

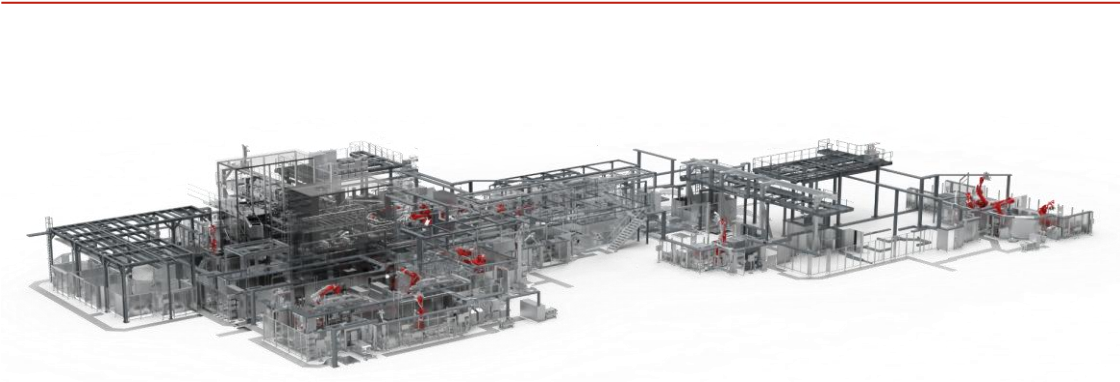
Earnings Call H1 2025

Aumann AG
14 August 2025



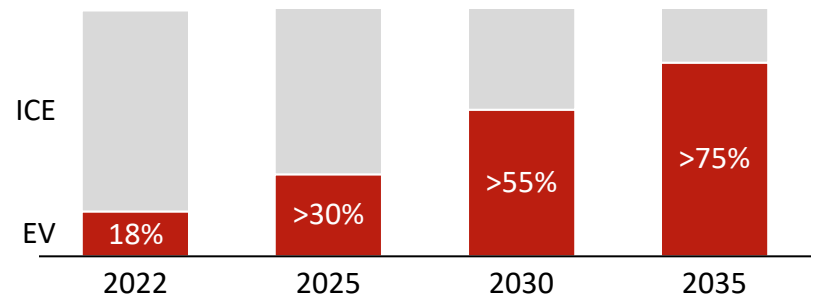
Aumann is a leading manufacturer of automation solutions and robotics applications

Fully automated production lines for international customers



Strategic focus on E-mobility...

Predicted global EV* market shares in %



Emissions Regulations



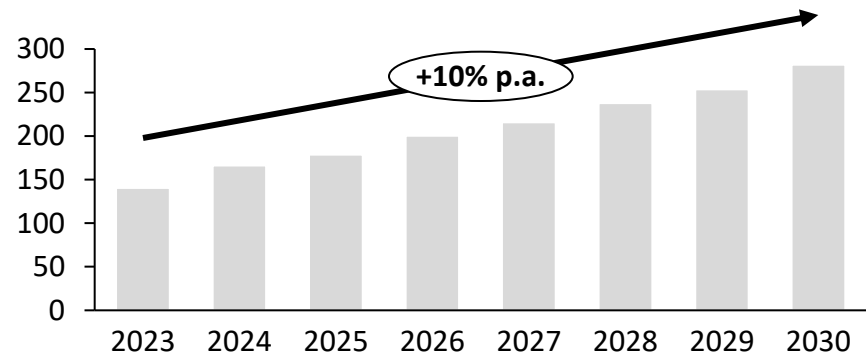
Lower Operating Costs



Technological innovation

... automation solutions and robotics applications

Global Factory Automation market size in bn. \$



Labor Shortages



Rising Wages



Cost Reductions

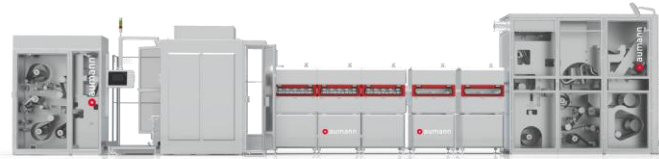
Unique range of solutions tailored to the requirements of electromobility

