



Earnings Call H1 2022

Aumann AG
12 August 2022

Aumann drives the E-mobility transformation

Strategic focus

Fully automated production lines...

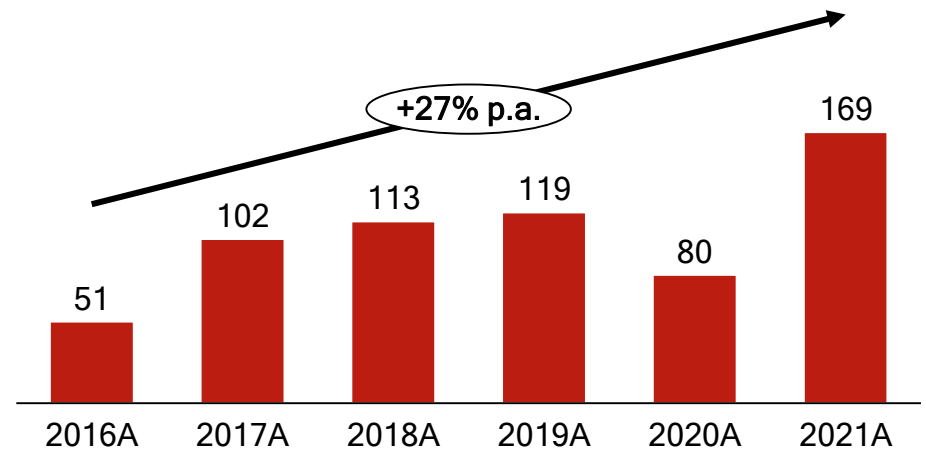


...for the entire range of electromobility

Global customers

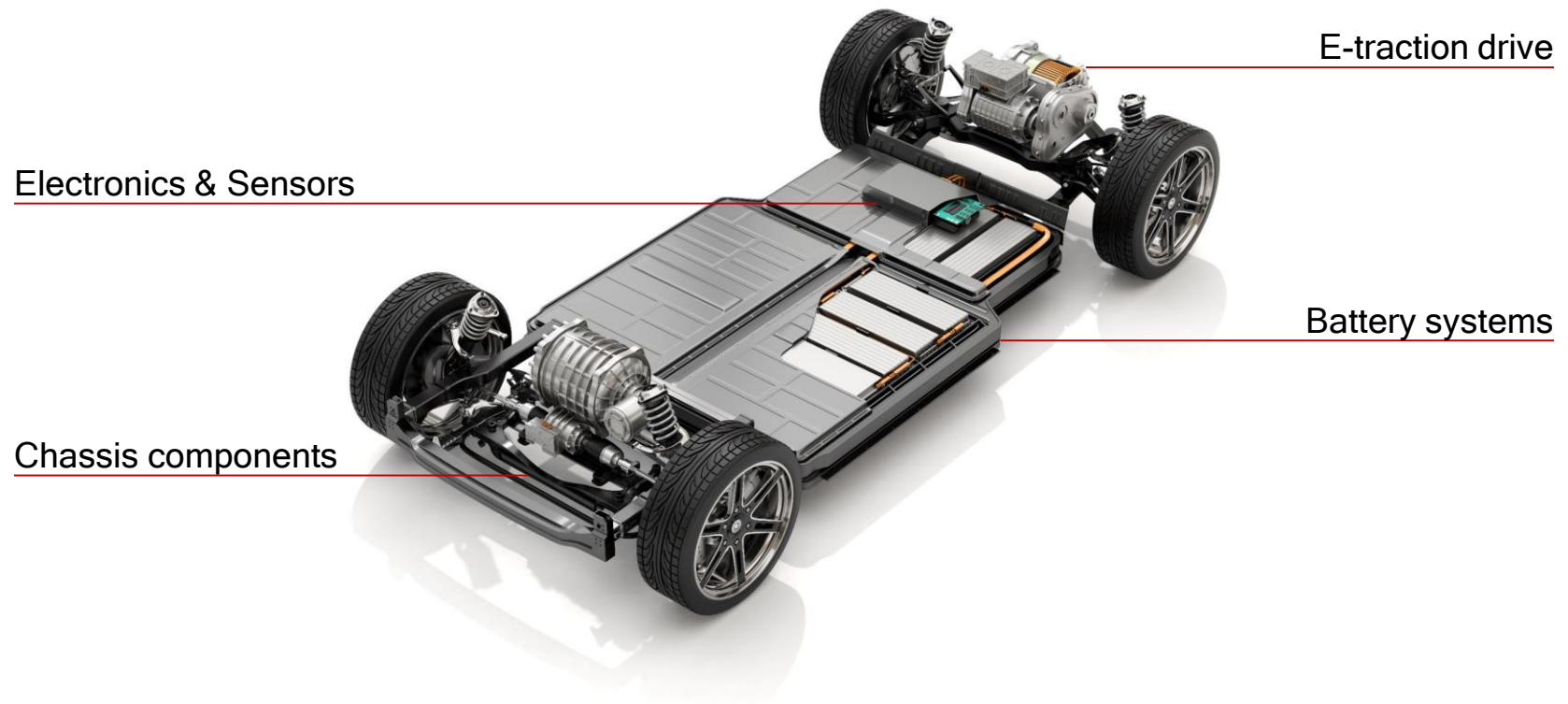


Order intake E-mobility*



