



Montega Hamburg Investors Days

Aumann AG
9 February 2023

Aumann drives the E-mobility transformation

Strategic focus

Fully automated production lines...

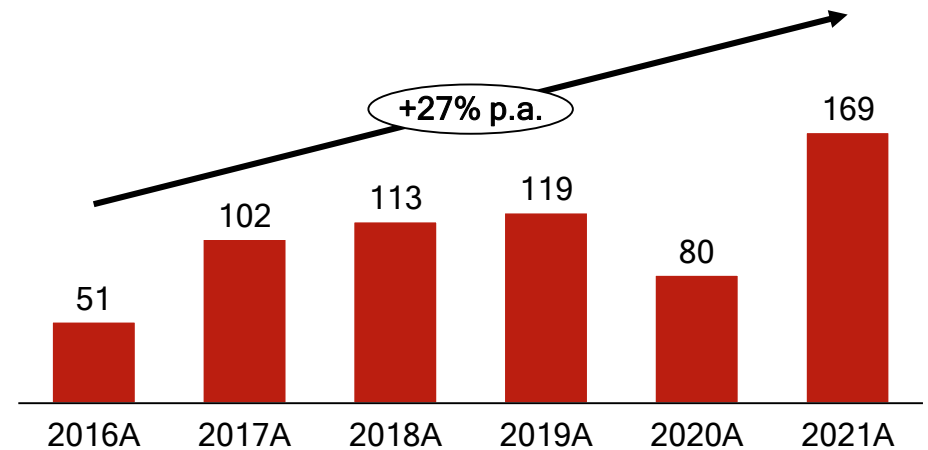


...for the entire range of electromobility

Global customers

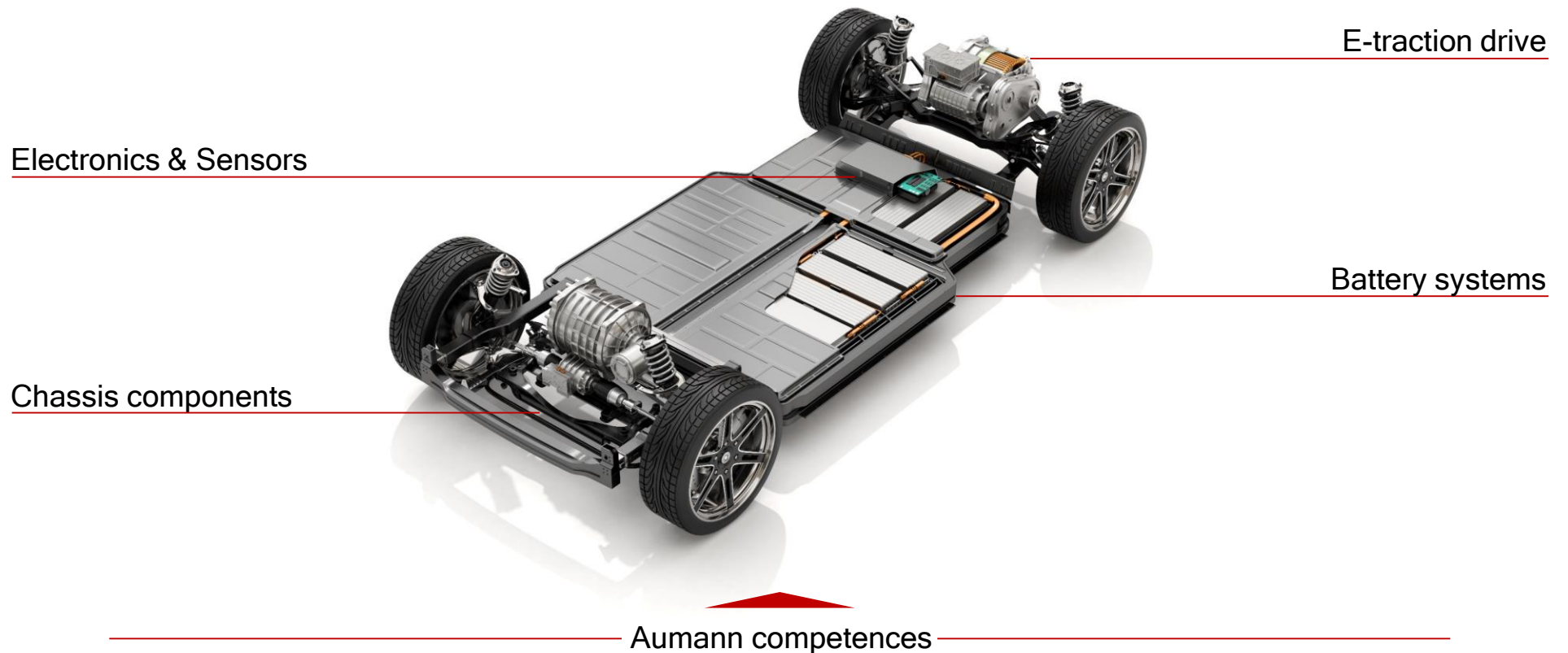


Order intake E-mobility*



* Order intake in the E-mobility segment in € million and CAGR in %

Electromobility comes to life on Aumann's production lines



Winding

Assembly

Joining

Automation

