



Berenberg/Goldman Sachs German Corporate Conference

Aumann AG
21 September 2022

Aumann drives the E-mobility transformation

Strategic focus

Fully automated production lines...

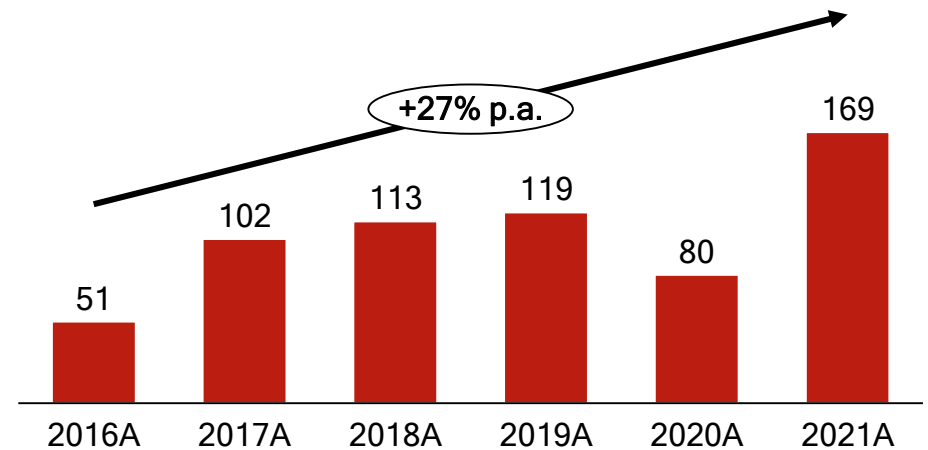


...for the entire range of electromobility

Global customers

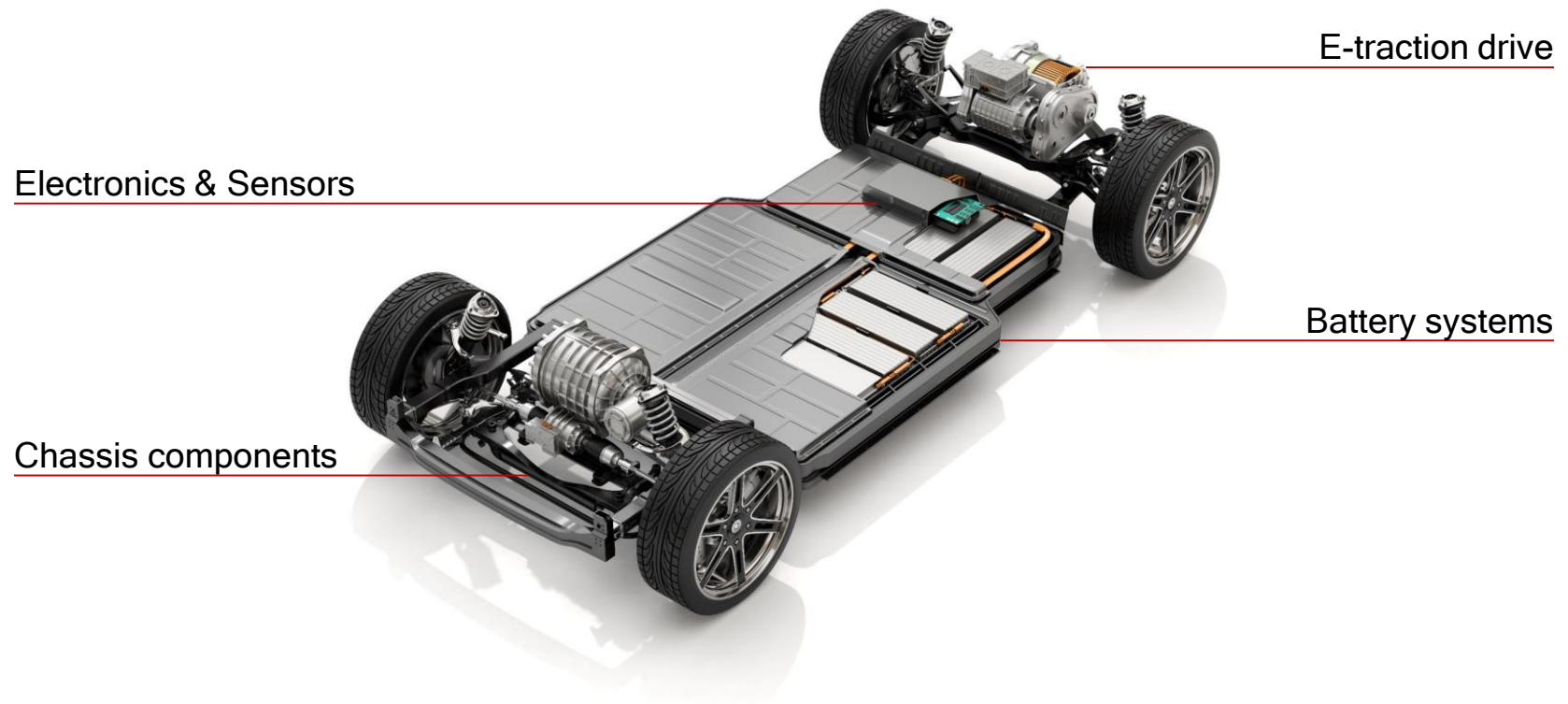


Order intake E-mobility*



* Order intake in the E-mobility segment in € million and CAGR in %

Electromobility comes to life on Aumann's production lines



Aumann
competences

Winding

