

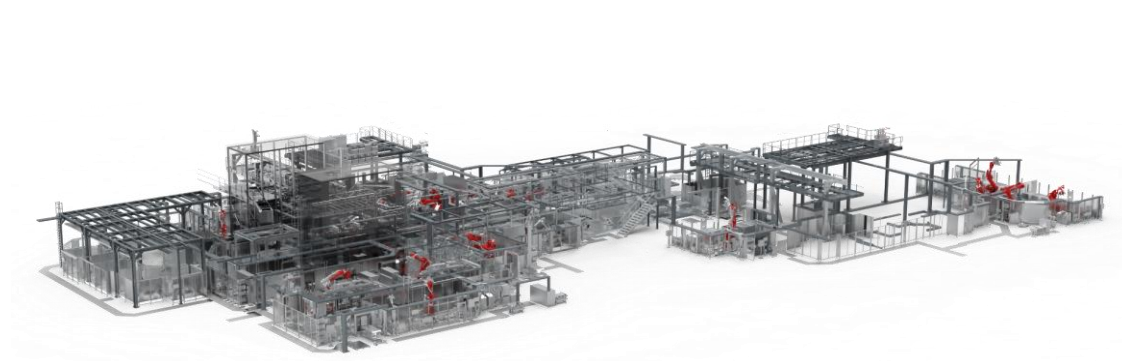
Earnings Call FY 2024

Aumann AG
31 March 2025



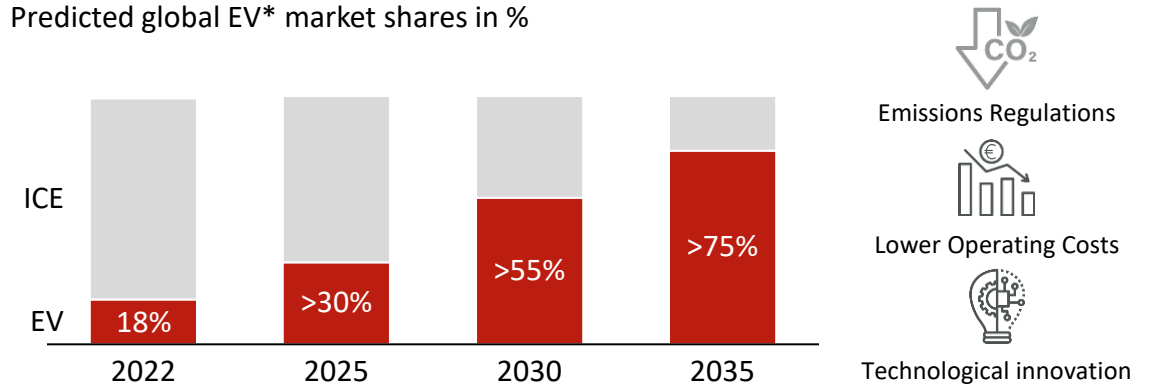
Aumann is a leading manufacturer of automation solutions and robotics applications

Fully automated production lines for international customers



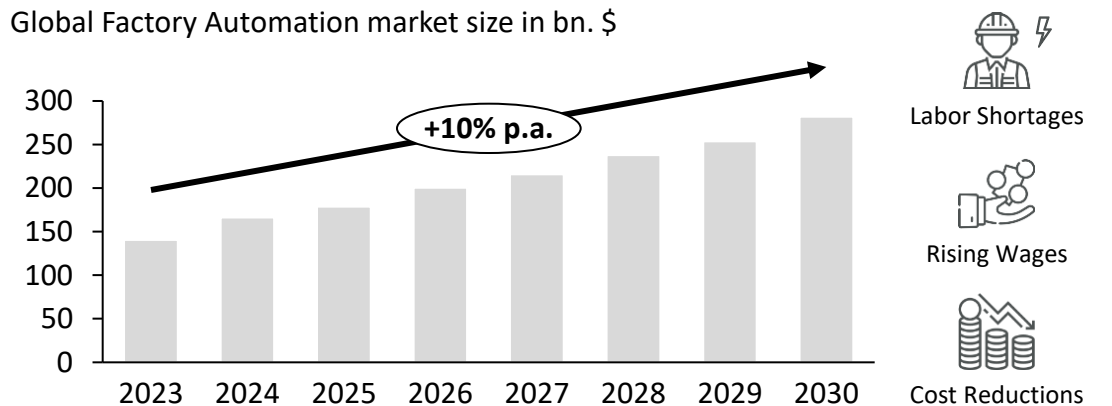
Strategic focus on E-mobility...

Predicted global EV* market shares in %



... automation solutions and robotics applications

Global Factory Automation market size in bn. \$

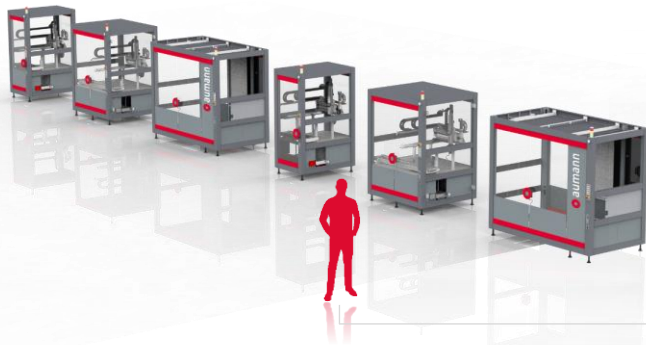


Unique range of solutions tailored to customer requirements

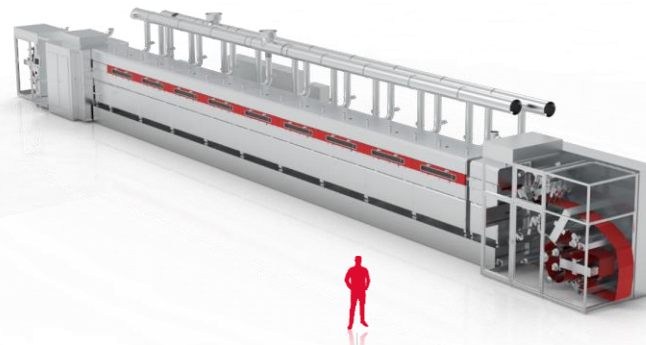
Modular solutions

Process solutions

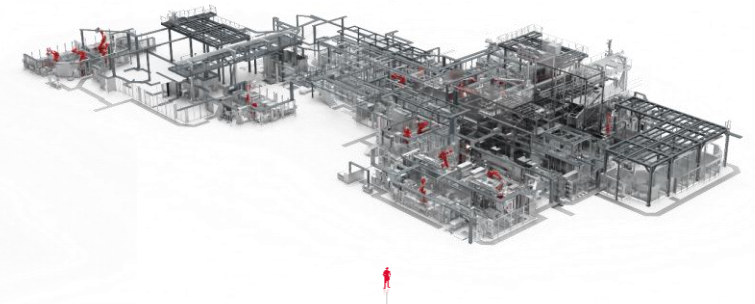
Turnkey solutions



Standardized process stations and modular cell systems for flexible production lines



