

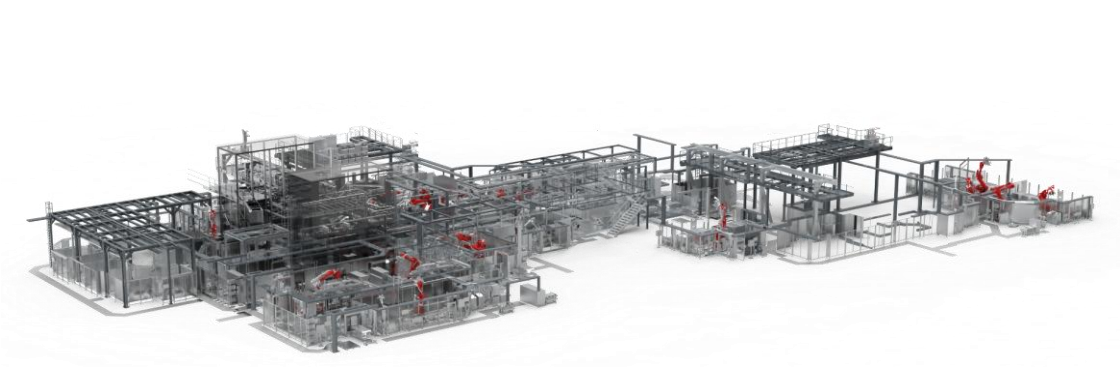
Earnings Call 9M 2025

Aumann AG
13 November 2025



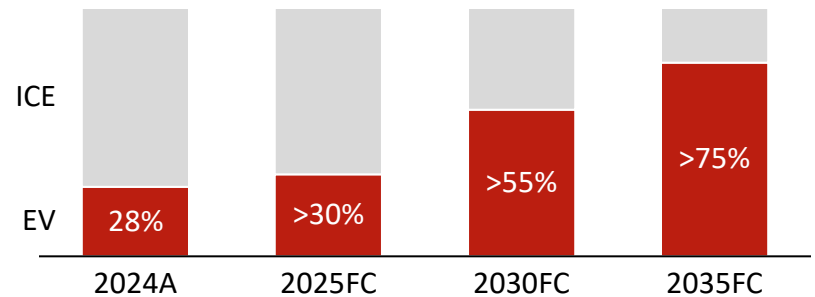
Aumann is a leading manufacturer of automation solutions and robotics applications

Fully automated production lines for international customers



Strategic focus on E-mobility...

