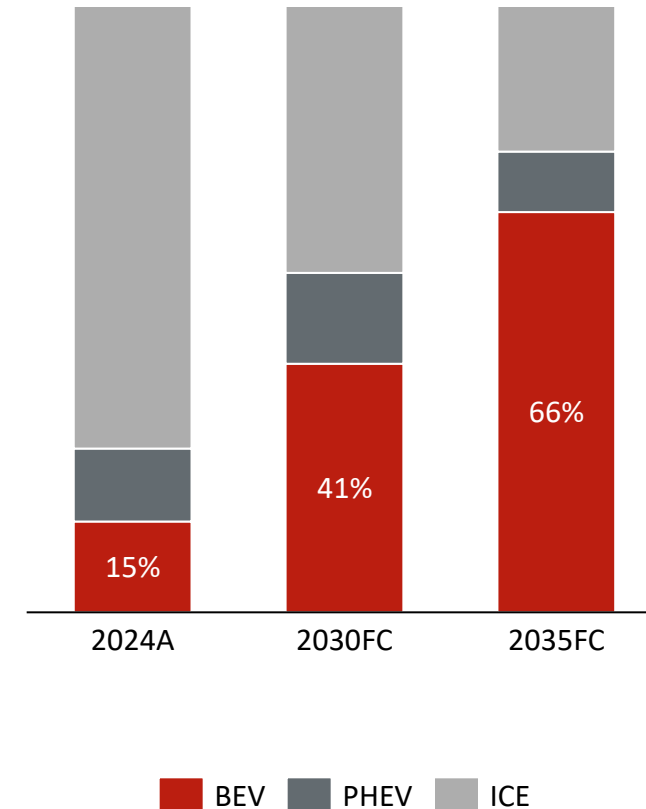


BEV's are expected to make up two thirds in 2035

BEV sales of selected regions  
in million units



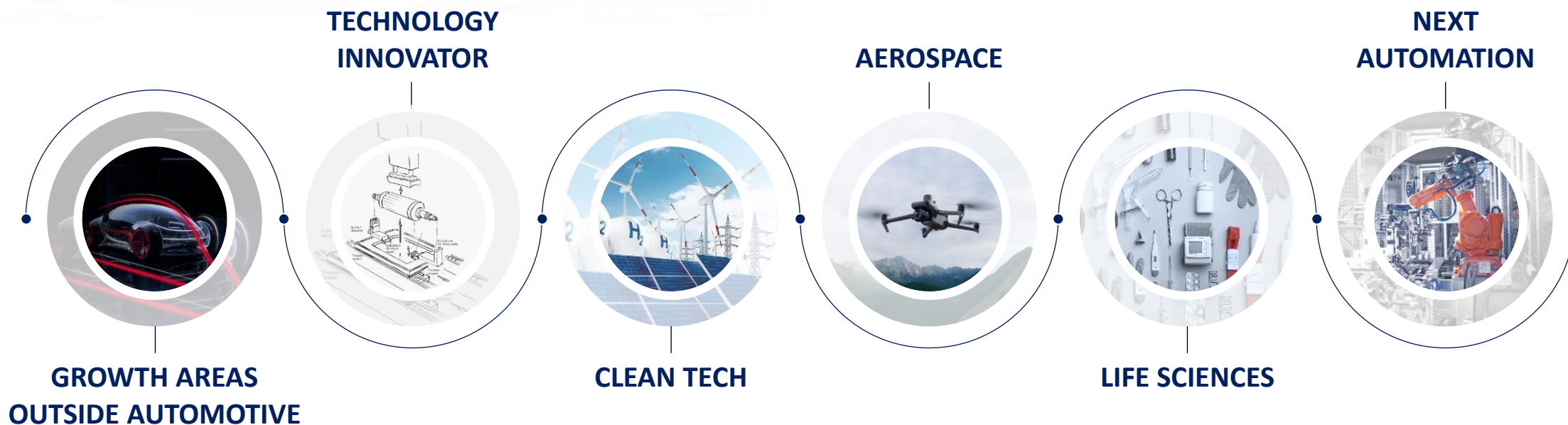
Predicted Global EV Market Share  
market shares in %



