



Commerzbank & ODDO BHF Corporate Conference

Aumann AG
6 September 2023

Aumann drives the E-mobility transformation

Strategic focus

Fully automated production lines...



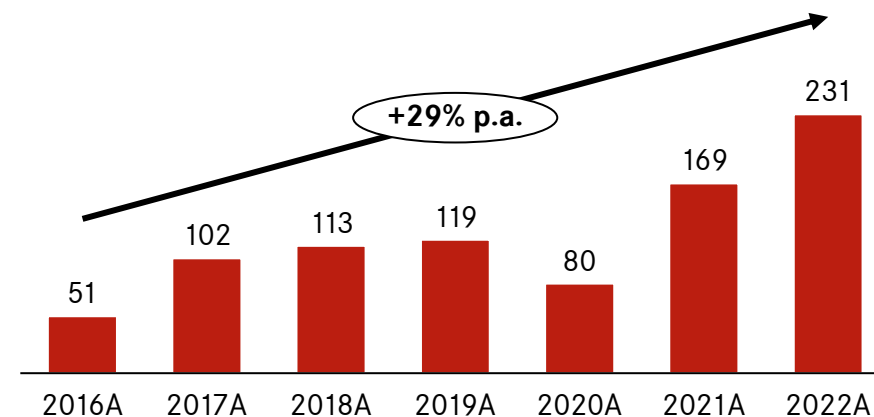
...for the entire range of electromobility