Assembly

Joining

Automation

Measuring
& Testing

Industry
4.0

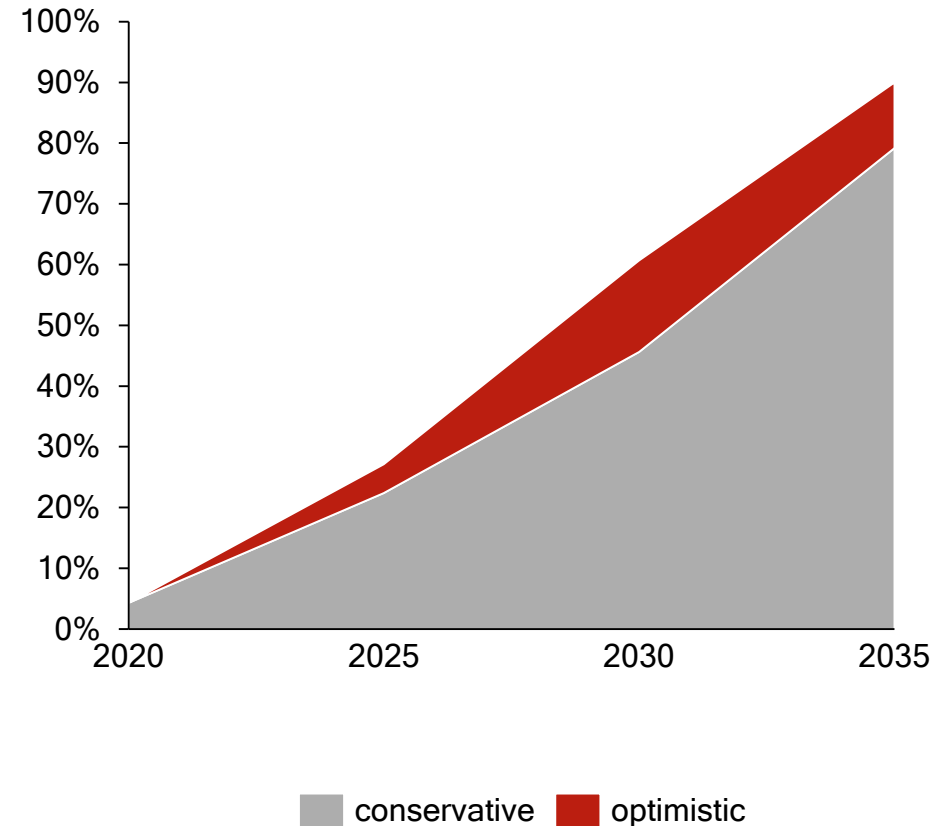
Turnkey
solutions

Dynamic growth drivers push market development

What is driving the growth?

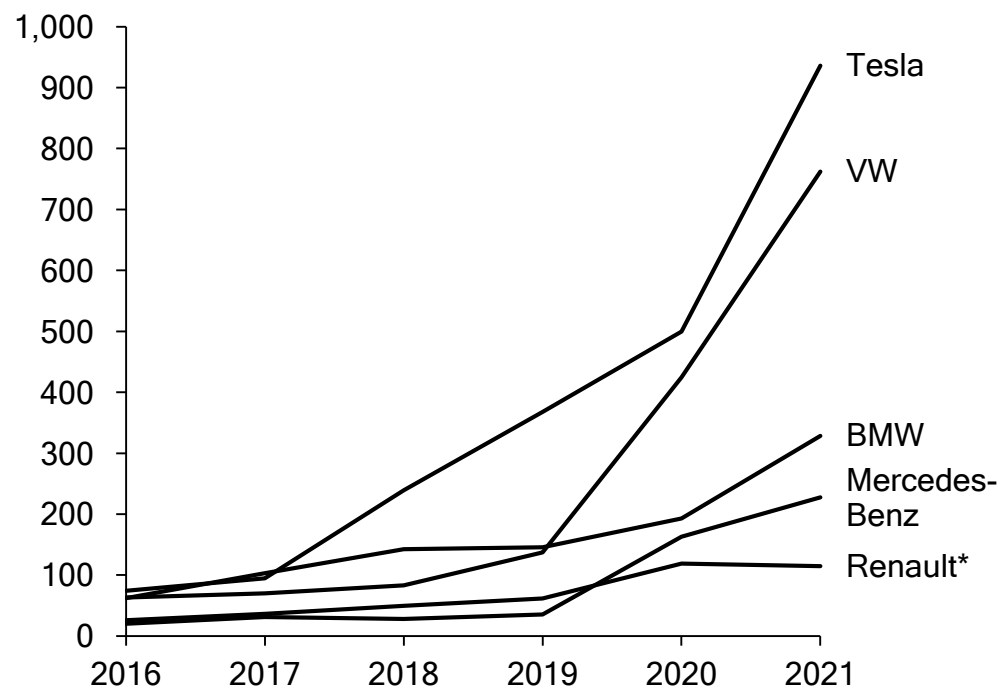
- 2x** as many people prefer to **buy an electric car** compared to last year
- 51%** annual growth rate of **charging infrastructure in Germany** over the last **five years**
- 50%** reduction of **battery costs** and **ranges of over 1,000 km** in future electric cars