Aumann's ambitions outside automotive in the Next Automation segment



Next Automation segment  
focusing on further growth areas



## Selection of Non-Automotive references of the recent years



Assembly line for toothbrush drive



Winding line for electric appliance motors



Welding line for household appliance assemblies



Coating and laminating system for consumer textile



Coating system for flooring industry



Assembly line for photovoltaic modules



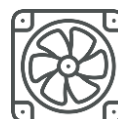
Winding line for wind energy generators



Stacking system for hydrogen electrolyzers



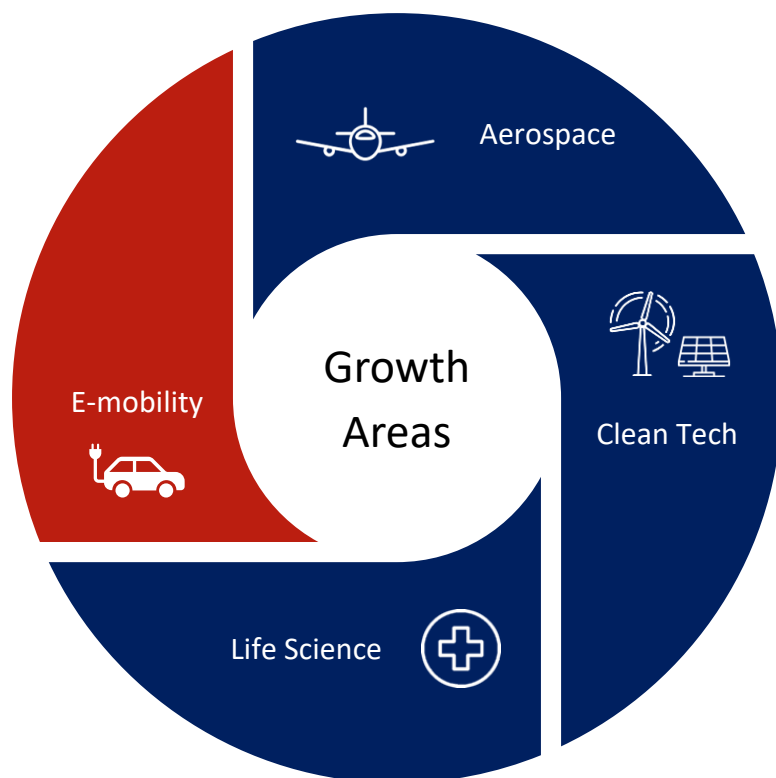
Assembly line for infrastructure piping elements



Winding line for data center air conditioning



Strategic positioning confirmed by recent market and political developments



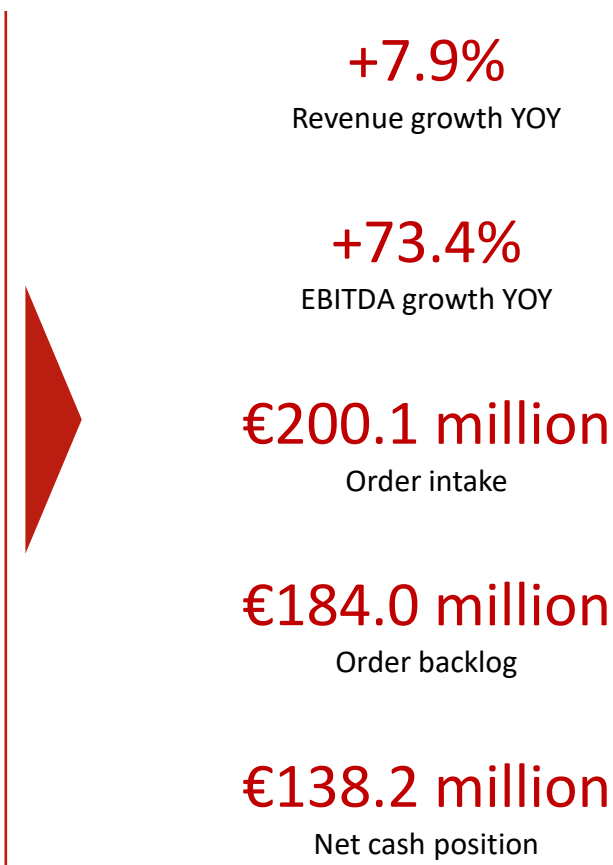
- The EU plans a **major defense upgrade** by 2030, investing up to €800 billion, with a focus on **drones and anti-drone systems**
- Germany is launching a **€500 billion fund for infrastructure**, with €100 billion dedicated to climate protection and the **green transformation of the economy**
- **Industry automation evolves** through AI-driven robotics, smart factories, and IoT connectivity, addressing labor shortages and rising wages by improving efficiency
- Boeing and Airbus forecast more than 40,000 new aircraft across the industry over the next two decades

## Financial Performance FY 2024

## Highlights of FY 2024

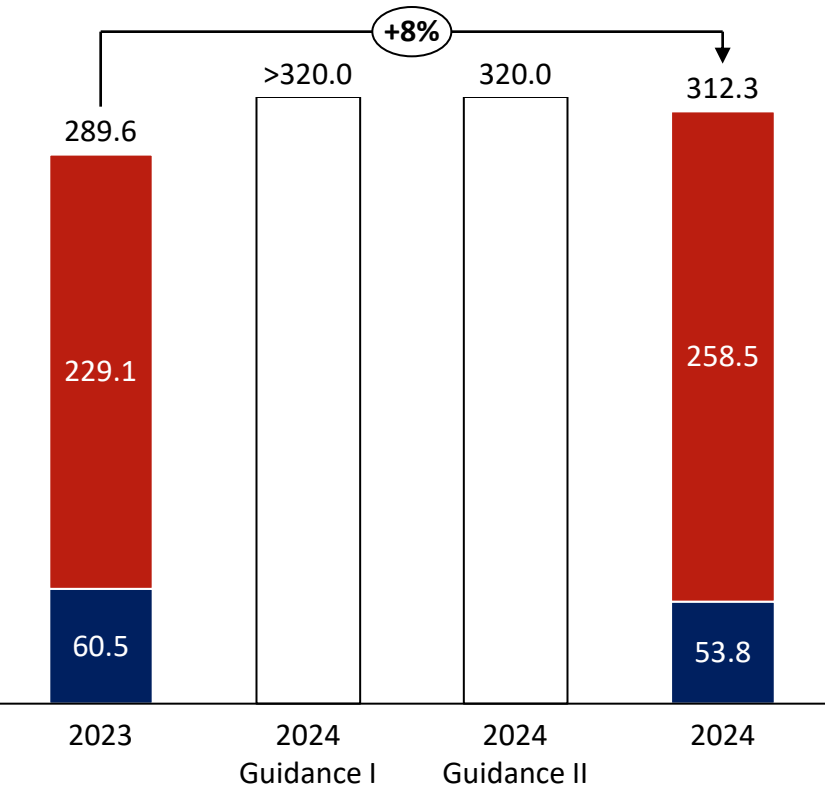
### Key figures

- **Revenue increases** from €289.6 million to €312.3 million driven by strong E-mobility segment
- **EBITDA jumps** from €20.6 million to €35.8 million with a double-digit margin of 11.5%
- **Challenging market environment** leads to decline in order intake, although Q4 shows a slight recovery compared to Q3
- **Order backlog** reduced by 39.3% while profitability in the order backlog remains high
- **Net cash reached a record high** of €138.2 million and equity amounted to €201.7 million