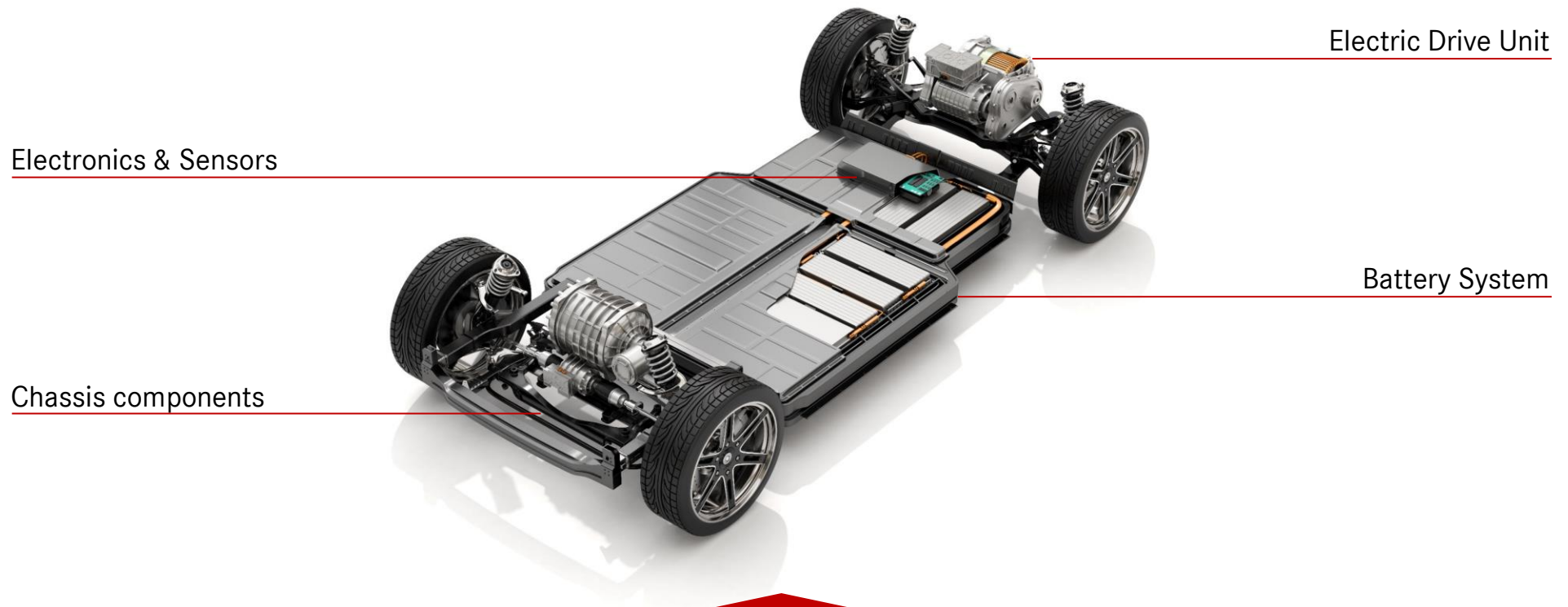
Global customers



Order intake E-mobility*



Electromobility comes to life on Aumann's production lines



Aumann competences

Assembly

Winding

Joining

Automation

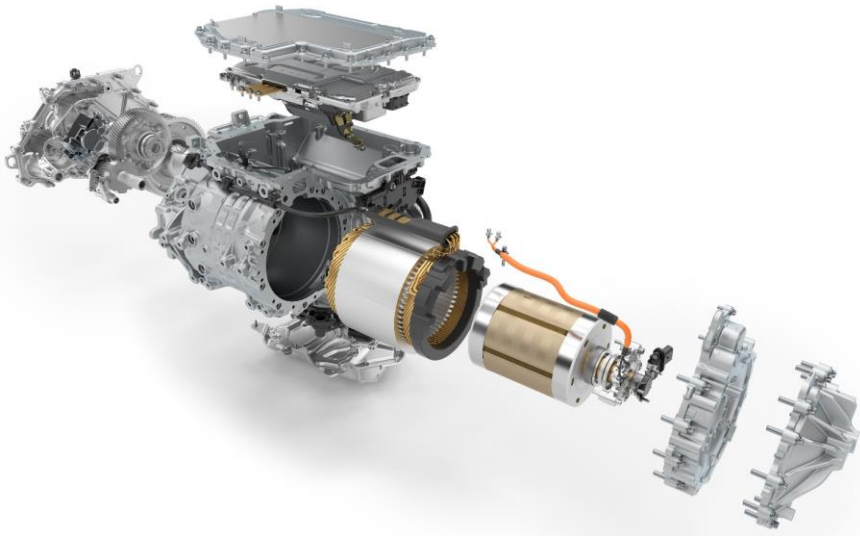
Measuring
& Testing

Industry
4.0

Turnkey
solutions

We are a full-service provider for both the efficient electric drive unit...

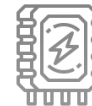
Electric Drive Unit



Aumann masters the entire **production processes** for **stator** and **rotor**



Wound rotor gains importance over permanent magnet rotor



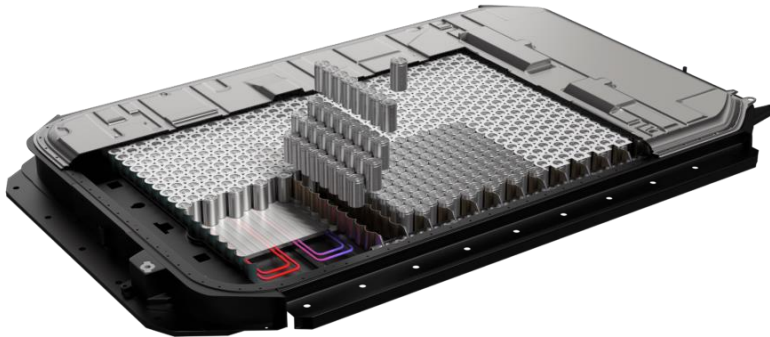
Aumann's **modular production solutions** strengthen demand, e.g. for **inverters**



Full-service provider for **EDU production solutions** – stator, rotor, inverter & final assembly

...and the complex battery system for hybrid and fully electric vehicles

Battery System



As a **technology leader**, we are a highly regarded **development partner** for the automotive industry.



Scaling of production capacities for **electromobility** leads to high demand



Cell-to-Pack design sets the highest standards for production solution and process



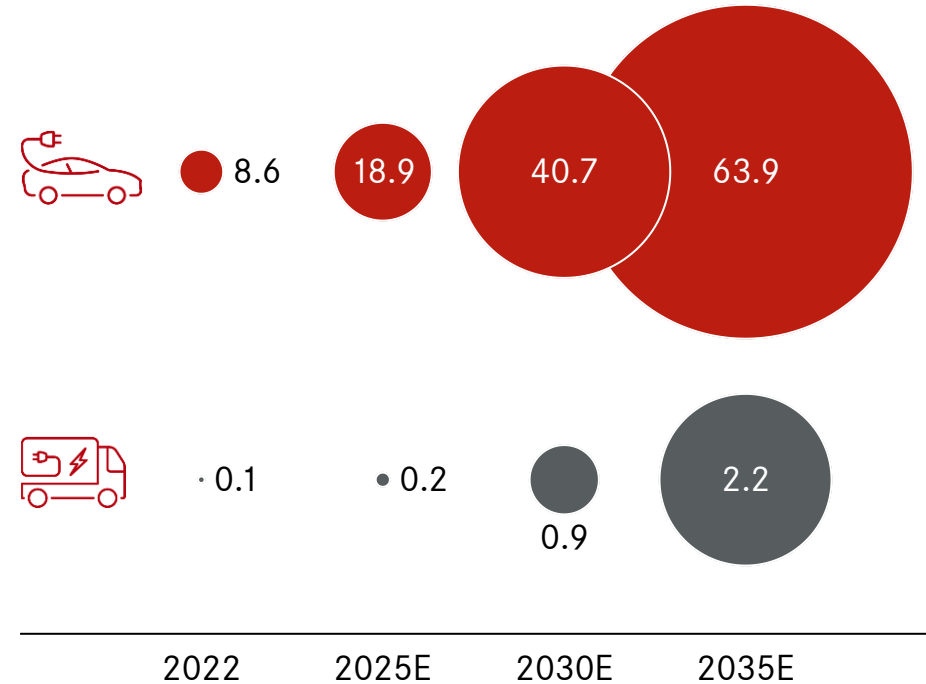
Turnkey supplier for **battery systems** – battery module, battery pack, Cell-to-X