E-vehicle sales scenarios projected market share in %

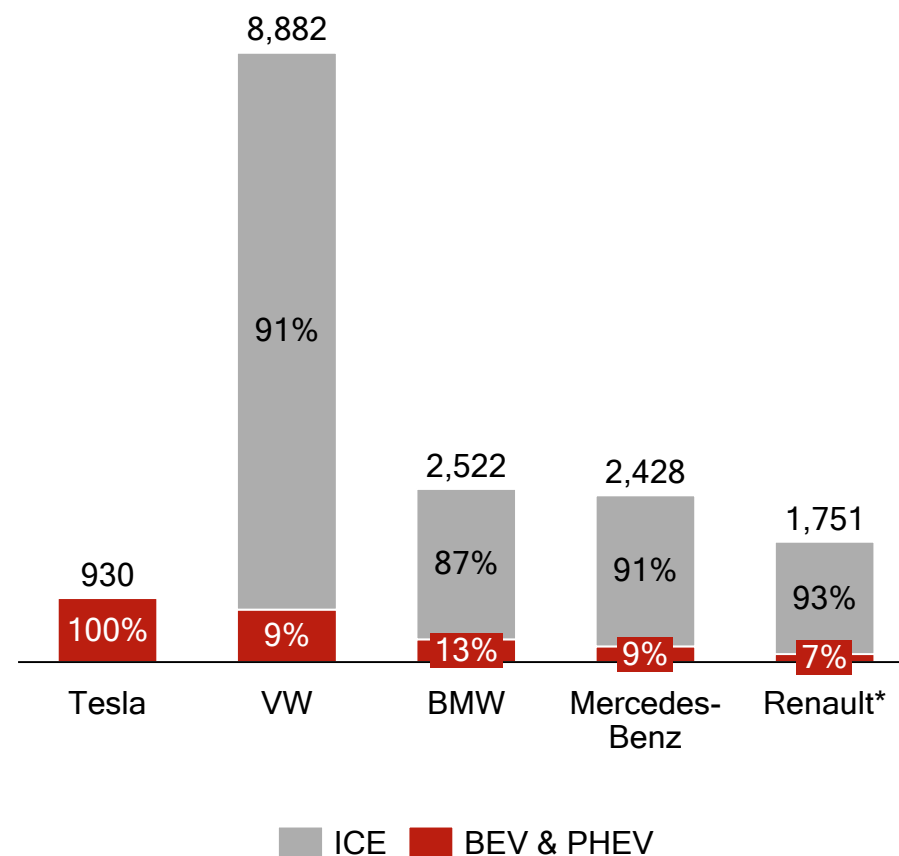


Sales figures for electric vehicles are rising rapidly and still offer potential

Global EV sales
in thousand units



Vehicle sales in 2021 by OEM
in thousand units and share in %



Aumann roadmap with a focus on profitable growth



Expand the strategic and technological **positioning** in the field of electromobility