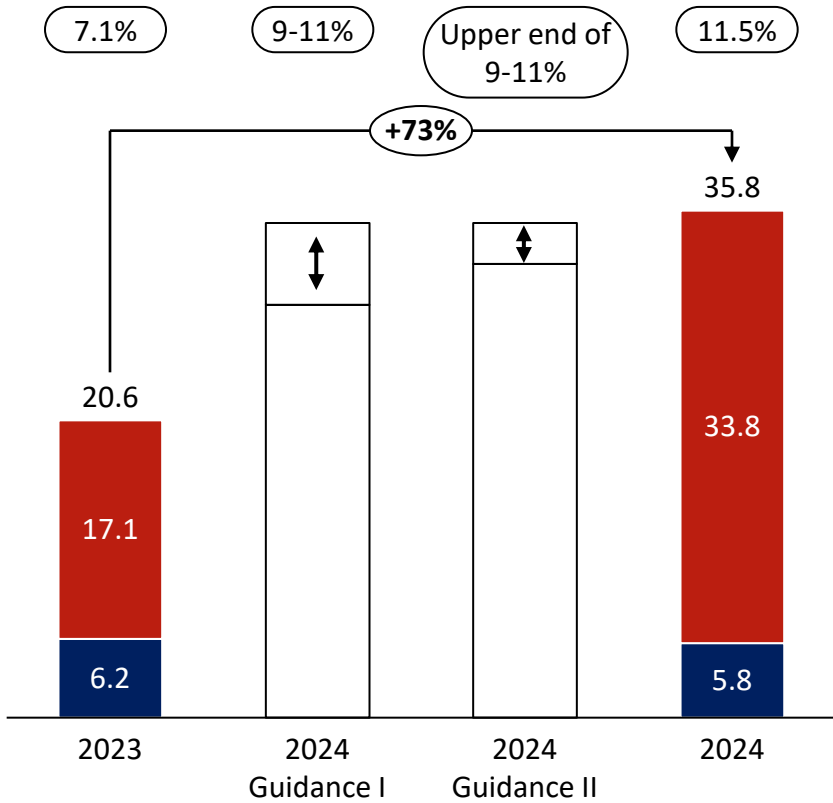


# E-mobility as the driver of the 8% revenue growth

Revenue  
in € million



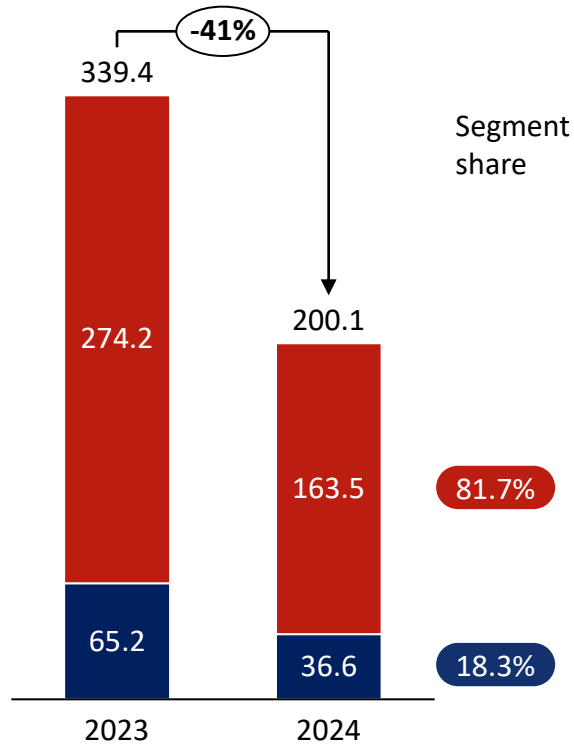
EBITDA  
in € million and in % of revenue



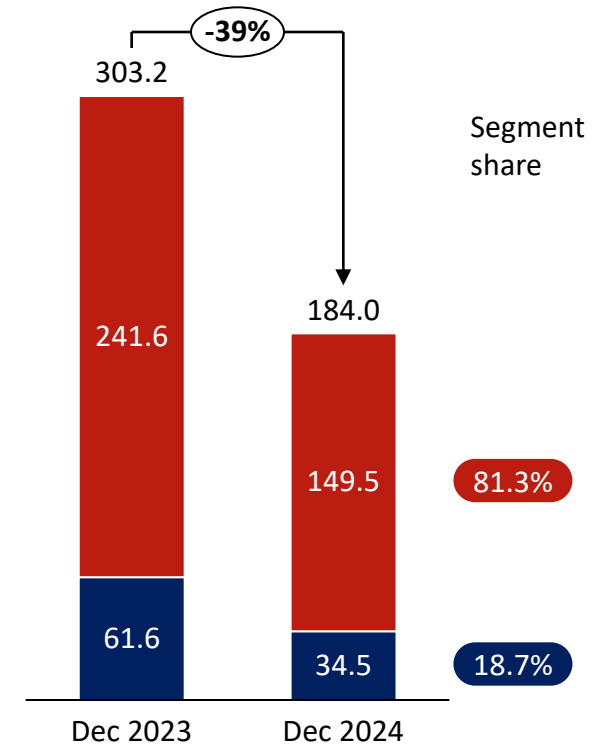
■ E-mobility ■ Next Automation

Decline in order intake and order backlog due to cautious investments, especially in the automotive sector