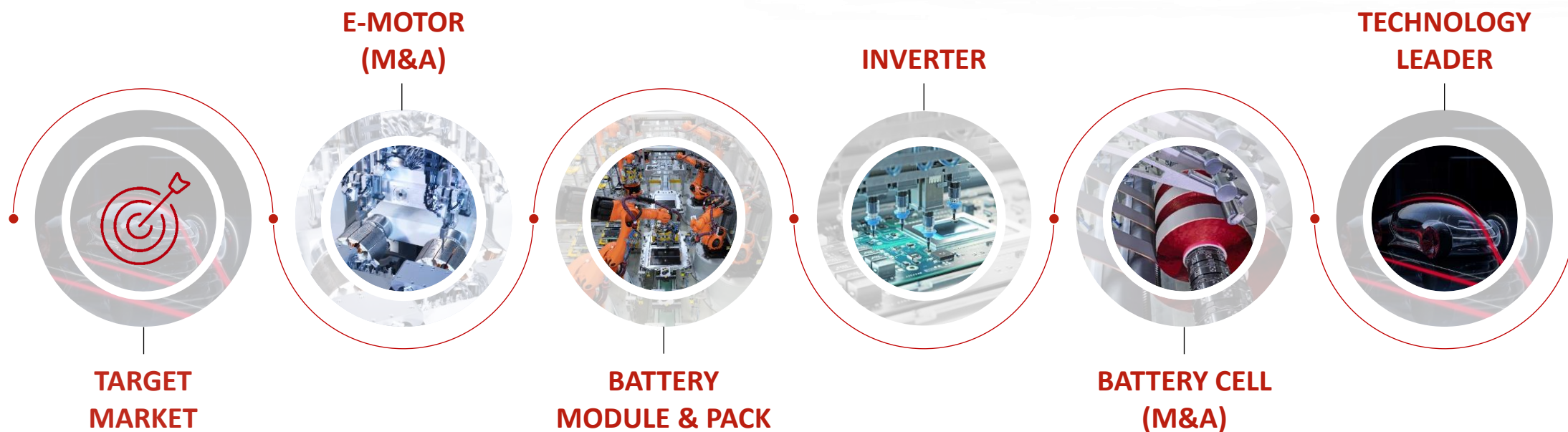
Complex production lines with specialized Aumann process know-how, e.g. converting, winding



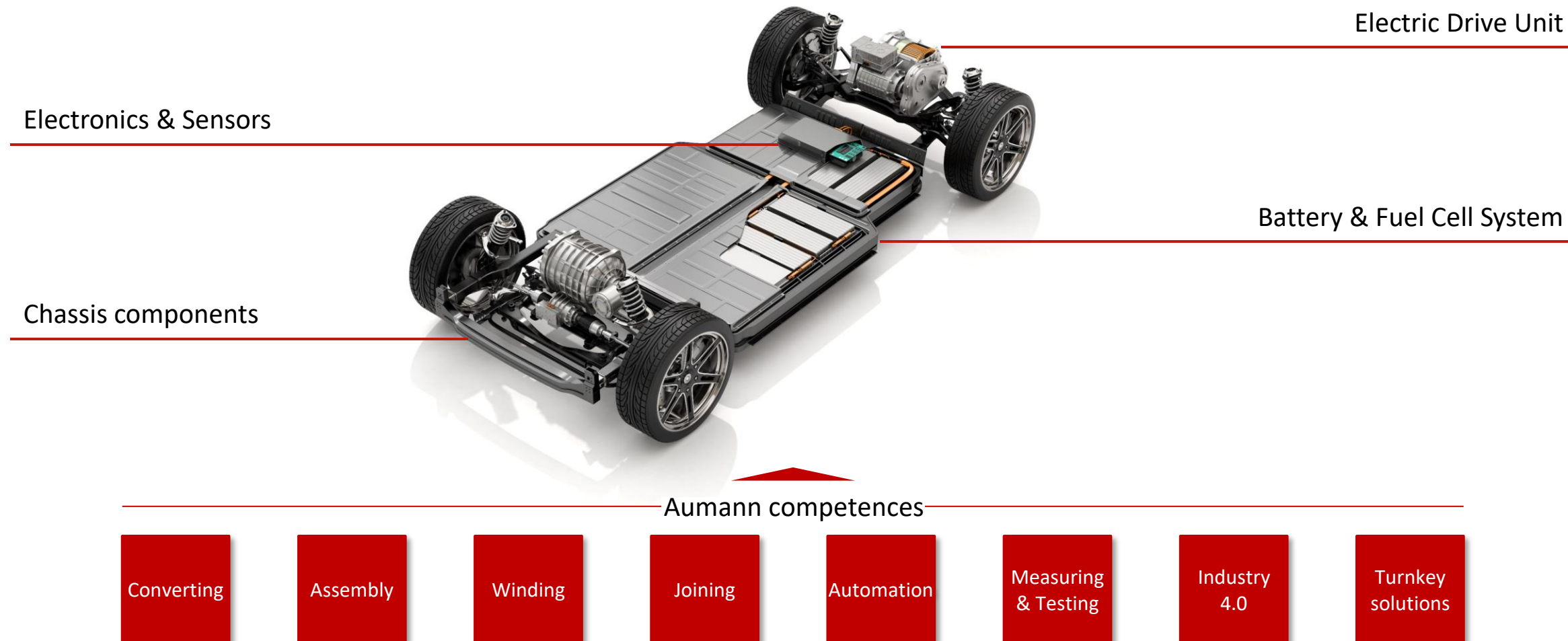
Large-scale series production systems, designed for the requirements of our customers

Aumann's journey in the E-mobility segment

E-Mobility success through innovation and strategic M&A



Electromobility comes to life on Aumann's production lines



We are a full-service provider for the efficient electric drive unit

Electric Drive Unit

Inverter



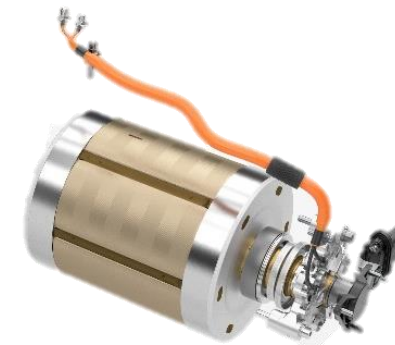
Aumann's **modular production solutions**
ideally suited for inverters

Stator



Aumann masters the **entire production processes** for stators

Rotor



Wound rotor gains importance over
permanent magnet rotor

We are a pioneer for the production process of battery systems

Battery System

Battery Cell



With its **converting technology**, Aumann enters the dynamic field of battery cell production

Battery Module



Accelerating EV adoption drives **demand** for advanced **battery manufacturing solutions**

