



Aumann AG

Preliminary figures 2018 and outlook

28 February 2019

Selected achievements 2018



High overall growth of revenues (+ 38%) and EBIT (+ 40%)



Increase of E-mobility share in revenues (reaching 36%) and EBIT (reaching 48%)



Expansion of customer base with strong momentum in Asia (> 20% of order intake)



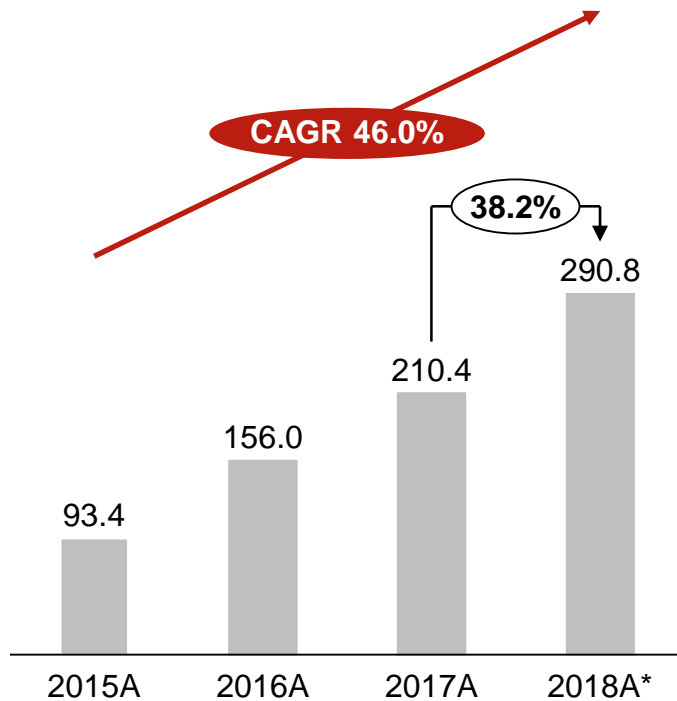
Successful integration of Aumann Limbach-Oberfrohna (former USK)



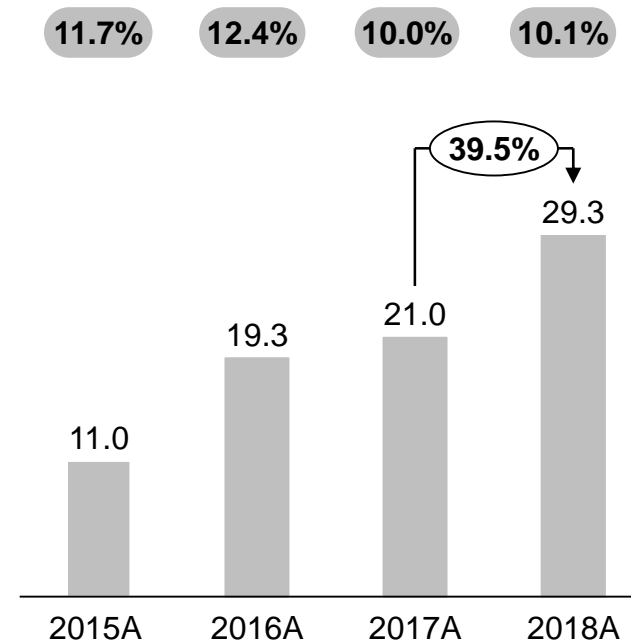
Growing interest in fuel cell technology from automotive OEMs and Tier-1s