Predicted global EV* market shares in %



Emissions Regulations



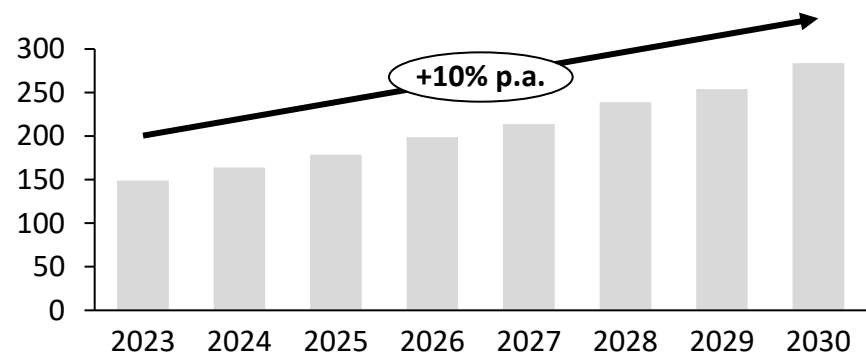
Lower Operating Costs



Technological innovation

... automation solutions and robotics applications

Global Factory Automation market size in bn. \$



Labor Shortages



Rising Wages



Cost Reductions

Unique range of solutions tailored to the requirements of electromobility

Modular solutions



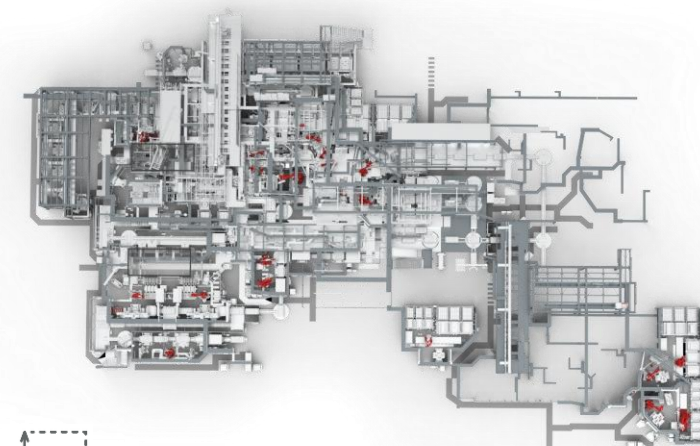