Modular solutions



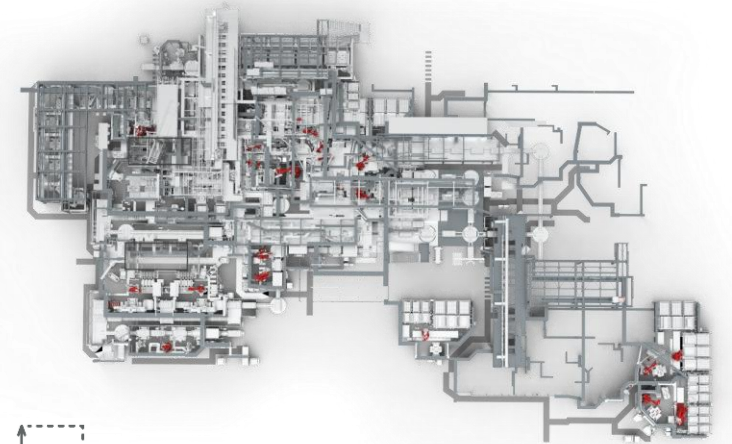
m^2 up to 10 m^2 per cell

Process solutions



m^2 up to 600 m^2

Turnkey solutions



m^2 up to 16.000 m^2

Aumann competences



Converting



Assembly



Winding



Joining



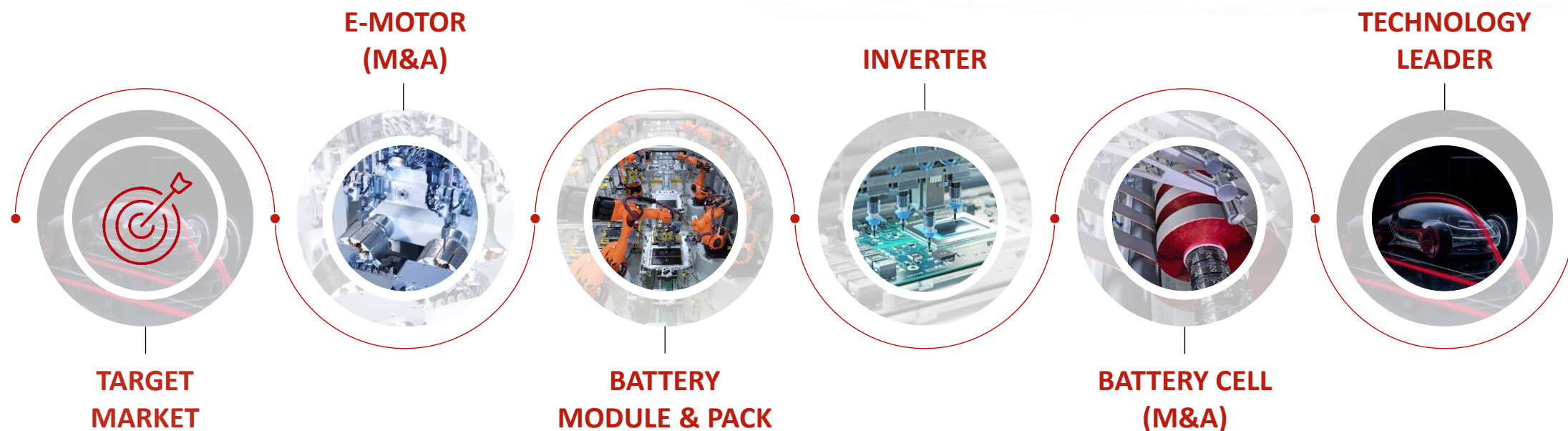
Automation



