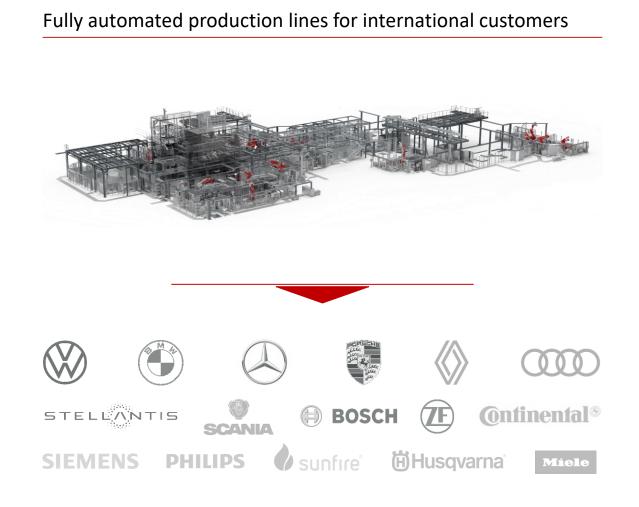


## Earnings Call 3M 2025

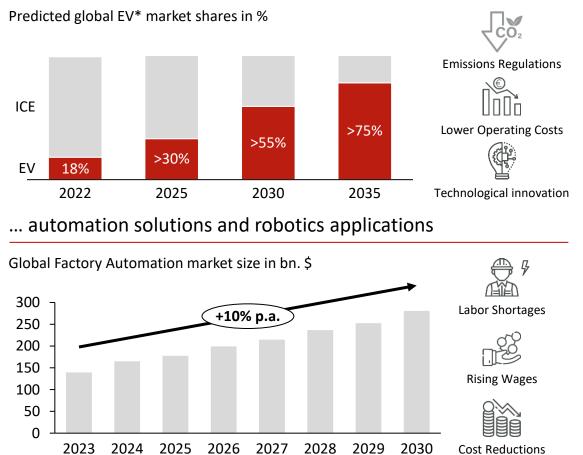
Aumann AG 13 May 2025



#### Aumann is a leading manufacturer of automation solutions and robotics applications



#### Strategic focus on E-mobility...





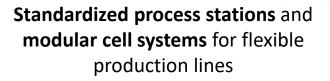
#### Unique range of solutions tailored to customer requirements

Modular solutions

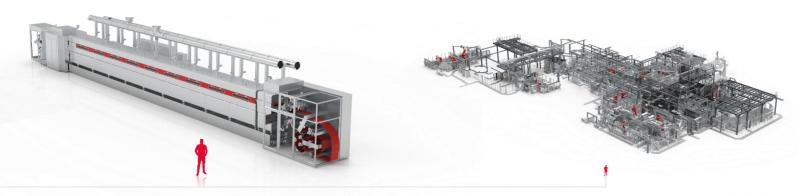
**Process solutions** 

**Turnkey solutions** 





Complex production lines with specialized Aumann process knowhow, e.g. converting, winding Large-scale series production systems, designed for the requirements of our customers