m^2 up to 10 m^2 per cell

Process solutions



m^2 up to 600 m^2

Turnkey solutions



m^2 up to 16.000 m^2

Aumann competences



Converting



Assembly



Winding



Joining



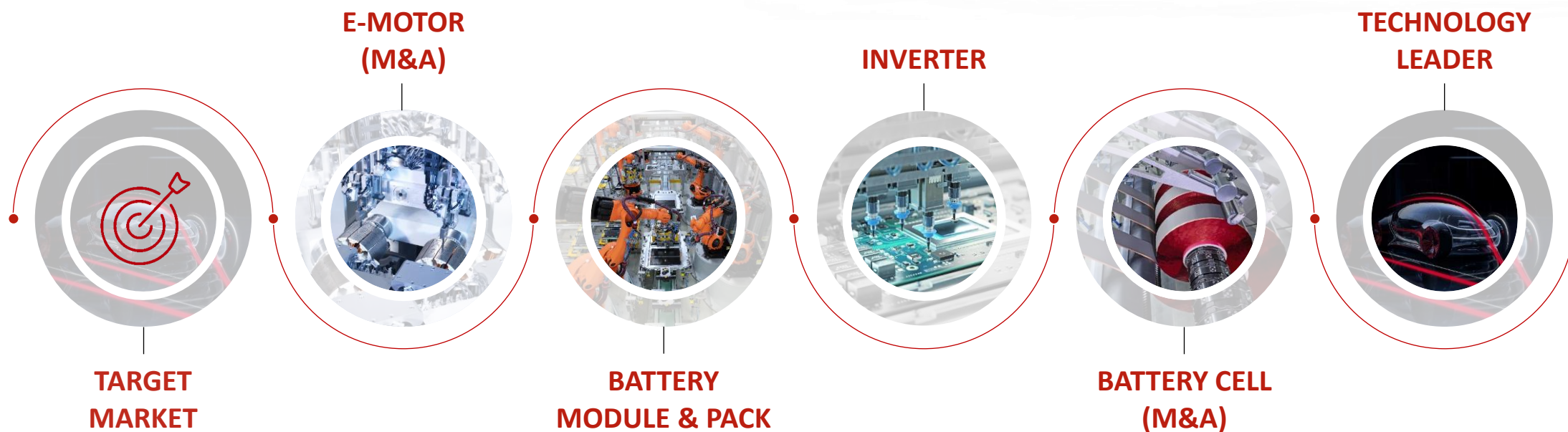
Automation



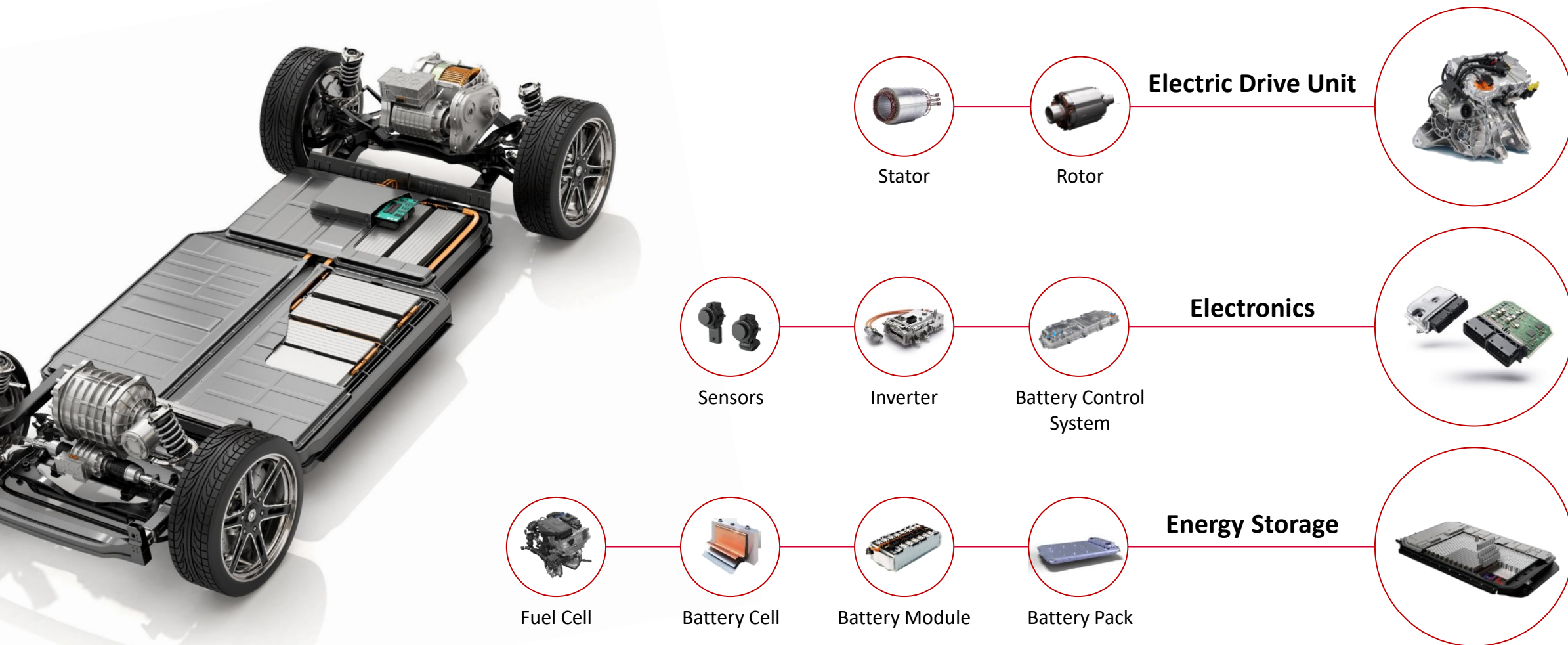
Industry 4.0

Aumann's journey in the E-mobility segment

E-mobility success through innovation and strategic M&A

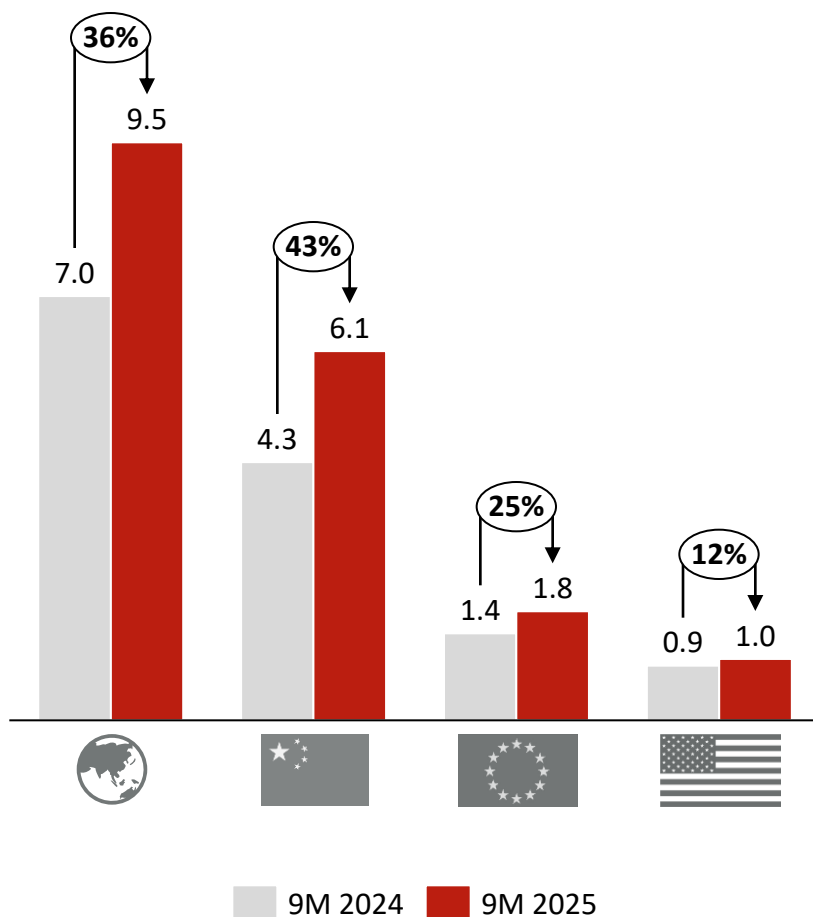