Increase **profitability** through improved price and project realization



Manage **supply bottlenecks** and limit their impacts



Build organic and inorganic capacity for the chosen growth path



Protect the **environment** within the framework of the sustainability strategy

Technology



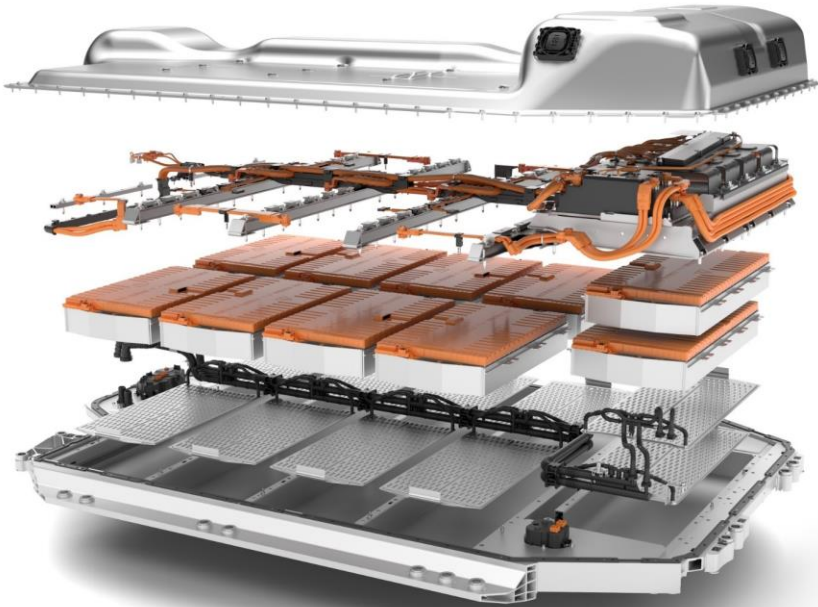
Aumann is a specialist for battery technologies



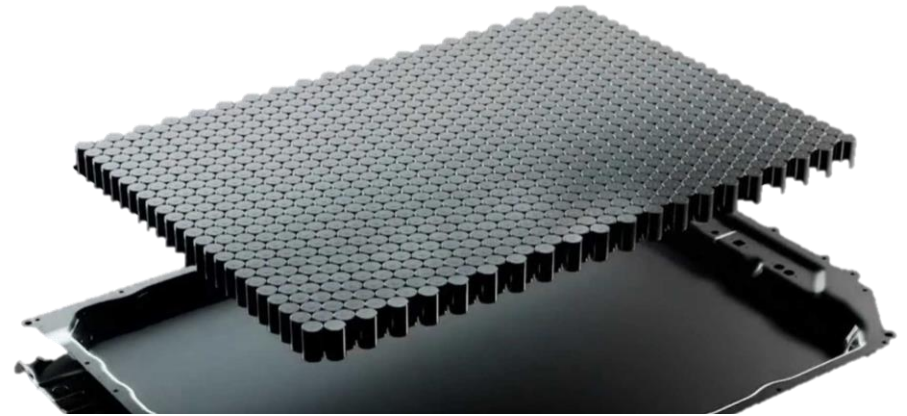
- Aumann is expanding its range of services along the value chain of battery systems
- Aumann's battery production lines cover the entire transport sector: Cars, trucks and railways

Aumann supplies production lines for future technology

Module-to-Pack



Cell-to-Pack



20% ... higher energy density

40% ... fewer components

30% ... lower costs

Hydrogen on its way to become tomorrow's fuel and energy source



- Increasing demand for manufacturing solutions for fuel cells in mobility

Water



+

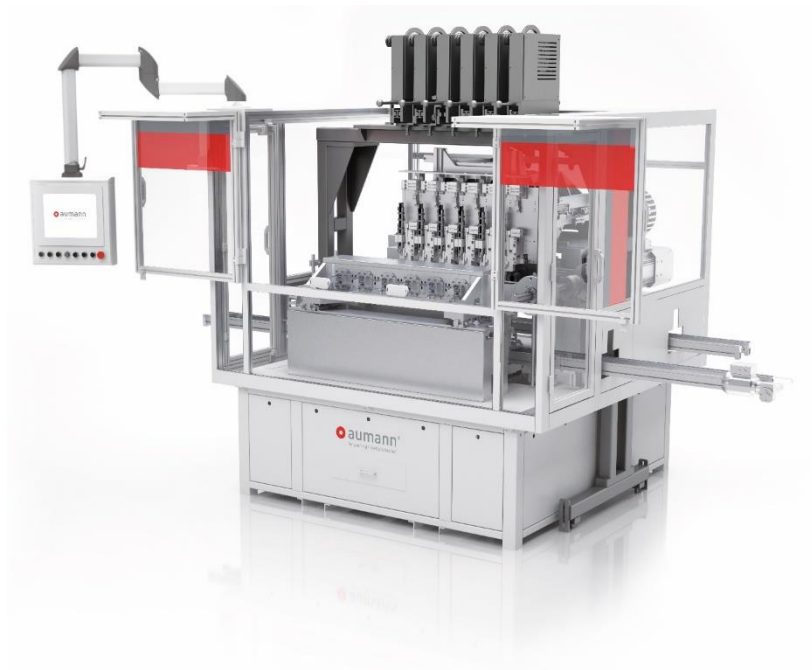


Renewable electricity



Green hydrogen

Financial Performance H1 2022



Highlights of H1 2022

Key messages

- **Aumann underlines strategic positioning** in the strongly growing market of electromobility
- **Order backlog reaches record high level**, supported by OEM's need to expand capacities
- **E-mobility segment as major growth driver**, with strong demand for battery production solutions
- **Revenue continuously improving**, following the dynamic order development of recent quarters
- **EBITDA margin increases** to 3.3 %, which is in line with expected gradual improvement in profitability