Strong growth and double digit EBIT margin in 2018

Total revenues
in € million

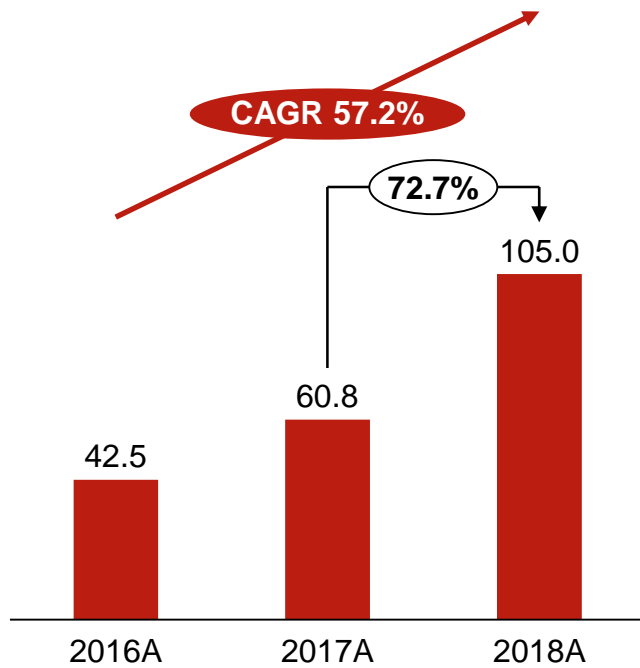


EBIT (adj.)
in € million and in % of revenues

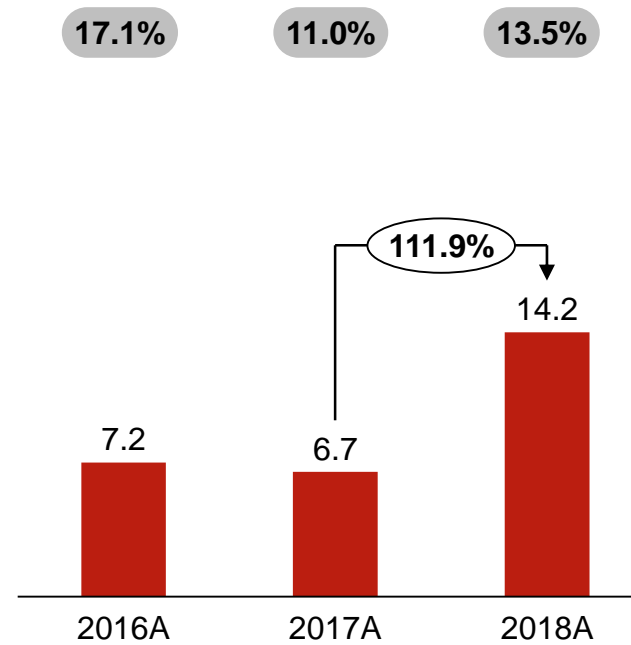


E-mobility grows at especially high rates

E-mobility revenues
in € million

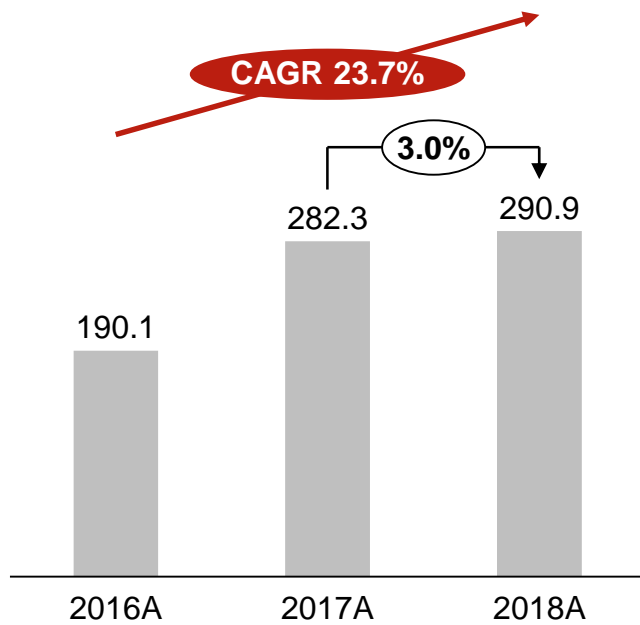


E-mobility EBIT (adj.)
in € million and in % of revenues

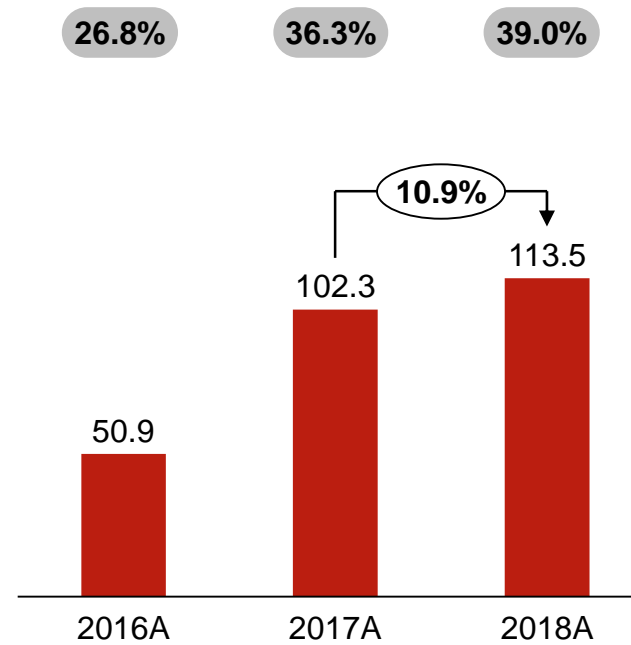


Order intake grows significantly in E-mobility and stabilises in Classic

Order intake
in € million

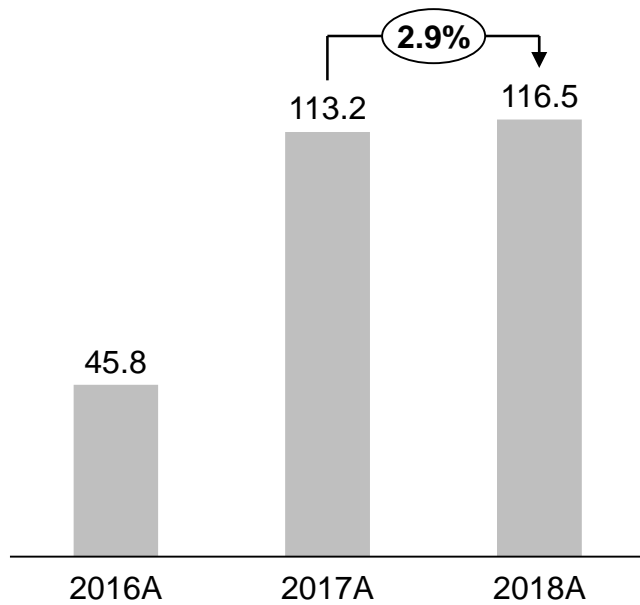