Dynamically growing market leads to massive ramp-up of production capacities

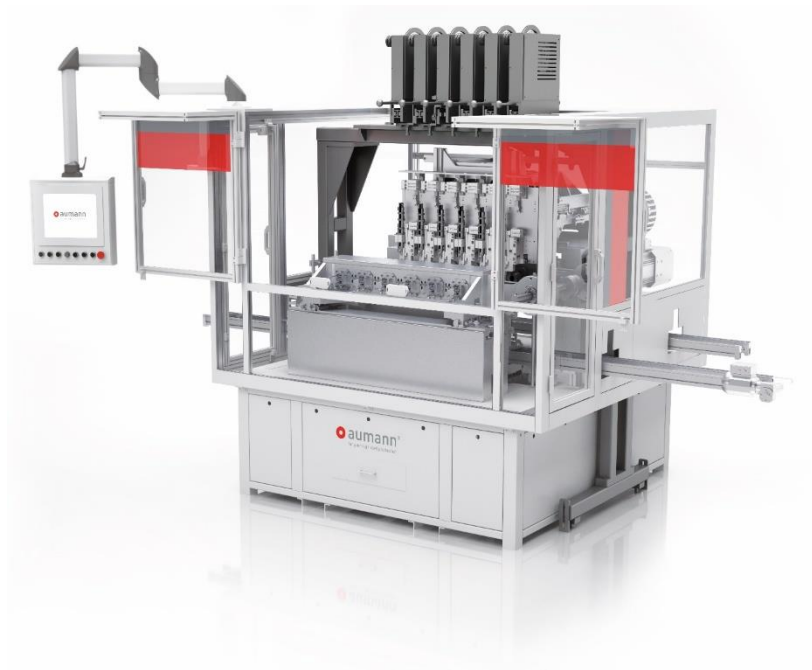
What are the growth drivers?

- 63% Increase in **global EV sales** compared to 2021
- 2x increase in the number of **charging points** to a total of **460,000** in **Europe** in 2022 compared to the previous year
- 50% **global sales** for **electric light commercial** vehicle in 2022 compared to 2021