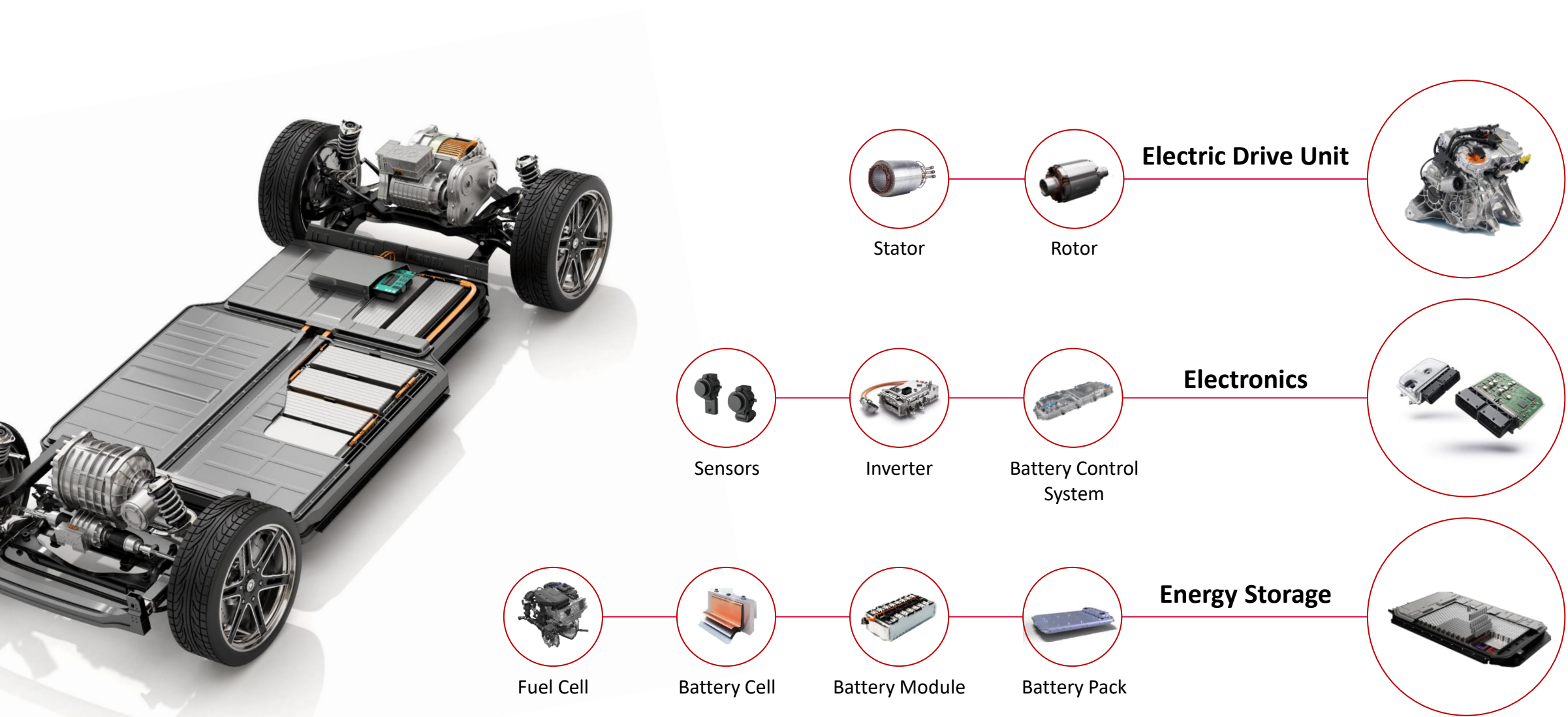
Industry 4.0

Aumann's journey in the E-mobility segment

E-mobility success through innovation and strategic M&A

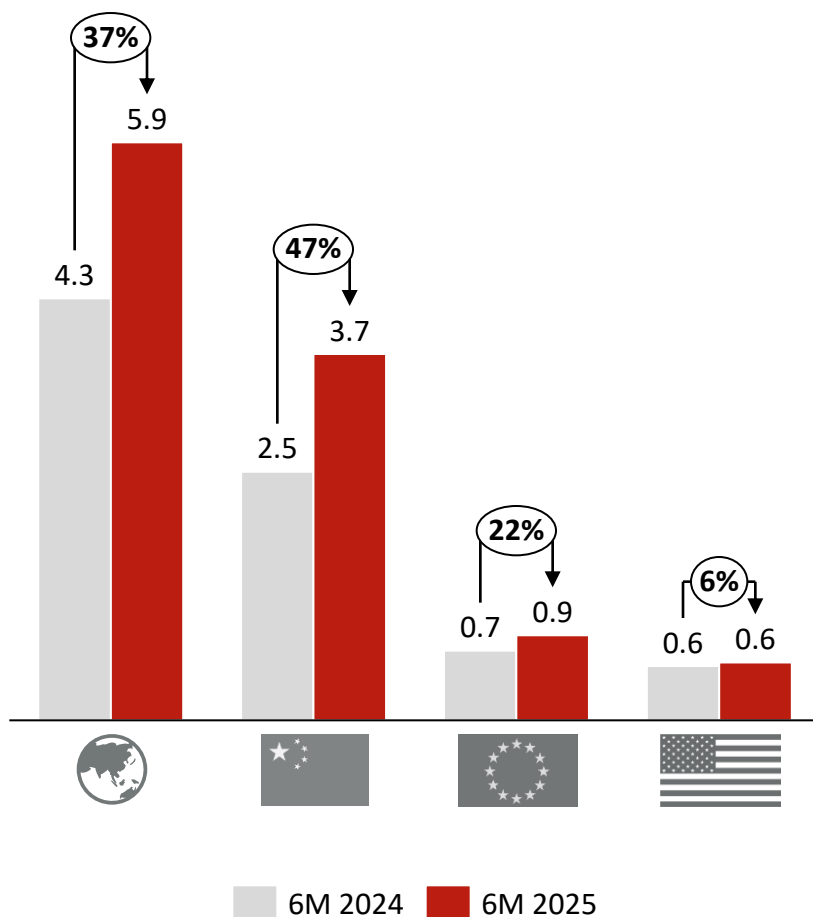


Electromobility comes to life on Aumann's production lines

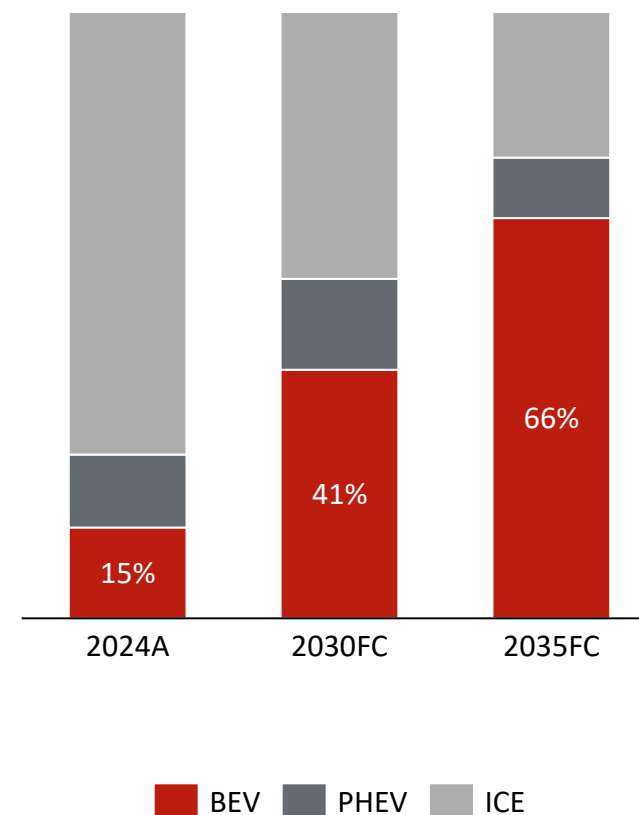