Battery Pack

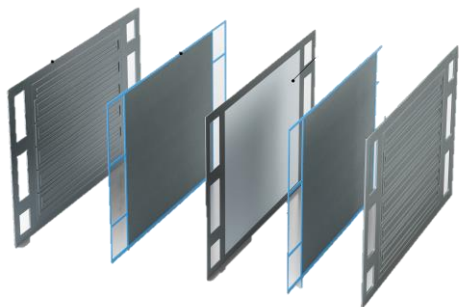


Cell-to-Pack design sets the **highest standards** for production solutions and processes

We are a turnkey supplier for fuel cell production solutions

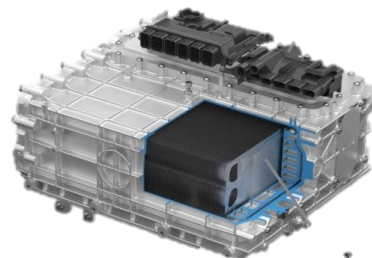
Fuel Cell

MEA | BPP



Aumann masters the **entire production process** for MEA & BPP

Stack



Over 15 years' experience in stacking technology

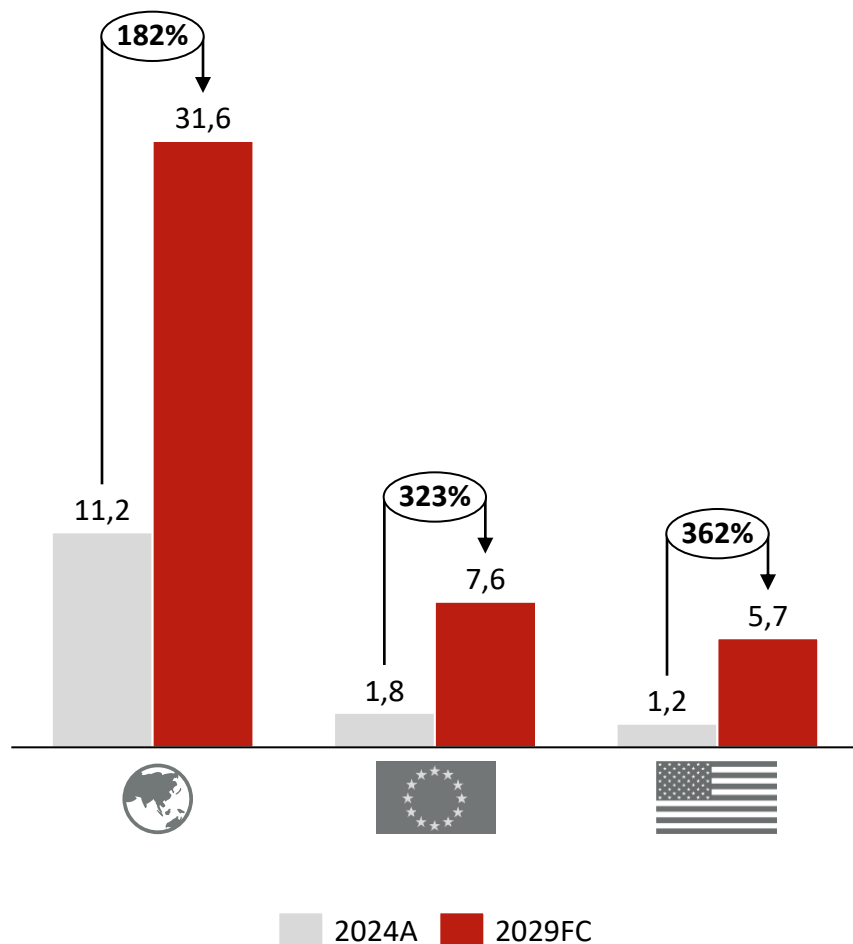
BOP



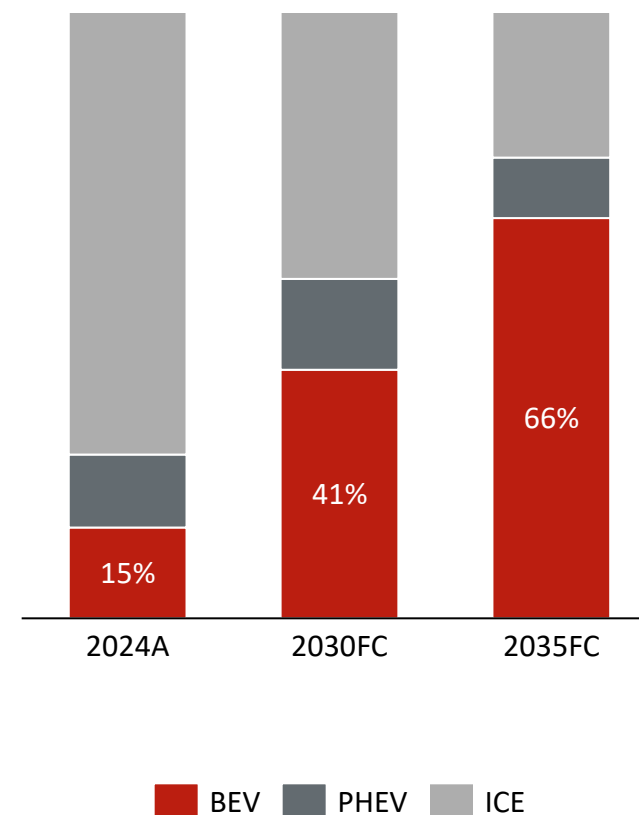
Aumann offers **customized solutions** along the **entire value chain**

BEV's are expected to make up two thirds in 2035

BEV sales of selected regions
in million units



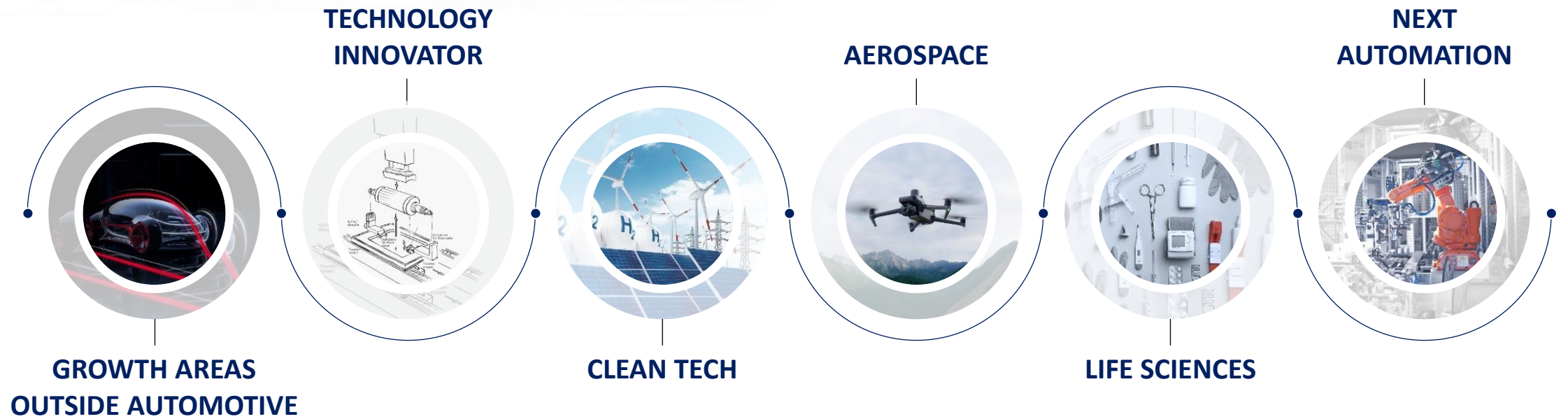
Predicted Global EV Market Share
market shares in %