Global BEV* Sales
in million units



Financial Performance H1 2023



Highlights of H1 2023



+ 29 %

Revenue growth YOY



+ 156 %

EBITDA growth YOY



173 € million

Order intake



314 € million

Order backlog

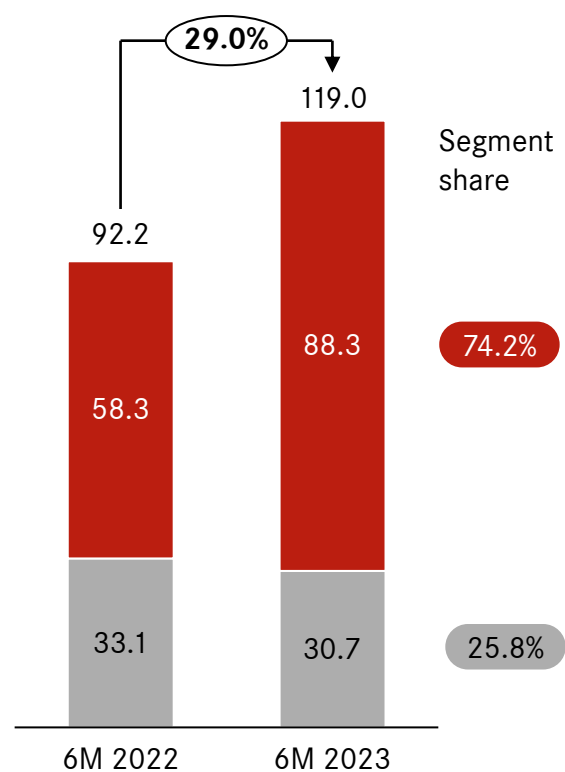


103 € million

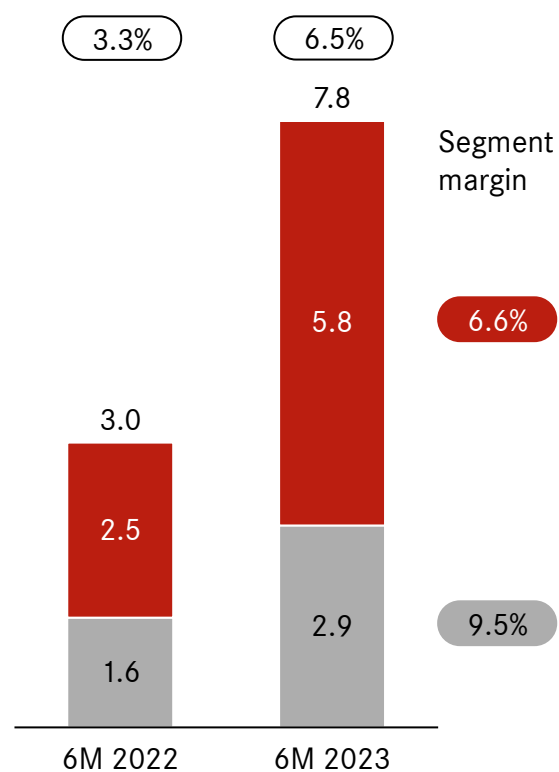
Liquidity position

Aumann shows significant progress on its profitable growth path

Revenue in € million