Order intake  
in € million



Order backlog  
in € million



■ E-mobility ■ Next Automation



Strong P&L performance in E-Mobility segment, but noticeable investment reluctance in 2024 affects order intake



in € million	2023	2024
Order intake	247.2	163.5
Order backlog	241.6	149.5
Revenue	229.1	258.5
EBITDA	17.1	33.8



**Order intake** was strongly impacted by the significant decline in investments within the automotive sector, resulting in a 40.4% YOY decrease



**Order backlog** decreased by 39.3%, but it still demonstrates strong profitability



**Strong revenue growth** from €229.1 million in 2023 to €258.5 million (+12.8% YOY)



**EBITDA almost doubled** (+97.9% YOY) and EBITDA margin jumped from 7.5% to 13.1%

Next Automation segment with a new focus on further growth areas outside automotive



in € million	2023	2024
Order intake	65.2	36.6
Order backlog	61.6	34.5
Revenue	60.5	53.8
EBITDA	6.2	5.8



Segment shifts from an opportunistic approach to a new focus on **clean tech, aerospace and life sciences** sectors



**Order intake** experienced a notable YOY decrease, as 2023 included a large-scale order



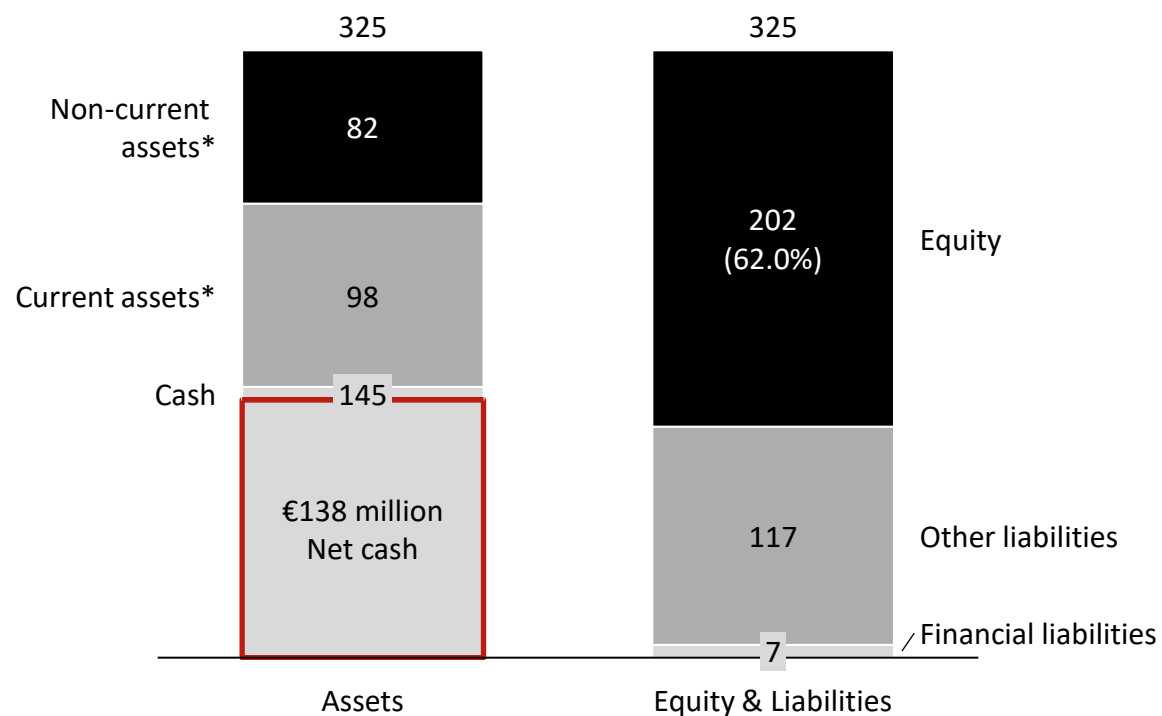
**Segment KPI's** are not noticeably affected by the shift in focus towards new growth areas yet