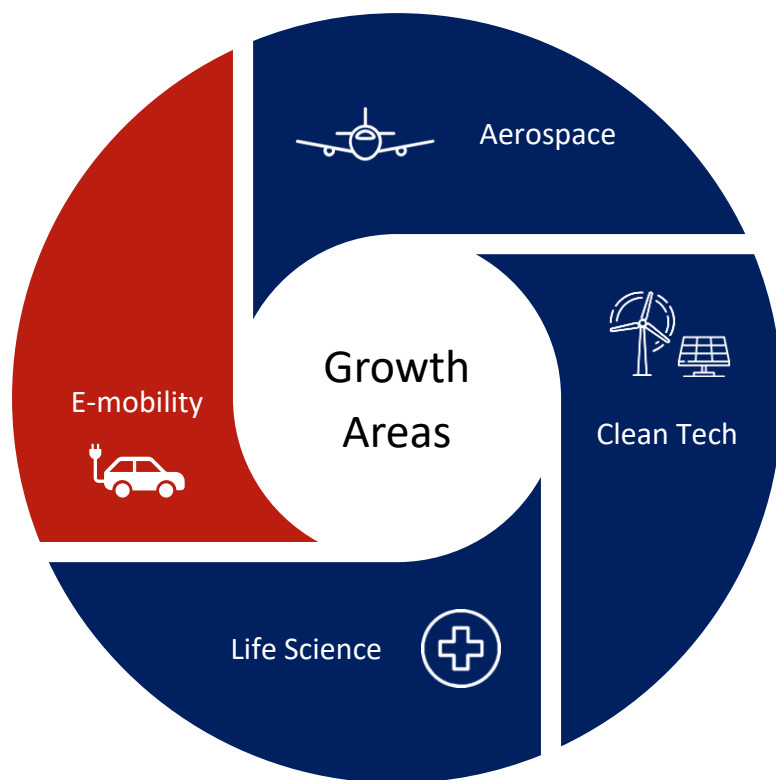
Aumann's new ambitions outside automotive in the Next Automation segment



Next Automation segment focusing on further growth areas



Strategic positioning confirmed by recent market and political developments



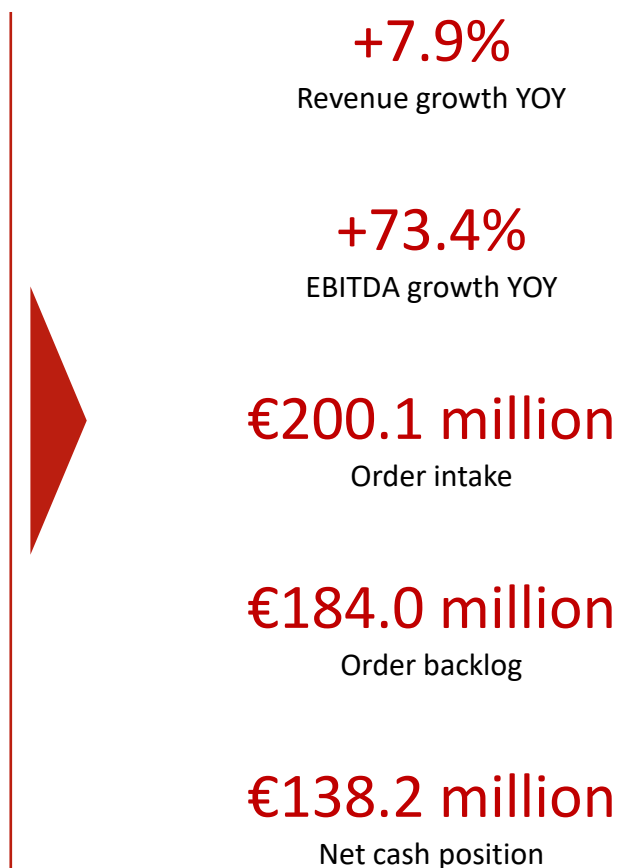
- The EU plans a **major defense upgrade** by 2030, investing up to €800 billion, with a focus on **drones and anti-drone systems**
- Germany is launching a **€500 billion fund for infrastructure**, with €100 billion dedicated to climate protection and the **green transformation of the economy**
- **Industry automation evolves** through AI-driven robotics, smart factories, and IoT connectivity, addressing labor shortages and rising wages by improving efficiency
- Boeing and Airbus forecast more than 40,000 new aircraft across the industry over the next two decades