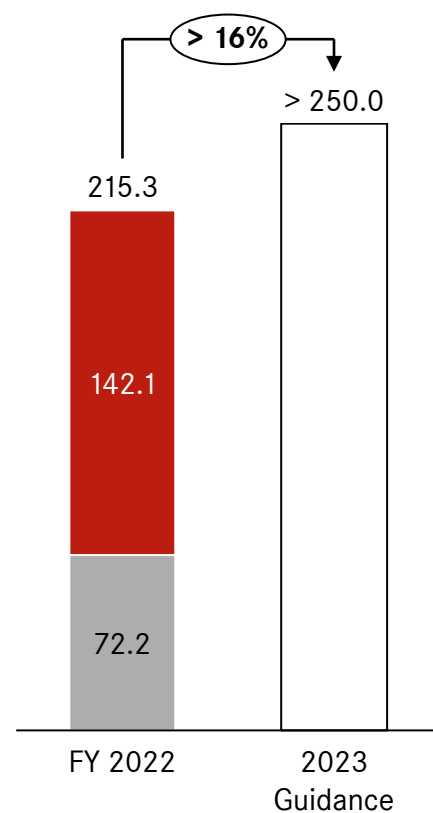
EBITDA in € million and in % of revenue



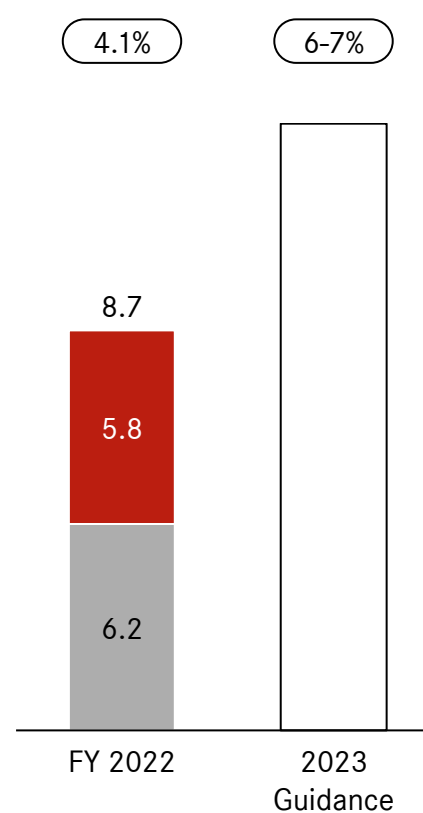
■ E-mobility ■ Classic

Revenue and EBITDA guidance illustrate the company's strong development

Revenue
in € million



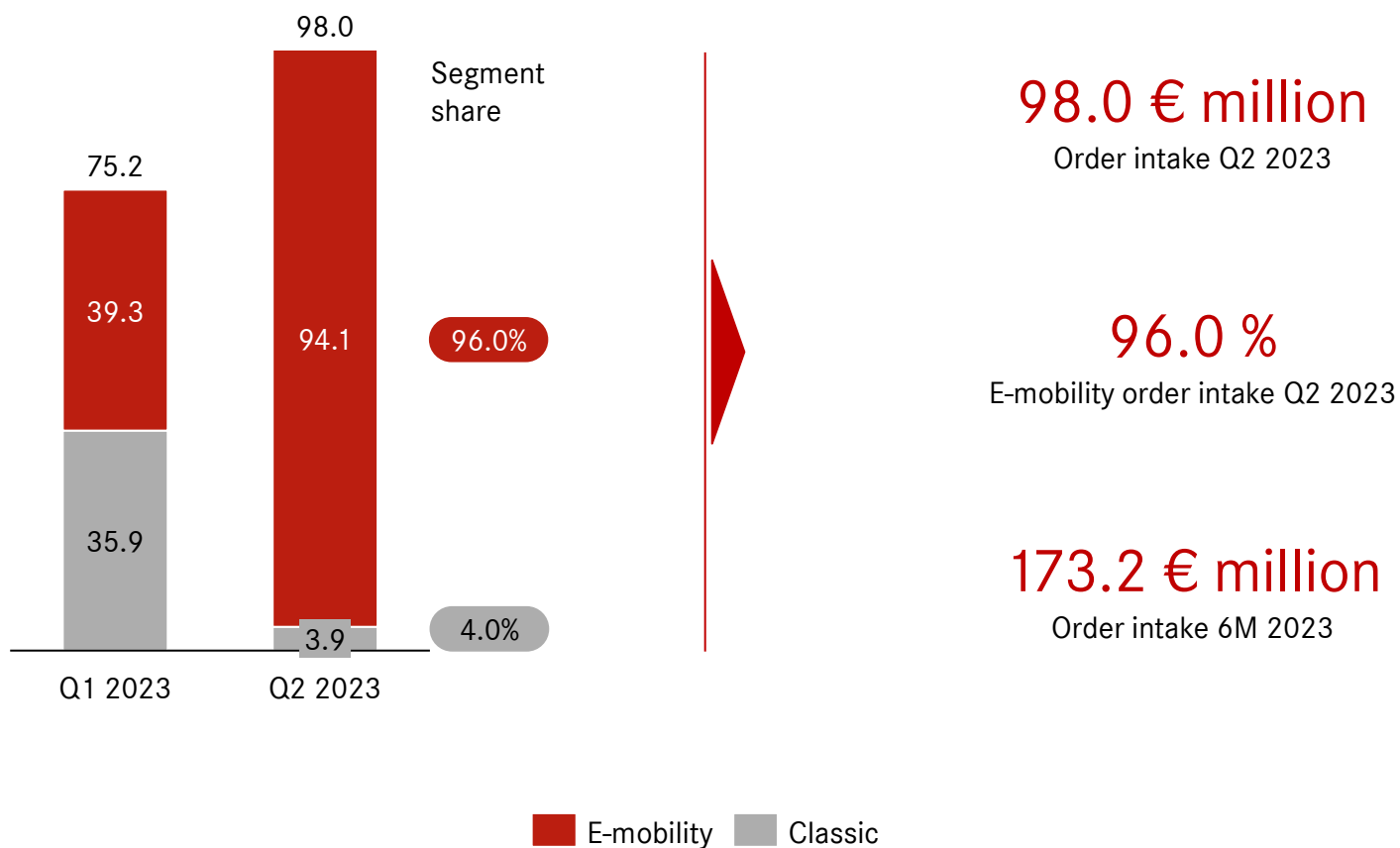
EBITDA
in € million and in % of revenue



■ E-mobility ■ Classic

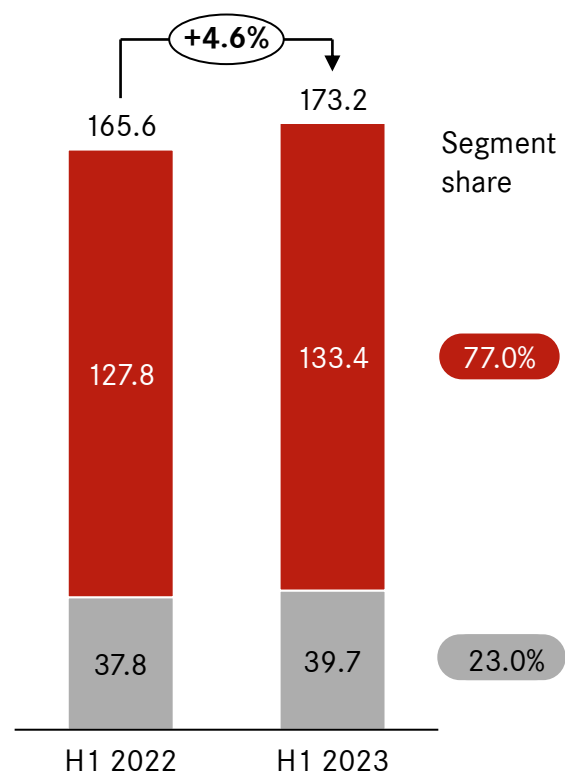
Q2 2023 shows excellent E-mobility order intake