BEV's are expected to make up two thirds in 2035

BEV sales of selected regions in million units



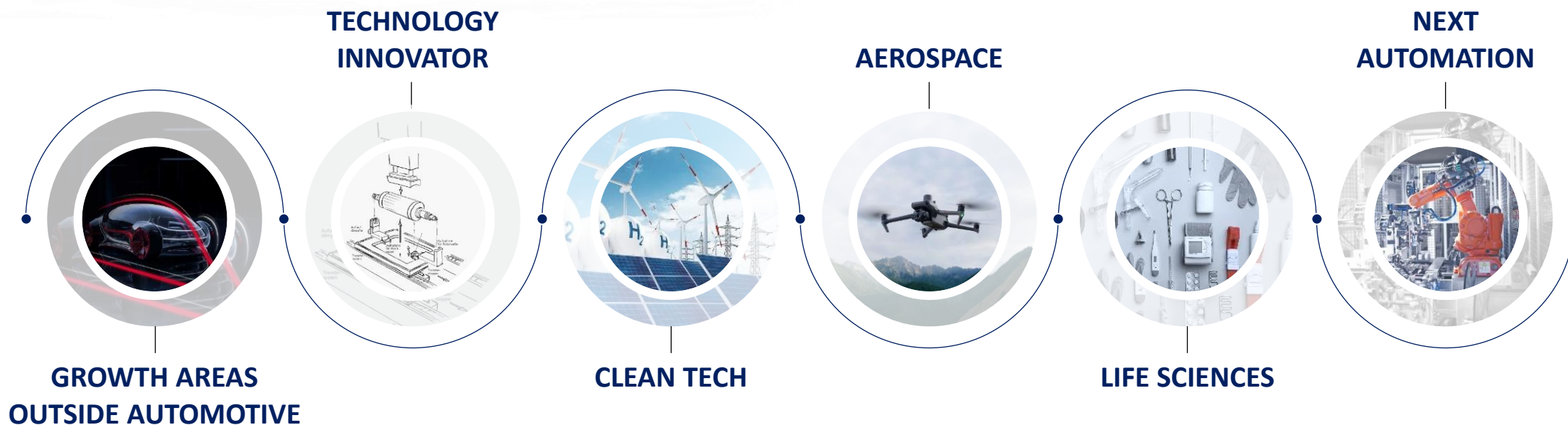
Predicted Global EV Market Share market shares in %



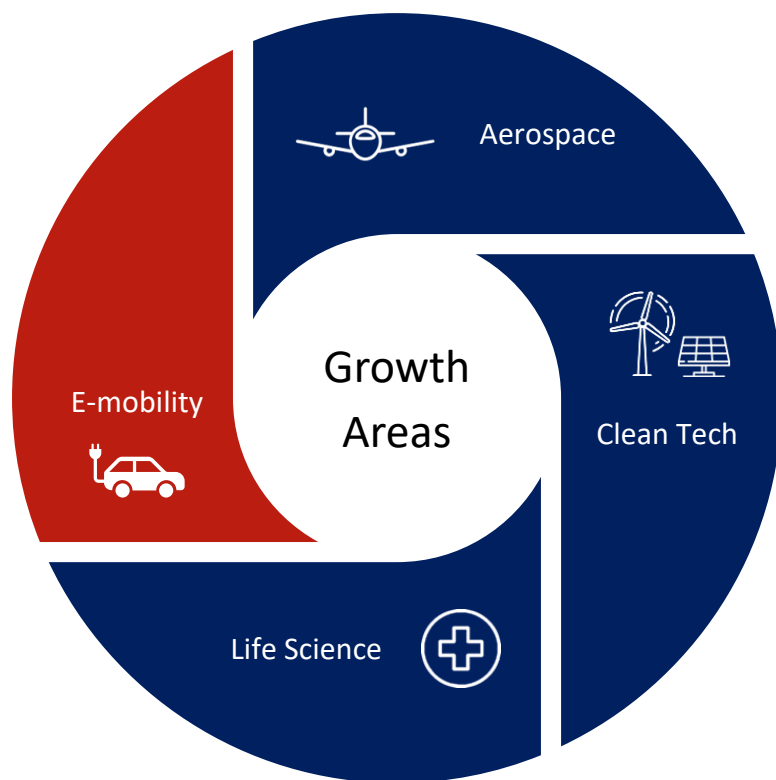
Aumann's ambitions outside automotive in the Next Automation segment