Financial Performance FY 2024

Highlights of FY 2024

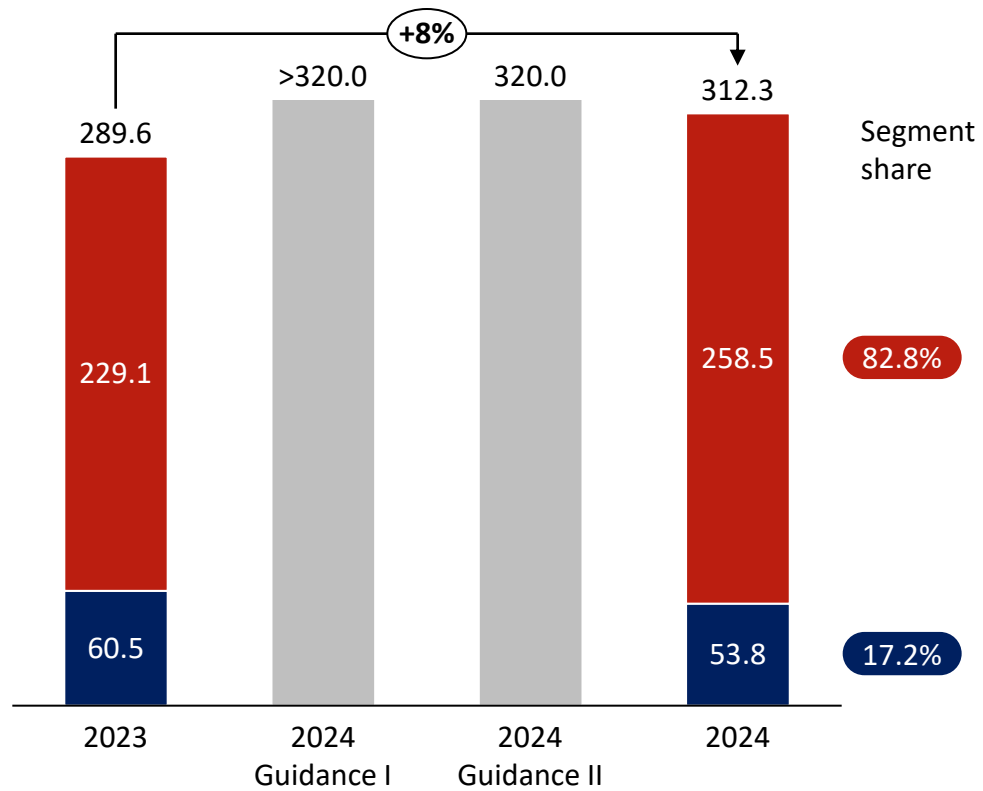
Key figures

- **Revenue increases** from €289.6 million to €312.3 million driven by strong E-mobility segment
- **EBITDA jumps** from €20.6 million to €35.8 million with a double-digit margin of 11.5%
- **Challenging market environment** leads to decline in order intake, although Q4 shows a slight recovery compared to Q3
- **Order backlog** reduced by 39.3% while profitability in the order backlog remains high
- **Net cash reached a record high** of €138.2 million and equity amounted to €201.7 million



E-mobility as the driver of the 8% revenue growth

Revenue
in € million



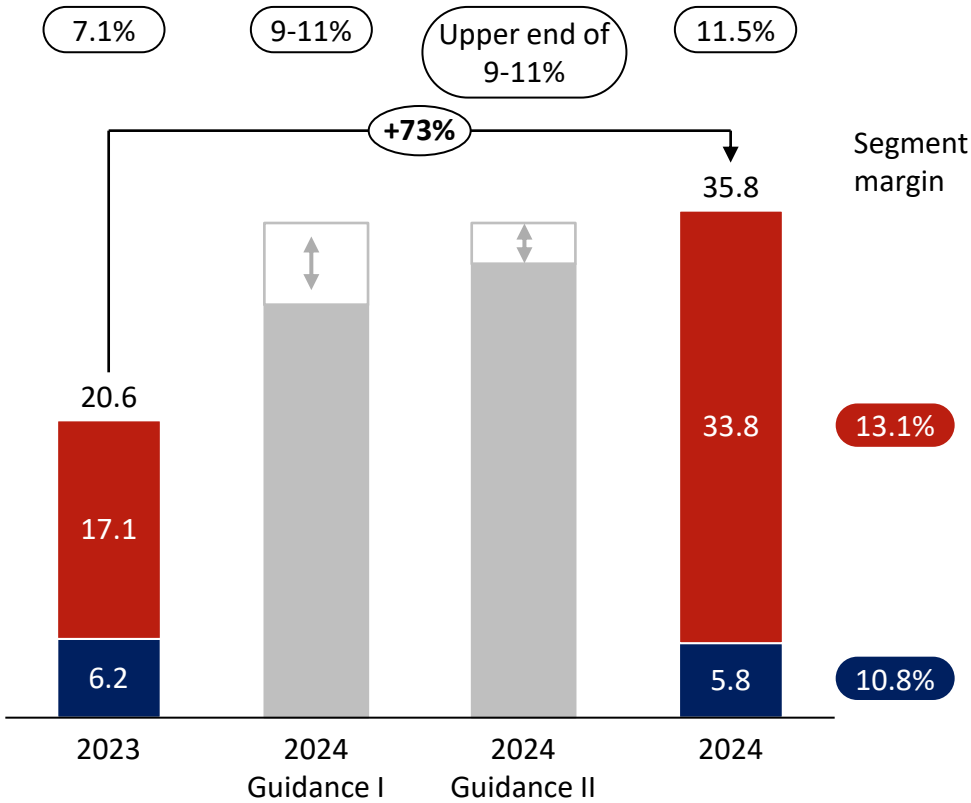
E-mobility revenue
in € million



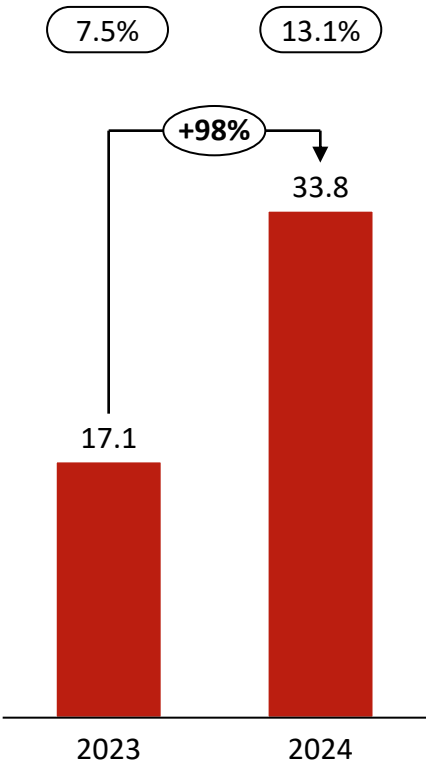
■ E-mobility ■ Next Automation

Strong earnings development with a doubling of EBITDA in the E-mobility segment

EBITDA
in € million and in % of revenue



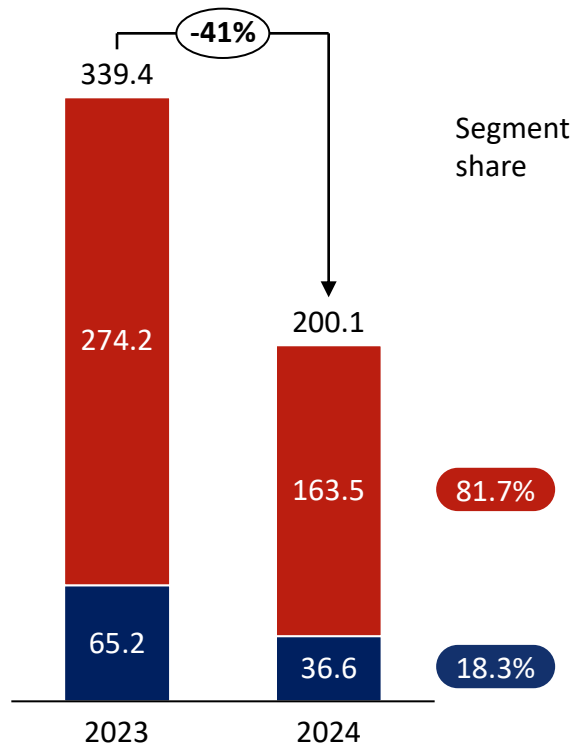
E-mobility EBITDA
in € million and in % of revenue