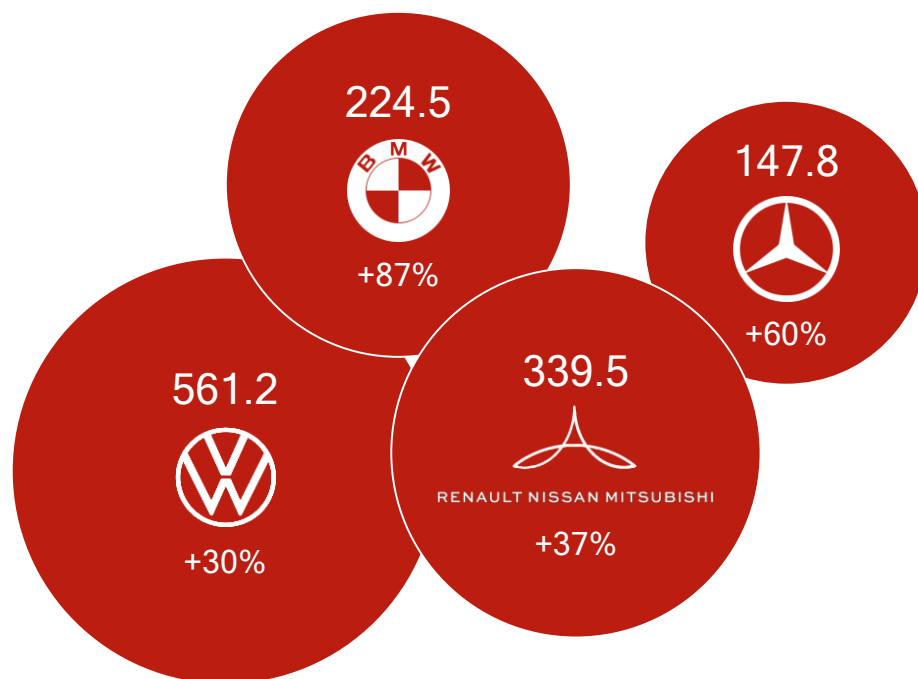
Measuring
& Testing

Industry
4.0

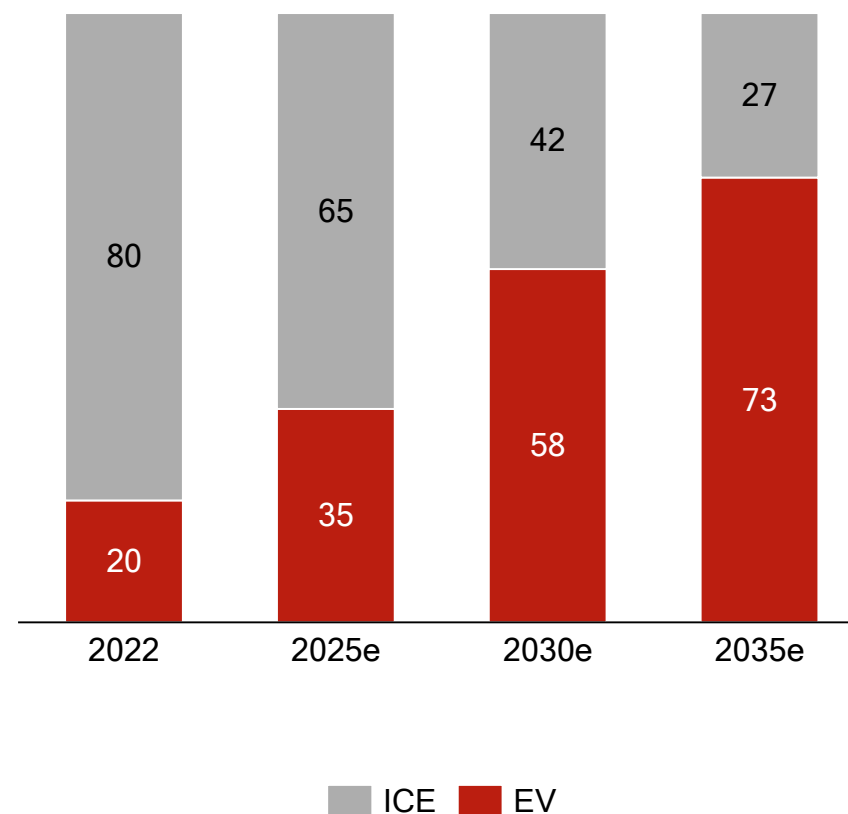
Turnkey
solutions

OEMs progressing on EV sales targets

Battery-electric vehicle sales by OEM in 2022 in thousand units and yoy growth in %



Global E-vehicle sales scenarios market share in %



Aumann roadmap with a focus on profitable growth



Expand the strategic and technological **positioning** in the field of electromobility



Further increase in **profitability** through improved price and project realization