Next Automation segment
focusing on further growth areas



Strategic positioning confirmed by recent market and political developments



- The EU plans a **major defense upgrade** by 2030, investing up to €800 billion, with a focus on **drones and anti-drone systems**
- Germany is launching a **€500 billion fund for infrastructure**, with €100 billion dedicated to climate protection and the **green transformation of the economy**
- **Industry automation evolves** through AI-driven robotics, smart factories, and IoT connectivity, addressing labor shortages and rising wages by improving efficiency
- Boeing and Airbus forecast more than 40,000 new aircraft across the industry over the next two decades

Financial Performance H1 2025

Highlights of 6M 2025

Key figures

- **Revenue decreased** from €141.4 million to €108.3 million caused by softer order intake in previous quarters
- **EBITDA reduced** to €11.4 million due to volume effect, but EBITDA-margin remains strong at 10.5%
- **Order intake** down 30.8% YOY given recent volatility, tariff changes, and weak auto-sector investment
- **Order backlog** reduced by 43.7%, but profitability in the order backlog remains high
- **Strong balance sheet** with €104.9 million net cash and 63.3% equity ratio

€108.3 million

Revenue

10.5%

EBITDA margin

€90.0 million

Order intake

€162.4 million

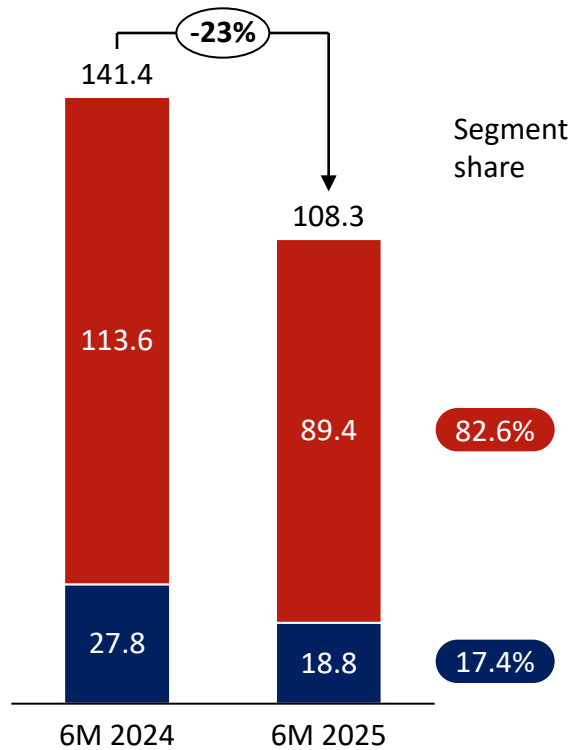
Order backlog

€104.9 million

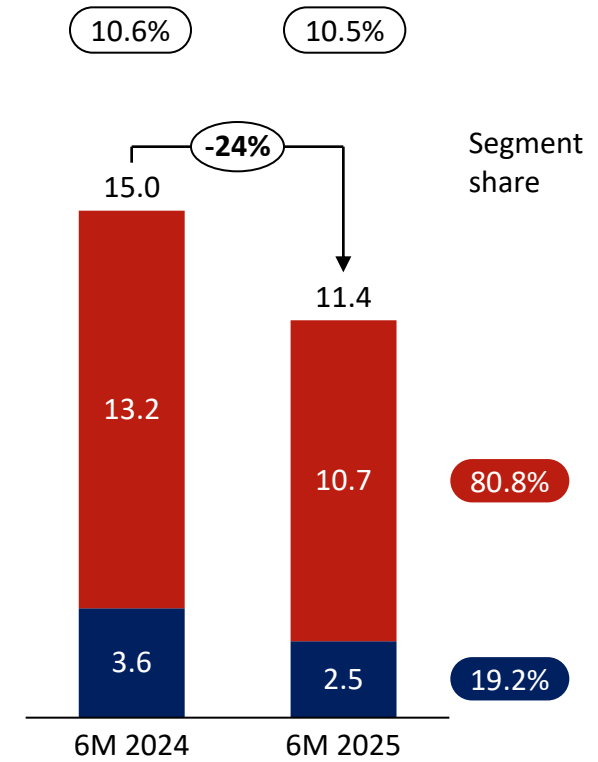
Net cash position

Revenue below previous year as expected, EBITDA-margin remains at double-digit level