Electromobility comes to life on Aumann's production lines

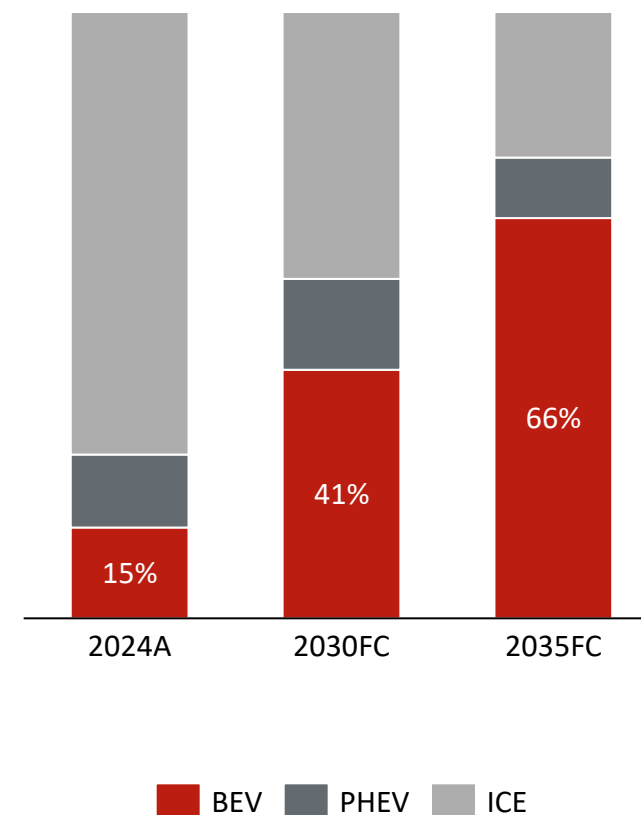


BEV's are expected to make up two thirds in 2035

BEV sales of selected regions
in million units



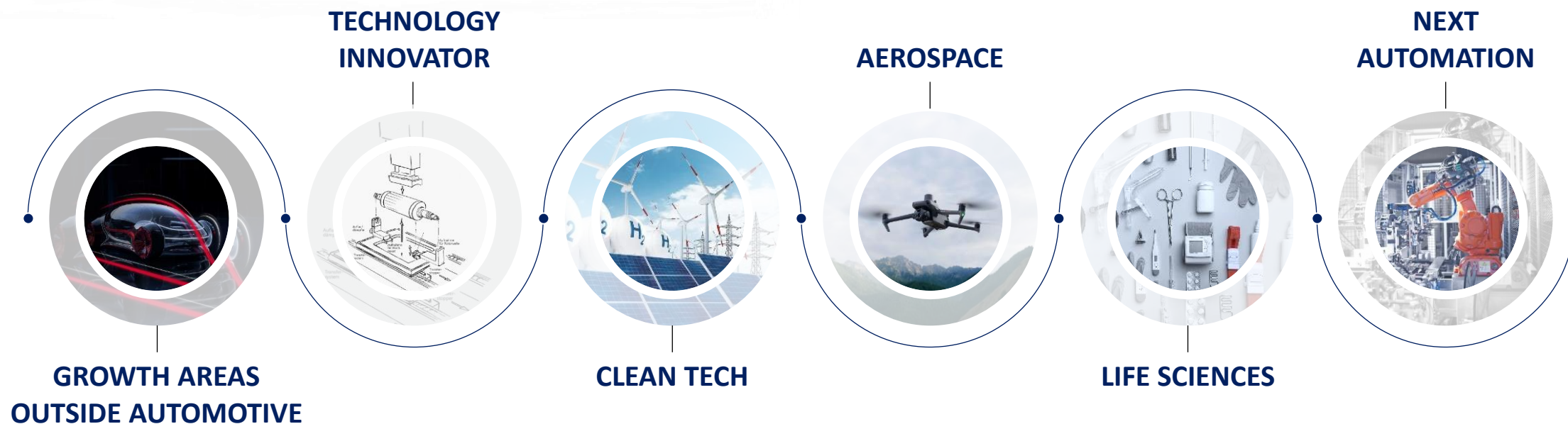
Predicted Global EV Market Share
market shares in %



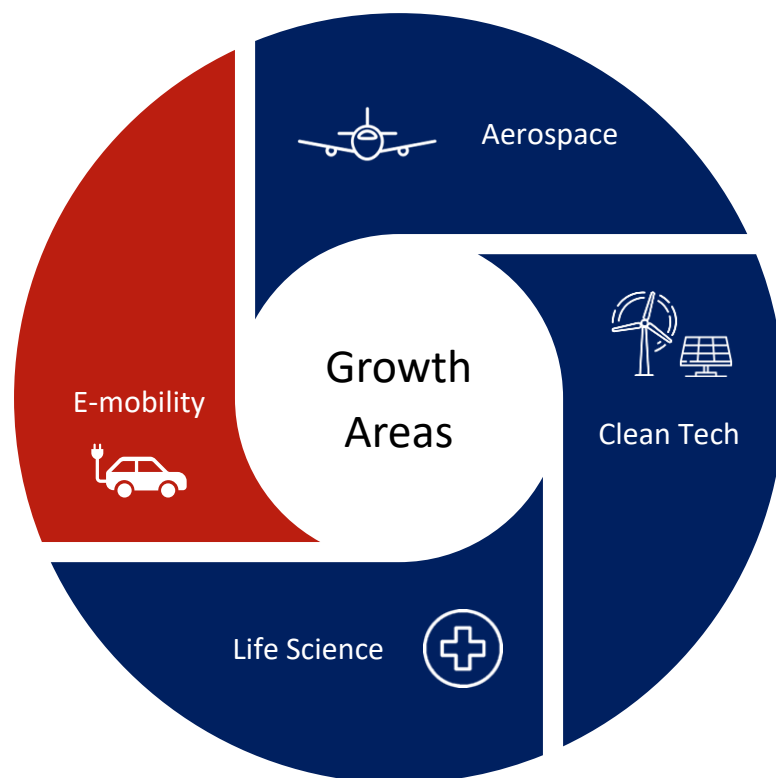
Aumann's ambitions outside automotive in the Next Automation segment