Manage **supply bottlenecks** and limit their impacts

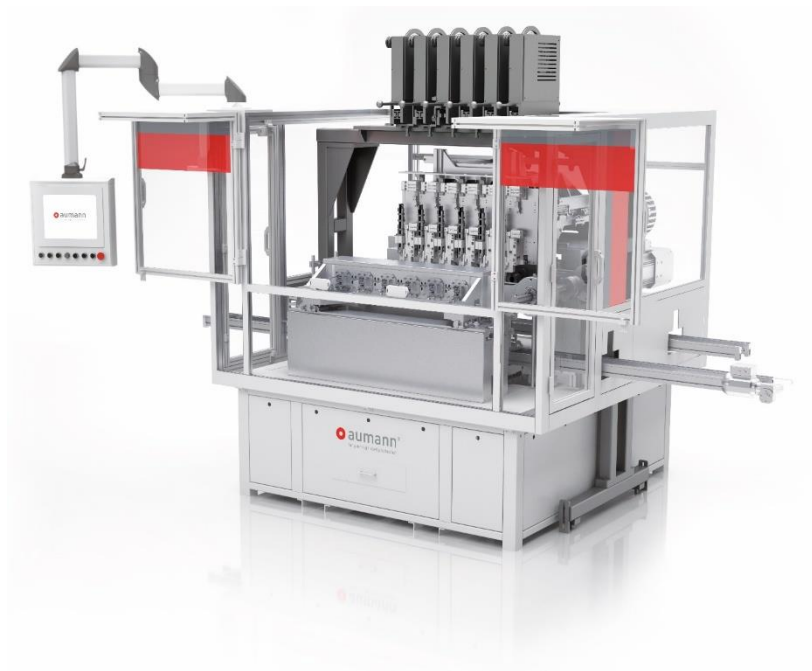


Build organic and inorganic capacity for the chosen growth path

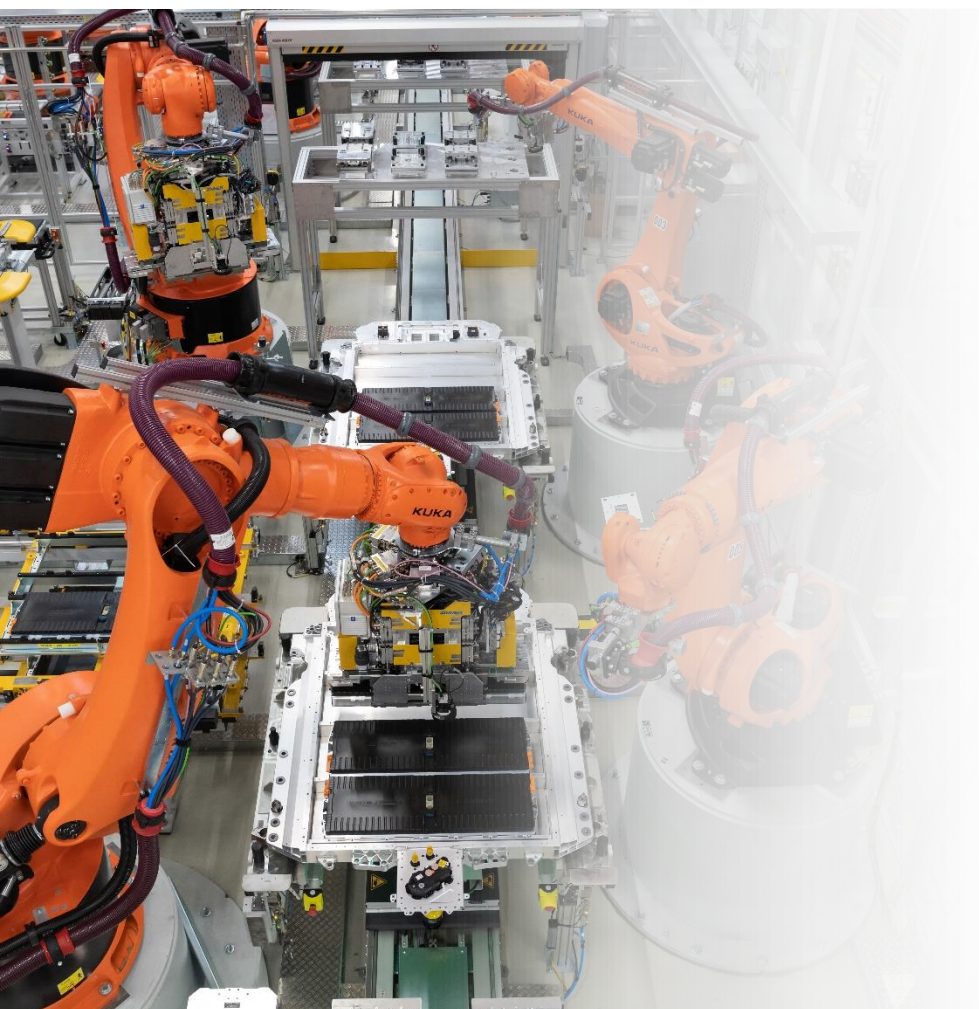


Protect the **environment** within the framework of the sustainability strategy

Segment & Financial Performance 9M 2022



E-mobility segment confirms to be the main driver for Aumann's growth



in € million	9M 2021	9M 2022
Order Intake	120.6	167.3
Revenue	71.2	96.2
EBITDA	(2.5)	3.6