Revenue
in € million



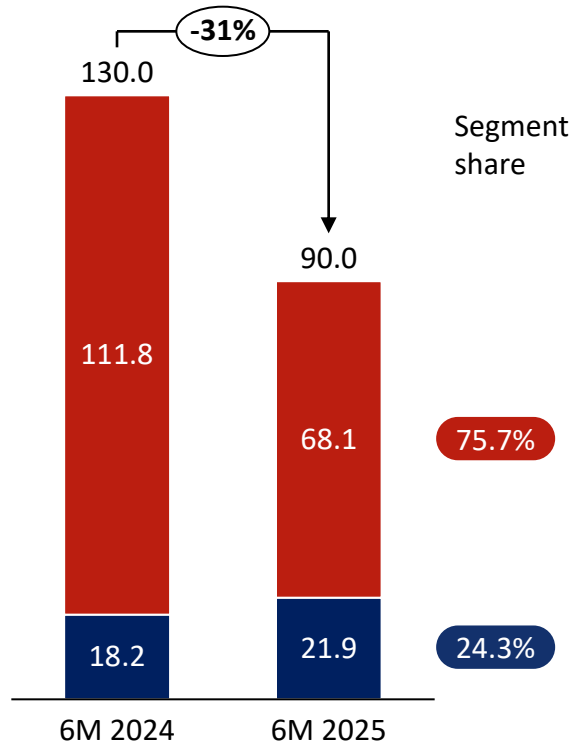
EBITDA
in € million and in % of revenue



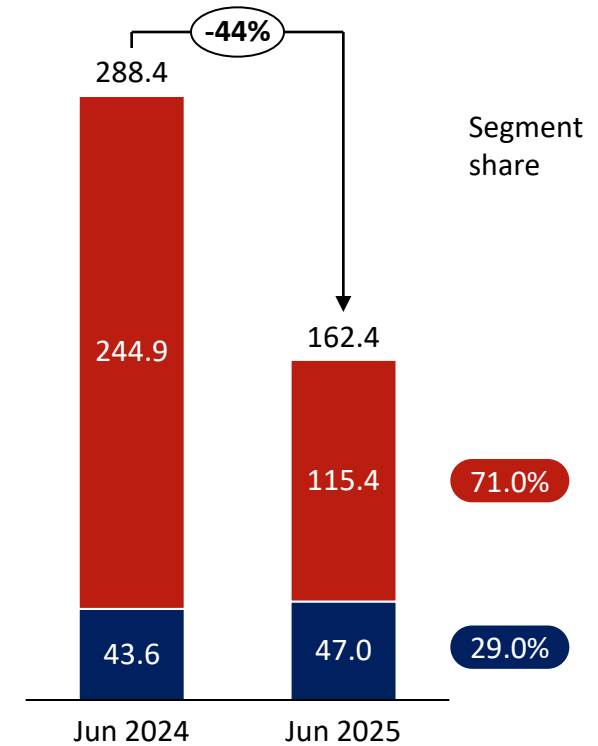
■ E-mobility ■ Next Automation

Lower order intake and backlog reflect cautious investment, especially within the automotive sector

Order intake
in € million



Order backlog
in € million



■ E-mobility ■ Next Automation

E-Mobility segment with resilient profitability despite market headwinds



in € million	6M 2024	6M 2025
Order intake	111.8	68.1
Order backlog	244.9	115.4
Revenue	113.6	89.4
EBITDA	13.2	10.7



Order intake affected by volatile political and economic conditions, tariffs, and subdued automotive investment climate



Order backlog decreased by 52.9%, but still shows strong profitability



Revenue reduced due to declined order intake from €113.6 million to €89.4 million



EBITDA remains solid with €10.7 million and 11.9% EBITDA margin

Next Automation segment focuses further growth areas outside automotive



in € million	6M 2024	6M 2025
Order intake	18.2	21.9
Order backlog	43.6	47.0
Revenue	27.8	18.8
EBITDA	3.6	2.5



Segment focus on **clean tech**, **aerospace** and **life sciences** sectors



Order intake up 20% to €21.9 million supported by order in the mid-single-digit million range for clean tech applications