Order intake by quarter in € million

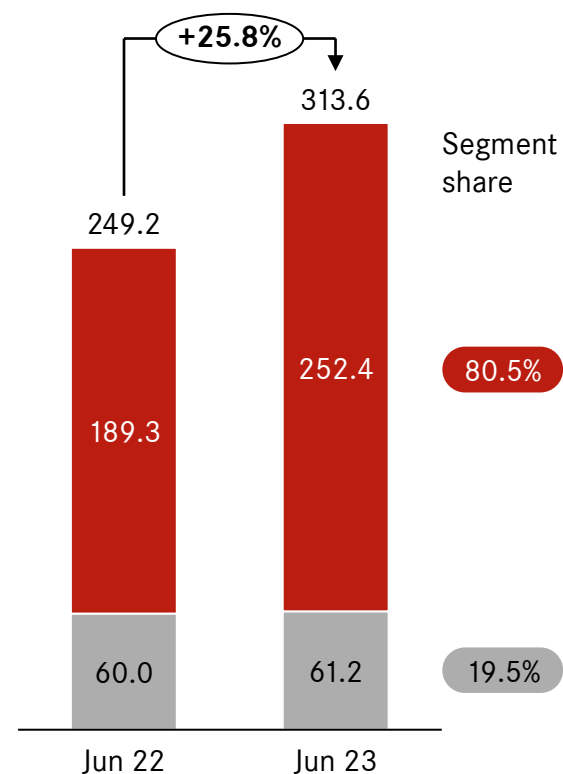


H1 2023 revises previous year's order intake and significantly expands order backlog