E-mobility order intake
in € million and share of total order intake

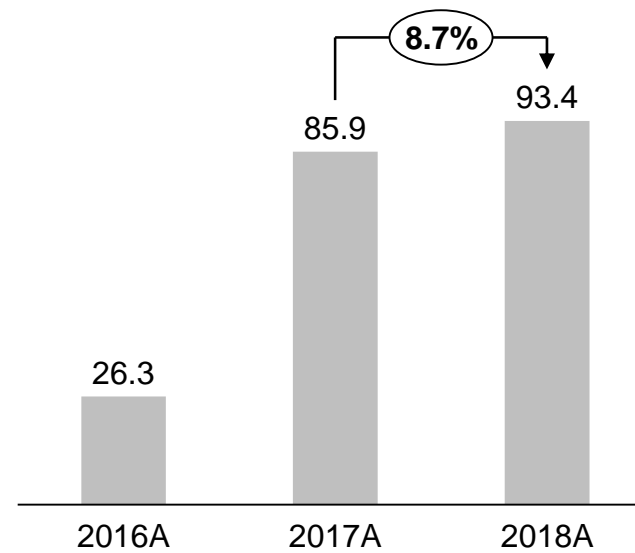


Liquidity and net cash increase due to strong cash flow

Liquidity
in € million



Net cash
in € million



Outlook 2019



Managing political, economic and automotive specific uncertainty



Stabilising while gaining momentum for further strong growth



Continuing research and development in E-mobility technologies



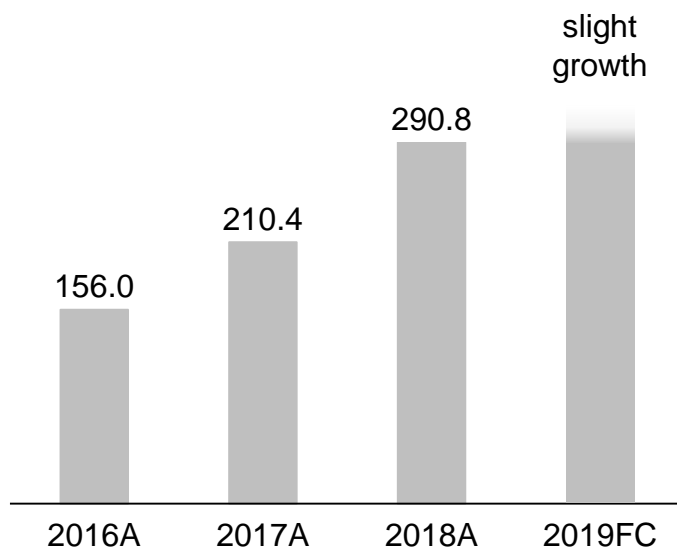
Expanding further in Asia and NAFTA with focus on E-mobility