Key figures

298 € million

Order intake 12 months rolling (TMR)

77.2 %

E-mobility order intake share year-to-date (YTD)

+ 86 %

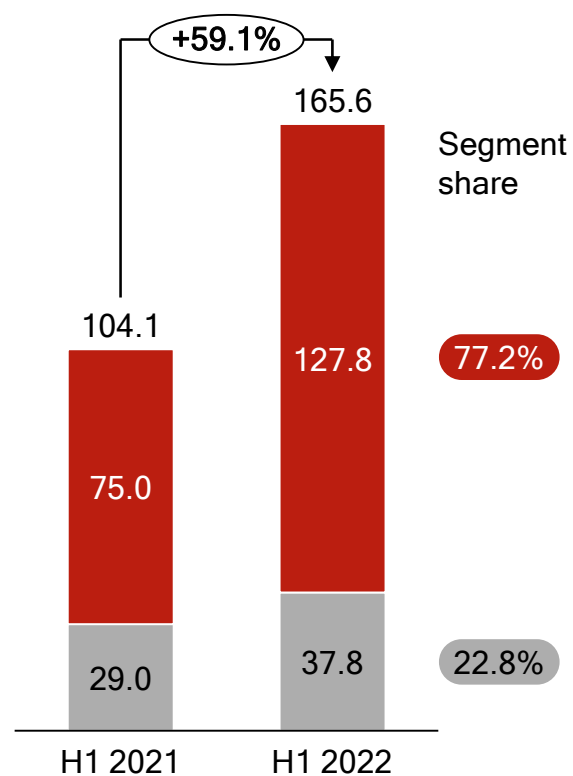
Order backlog development year-over-year (YOY)