**EBITDA margin** increases slightly to 10.8%

Aumann is well-positioned thanks to its strong financial foundation

Balance sheet as of 31 December 2024  
in € million



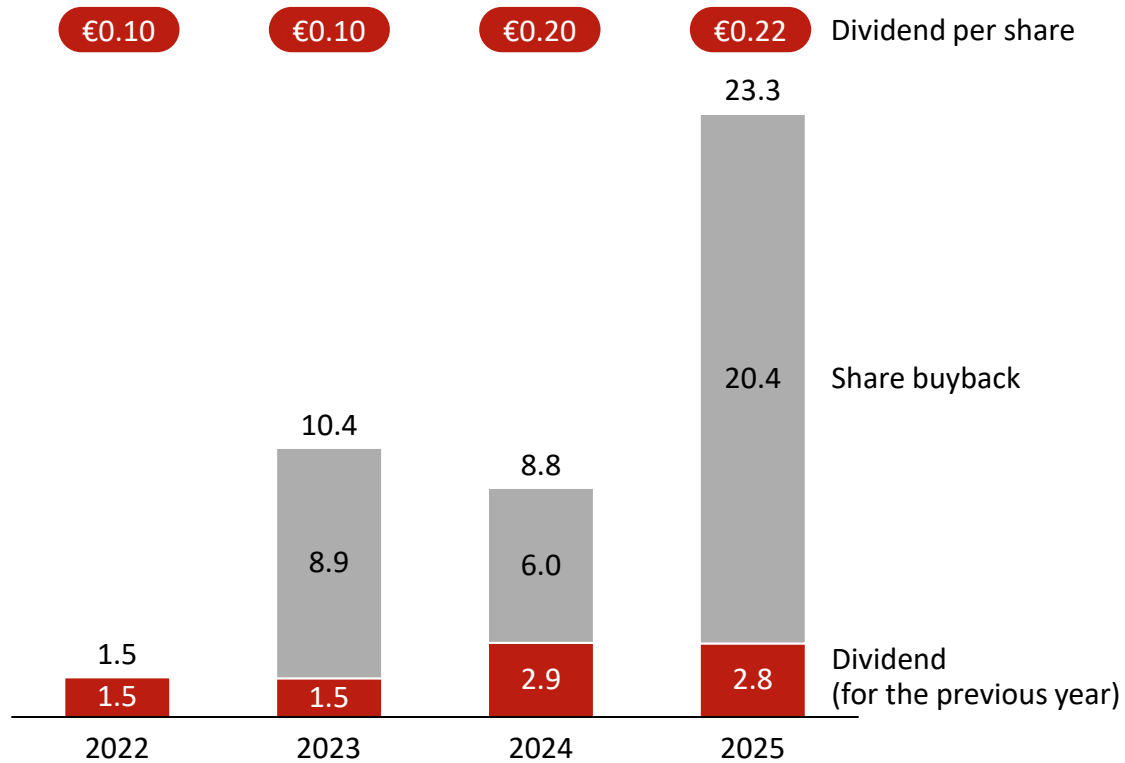
Net cash position  
**€138.2 million**

Solid equity ratio  
**62.0%**

**Development**  
organically and through M&A

Following the buyback, Aumann proposes a €0.22 dividend per share to support shareholder value

## Dividends and share buybacks in € million



Dividends and share buybacks since 2022

**€44.0 million**

Dividend proposal 2025

**€2.8 million**

€0.22 per share

**€20.4 million**

Share buyback 2025



## Financial Performance 3M 2025



## Highlights of 3M 2025

### Key figures

- **Revenue decreases** from €64.5 million to €60.5 million caused by decline of order intake in 2024
- **EBITDA remains stable** at €6.6 million, close to the prior year's level of €6.7 million
- **Order intake** down 32.4% YOY, but showed an improvement compared to the two preceding quarters
- **Order backlog** reduced by 44.7%, but profitability in the order backlog remains high
- **Strong balance sheet** with €133.3 million net cash and 56.9% equity ratio

€60.5 million

Revenue

10.9%

EBITDA margin

€51.3 million

Order intake

€173.4 million

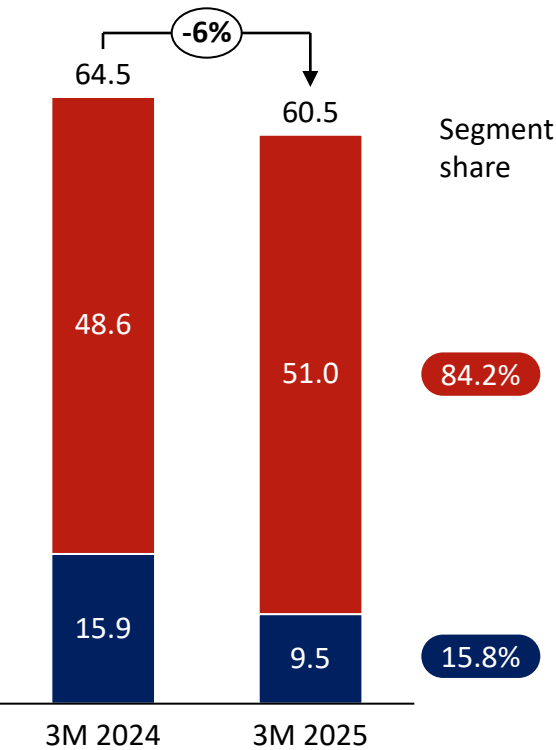
Order backlog

€133.3 million

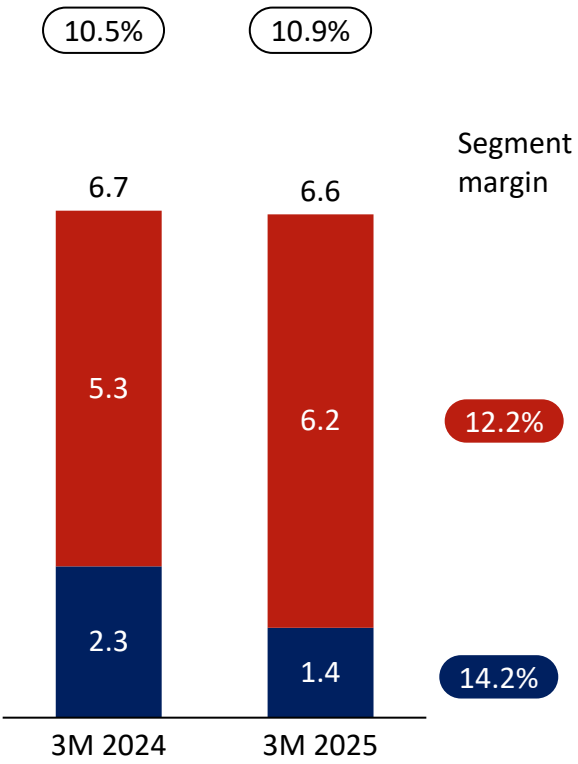
Net cash position

Revenue below previous year as expected, with a slight increase in the E-mobility segment