Strong book-to-bill ratio of 1.78 (TMR) lifts order backlog by 92.7 % to a record 190.7 € million



High demand for production solutions for battery pack and power electronics manufacturing



BEV registrations continued to surge in Q3 2022



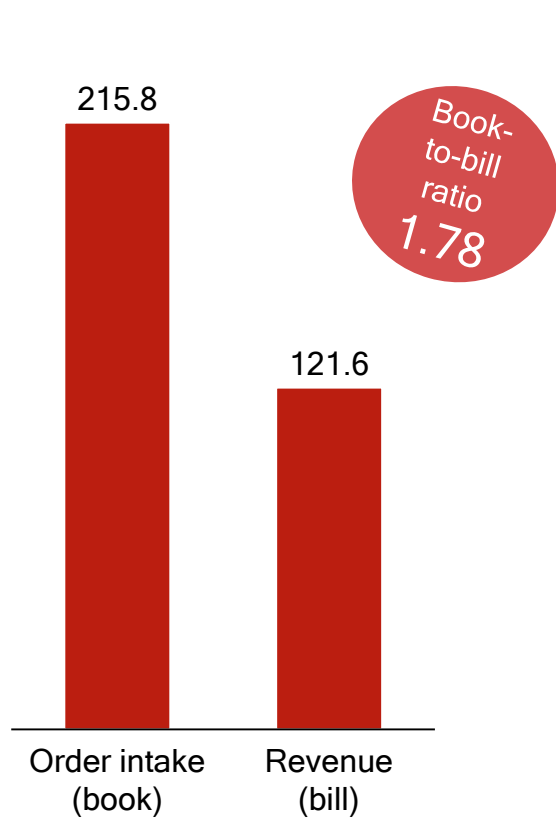
EU decided that new passenger cars registered must be **zero-emission** from 2035 onwards



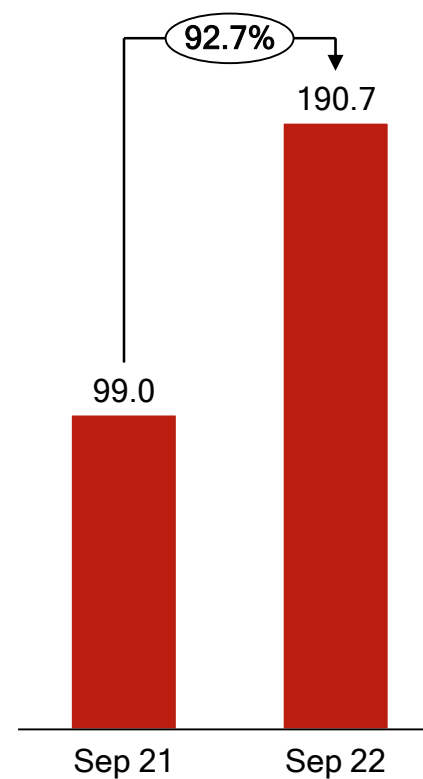
Truck OEM's push fleet electrification based on trend towards sustainable transportation

E-mobility remains the driver for order backlog growth

E-mobility order intake and revenue
in € million, rolling 12 months



E-mobility order backlog
in € million



Aumann's Classic segment more than 90 % independent from combustion engines



in € million	9M 2021	9M 2022
Order Intake	55.3	55.7
Revenue	42.9	53.3
EBITDA	(0.9)	3.5



EBITDA with strong improvement vs. 9M 2021



Aumann's **winding technology** in demand for energy efficient industrial applications



Renewables production solutions in the **photovoltaic and electrolysis** area



Classic automotive business transformed to a **minor share of orders related to ICE**



Opportunistic approach to generate attractive margins

Highlights of 9M 2022

Key messages

- **Order intake growth** of 26.8 % to 223.1 € million
- **E-mobility segment remains major growth driver**, where order intake even rose by 38.7 % to 167.3 € million, approaching the entire 2021 level already
- **Revenue continuously improving** and reached 150.4 € million (+ 31.8 %), following the dynamic order intake development of recent quarters
- **Q3 2022 EBITDA margin increased** to 4.3 %, which is in line with expected gradual improvement in profitability
- **Healthy financial condition** with liquidity position of 86.9 € million and equity ratio of 63.7 %