Order intake
in € million

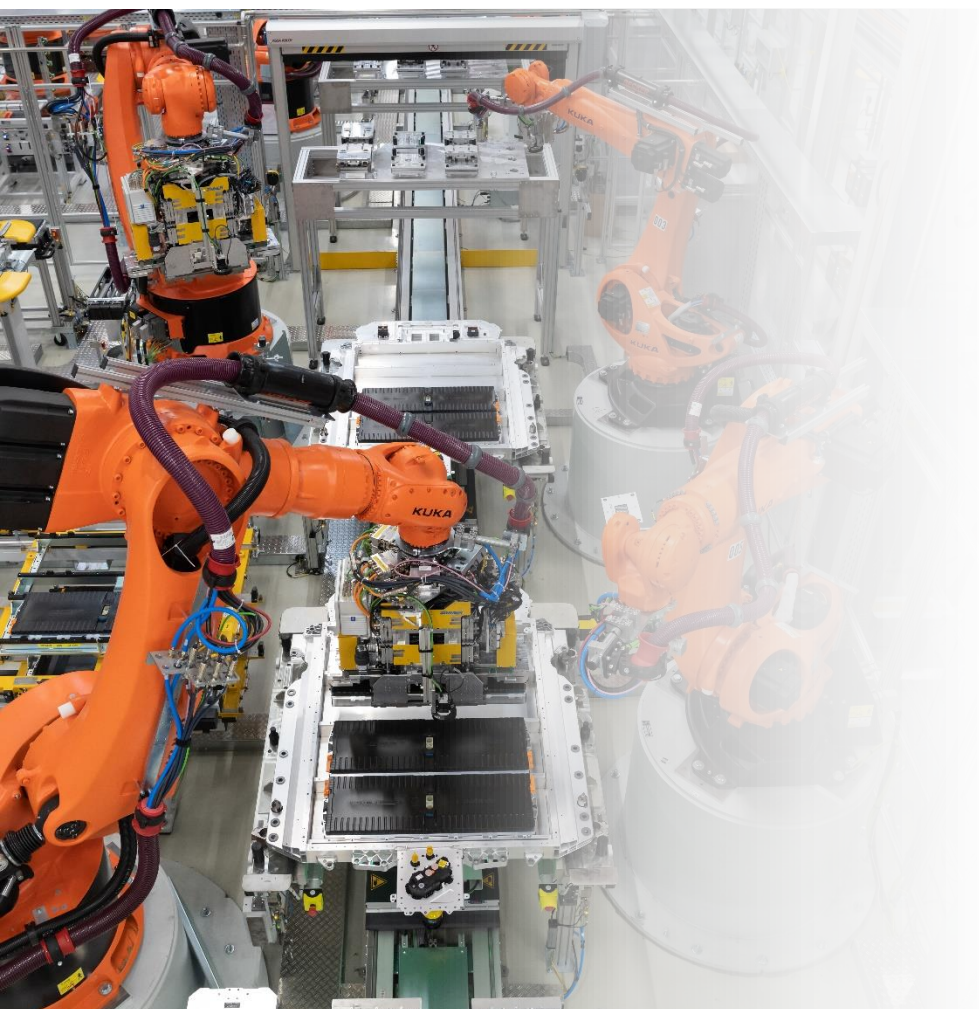


Order backlog
in € million



■ E-mobility ■ Classic

E-mobility segment with 51 % revenue growth and margin increase



in € million	6M 2022	6M 2023
Order intake	127.8	133.4
Order backlog	189.3	252.4
Revenue	58.3	88.3
EBITDA	2.5	5.8



Continued high demand for production solutions for battery packs (module-to-pack and cell-to-pack) and power electronics (inverter)



Order backlog (+ 33.4 % YOY) and **revenue** (+ 51.4 % YOY) show significant growth in the E-mobility segment



EBITDA margin improves to 6.6 %



Remarkable share of E-mobility at 80.5 % of **total order backlog**

Classic segment stable with a higher share of renewable energies



in € million	6M 2022	6M 2023
Order Intake	37.8	39.7
Order backlog	60.0	61.2
Revenue	33.1	30.7
EBITDA	1.6	2.9



Order intake in the first half of the year develops **in line** with the **previous year**



Segment benefits from demand for production solutions in the **photovoltaic and renewables** area



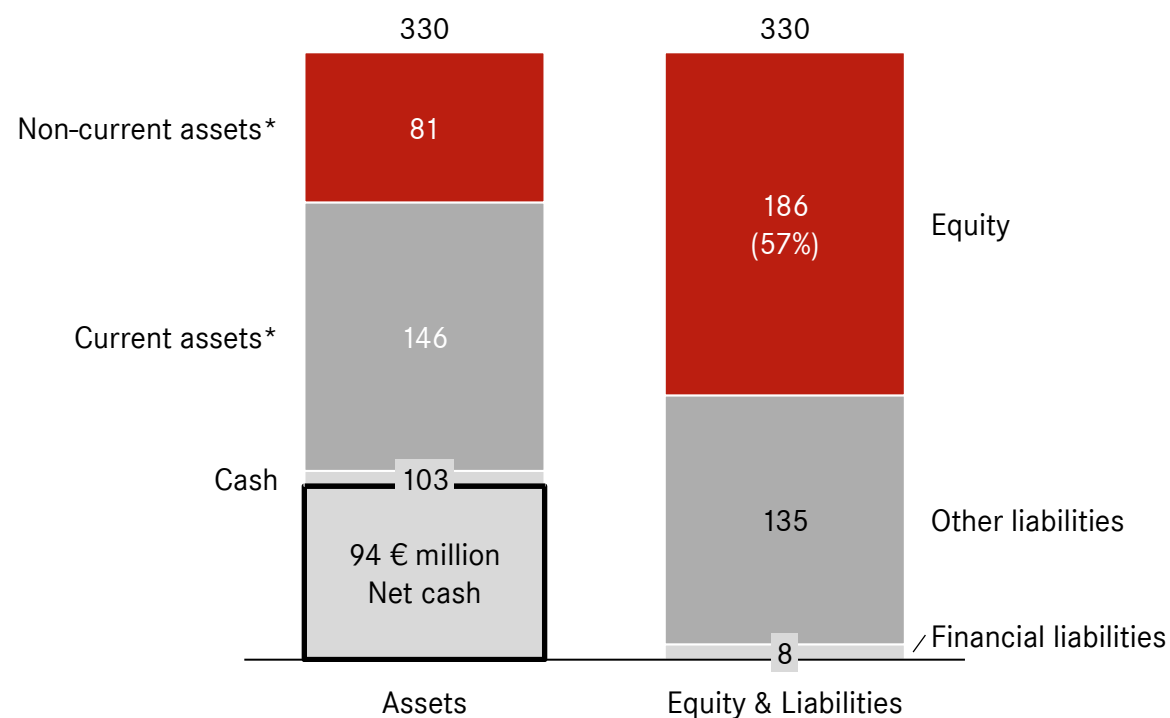
Classic automotive business transformed to only carry a **minor share of orders** related to **combustion engines**