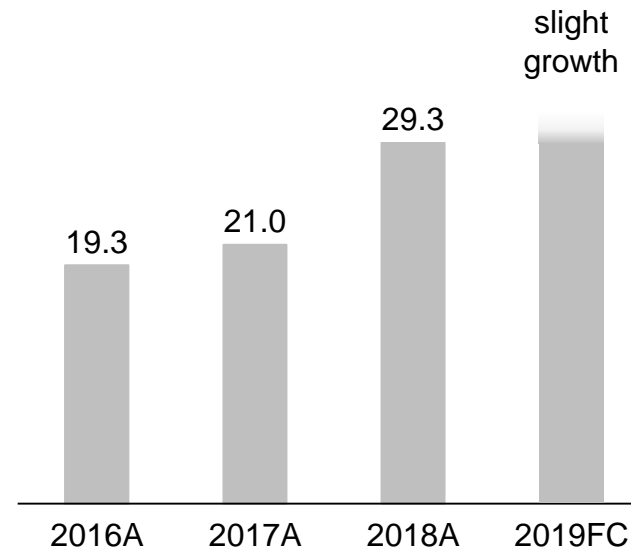
Investigating M&A opportunities with focus on USA

Revenues and EBIT are expected to grow slightly in 2019

Total revenues
in € million

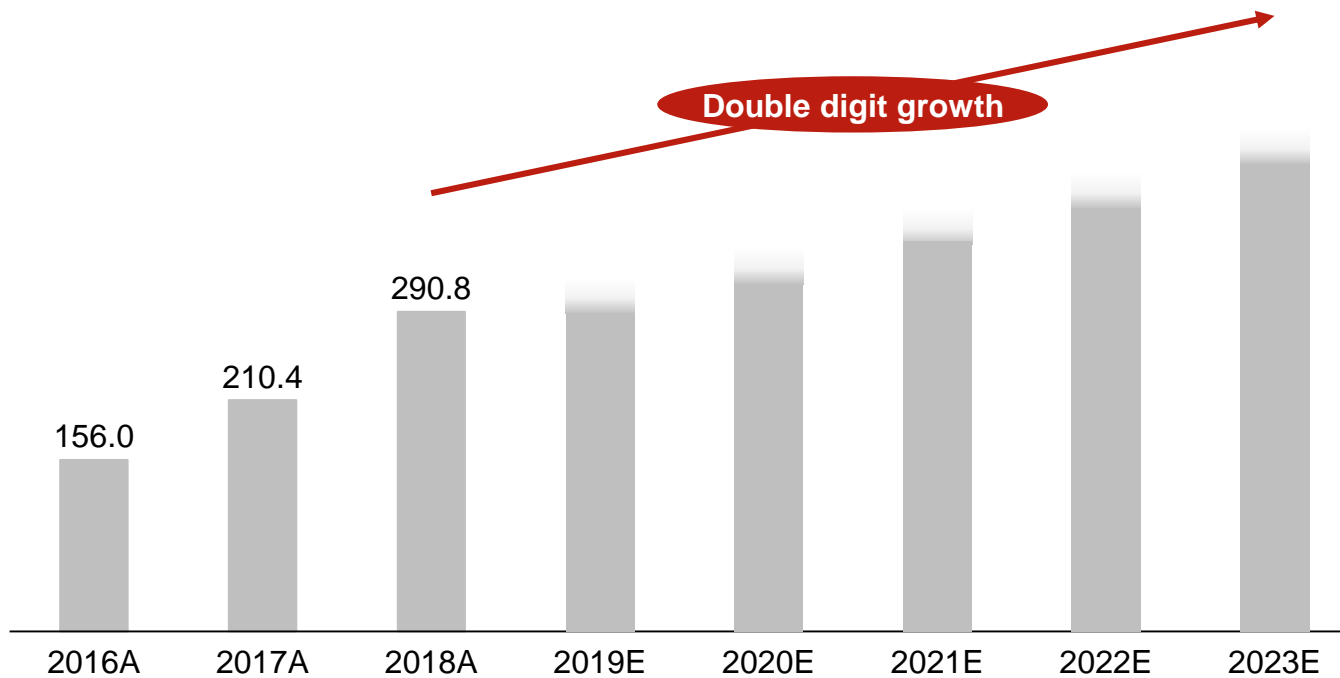


EBIT (adj.)
in € million



Over the next five years, we expect double digit growth rates on average

Total revenues
in € million



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