Revenue  
in € million



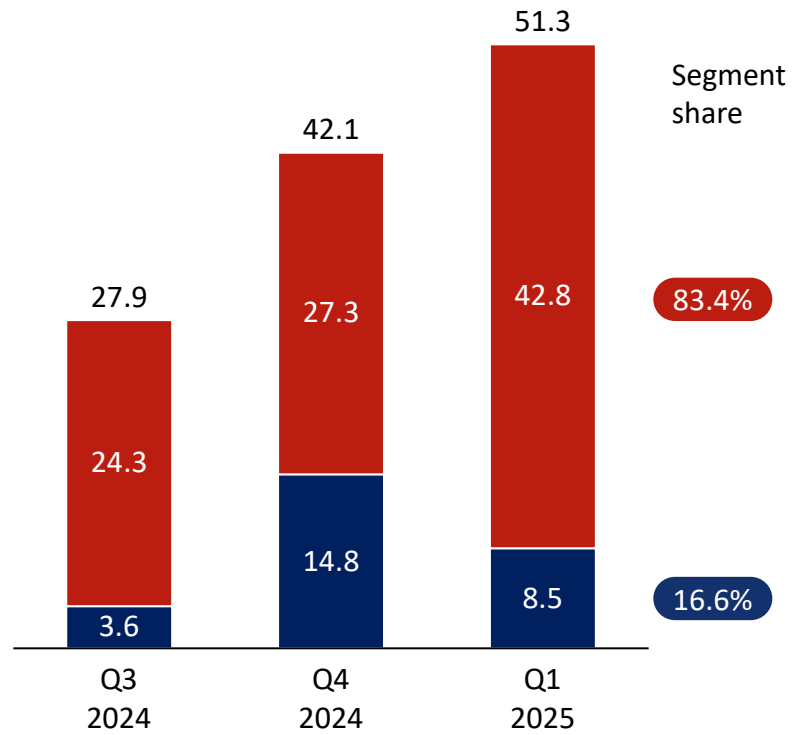
EBITDA  
in € million and in % of revenue