Next Automation segment
focusing on further growth areas



Market and political developments underscore the soundness of our strategy



- The EU plans a **major defense upgrade** by 2030, investing up to €800 billion, with a focus on **drones and anti-drone systems**
- **Bundeswehr** plans to buy **12,000 loitering munitions** from three suppliers for about €900 million
- Germany is launching a **€500 billion fund for infrastructure**, with €100 billion dedicated to climate protection and the **green transformation of the economy**
- **Boeing** and **Airbus** forecast more than **40,000 new aircraft** across the industry over the next two decades, while the **global fleet** is expected to **grow by nearly 80%** between 2024 and 2044

Financial Performance 9M 2025

Financial Performance 9M 2025

Key figures

- **Revenue decreased** from €233.1 million to €157.7 million resulted from a lower order intake in 2024 and 2025
- **Strong EBITDA margin** of 11.6% reflects solid profitability, EBITDA decreased to €18.3 million driven by lower volumes
- **Order intake** down 28.9% YOY given cautious investment behavior in the automotive sector
- **Order backlog** reduced by 39.3%, but profitability in the order backlog remains high
- **Strong balance sheet** with €115.7 million net cash and 63.5% equity ratio

€157.7 million

Revenue

11.6%

EBITDA margin

€112.4 million

Order intake

€135.8 million

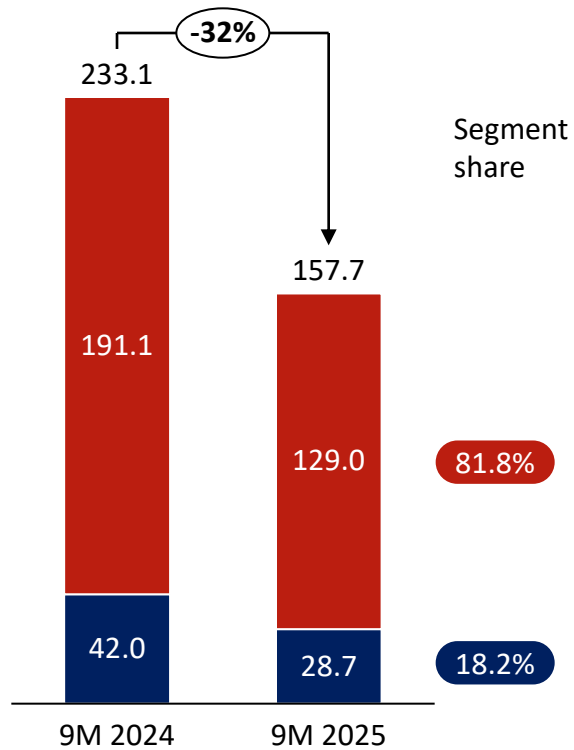
Order backlog

€115.7 million

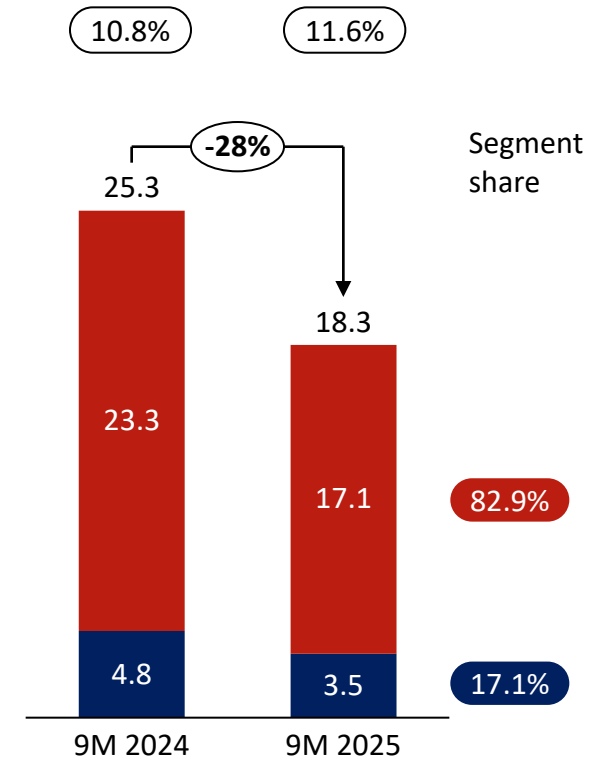
Net cash position

Although revenue declined year-over-year as expected, EBITDA-margin is at a strong double-digit level