97.3 € million

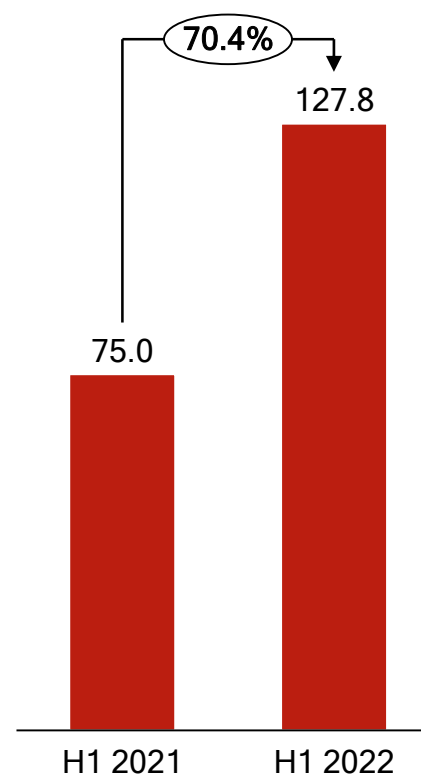
Liquidity position

Strong first half of the 2022 financial year

Order intake in € million

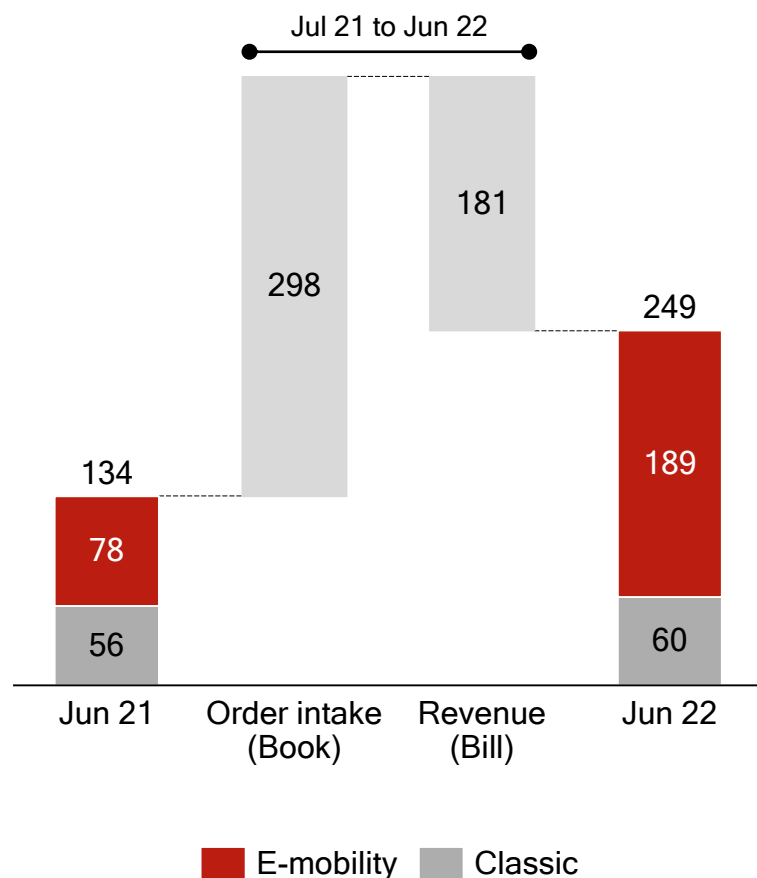


E-mobility order intake in € million



Last 12 months illustrate Aumann's successful progress

Reconciliation of order backlog* in € million



298 € million

Order intake 12 months rolling (TMR)

1.65

Book-to-bill Ratio (TMR)