Key figures

223 € million

Order intake

+ 32 %

Revenue growth YOY

+ 49 %

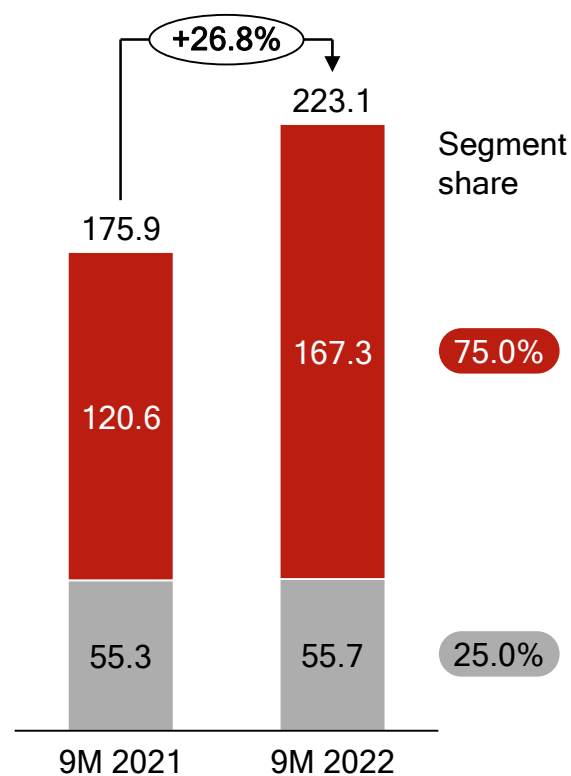
Order backlog development YOY

87 € million

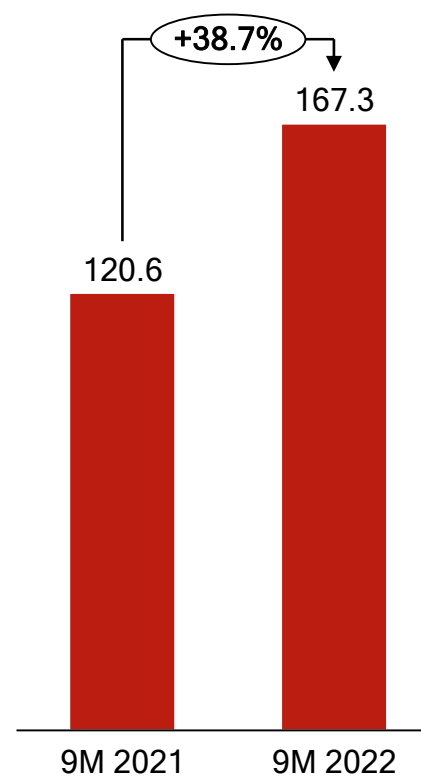
Liquidity position

E-mobility order intake after 9 months at FY 2021 level already

Order intake*
in € million



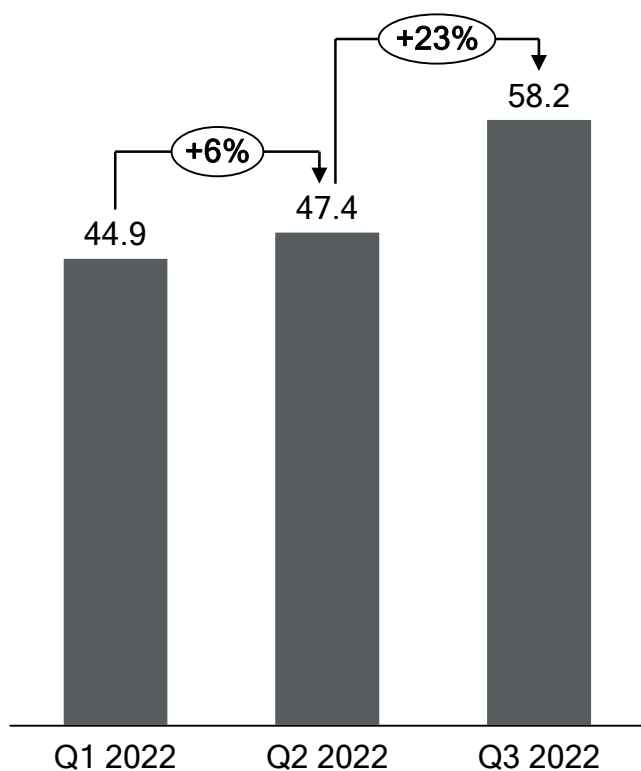
E-mobility order intake
in € million



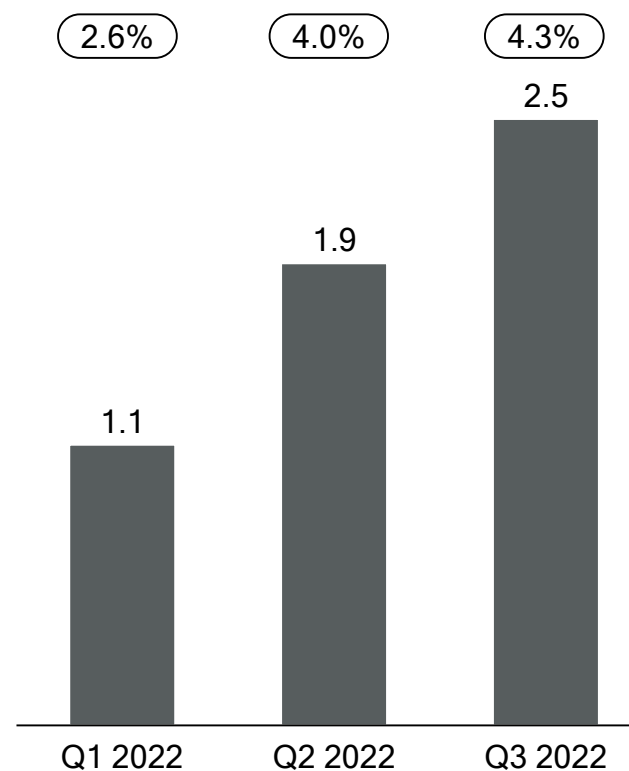
■ E-mobility ■ Classic

Aumann with gradual quarterly improvement of revenue and profitability

Revenue in € million

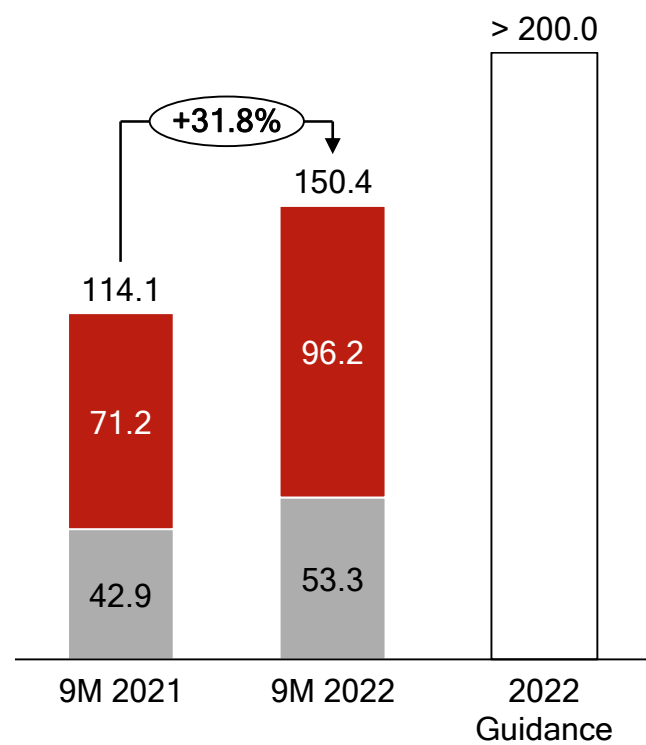


EBITDA in € million and in % of revenue

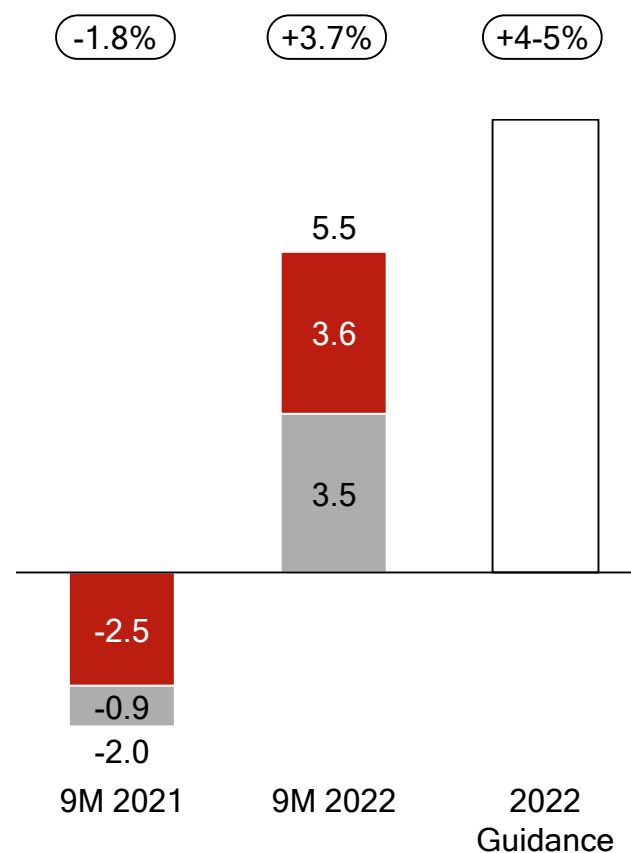


Revenue and EBITDA with continuing improvement towards guidance