Revenue
in € million



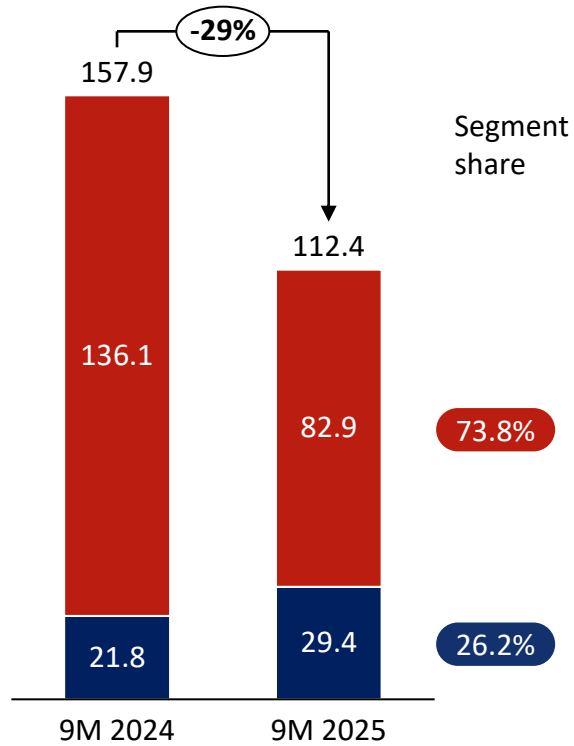
EBITDA
in € million and in % of revenue



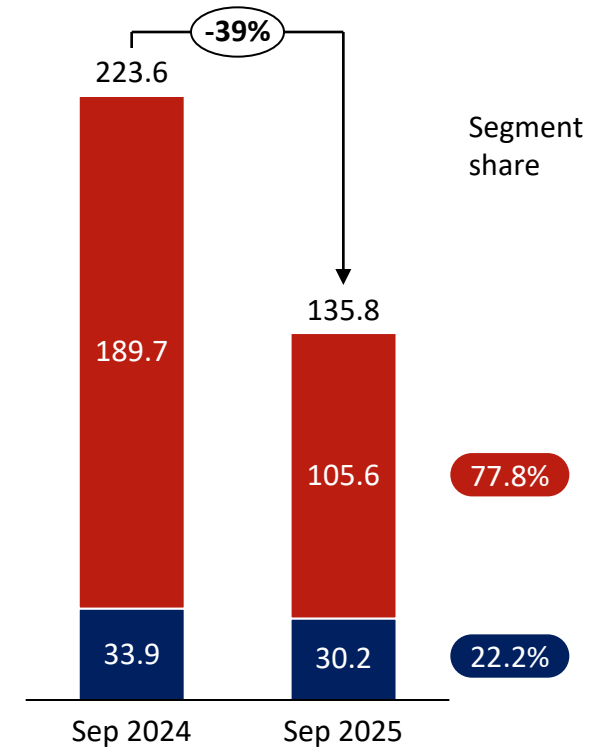
■ E-mobility ■ Next Automation

Lower order intake and backlog reflect cautious investment behavior, especially within the automotive sector

Order intake
in € million



Order backlog
in € million



■ E-mobility ■ Next Automation

Solid profitability in E-mobility segment despite challenging market conditions



in € million	9M 2024	9M 2025
Order intake	136.1	82.9
Order backlog	189.7	105.6
Revenue	191.1	129.0
EBITDA	23.3	17.1



Order intake affected by volatile political and economic conditions, tariffs, and subdued automotive investment climate



Order backlog decreased by 44.3%, but still shows strong profitability



Revenue reduced from €191.1 million to €129.0 million due to declined order intake



EBITDA remains solid with €17.1 million and 13.3% EBITDA margin

Next Automation targets growth beyond automotive and order intake rises 35% YOY



in € million	9M 2024	9M 2025
Order intake	21.8	29.4
Order backlog	33.9	30.2
Revenue	42.0	28.7
EBITDA	4.8	3.5