* Order intake in the E-mobility segment in € million and CAGR in %

Electromobility comes to life on our production lines



Aumann
competences

Winding

Assembly

Joining

Automation

Measuring
& Testing

Industry
4.0

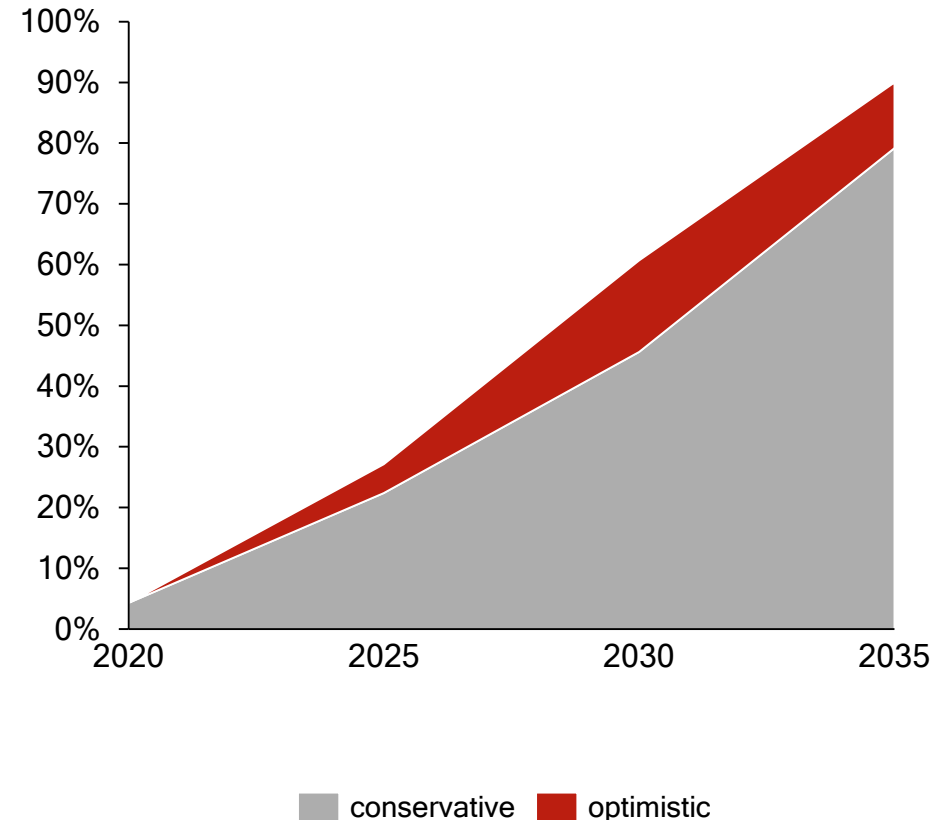
Turnkey
solutions

Dynamic growth drivers push market development

What is driving the growth?