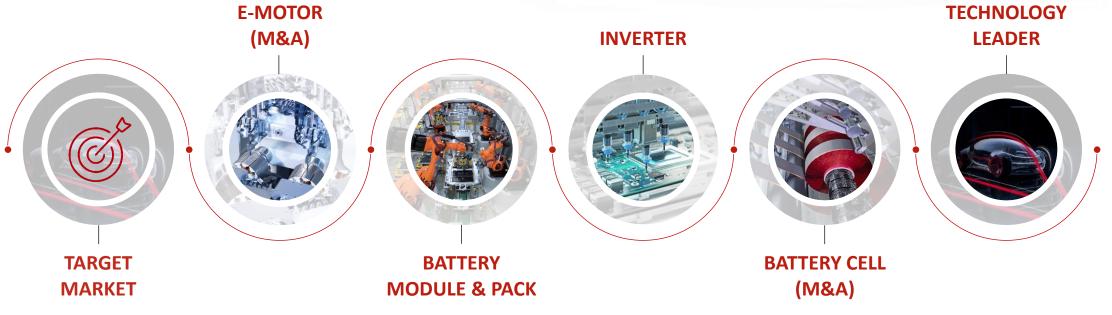




Aumann's journey in the E-mobility segment

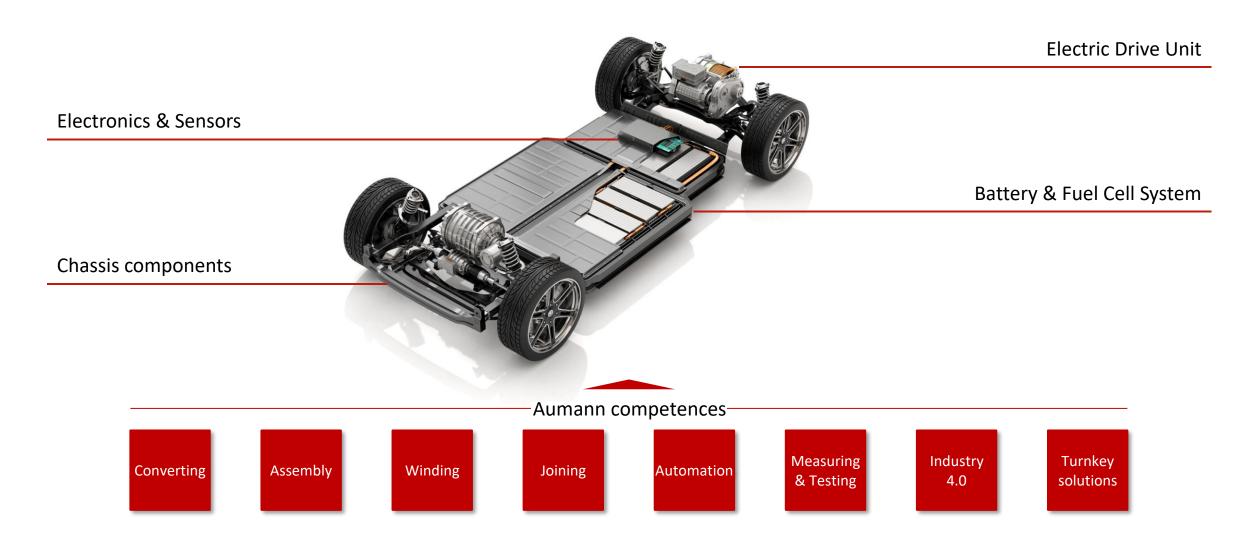
# E-mobility success through innovation and strategic M&A







#### Electromobility comes to life on Aumann's production lines





We are a full-service provider for the efficient electric drive unit

# **Electric Drive Unit**



Aumann's modular production solutions ideally suited for inverters

Aumann masters the **entire production processes** for stators

Wound rotor gains importance over permanent magnet rotor



We are a pioneer for the production process of battery systems

# **Battery System**



**Battery Module** 

## Battery Pack



With its **converting technology**, Aumann enters the dynamic field of battery cell production



Accelerating EV adoption drives demand for advanced battery manufacturing solutions

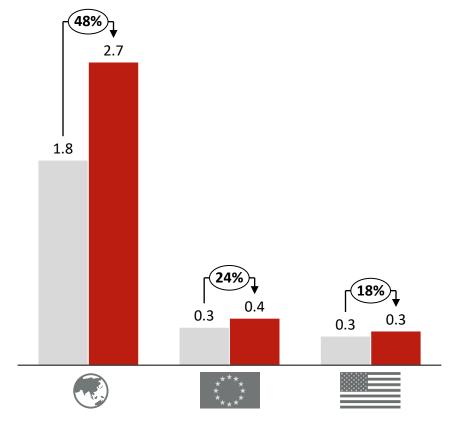


Cell-to-Pack design sets the highest standards for production solutions and processes