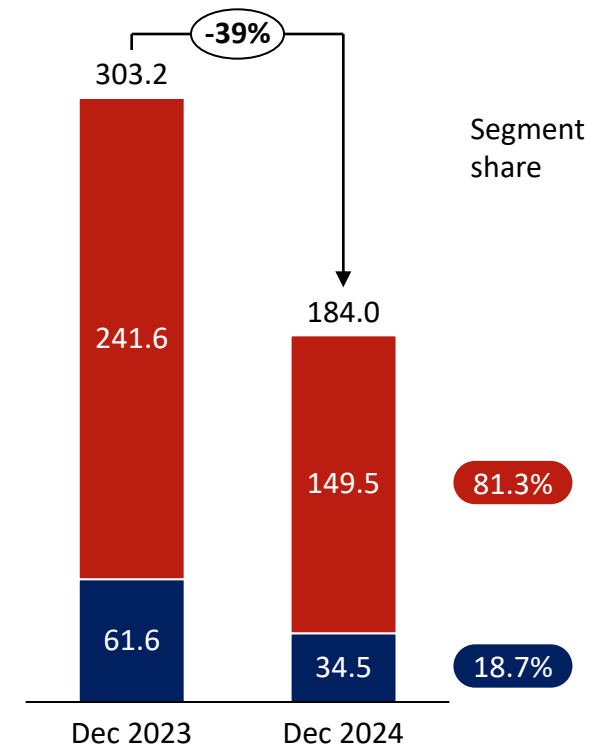
E-mobility Next Automation

Decline in order intake and order backlog due to cautious investments, especially in the automotive sector

Order intake
in € million



Order backlog
in € million



■ E-mobility ■ Next Automation

Strong P&L performance in E-Mobility segment, but noticeable investment reluctance in 2024 affects order intake



| in € million | 2023 | 2024 |
|---------------|-------|-------|
| Order intake | 247.2 | 163.5 |
| Order backlog | 241.6 | 149.5 |
| Revenue | 229.1 | 258.5 |
| EBITDA | 17.1 | 33.8 |



Order intake was strongly impacted by the significant decline in investments within the automotive sector, resulting in a 40.4% YOY decrease



Order backlog decreased by 39.3%, but it still demonstrates strong profitability



Strong revenue growth from €229.1 million in 2023 to €258.5 million (+12.8% YOY)



EBITDA almost doubled (+97.9% YOY) and EBITDA margin jumped from 7.5% to 13.1%

Next Automation segment with a new focus on further growth areas outside automotive



| in € million | 2023 | 2024 |
|---------------|------|------|
| Order intake | 65.2 | 36.6 |
| Order backlog | 61.6 | 34.5 |
| Revenue | 60.5 | 53.8 |
| EBITDA | 6.2 | 5.8 |



Segment shifts from an opportunistic approach to a new focus on **clean tech, aerospace and life sciences** sectors



Order intake experienced a notable YOY decrease, as 2023 included a large-scale order



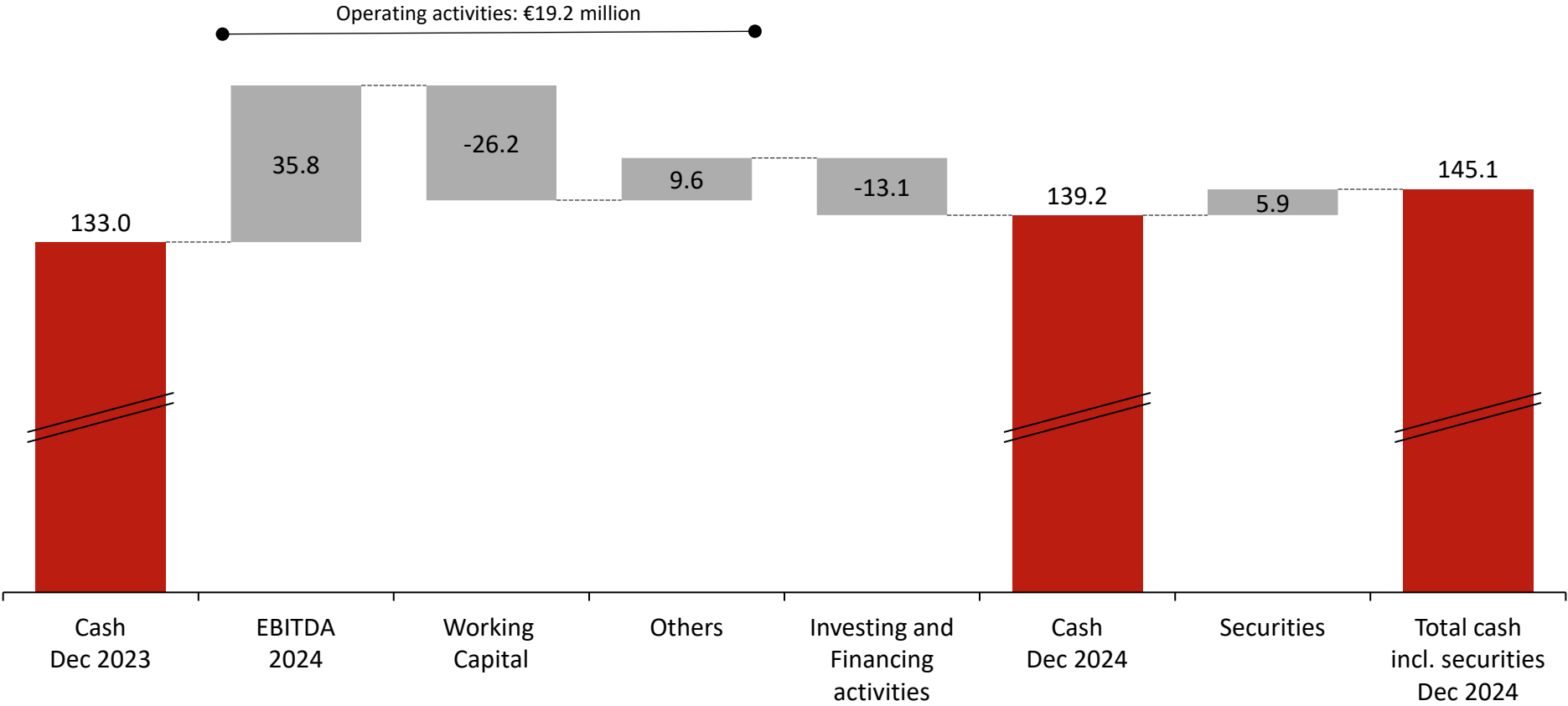
Segment KPI's are not noticeably affected by the shift in focus towards new growth areas yet



EBITDA margin increases slightly to 10.8%

Liquidity position incl. securities slightly above previous year at a new record level