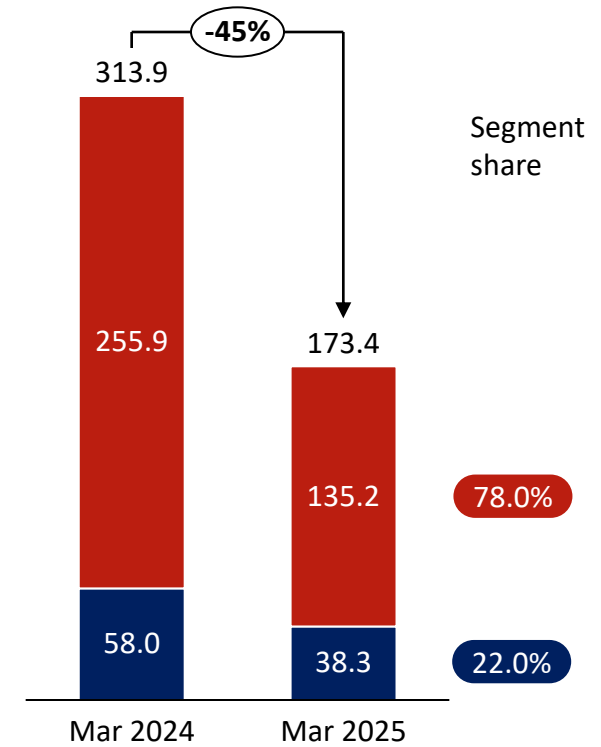
E-mobility Next Automation

## Order intake development slightly positive compared to previous quarters

Order intake  
in € million



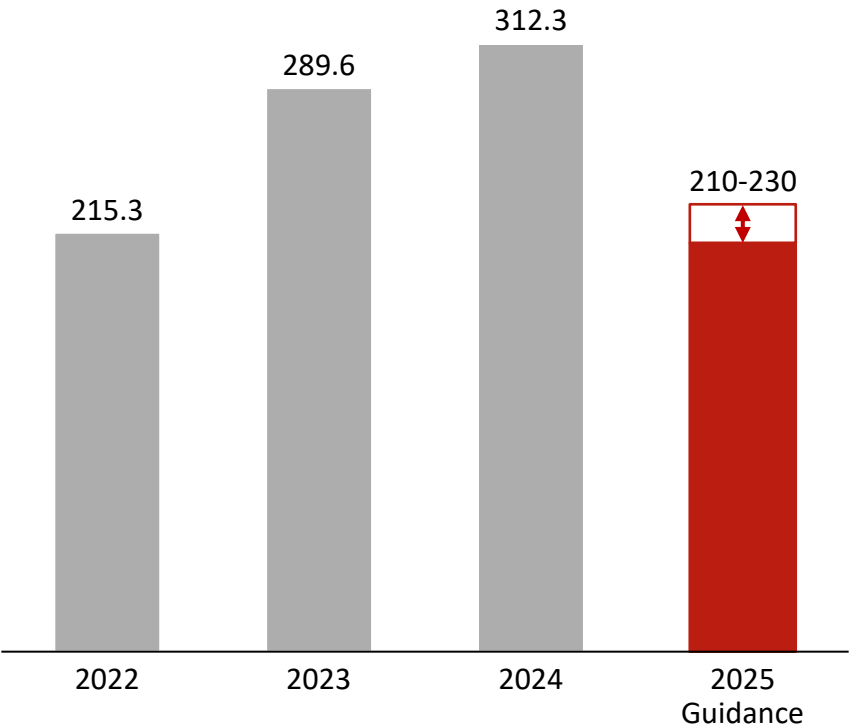
Order backlog  
in € million



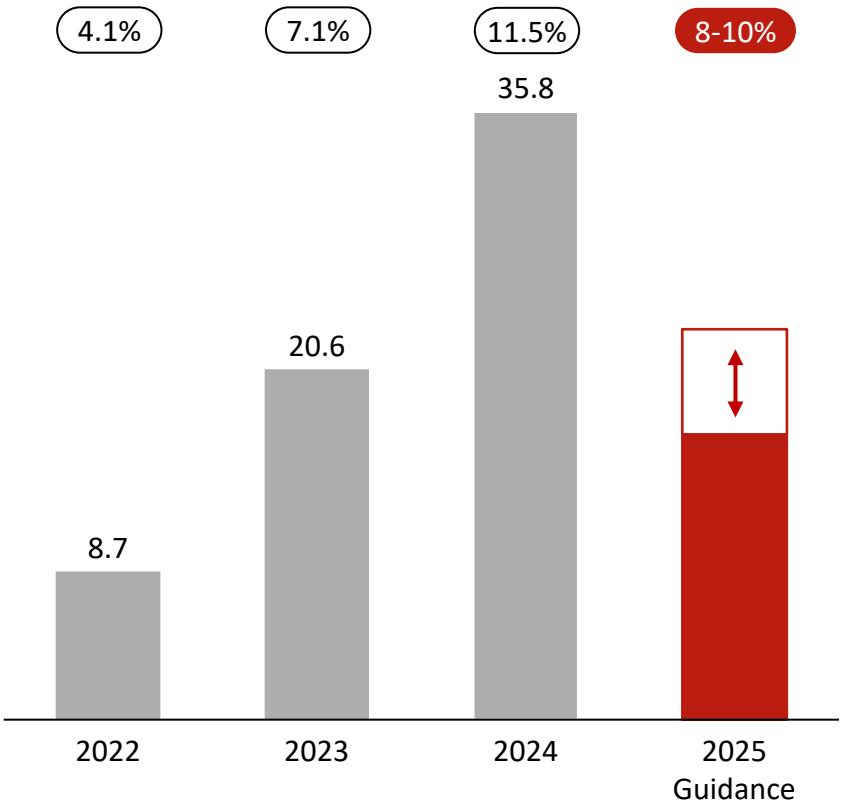
■ E-mobility ■ Next Automation

# Aumann expects reduced revenue in 2025, while maintaining solid profitability

Revenue  
in € million



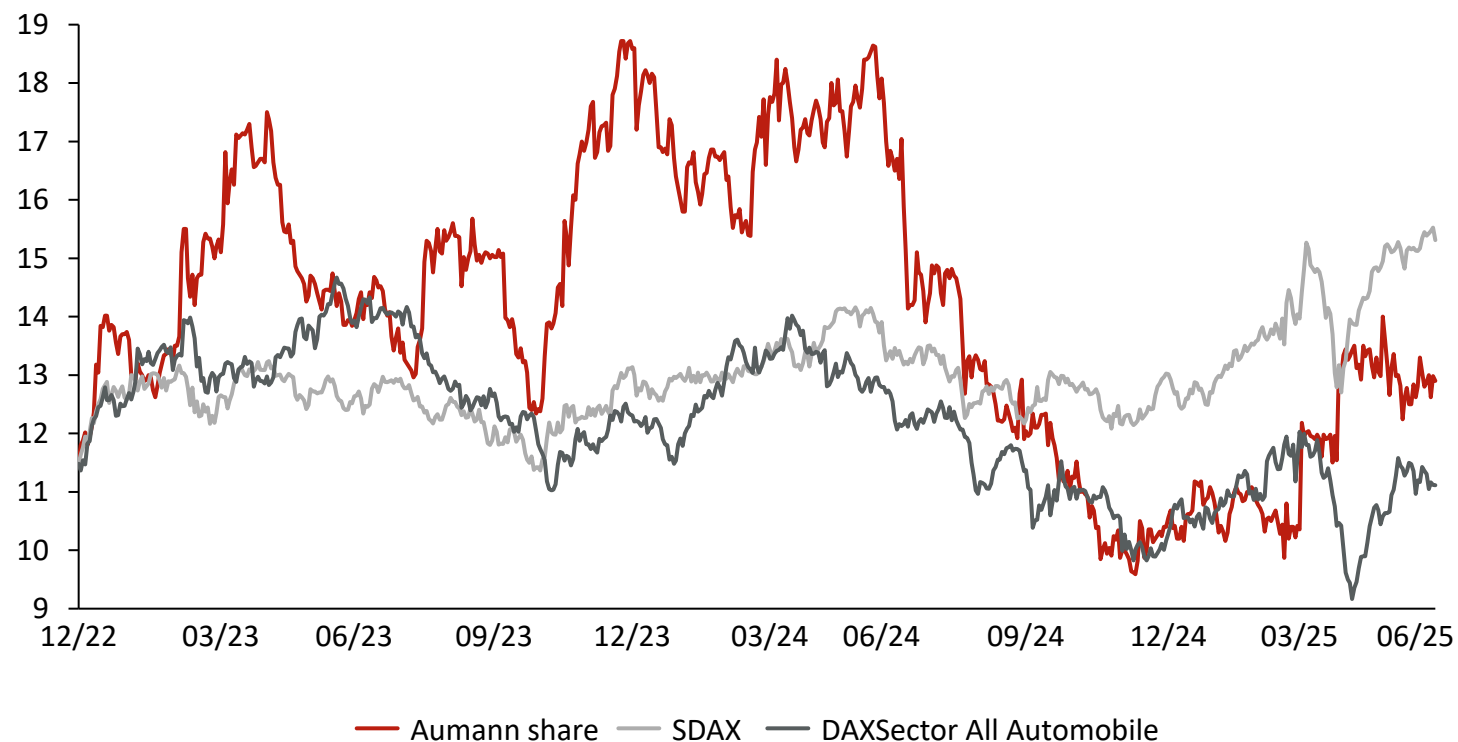
EBITDA  
in € million and in % of revenue