EBITDA margin improves to 9.5 %

Solid balance sheet enables further growth

Balance sheet as of 30 June 2023
in € million



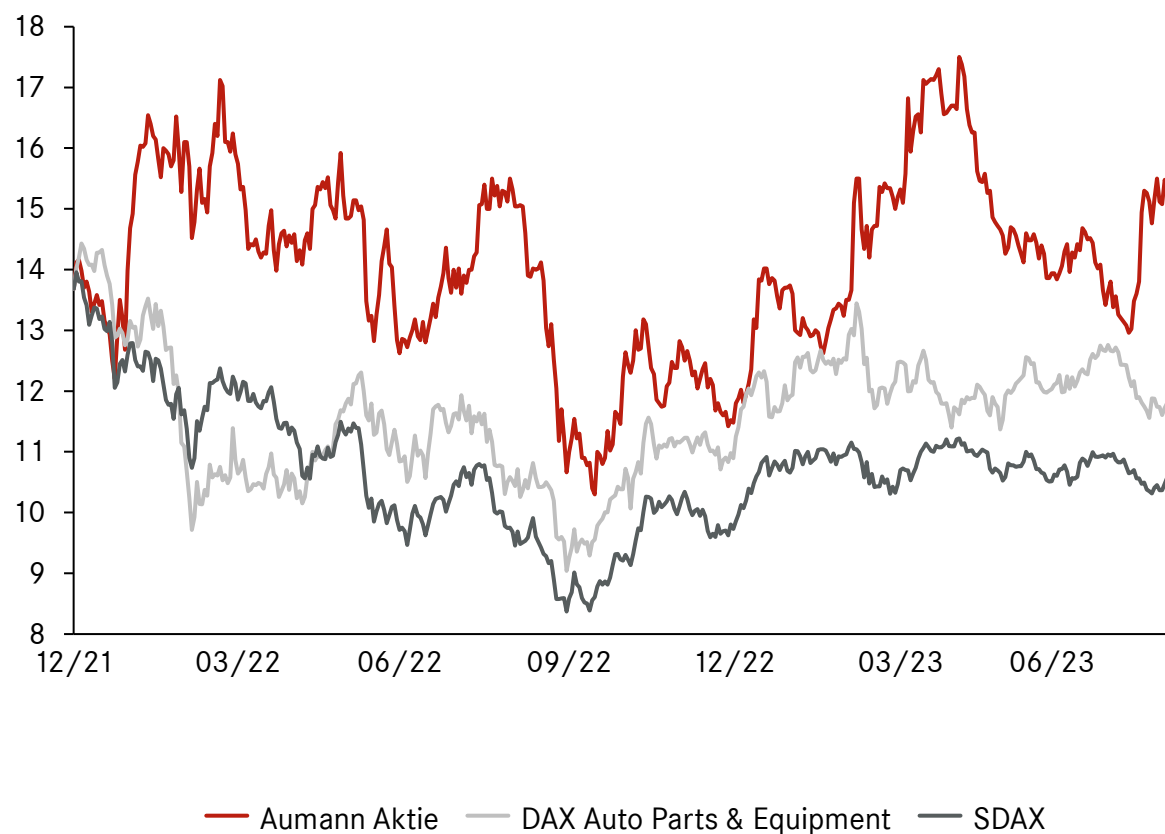
Liquidity position
102.6 € million

Solid equity ratio
56.5 %

Enables growth in revenue and earnings beyond
2023

Aumann share performance

Share price development since 31 December 2021, in €*



Analysts' estimates in €

Price target	€
Berenberg (Buy)	21.00
EQUI.TS (Buy)	17.60
Hauck Aufhäuser (Buy)	21.00
Average	19.87
Current share price	15.46

Aumann in the sweet spot of the dynamic electromobility market

Key Highlights



Turnkey production solutions
for all E-mobility key
components



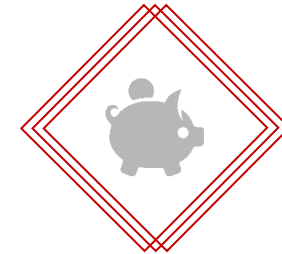
E-mobility driven by willing
consumers and production
capacity expansions



Decades of automotive
experience and long-term
client partnerships



Profitable, asset-light
business model and highly
skilled engineers



Solid financials with healthy
balance sheet and net cash
position

Financial Calendar 2023

Half-Year Financial Report 2023 and Earnings Call	15 August 2023
Commerzbank & ODDO BHF Corporate Conference (Frankfurt)	5 – 7 September 2023
Berenberg & Goldman Sachs German Corporate Conference (Munich)	18 – 20 September 2023
Interim Statement Q3 2023 and Earnings Call	14 November 2023
German Equity Forum (Frankfurt)	27 – 29 November 2023
Berenberg European Conference (Pennyhill, UK)	4 – 7 December 2023
End of Financial Year 2023	31 December 2023

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