Revenue in € million



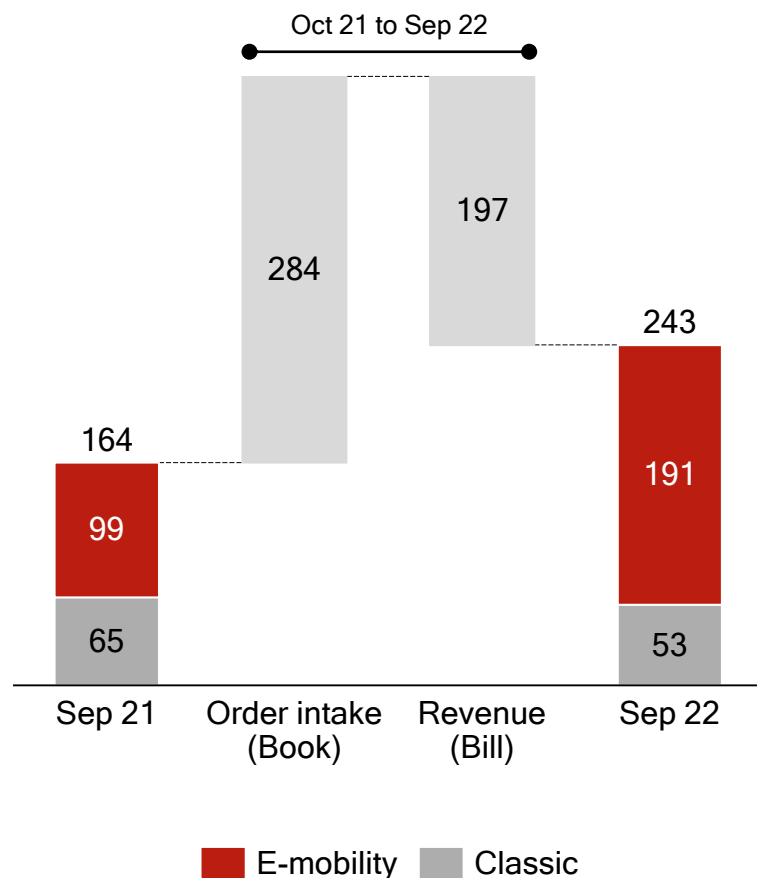
EBITDA in € million and in % of revenue



■ E-mobility ■ Classic

Last 12 months illustrate Aumann's successful progress

Reconciliation of order backlog in € million



284 € million

Order intake 12 months rolling (TMR)

1.44

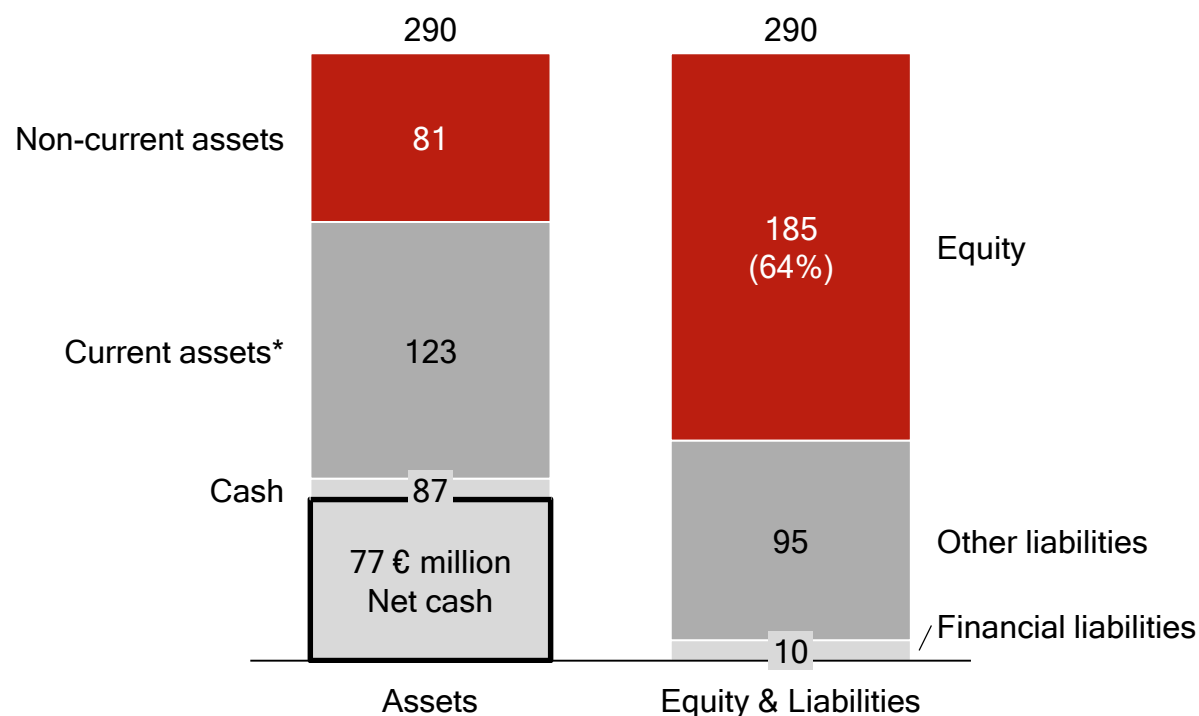
Book-to-bill Ratio (TMR)

243 € million

Order backlog as of September 2022

Solid balance sheet bolsters internal and external growth opportunities

Balance sheet as at 30 September 2022
in € million



Strong
liquidity position
87 € million

Solid equity ratio
64 %

Enables further growth in
revenue and earnings
2023

* without cash-positions