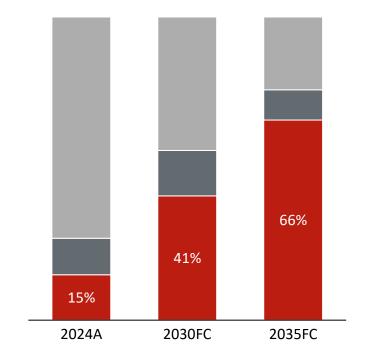


BEV's are expected to make up two thirds in 2035

BEV sales of selected regions in million units



Predicted Global EV Market Share market shares in %







#### Aumann's ambitions outside automotive in the Next Automation segment

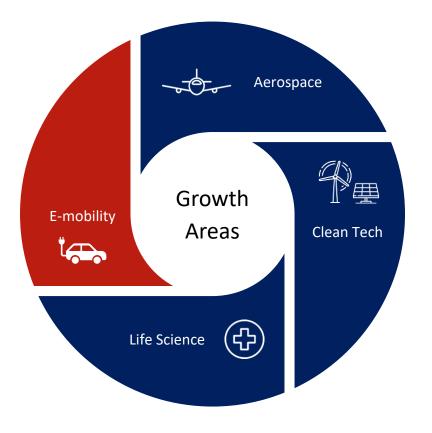


# Next Automation segment focusing on further growth areas





#### Strategic positioning confirmed by recent market and political developments



- The EU plans a major defense upgrade by 2030, investing up to €800 billion, with a focus on drones and anti-drone systems
- Germany is launching a €500 billion fund for infrastructure, with €100 billion dedicated to climate protection and the green transformation of the economy
- Industry automation evolves through AI-driven robotics, smart factories, and IoT connectivity, addressing labor shortages and rising wages by improving efficiency
- Boeing and Airbus forecast more than 40,000 new aircraft across the industry over the next two decades



## Financial Performance 3M 2025



#### Highlights of 3M 2025

Key figures

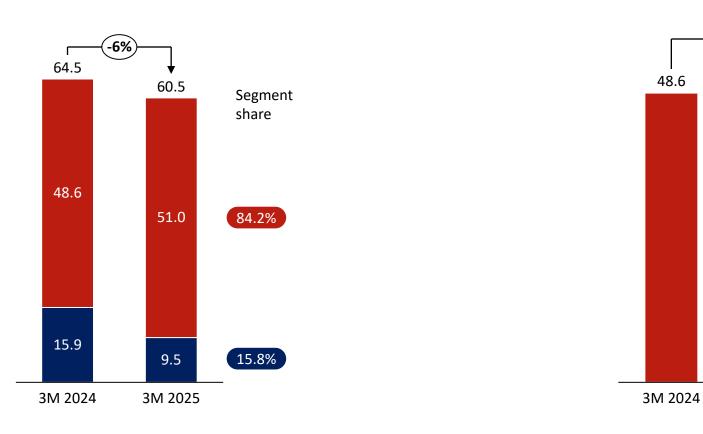
- Revenue decreases from €64.5 million to €60.5 million caused by decline of order intake in 2024
- EBITDA remains stable at €6.6 million, close to the prior year's level of €6.7 million
- Order intake down 32.4% YOY, but showed an improvement compared to the two preceding quarters
- Order backlog reduced by 44.7%, but profitability in the order backlog remains high
- Strong balance sheet with €133.3 million net cash and 56.9% equity ratio