Segment focus on **clean tech**, **aerospace** and **life sciences** sectors



Order intake up 35% to €29.4 million and the sales pipeline is rising



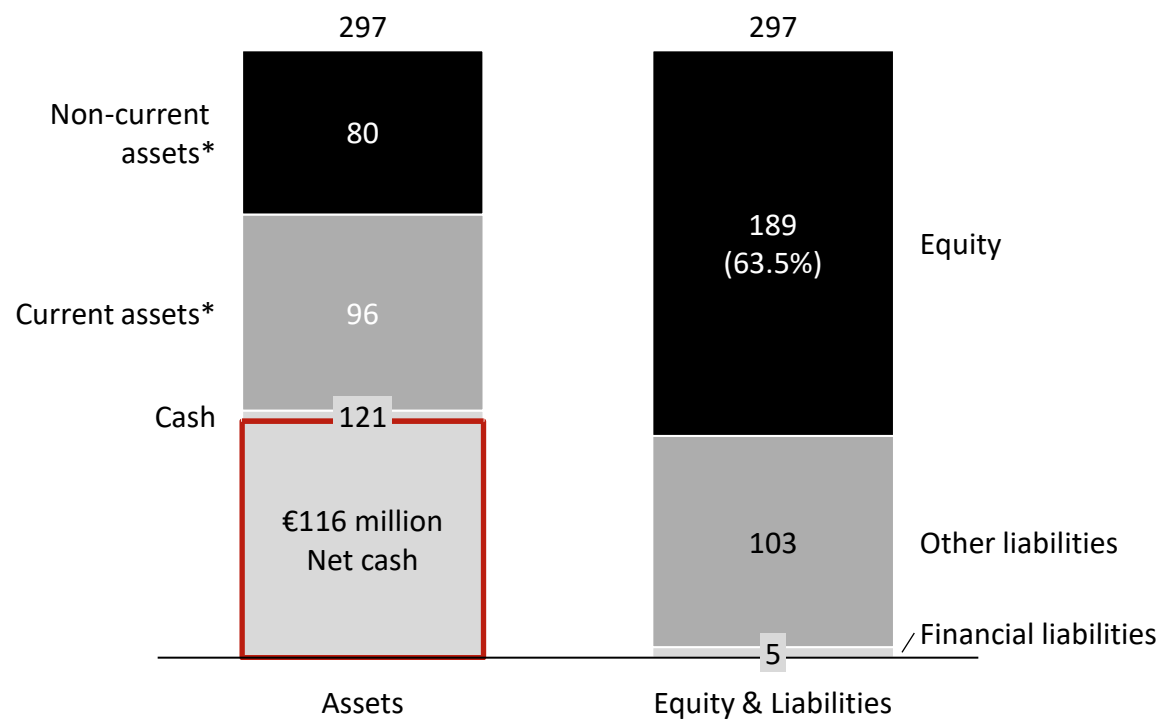
Aumann continues to drive the **expansion** of the segment both organically and through increased M&A activities