Sustainability is an inherent building block of the Aumann DNA

Renewable energies



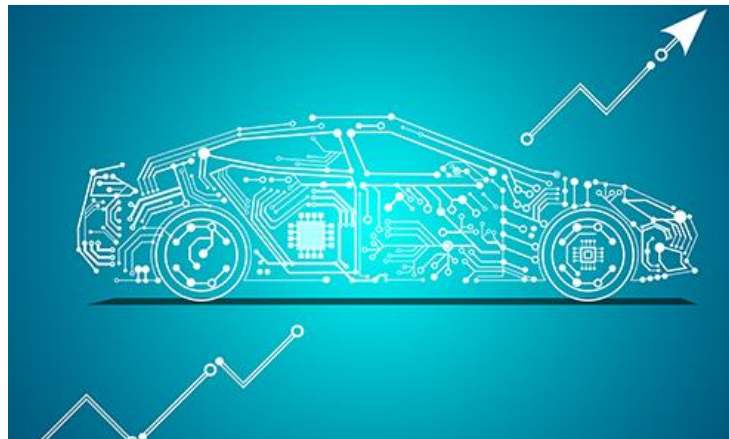
Product promise



Apprenticeship



Diversity



Inventiveness



CO2 neutrality

Aumann in the sweet spot of the dynamic electromobility market

Key Highlights



Turnkey production solutions for all E-mobility key components



E-mobility driven by willing consumers and production capacity expansions



Decades of automotive experience and long-term client partnerships



Profitable, asset-light business model and highly skilled engineers



Solid financials with healthy balance sheet and net cash position



No matter who will prevail the **E-mobility** revolution
they will need production solutions **Made by Aumann**