- 2x** as many people prefer to **buy an electric car** compared to last year
- 51%** annual growth rate of **charging infrastructure in Germany** over the last **five years**
- 50%** reduction of **battery costs** and **ranges of over 1,000 km** in future electric cars

E-vehicle sales scenarios projected market share in %



Aumann roadmap with a focus on profitable growth



Expand the strategic and technological **positioning** in the field of electromobility



Increase **profitability** through improved price and project realization



Manage **supply bottlenecks** and limit their impacts



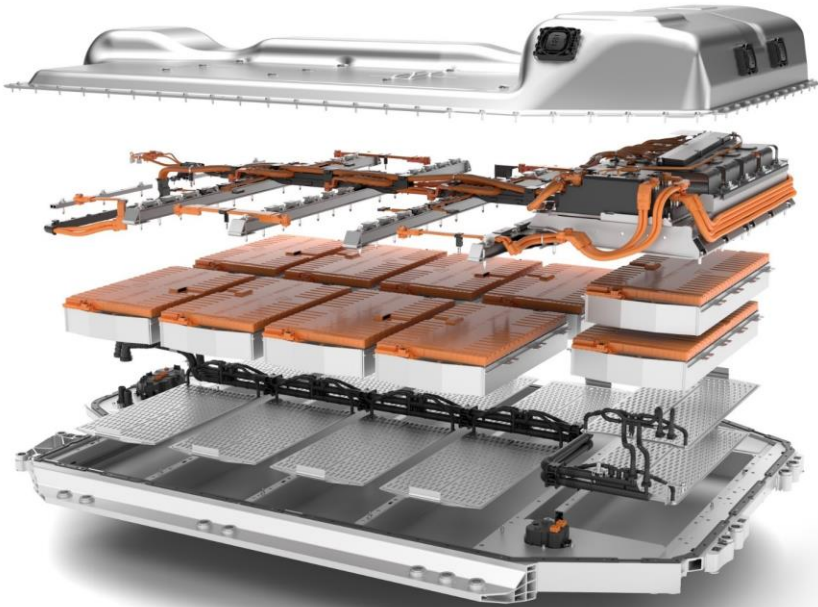
Build organic and inorganic capacity for the chosen growth path



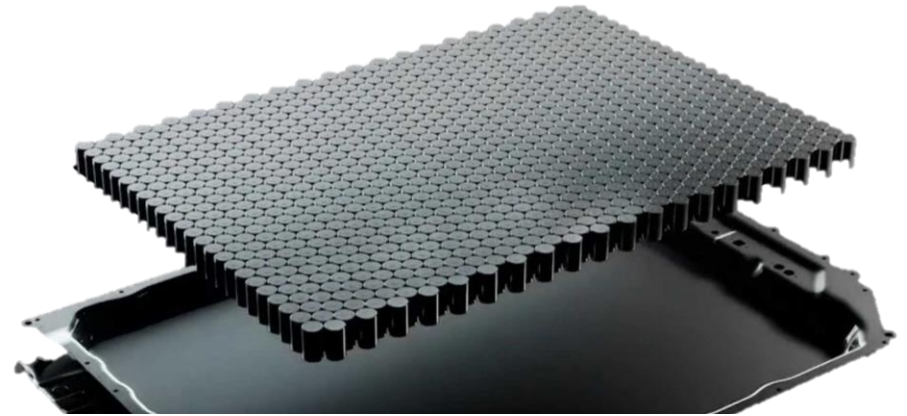
Protect the **environment** within the framework of the sustainability strategy

Aumann supplies production lines for future technology

Module-to-Pack



Cell-to-Pack



20% ... higher energy density

40% ... fewer components

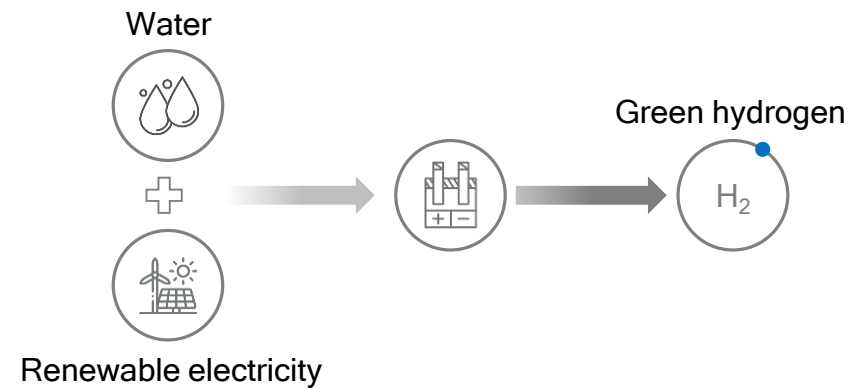
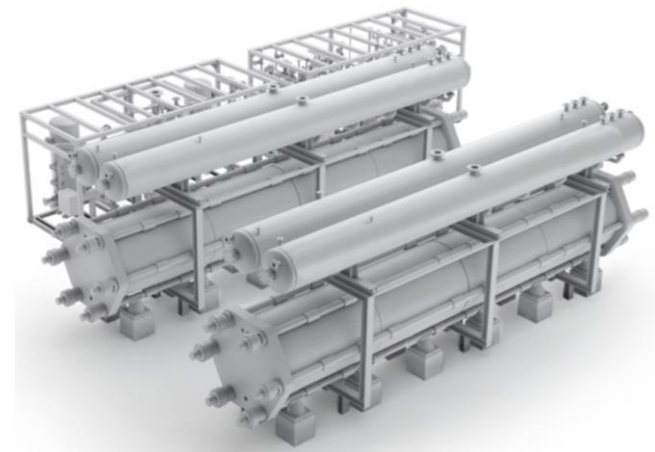
30% ... lower costs