#### Revenue below previous year as expected, with a slight increase in the E-mobility segment

Revenue in € million



## E-mobility revenue in € million

+5%

51.0

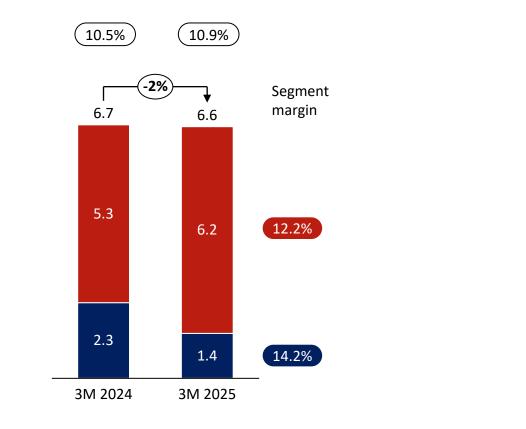
3M 2025

E-mobility Next Automation

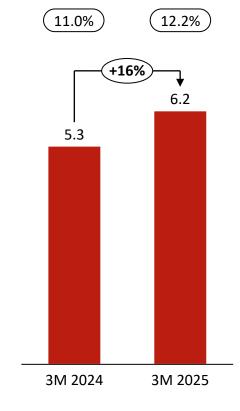


#### Strong earnings with double-digit EBITDA margins in both segments

EBITDA in € million and in % of revenue



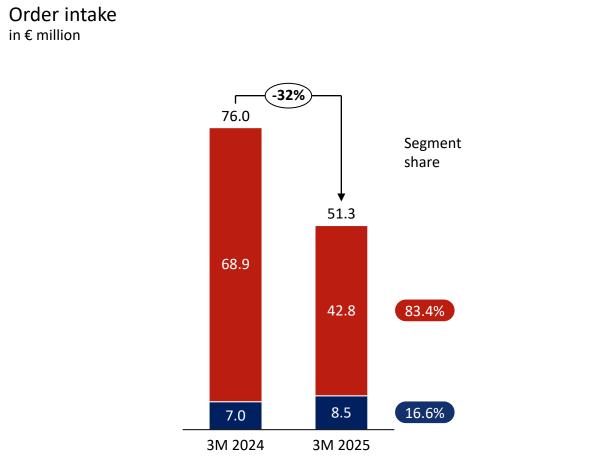
#### E-mobility EBITDA in € million and in % of revenue



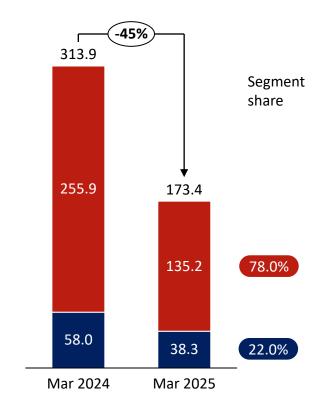
E-mobility 🔜 Next Automation



Lower order intake and backlog reflect cautious investment, especially within the automotive sector









#### E-Mobility segment with solid P&L performance, but still noticeable investment reluctance



in € million	3M 2024	3M 2025
Order intake	68.9	42.8
Order backlog	255.9	135.2
Revenue	48.6	51.0
EBITDA	5.3	6.2



**Order intake** affected by investment reluctance (-37,9% YOY) but above the previous two quarters



**Order backlog** decreased by 47.2%, but still demonstrates strong profitability



**Revenue growth** despite declined order intake from €48.6 million to €51.0 million (+4.9% YOY)



**EBITDA remains high** with €6.2 million and EBITDA margin improves to 12.2%



#### Next Automation segment focuses further growth areas outside automotive



in € million	3M 2024	3M 2025
Order intake	7.0	8.5
Order backlog	58.0	38.3
Revenue	15.9	9.5
EBITDA	2.3	1.4