249 € million

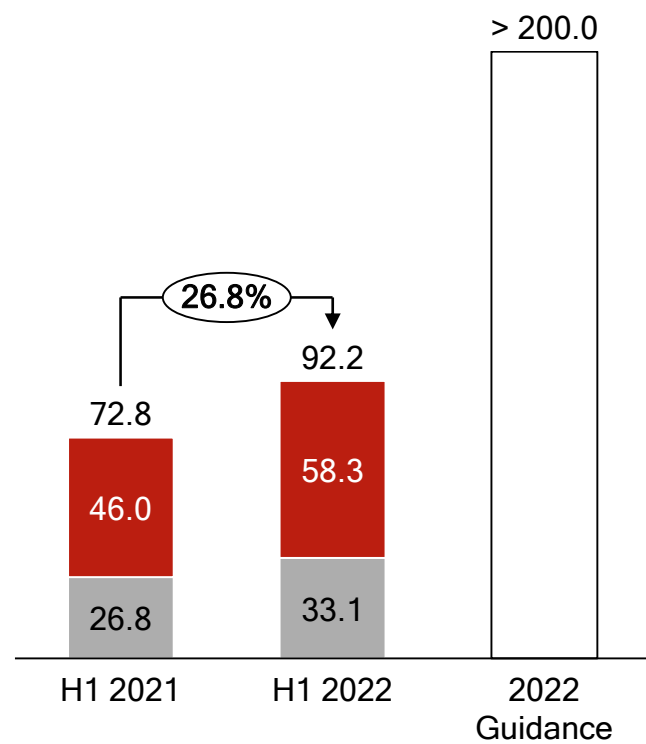
Record order backlog as of June 2022

* Not shown: effects from reconciliation

Revenue follows upward trend and EBITDA with continuing improvement

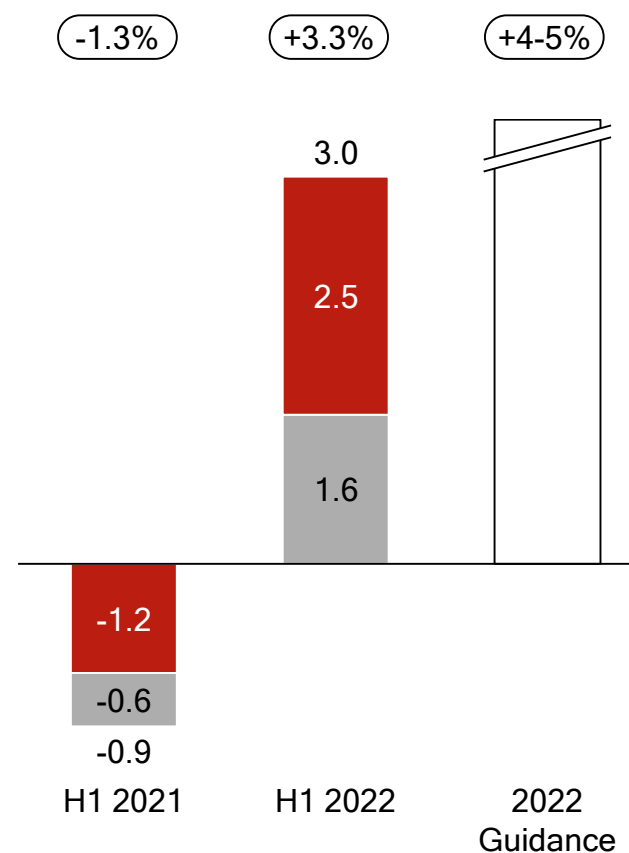
Revenue*

in € million



EBITDA*

in € million and in % of revenue

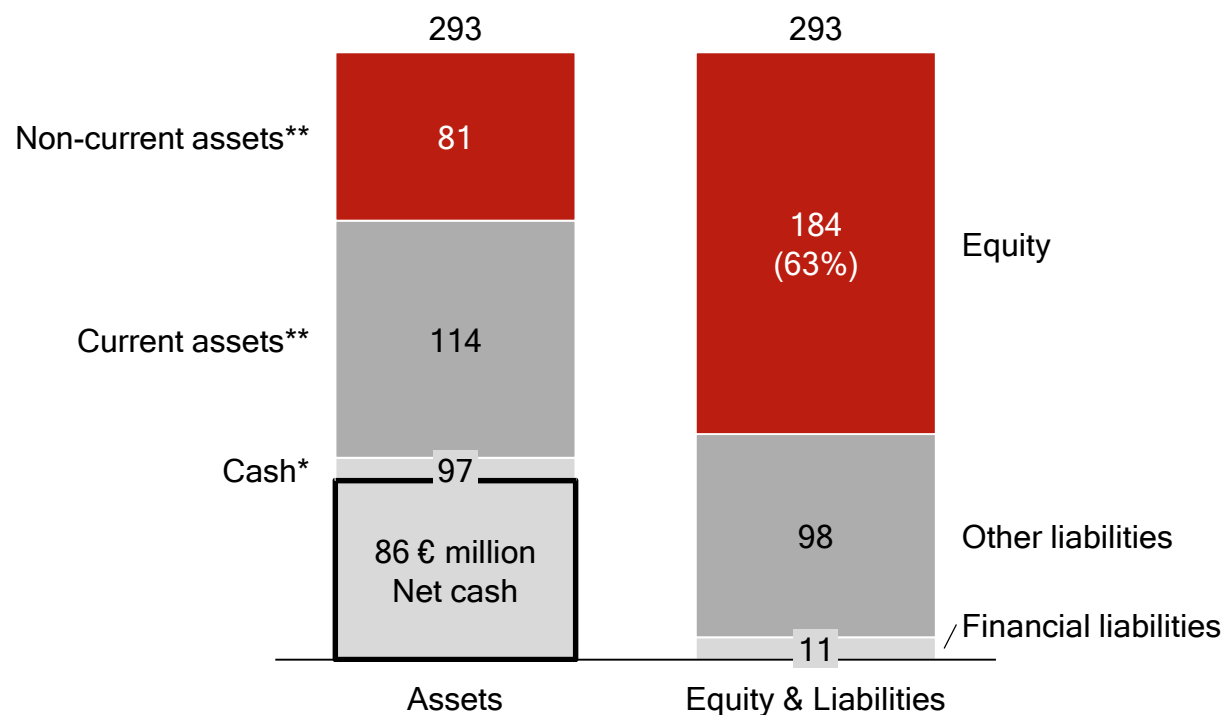


■ E-mobility ■ Classic

Balance sheet remains solid and bolsters internal and external growth opportunities