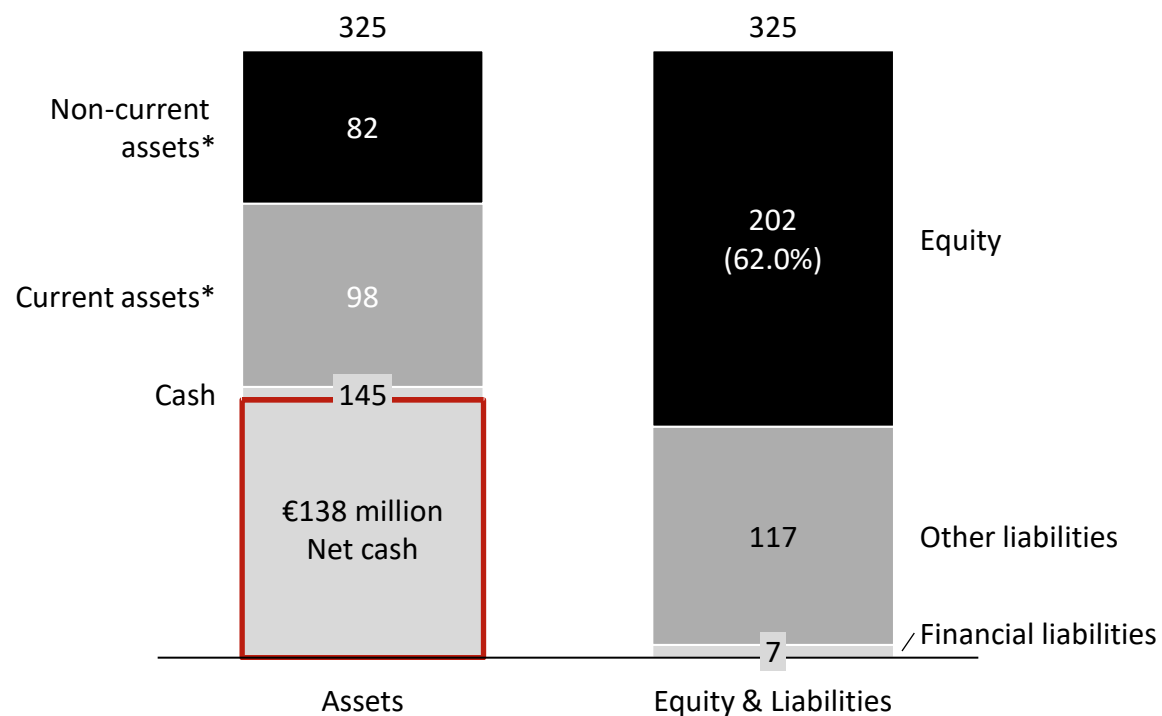
Group Cash Flow
in € million



* incl. effects of changes in foreign exchange rates

Aumann is well-positioned thanks to its strong financial foundation

Balance sheet as of 31 December 2024
in € million



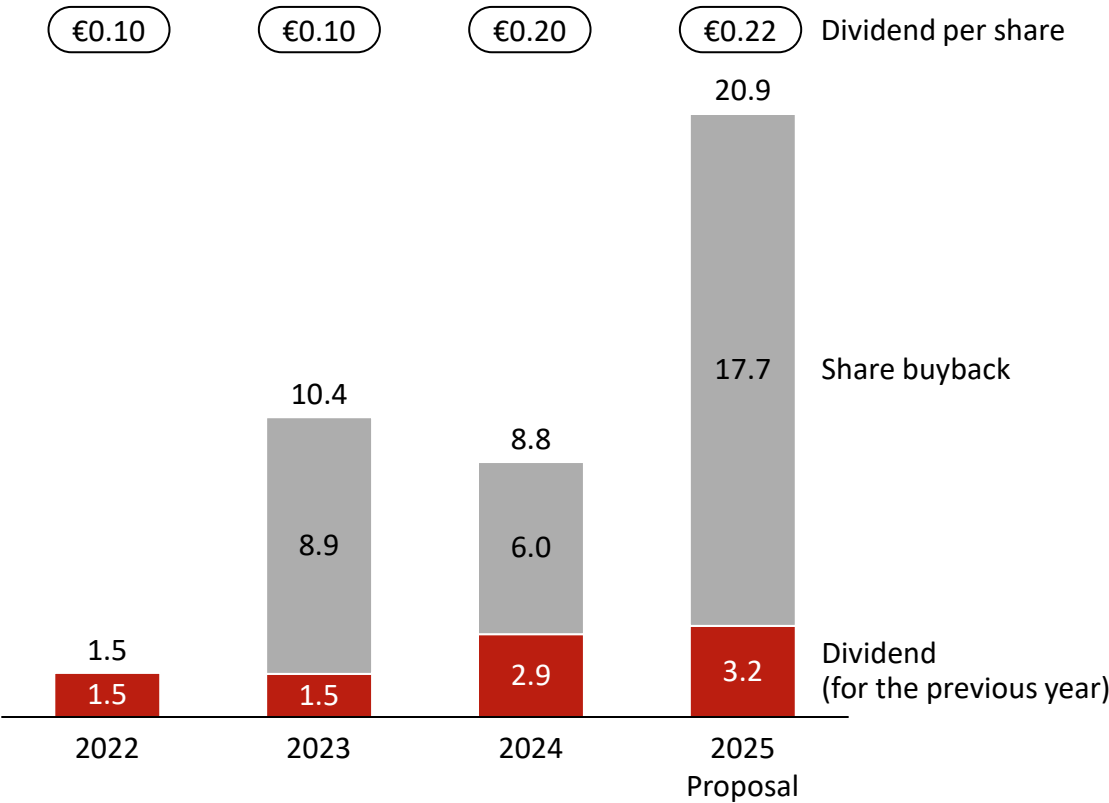
Net cash position
€138.2 million

Solid equity ratio
62.0%

Dividend and share buyback in
2025

Aumann proposes €0.22 dividend and launches share buyback to drive shareholder value