Segment focus on **clean tech**, **aerospace** and **life sciences** sectors



**Order intake** experienced a YOY increase, due to new strategic focus



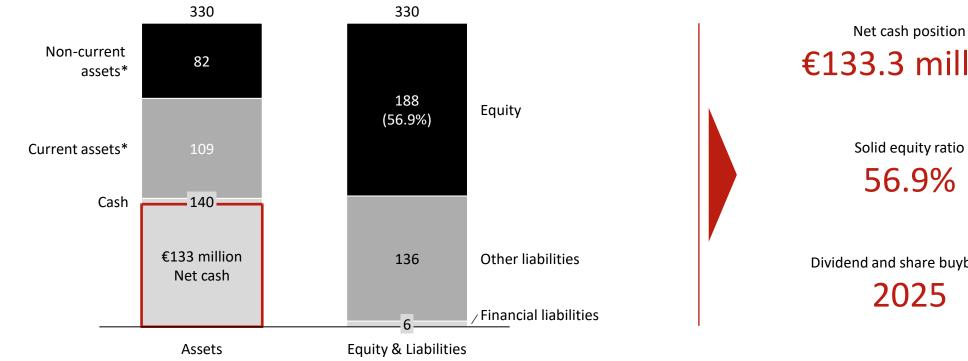
Efforts within the Next Automation segment have significantly contributed to the **expansion of the sales pipeline** 





#### Aumann benefits from a solid financial base

Balance sheet as of 31 March 2025 in € million

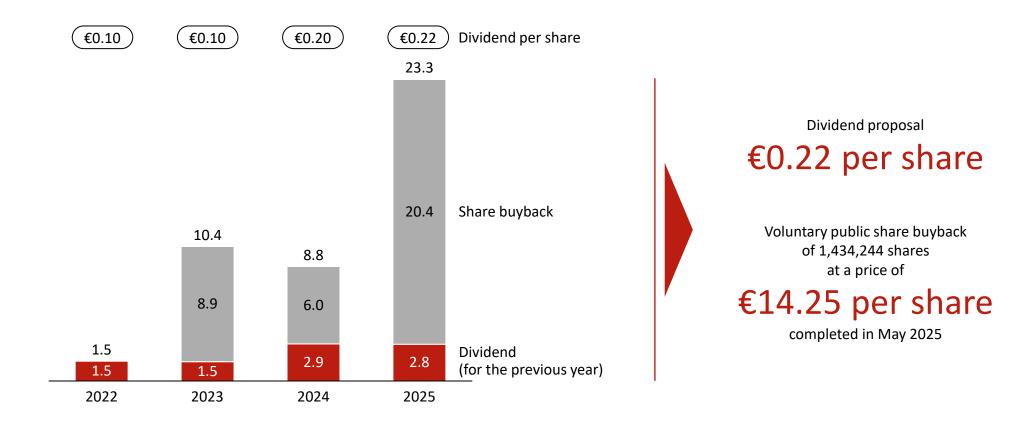






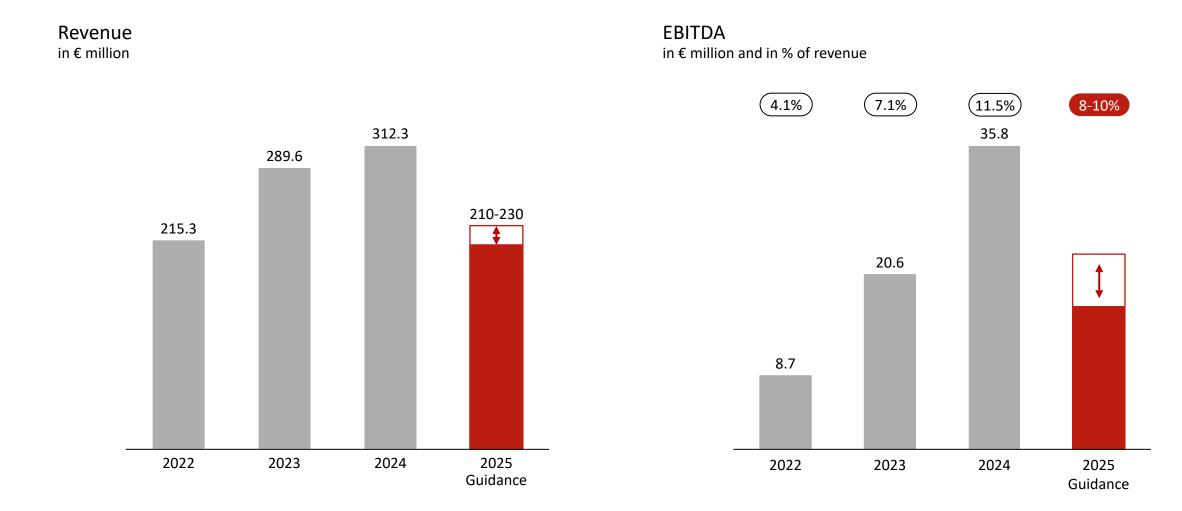
### Following the buyback, Aumann proposes a €0.22 dividend to support shareholder value