www.aumann.com

Contact

Aumann AG
Dieselstrasse 6
48361 Beelen
Germany
www.aumann.com

Investor Relations
Tel.: +49 2586 888 7800
Fax: +49 2586 888 7805
Email: ir@aummann.com

Disclaimer

The presentation, including any printed or electronic copy of these slides, the talks given by the presenters, the information communicated during any delivery of the presentation and any question and answer session and any document or material distributed at or in connection with the presentation (together, the "Presentation"), has been prepared by Aumann AG (the "Company") is not an offer of any securities or invitation to purchase securities.

The Presentation is provided for general information only and does not purport to contain all the information that may be required to evaluate the Company. The information in the Presentation is subject to updating, completion, revision and verification.

No reliance may be placed for any purpose whatsoever on the information or opinions contained or expressed in the Presentation or on the accuracy, completeness or fairness of such information and opinions. To the extent permitted by law and regulation, no undertaking, representation or warranty or other assurance, express or implied, is made or given by or on behalf of the Company or any of their respective parent or subsidiary undertakings or the subsidiary undertakings of any such parent undertakings or any of their respective directors, officers, partners, employees, agents, affiliates, representatives or advisers, or any other person, as to the accuracy, completeness or fairness of the information or opinions contained in the Presentation.

None of the Company, their respective affiliates and advisers, agents and/or any other party undertakes or is under any duty to update the Presentation or to correct any inaccuracies in any such information which may become apparent or to provide you with any additional information. Save in the case of fraud, no responsibility or liability is accepted by any such person for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred, however arising, directly or indirectly, from any use of, as a result of the reliance on, or otherwise in connection with, the Presentation. In addition, no duty of care or otherwise is owed by any such person to recipients of the Presentation or any other person in relation to the Presentation. The Presentation includes statements that are, or may be deemed to be, forward-looking statements. The words "believes", "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned" or "anticipates" and similar expressions (or their negative) identify certain of these forward-looking statements. These statements are based on the current views, expectations and assumptions of the management of the Company and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results, performance or events may differ materially from those described in such statements due to, among other things, changes in the general economic and competitive environment, risks associated with capital markets, currency exchange rate fluctuations and competition from other companies, changes in international and national laws and regulations, in particular with respect to tax laws and regulations, affecting the Company and other factors. The Company does not assume any obligations to update any forward-looking statements.

The Presentation includes statistics, data and other information relating to markets, market sizes, market shares, market positions and other industry data pertaining to the Company's business and markets. Unless otherwise indicated, such information is based on analysis by the Company of multiple sources, including certain studies commissioned from third parties (the "Market Reports"). The Market Reports may include and be based on, amongst other things, information obtained from primary interviews and field visits conducted by third parties with industry experts and participants, third parties' secondary market research and internal financial and operational information supplied by, or on behalf of, the Company, as well as information obtained from (i) data providers; (ii) industry associations and country organisations; and (iii) publicly available information from other sources, such as information publicly released by the Company's competitors. To the extent available, the industry, market and competitive position data contained in the Presentation has come from official or third-party sources. Third-party industry publications, studies and surveys generally state that the data contained in them have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. While the Company believes that each of these publications, studies and surveys has been prepared by a reputable source, the Company has not independently verified the data contained therein. In addition, certain of the industry, market and competitive position data contained in the Presentation come from the Company's own internal research and estimates based on the knowledge and experience of the Company's management in the markets in which the Company operates. While the Company believes that such research and estimates are reasonable and reliable, they, and their underlying methodology and assumptions, have not been verified by any independent source for accuracy or completeness and are subject to change without notice. Accordingly, undue reliance should not be placed on any of the industry, market or competitive position data contained in the Presentation. All projections, valuations and statistical analyses are provided to assist the recipient in the evaluation of the matters described in the Presentation. They may be based on subjective assessments and assumptions and may use one among alternative methodologies that produce different results and, to the extent that they are based on historical information, they should not be relied upon as an accurate prediction of future performance.

The distribution of this Presentation in certain jurisdictions is restricted by law. Therefore, it must not be distributed, published or reproduced (in whole or in part) or disclosed by its recipients to any other person for any purpose, other than with the consent of the Company. All trademarks remain the property of their respective owners. By accepting receipt of, attending any delivery of, or electronically accessing, the Presentation, you agree to be bound by the above limitations and conditions and, in particular, you represent, warrant and undertake to the Company that: (i) you will not forward the Presentation to any other person or reproduce or publish this document, in whole or in part, for any purpose; and (ii) you have read and agree to comply with the contents of this notice.