## Aumann share performance

### Share price in comparison\*

Since 31 December 2022, in €



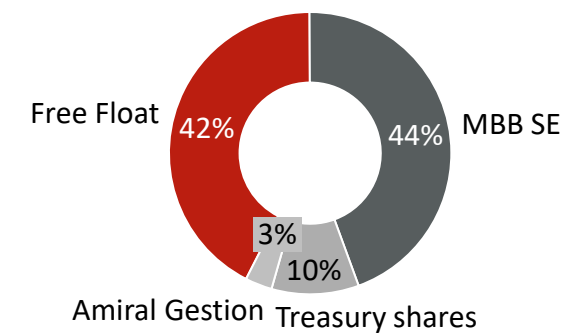
### Analyst expectations

in €

Target price	€
Berenberg (Hold)	16.00
EQUI.TS (Hold)	10.60
Hauck Aufhäuser (Buy)	15.10
Average	13.90
Current share price	13.02

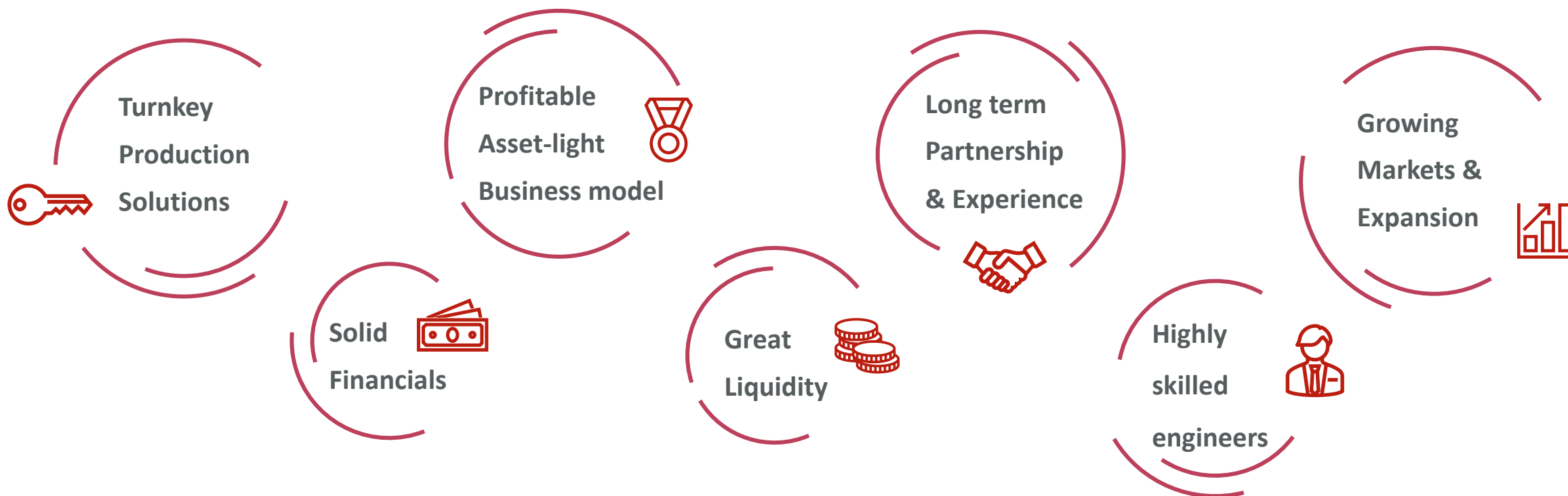
### Shareholder structure

in % of issued shares





## Summary



## Financial Calendar 2025

Interim Statement Q1 2025 and Earnings Call	13 May 2025
Annual General Meeting 2025	13 June 2025
Half-Year Financial Report 2025 and Earnings Call	14 August 2025
Montega Hamburg Investor Days (Hamburg)	27 – 28 August 2025
Berenberg & Goldman Sachs German Corporate Conference (Munich)	22 – 24 September 2025
Interim Statement Q3 2025 and Earnings Call	13 November 2025
German Equity Forum (Frankfurt)	24 – 25 November 2025
End of 2025 Financial Year	31 December 2025

**Aumann AG**  
Dieselstrasse 6  
48361 Beelen  
Germany

**Investor Relations**  
Tel +49 2586 888 7800  
Fax +49 2586 888 7805  
[ir@aumann.com](mailto:ir@aumann.com)

**[www.aumann.com](http://www.aumann.com)**

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