Dividend and share buyback
in € million



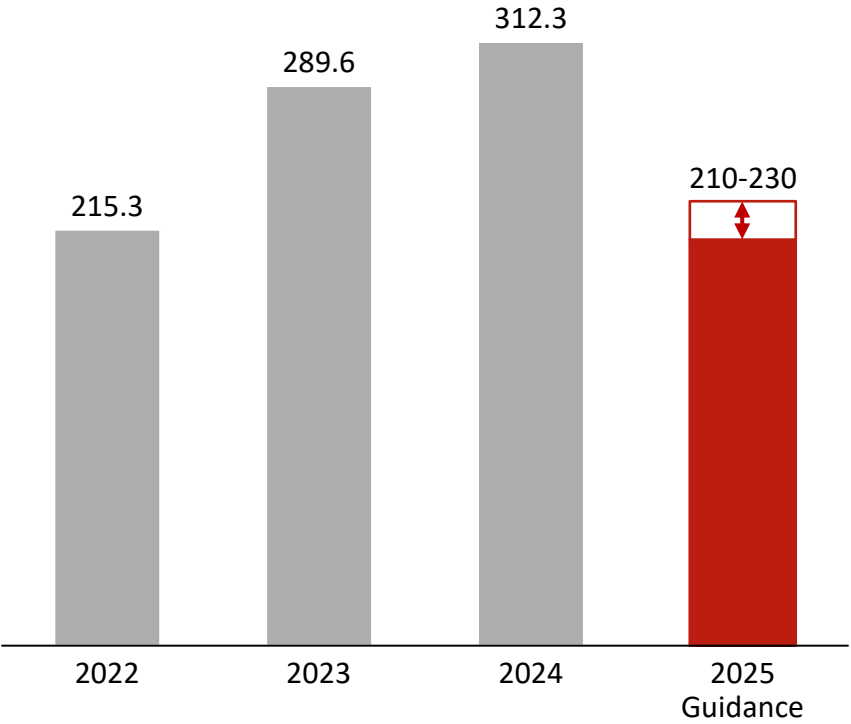
Dividend proposal
€0.22 per share

Voluntary public share buyback offer
of up to 1,434,523 shares
at an offer price of

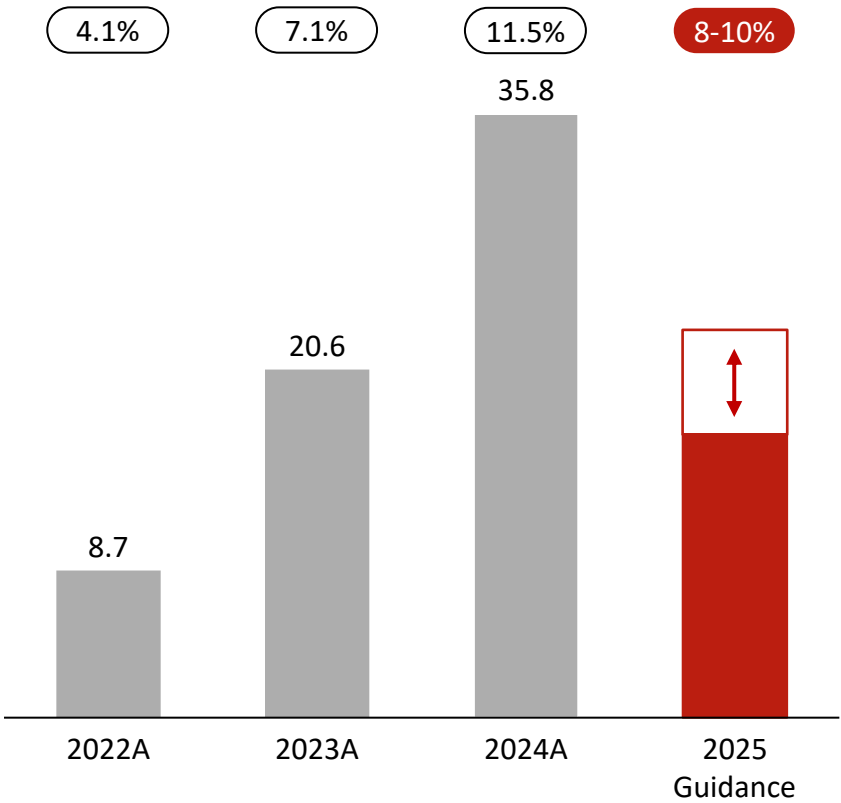
€12.37 per share
from March 25 until April 22, 2025

2025 guidance shows revenue reduction, while strong profitability endures

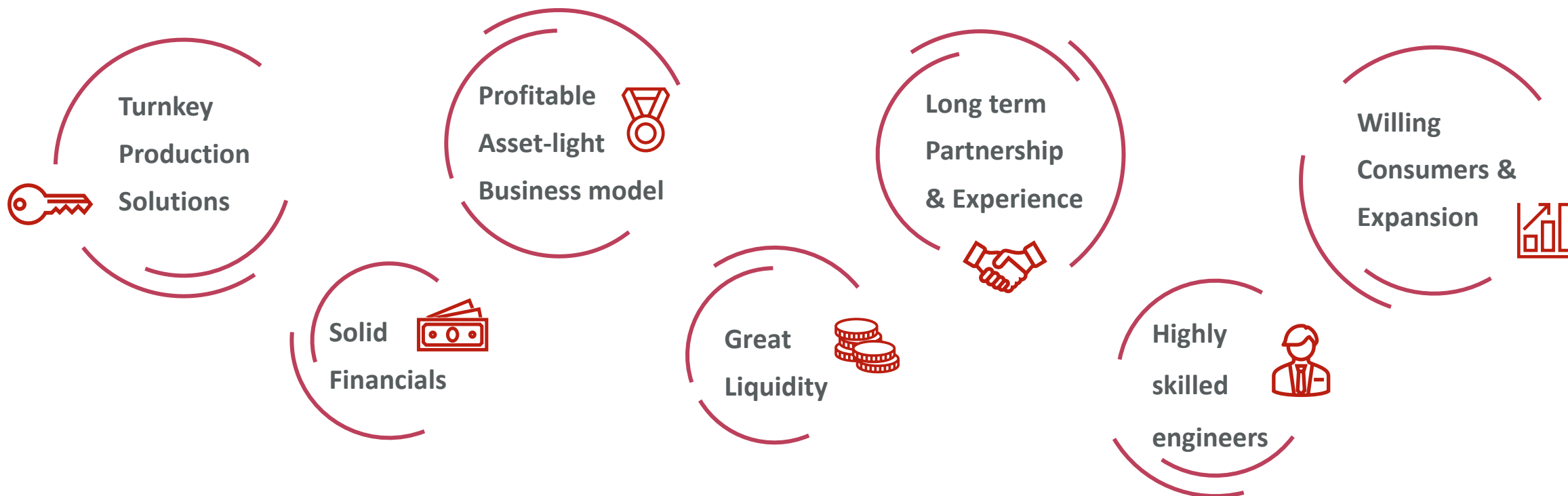
Revenue
in € million



EBITDA
in € million and in % of revenue



Summary



Financial Calendar 2025

| | |
|--|------------------------|
| Annual Report 2024 and Earnings Call FY 2024 | 31 March 2025 |
| Interim Statement Q1 2025 and Earnings Call | 31 May 2025 |
| Annual General Meeting 2025 | 13 June 2025 |
| Half-Year Financial Report 2025 and Earnings Call | 14 August 2025 |
| Montega Hamburg Investor Days (Hamburg) | 27 – 28 August 2025 |
| Berenberg & Goldman Sachs German Corporate Conference (Munich) | 22 – 24 September 2025 |
| Interim Statement Q3 2025 and Earnings Call | 13 November 2025 |
| German Equity Forum (Frankfurt) | 24 – 25 November 2025 |
| End of 2025 Financial Year | 31 December 2025 |

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