Aumann supplies production lines for future technology

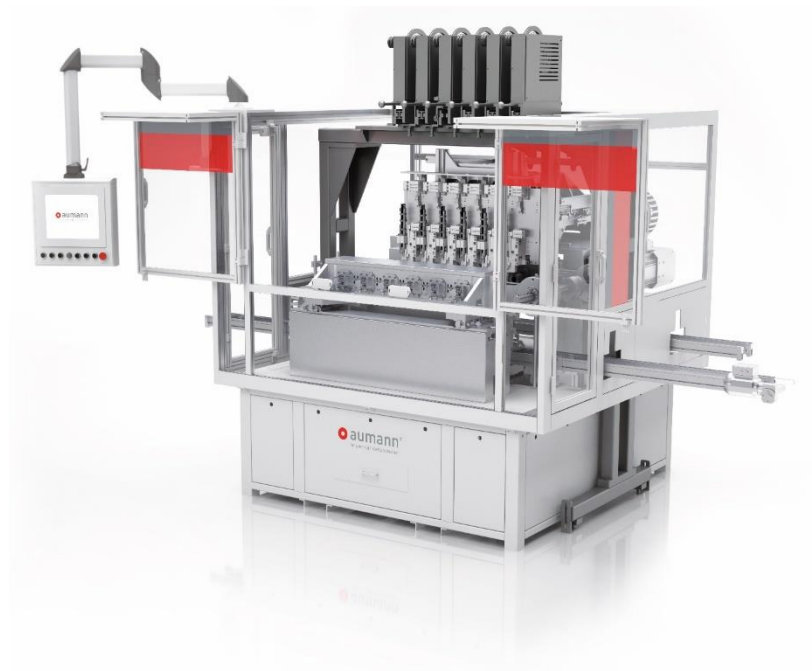
Fuel Cell



Electrolyser

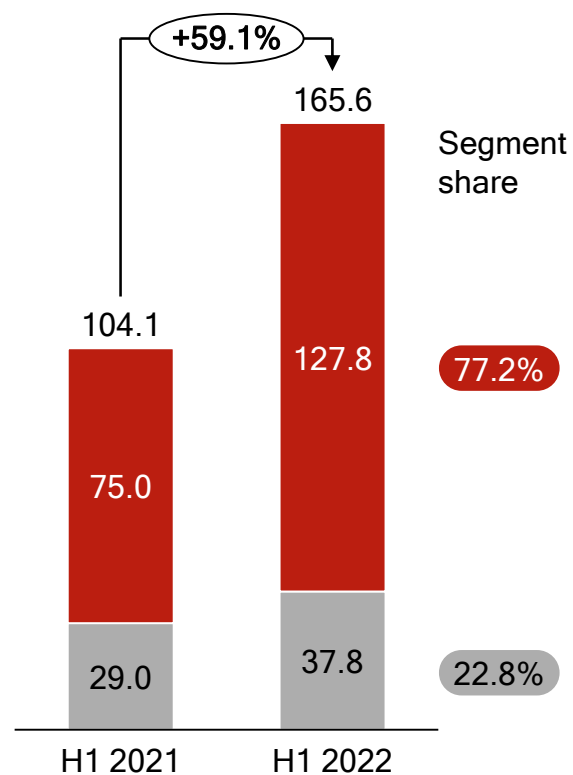


Financial Performance H1 2022

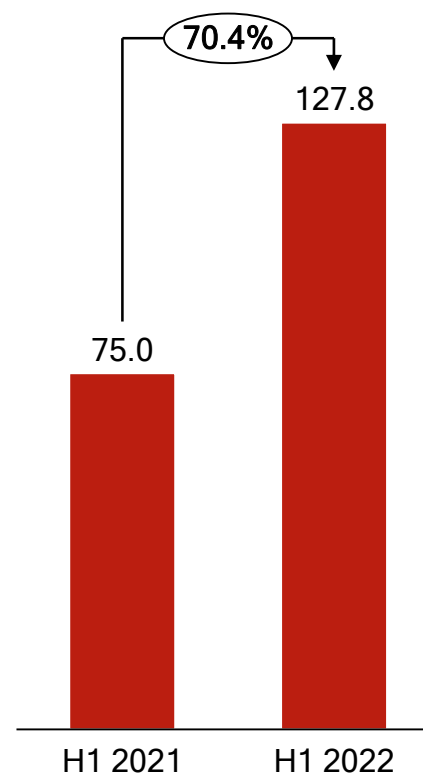


Strong first half of the 2022 financial year

Order intake in € million