Strong **EBITDA** of €3.5 million with robust 12.3% margin

Aumann's reliability backed by solid financial position

Balance sheet as of 30 September 2025
in € million



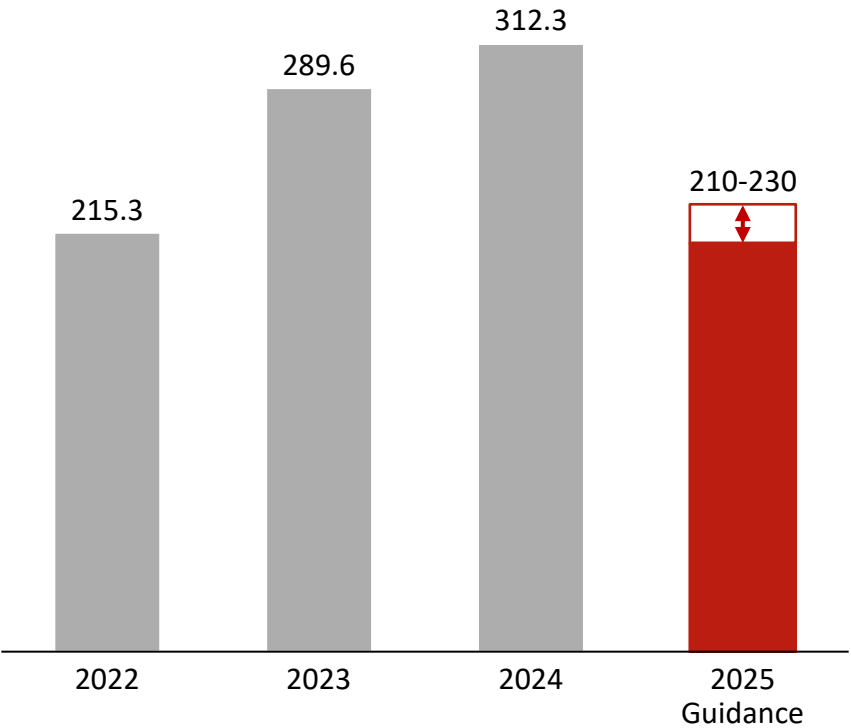
Net cash position
€115.7 million

Solid equity ratio
63.5%

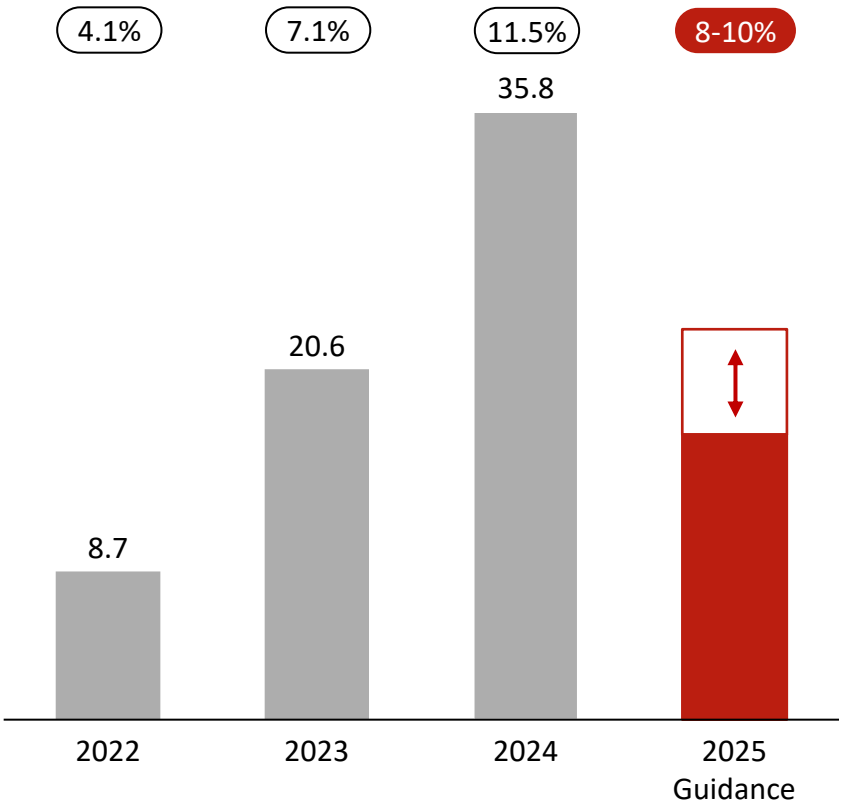
Development
organically and through M&A

Aumann confirms guidance for 2025

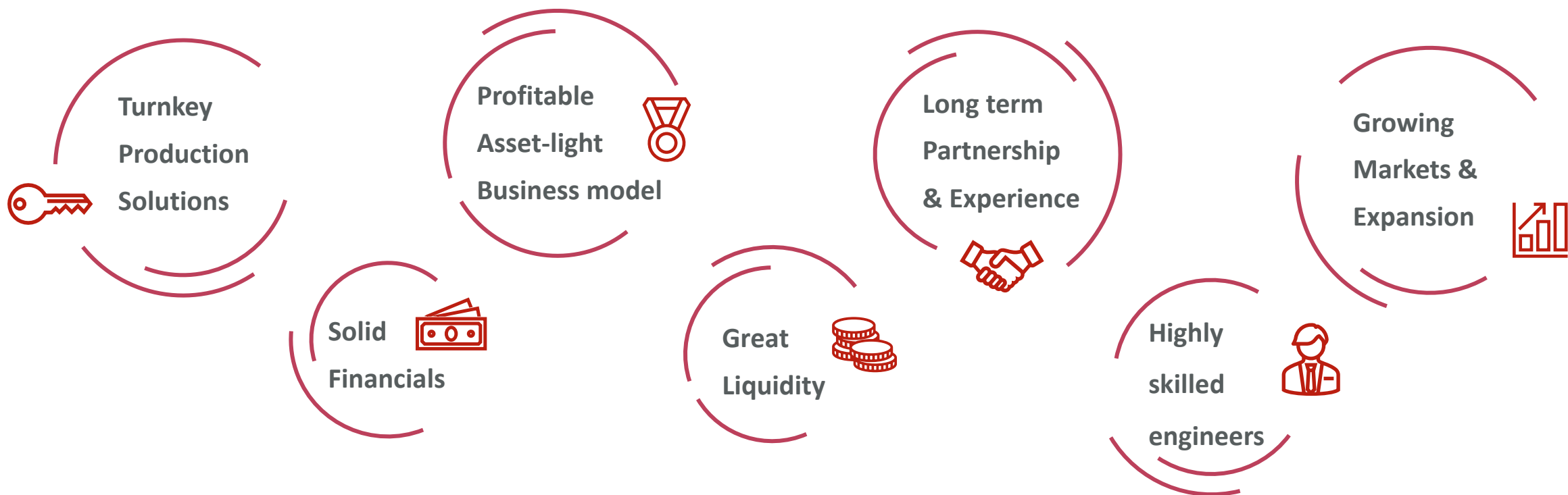
Revenue
in € million



EBITDA
in € million and in % of revenue



Summary



Financial Calendar 2025

Interim Statement Q3 2025 and Earnings Call	13 November 2025
German Equity Forum (Frankfurt)	24 – 25 November 2025
End of 2025 Financial Year	31 December 2025

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