Balance sheet as at 30 June 2022

in € million



Strong
liquidity position
97.3 € million

Solid equity ratio
62.9 %

Forecast growth in
revenue and earnings
2022

Sustainability is an inherent building block of the Aumann DNA

Renewable energies



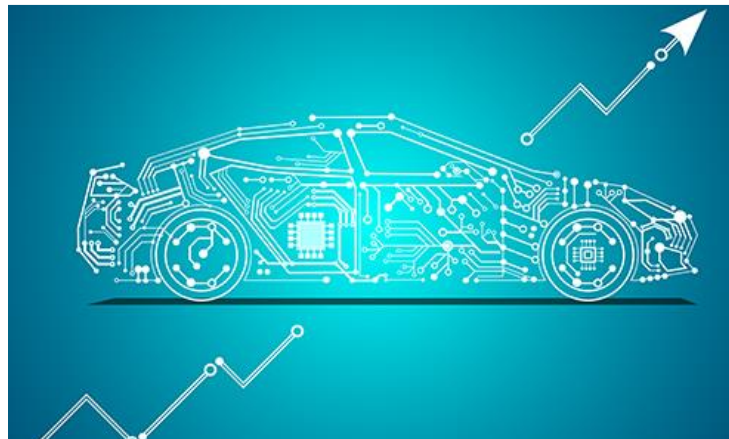
Product promise



Apprenticeship



Diversity



Inventiveness

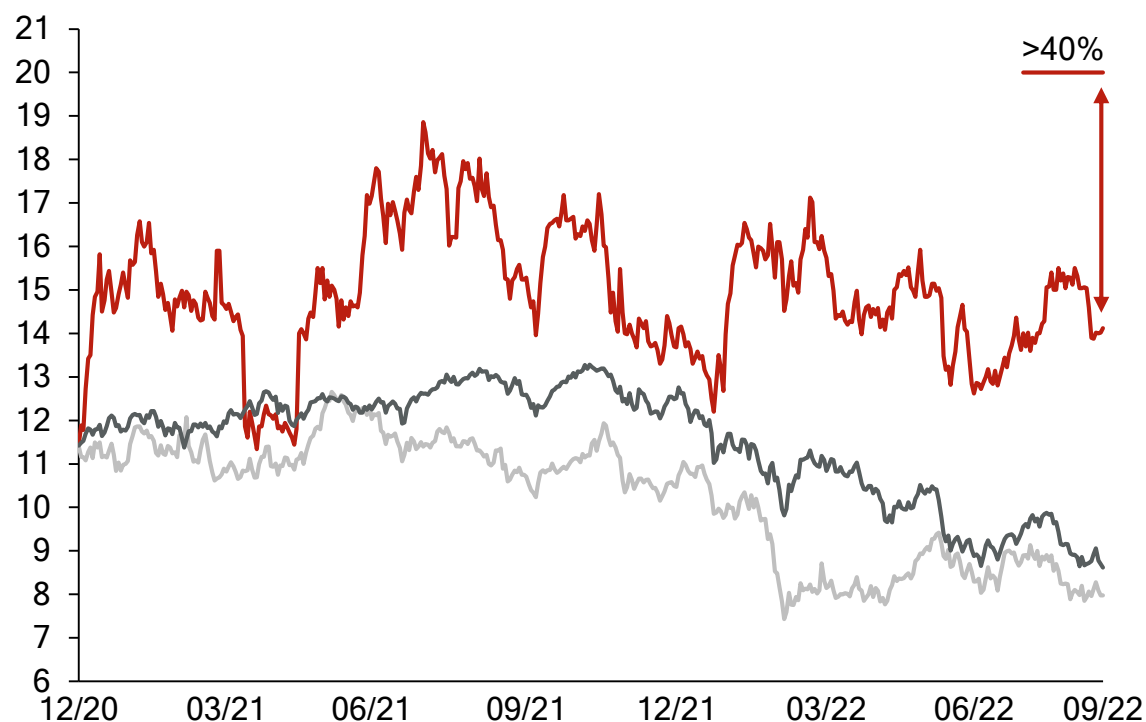


CO2 neutrality

Positive business development not yet reflected in the share price

Share price in comparison*

since 31 December 2020, AAG in €, DAX & SDAX indexed

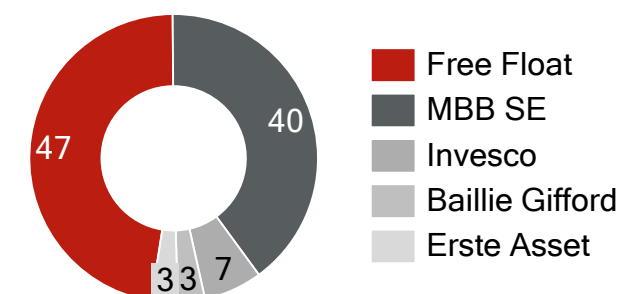


— Aumann Share — DAX Auto Parts & Equipment — SDAX — Avg. PT

Price targets and shareholders

in € and in % of shares outstanding

Price targets	€
Berenberg (Hold)	18.00
Citi (Buy)	22.40
Equi.ts (Buy)	17.60
Hauck Aufhäuser (Buy)	22.00
Average price target	20.00



Aumann in the sweet spot of the dynamic electromobility market

Key Highlights



Turnkey production solutions for all E-mobility key components



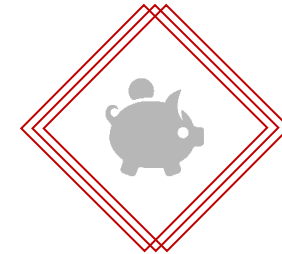
E-mobility driven by willing consumers and production capacity expansions



Decades of automotive experience and long-term client partnerships



Profitable, asset-light business model and highly skilled engineers



Solid financials with healthy balance sheet and net cash position

Financial calendar 2022

Preliminary Figures 2021 Outlook 2022	31 January 2022
Hauck Aufhäuser e-Roadshow (virtual)	11 February 2022
Annual Report 2021	31 March 2022
Interim Statement Q1 2022	13 May 2022
Annual General Meeting	08 June 2022
Half-Year Financial Report H1 2022 Earnings Call	12 August 2022
Commerzbank & ODDO BHF Corporate Conference (Frankfurt)	07 September 2022
Berenberg & Goldman Sachs German Corporate Conference (Munich)	21 September 2022
Interim Statement Q3 2022 Earnings Call	11 November 2022
German Equity Forum (Frankfurt)	28 November 2022
End of Financial Year 2022	31 December 2022



No matter who will prevail the **E-mobility** revolution
they will need production solutions **Made by Aumann**

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