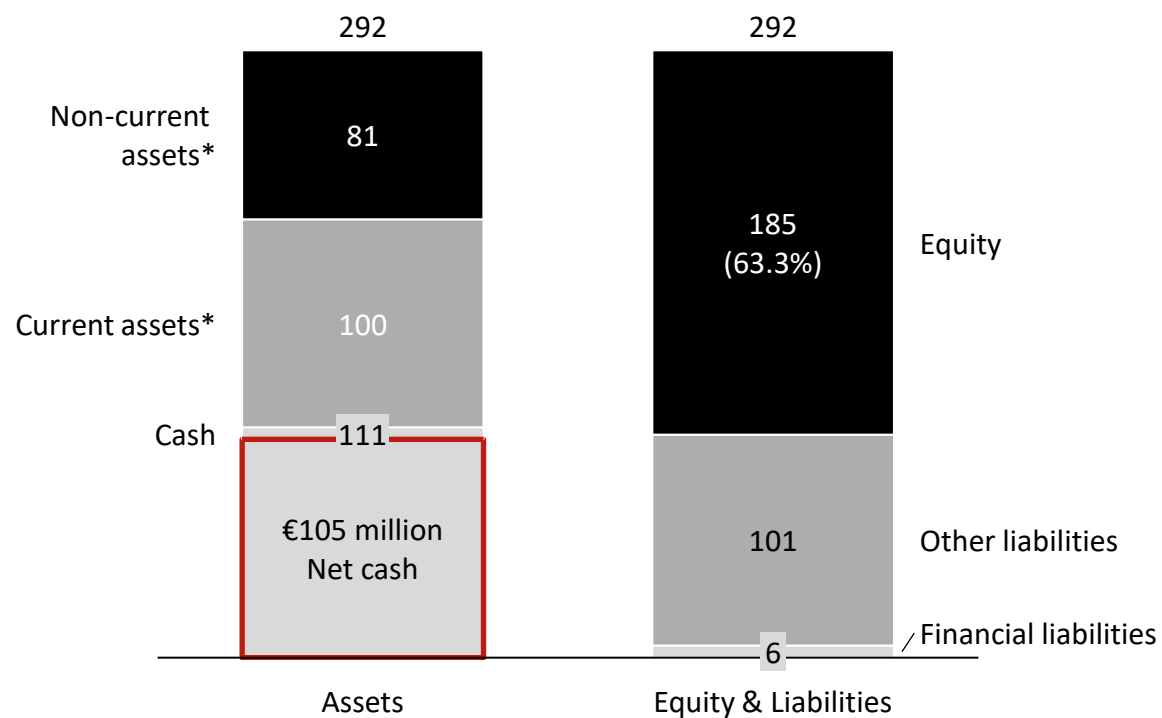
Aumann continues to drive the **expansion** of the segment both organically and through increased M&A activities