Dividend and share buyback in € million





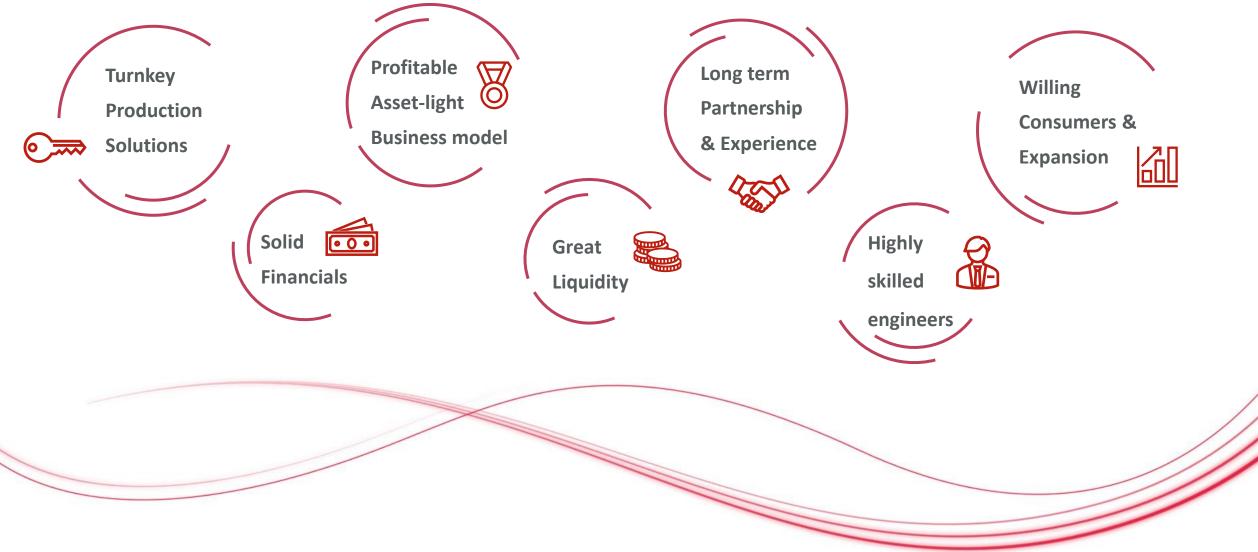
Aumann expects reduced revenue in 2025, while maintaining solid profitability



20



#### Summary





Interim Statement Q1 2025 and Earnings Call	13 May 2025
Annual General Meeting 2025	13 June 2025
Half-Year Financial Report 2025 and Earnings Call	14 August 2025
Montega Hamburg Investor Days (Hamburg)	27 – 28 August 2025
Berenberg & Goldmann Sachs German Corporate Conference (Munich)	22 – 24 September 2025
Interim Statement Q3 2025 and Earnings Call	13 November 2025
German Equity Forum (Frankfurt)	24 – 25 November 2025
End of 2025 Financial Year	31 December 2025



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