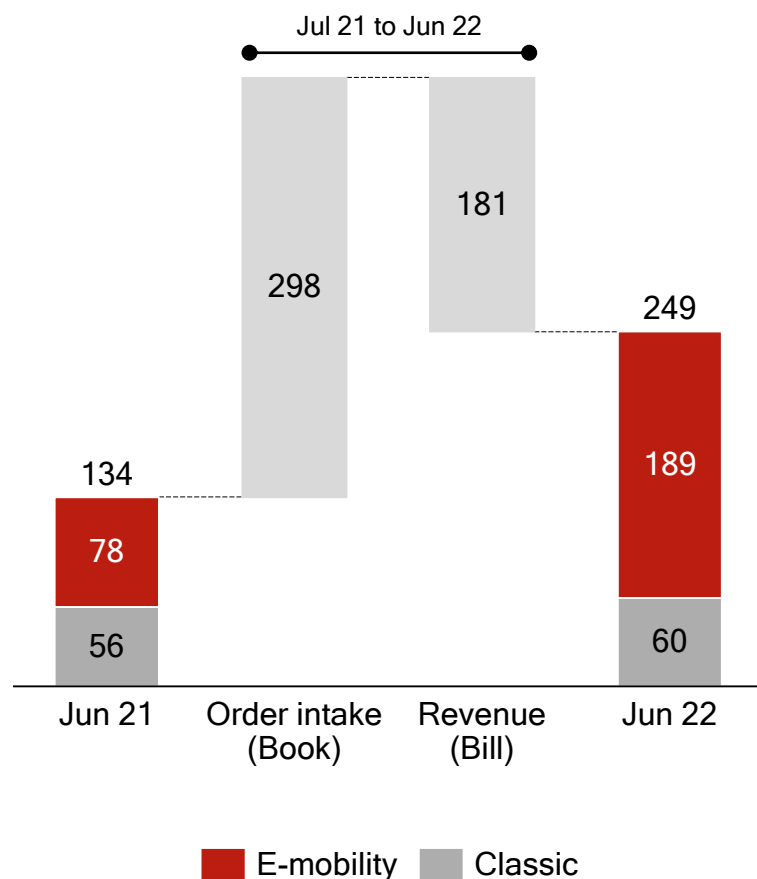


E-mobility order intake in € million



Last 12 months illustrate Aumann's successful progress

Reconciliation of order backlog* in € million



298 € million
Order intake 12 months rolling (TMR)

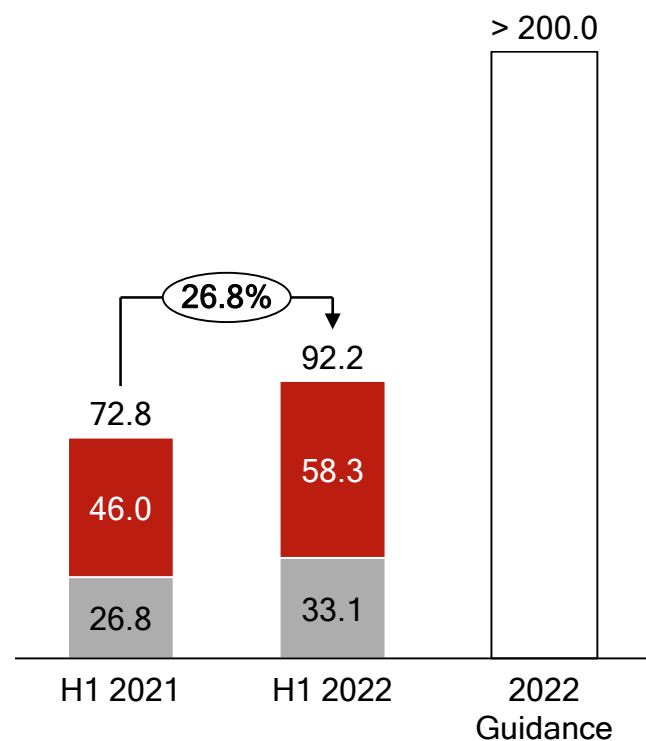
1.65
Book-to-bill Ratio (TMR)