Strong **EBITDA** of €2.5 million with robust 13.5% margin

Strong balance sheet underpins Aumann's reliability

Balance sheet as of 30 June 2025
in € million



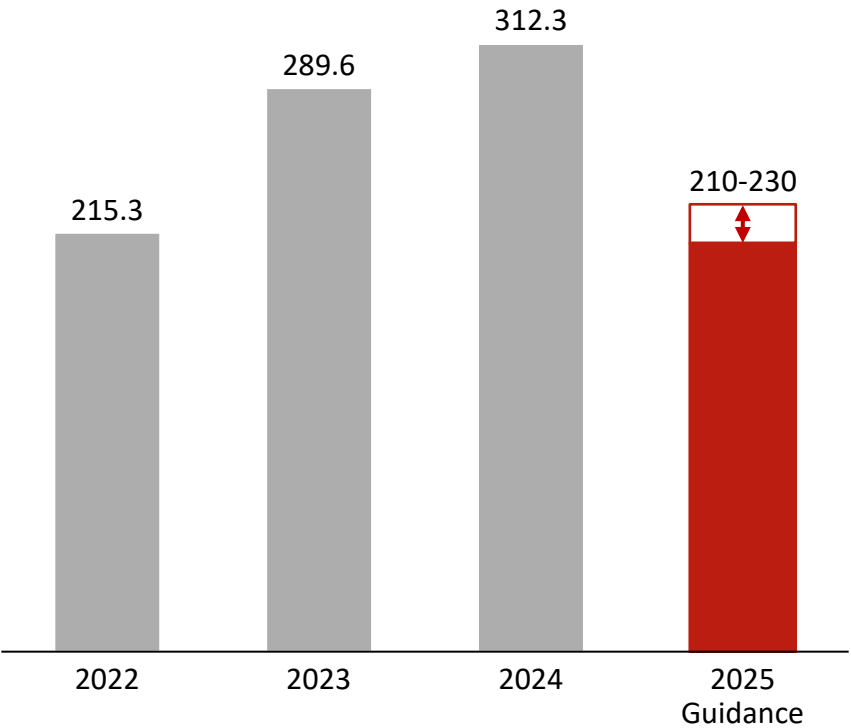
Net cash position
€104.9 million

Solid equity ratio
63.3%

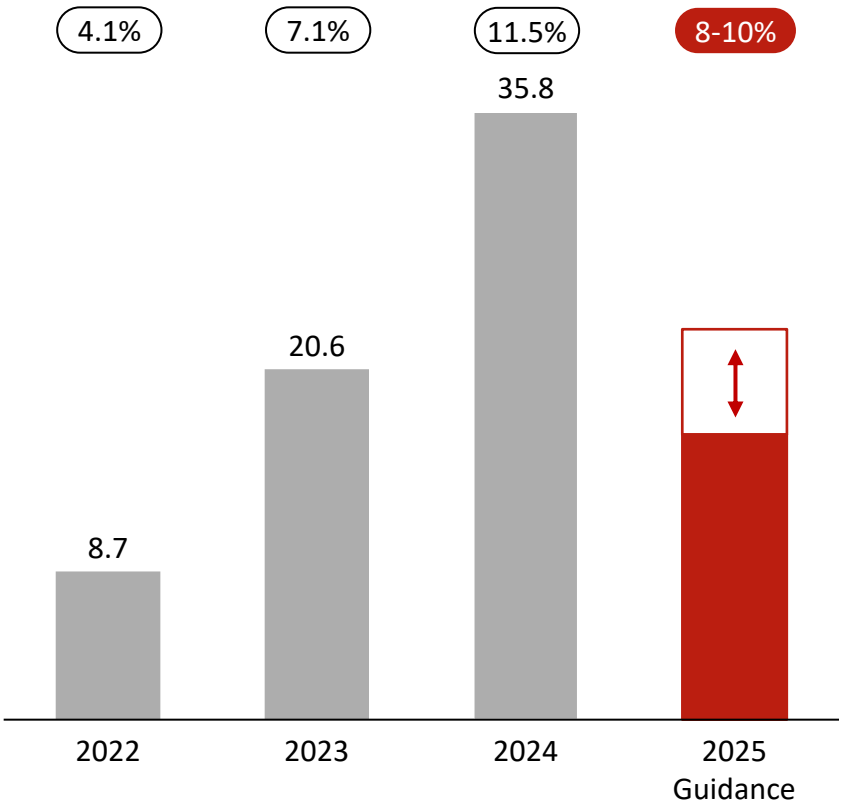
Development
organically and through M&A

Aumann confirms guidance for 2025

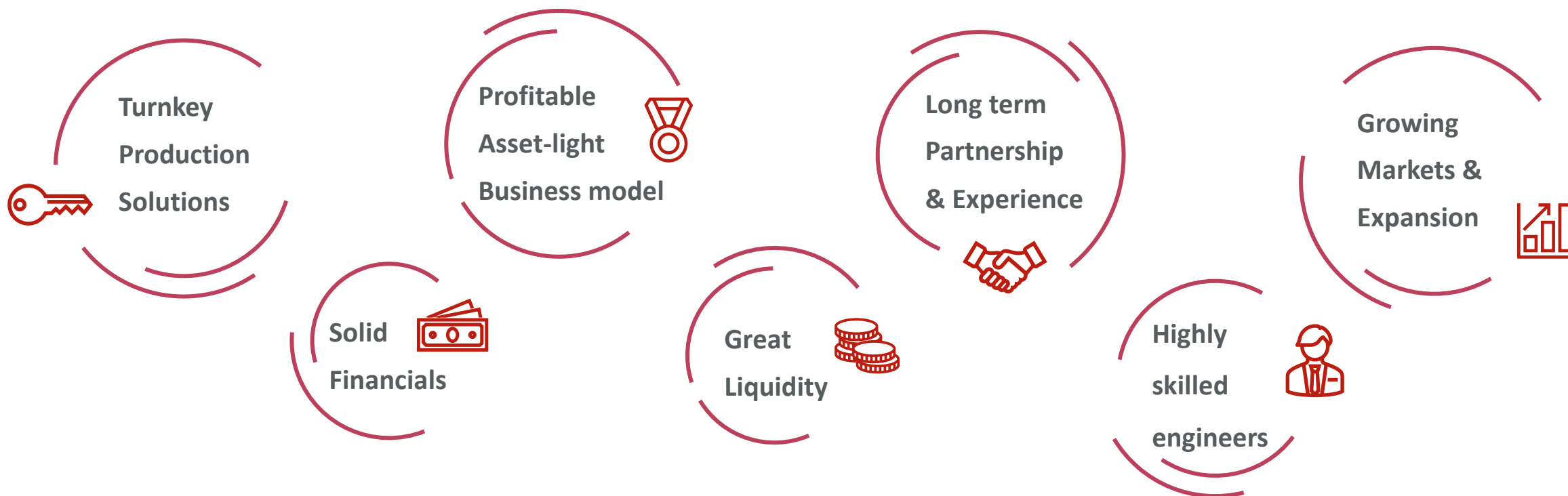
Revenue
in € million



EBITDA
in € million and in % of revenue



Summary



Financial Calendar 2025

Half-Year Financial Report 2025 and Earnings Call	14 August 2025
Montega Hamburg Investor Days (Hamburg)	27 – 28 August 2025
Berenberg & Goldman Sachs German Corporate Conference (Munich)	22 – 24 September 2025
Interim Statement Q3 2025 and Earnings Call	13 November 2025
German Equity Forum (Frankfurt)	24 – 25 November 2025
End of 2025 Financial Year	31 December 2025

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