249 € million
Record order backlog as of June 2022

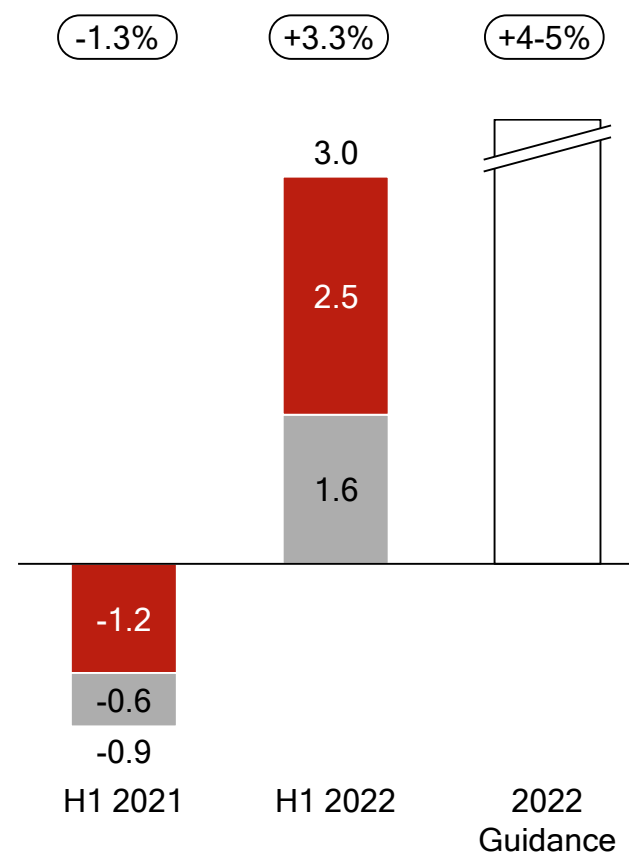
* Not shown: effects from reconciliation

Revenue follows upward trend and EBITDA with continuing improvement

Revenue*
in € million



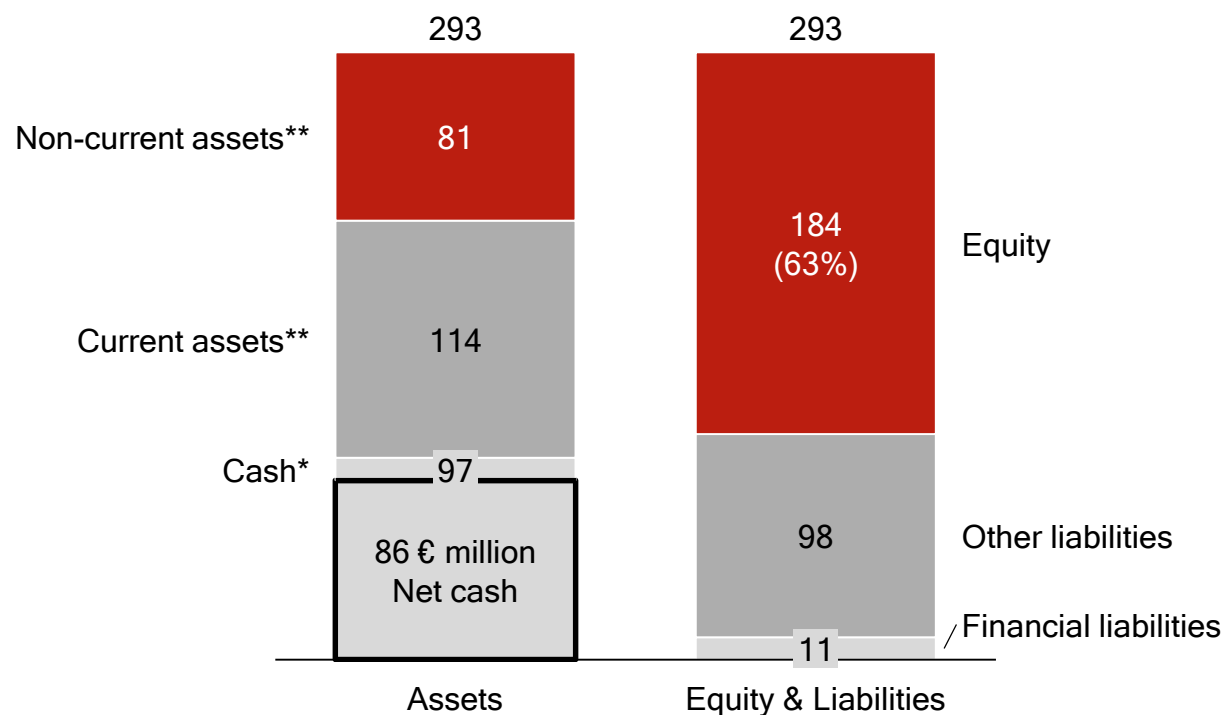
EBITDA*
in € million and in % of revenue



■ E-mobility ■ Classic

Balance sheet remains solid and bolsters internal and external growth opportunities

Balance sheet as at 30 June 2022 in € million



Strong
liquidity position
97.3 € million

Solid equity ratio
62.9 %

Forecast growth in
revenue and earnings
2022

Aumann in the sweet spot of the dynamic electromobility market

Key Highlights



Turnkey production solutions for all E-mobility key components



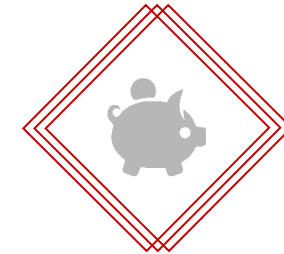
E-mobility driven by willing consumers and production capacity expansions



Decades of automotive experience and long-term client partnerships



Profitable, asset-light business model and highly skilled engineers



Solid financials with healthy balance sheet and net cash position



No matter who will prevail the **E-mobility** revolution
they will need production solutions **Made by Aumann**

www.aumann.com

Financial Calendar 2022

Preliminary Figures 2021 Outlook 2022	31 January 2022
Hauck Aufhäuser e-Roadshow (virtual)	11 February 2022
Annual Report 2021	31 March 2022
Interim Statement Q1 2022	13 May 2022
Annual General Meeting	08 June 2022
Half-Year Financial Report H1 2022 Earnings Call	12 August 2022
Commerzbank & ODDO BHF Corporate Conference (Frankfurt)	07 September 2022
Citi Growth Conference (London)	08 September 2022
Berenberg & Goldman Sachs German Corporate Conference (Munich)	21 September 2022
Interim Statement Q3 2022 Earnings Call	11 November 2022
German Equity Forum (Frankfurt)	28 - 30 November 2022
End of Financial Year 2022	31 December 2022

Sustainability is an inherent building block of the Aumann DNA

Renewable energies



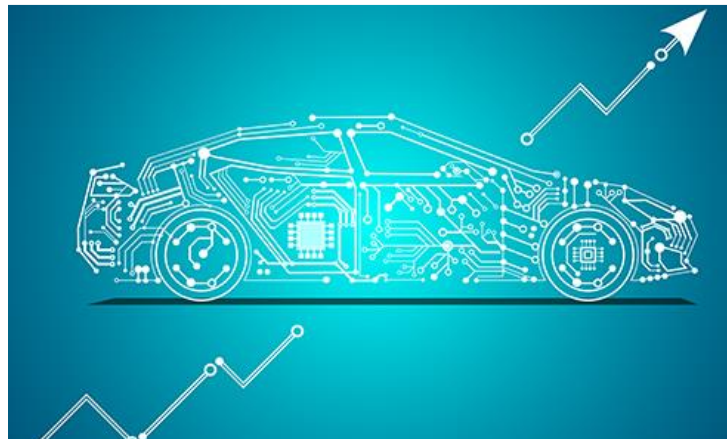
Product promise



Apprenticeship



Diversity



Inventiveness



CO2 neutrality

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